

spa opportunities

16 MARCH - 29 MARCH 2012 ISSUE 133

Daily news & jobs: www.spaopportunities.com

Club Med opens first US L'Occitane spa

Club Med has opened North America's first L'Occitane-branded spa as part of a wider US\$28m (€21.3m, £17.8m) redevelopment of the Club Med Sandpiper Bay resort in Port St Lucie, Florida, US.

The Club Med Spa by L'Occitane follows an agreement announced late last year and marks the conclusion of the renovation, with the spa "completing the wellness and rejuvenation experience" at the resort. The 5,000sq ft (465sq m) spa comprises seven indoor treatment rooms, including one designed for couples' massages. Each room includes separate music, lighting and air controls.

A manicure and pedicure area, a Zen lounge and a L'Occitane boutique featuring more than 80 products also form part of the newly-opened spa. Among the services that are on offer at the spa are the TOEaltly About Me pedicures and Angelica Cheeks facials, which



The resort's 5,000sq ft L'Occitane spa boasts seven treatment rooms

have been designed for younger guests aged between eight- and 17-years-old.

Club Med North America chief executive officer Xavier Mufraggi said: "We're thrilled to offer Club Med guests the L'Occitane spa experience. Well-being is at the core of both the Club Med and L'Occitane philosophies which aligns perfectly with what our customers are looking for – a way to balance their lives through enriching activities and relaxation."



Onyx launched the Maui spa brand earlier this year

Onyx to add six more properties in 2012

Thailand-based Onyx Hospitality Group has announced that it plans to open six more properties during 2013.

Onyx, which currently operates 33 properties, is set to open two new resorts in Thailand and in China, as well as one each in Hong Kong and India next year. The group has also agreed management deals for a further two properties in Sri Lanka. Most new properties will include spas.

The expansion is part of Onyx's plans to operate 51 properties by 2018.

Green Globe mark for Mövenpick hotels

Switzerland-based hospitality group Mövenpick has announced that all of its 21 hotels in Europe have now achieved Green Globe certification.

The move is part of the luxury hotel group's strategy to invest heavily in becoming one of the most sustainable hospitality companies in the world.

Mövenpick has adopted the Strategic Sustainable Development framework, a science-based model devised by Sweden-based The Natural Step, which is aimed at helping businesses to better understand and integrate sustainability in its strategy and operations.

Steiner reports increased revenue

US-based spa and wellness group Steiner Leisure has reported revenues of US\$701.6m (£527m, £440m) for the year ending 31 December 2011 – an increase of 13.1 per cent when compared with 2010.

During the period, the company completed the acquisition of Ideal Image Development – a US-based provider of laser hair removal treatments – and the massage therapy school operator, Cortiva Group.

Earlier in the year, Steiner secured deals with both Cunard and P&O Cruises, which will see the group expand its operations of onboard spa, salon and fitness facilities. In total, Steiner currently provides services aboard more than



Steiner acquired Ideal Image Development last year

155 cruise ships around the world, along with 69 land-based resort spas, urban hotel spas and day spas – operated under the Elemis, Mandara, Chavana, Bliss and Remede brands.

GET
SPA
OPPS

Magazine sign up at
spaopportunities.com/subs

Job board live job updates
spaopportunities.com

PDF for iPad, Kindle & smart phone
spaopportunities.com/pdf

Ezine sign up for weekly updates
spaopportunities.com/ezine

Online on digital turning pages
spaopportunities.com/digital

Instant sign up for instant alerts
[at spaopportunities.com/instant](http://spaopportunities.com/instant)

Twitter follow us:
[@spaopps](https://twitter.com/spaopps) @spaoppsjobs

RSS sign up for job & news feeds
spaopportunities.com/rss

CONTACT US

The Leisure Media Company
Portmill House, Portmill Lane,
Hitchin, Herts SG5 1DJ, UK
Tel: +44 (0)1462 431385
Fax: +44 (0)1462 433909
e-mail: please use contacts'
fullname@leisuremedia.com

Subscriptions

Denise Gildea +44(0)1462 471930
subs@leisuremedia.com

Editor

Liz Terry +44(0)1462 431385

Managing Editor

Tom Walker +44(0)1462 471934

Assistant Editor

Pete Hayman +44(0)1462 471938

Design

Ed Gallagher +44(0)1905 20198

Internet

Dean Fox +44(0)1462 471900

Emma Harris +44(0)1462 471921

Tim Nash +44(0)1462 471917

Associate Publisher

Annie Lovell +44(0)1462 471901

Recruitment, training and tenders

Paul Thorman +44(0)1462 471904

Simon Hinksman +44(0)1462 471905

Sarah Gibbs +44(0)1462 471908

Property advertising sales

Simon Hinksman +44(0)1462 471905

Financial Controller

Sue Davis +44(0)1395 519398

Financial Administrator

Denise Gildea +44(0)1462 471930

Circulation Manager

Michael Emmerson +44(0)1462 471932

Subscribe to Spa Opportunities:

Online: www.leisuremedia.com

Email: subs@leisuremedia.com

Tel: +44 (0)1462 471913

Annual subscription rates are UK £31,

Europe £41, Rest of world £62, students UK £16.

Spa Opportunities is published fortnightly by

The Leisure Media Company Limited, Portmill House,

Portmill Lane, Hitchin, Herts SG5 1DJ, UK and is distributed

in the USA by SPZ, 75 Aberdeen Road, Emigsville, PA

17318-0437. Periodicals postage paid @ Manchester,

PA POSTMASTER Send US address changes to Spa

Opportunities, c/o PO Box 437, Emigsville, PA 17318-0437.

The views expressed in print are those of the author and

do not necessarily represent those of the publisher The

Leisure Media Company Limited. All rights reserved.

No part of this publication may be reproduced, stored in

a retrieval system or transmitted in any form or by

means, electronic, mechanical, photocopying, recorded

or otherwise without the prior permission of the

copyright holder. Printed by GC Print Solutions plc.

©Cybertrek Ltd 2012 ISSN 0952/8210

MGM to bring Bellagio to Shanghai

US-based hotel giant MGM Resorts International is to develop and manage a new Bellagio-branded hotel in Shanghai, China, as part of a strategic partnership which will see the company operate a number of properties throughout the country.

MGM announced that it had secured the deal through its Chinese joint venture, Diaoyutai MGM Hospitality Limited, which has entered into an agreement with Suning Real Estate Group, a subsidiary of Suning Group. The 200-bedroom Suning Bellagio Shanghai Bund will be owned by Suning and managed by Diaoyutai MGM – a joint venture between MGM and Diaoyutai State Guest House, which focuses on the development and management of hospitality assets in China.

The hotel will feature a luxury spa, 'world-class retail' and entertainment amenities, with completion scheduled for 2015.

MGM Resorts Chairman and CEO Jim Murren said, "This strategic partnership with Suning further extends our reach into China, one of the fastest growing hospitality markets in the world. Along with our Diaoyutai JV partners, we believe relationships like this with Suning create new opportunities to expand our brand reach into this marketplace."



The Bellagio-branded resort will be the 'first of many'

Suning Real Estate, a subsidiary of Suning Group, is a large real estate development group, that specialises in the development of high-end mixed-use schemes.

It is currently planning and developing more than eighty Suning Plaza or Suning Appliance Plaza series mixed-use projects – including 100 high-end hotels – by 2020.

Sofitel unveils latest So-branded hotel

Sofitel Luxury Hotels, the luxury division of France-based hospitality group Accor, has announced the opening of its latest So-branded hotel with the new Sofitel So Bangkok, Thailand.

Thai architect Smith Obayawat and five Thai interior designers teamed up with France-based fashion designer Christian Lacroix to devise a concept based around five elements.

All 238 bedrooms and suites incorporate the elements of water, earth, wood and metal, while the dining and restaurant areas reflect the fifth element of fire.

A So SPA on the 11th floor is the second of two floors dedicated to wellness experiences at the hotel, which includes six treatment rooms – three single and three double.

The spa also includes a massage room and is themed as a mythological forest designed to "invite discovery and exploration". Products are supplied by Cinq Mondes and Ytsara.



The hotel will include a So SPA-branded space with six treatment rooms

On the 10th floor, an infinity pool and a So FIT full-service fitness centre complements the So SPA as part of the wellness experience, along with a solarium. The existing Sofitel hotel in Bangkok is to be rebranded as a Pullman property in April, following the opening of Sofitel So Bangkok.

• To read an interview with Laurence Boulet, spa development director for Accor, see *Spa Business 2010, Issue 1*: <http://lei.sr?a=k117M>



IHG launches wellness-focused brand

InterContinental Hotels Group (IHG) has announced the launch of its new wellness-focused hotel brand, which has been designed to meet consumer demand for "healthier travel at a mainstream price".

EVEN Hotels, which IHG says is a first for the global hotel industry, aims to provide guests with solutions that cater for all their wellness needs, such as exercise, food, work and rest.

The brand will benefit from an investment of up to US\$150m (£11.5m, €94m) over the next three years to support the roll-out, with the first location to be announced in Q2 2012.

Despite the focus on wellness, there are surprisingly no spas being planned as part of the new brand. When asked about the exclusion of a spa element, a spokesperson said the focus will be on providing customers with the chance to maintain their "normal, daily healthy lifestyle" while staying at an EVEN property.

The IHG spokesperson added that providing a premium spa offer while retaining the



The EVEN brand will be based on holistic wellness - but will not have spas

EVEN price point would have been "a challenge to deliver". Instead, bedrooms will be designed for in-room fitness workouts, with multi-functional amenities to include a coat rack that doubles as a pull-up bar, as well as fully equipped gym facilities.

Menus will be "nutritionally-designed" with a focus on natural and energizing meals, while natural lighting, hypo-allergenic linens and LED dimmers will all be utilised at EVEN hotels. IHG said it had conducted analysis of emerging trends, which influenced the decision to create its new holistic travel experience.



France-based AW2 designed Six Senses Con Dao

Winners of MIPIM Awards 2012 announced in France

Vietnam's Six Senses Con Dao Resort has been named among the winners at the MIPIM Awards 2012 in Cannes, France.

More than 100 completed or upcoming projects were considered by the awards jury for this year's event, with Six Senses Con Dao – designed by Stéphanie Ledoux and Réda Amalou's France-based practice, AW2 – named Best Hotel and Tourism Resort.

Indochina Land was the developer behind the resort, which boasts a Six Senses Spa with four treatment rooms; a Thai therapy room; and three outdoor treatment salas.

The resort was named as the winner ahead of finalists The Bulgari Hotel and Residences in London, UK, and the Victoria Tower Hotel in Kista, Sweden.

Details: <http://lei.sr?a=Vot5Y>

Florida resort unveils US\$25m redevelopment

A new spa has opened at Sheraton Lake Buena Vista Resort in Orlando, Florida, US, as part of a comprehensive US\$25m (£18.9m, €15.7m) transformation of the 490-bedroom property.

Top of The Palms spa incorporates four dual treatment rooms for individual or couples' use and a relaxation lounge overlooking the pool courtyard – as well as an aesthetician room.

Poolside massages and other treatments are available in personal cabanas, as well as in-room. All spa guests receive a signature gift of coconut water and coconut malted sweets. Treatments include the Palm Massage, which is customised to each guest's needs.

The spa is one of the new additions to the resort – formerly known as Sheraton Safari Hotel and Suites. A health and fitness centre and the 27 Palms Pool Club with two swimming pools have also opened.



Top of the Palms spa is among the new additions to the Orlando resort

Orlando mayor Buddy Dyer said: "Sheraton Lake Buena Vista Resort is a fantastic addition to the lodging, dining and event facilities available for local residents and visitors alike."

"Travel and tourism drives our region's economy and the significant investments made to this property have created another compelling offering in Orlando."

ISPA reveals keynote speaker line-up for annual conference

Jim Collins, author of the international bestseller *Good to Great*, has been named as one of the keynote speakers at this year's ISPA Annual Conference and Expo.

Organised by the International SPA Association (ISPA), the event will be held at the Gaylor Palms Resort and Convention Center in Kissimmee, Florida, US, between 15 and 17 October. Other speakers include Lisa Ling, former co-host of popular US TV show *The View*; and Peter Sheahan, founder and CEO of ChangeLabs.

ISPA president Lynne McNeess said: "We're thrilled to have three world-class speakers on the ISPA stage this year."

"The pressures of growing and leading a business in the rapidly changing world we live in today are enormously challenging. Each of these incredible speakers can share first-hand stories that will educate and inspire our attendees to prosper and thrive in any circumstances."



IMAGE: CHEN WEI SHENG/UTTERSTOCK.COM

Total EMEA investment volumes totalled €8.1bn

JLL publishes latest hotel investment report

A new report by Jones Lang LaSalle (JLL) has revealed that 60 per cent of total hotel investment volumes last year across Europe, the Middle East and Africa (EMEA) were single asset deals.

The professional services firm's *Hotel Investment Highlights* report said it had been "another active year" for investors and hoteliers across the region throughout 2011. Total investment volumes totalled €8.1bn (US\$10.8bn, €6.8bn) – up 5 per cent on 2010 – and the most active market within the region was the UK, which came ahead of France and Germany.

JLL also reported a 16 per cent increase in portfolio transaction volumes, such as Mint and the European InterContinental estates. However, single asset deals were still more common throughout the region.

HVS: European hotel deal activity increases

International consultancy HVS has revealed European hotel sector investment activity showed signs of improvement last year, following a 9 per cent growth in total transaction volume.

HVS London's annual *European Hotel Transactions* study saw total volume increase to €7.1bn (£6bn), compared with €6.5bn (£5.5bn) for the previous 12 months.

However, the report also found that activity continues to remain well below the 2006 peak of €20bn (£17bn), as well as the 10-year average of €9.9bn (£8.4bn).

The increase in investment activity last year has been attributed to improved demand in both the leisure and business markets, which has made the sector more attractive to investors.

European expansion for Jumeirah

Jumeirah Group, the United Arab Emirates-based luxury hotel group, has further expanded its presence in the European market with new properties in Rome, Italy, and Mallorca, Spain.

Earlier this year, the group took over the management of the 116-bedroom Jumeirah Grand Hotel Via Veneto in central Rome, which includes the 500sq m (5,382sq ft) Aqva City Spa. Spa facilities at the Rome hotel include six mahogany treatment rooms featuring ergonomic heated beds and individual polychrome marble showers, along with a couples' room.

Aqva City Spa also includes a vitality pool with salt water hydro massages; a hammam; and a sauna, as well as a relaxation lounge. Treatments at the spa use Bulgari products.

Meanwhile, the new Jumeirah Port Soller Hotel and Spa on the north-east coast of



Jumeirah's new sites include the Grand Hotel Via Veneto in Roma, Italy

Mallorca is due to open this year, although an exact date is yet to be confirmed by the group.

The hotel's facilities will include a Talise spa spanning more than 2,200sq m (23,681sq ft) and will house 10 treatment rooms – including a Rasul and hammam suite. A thermal area at the Talise spa will comprise a salt bath, a sauna and an Arabic hammam, in addition to an ice fountain, a steamroom and a meditation room.

Virgin opens Clubhouse Spa at JFK airport

Virgin Atlantic has opened its new US\$87m (£5.3m, £4.5m) Clubhouse at New York JFK International Airport, US.

Slade Architecture designed the 10,000sq ft (929sq m) air-side venue in partnership with Virgin Atlantic's in-house design team, with facilities including a Clubhouse Spa.

The 450sq ft (42 sq m) spa is the first branded spa for Virgin outside of London and will be marketed as a more "intimate space" than the Clubhouse Spa at Heathrow airport.

The spa has a two treatment rooms and offers a range of massages and facials by German supplier Dr. Hauschka Skin Care for passengers with premium tickets or Virgin Atlantic or Singapore Airlines flights. New York-based spa and salon supplier Bumble and bumble has



The new Clubhouse Spa at JFK airport includes two treatment rooms

partnered with Virgin Atlantic and will offer the first-ever hair service available at any business class lounge in the US.

The Clubhouse Spa's salon fittings have been provided by Takara Belmont and massage tables are furnished by Oakworks.

Ginger McLean joins WTS International

Ginger McLean has joined spa management and consultancy firm WTS International as senior vice president, spa division.

McLean joins the company from her role as spa director at The Spa at the Hotel Hershey, Hershey, Pennsylvania, US.

In her new position, McLean will be responsible for overseeing the strategic development of the WTS International spa division to ensure quality standards and benchmark practices for the WTS International spa brand worldwide. Details: <http://lei.sr?a=H5P1z>



1.866.966.9798

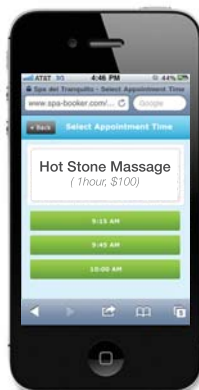
SPABOOKER

The Largest Suite of Spa Management Tools Worldwide.

Over **6,000** Clients in **60** Countries

**“SpaBooker is changing my business.
I woke up with 8 new online bookings.”**

Vicki Hicks | Owner, Corporate Health Connection



SCHEDULING | ONLINE BOOKING | CUSTOMER MANAGEMENT | POINT-OF-SALE | EMPLOYEE MANAGEMENT
E-COMMERCE | INSTANT GIFT CERTIFICATES | FACEBOOK & TWITTER INTEGRATION | E-MAIL MARKETING

FREE DEMO!

When You Visit Us at: **SPA-BOOKER.COM**



The spa forms part of a £15m redevelopment

£15m Cheshire spa resort scheme completed

A new 81-bedroom hotel has opened at the independently-owned Mere Golf Resort and Spa in Cheshire, UK, to complete a £15m (US\$23.4m, €17.8m) redevelopment.

Mather and Co worked on three parts of the scheme, which has included the interior design of the new hotel – an extension to the resort's original golf club building.

The Cheshire-based consultancy also carried out interior design work on a 1,253 sq m (13,487sq ft) health club and day spa, which opened early last year and includes seven treatment rooms and a hammam.

A relaxation terrace, a thermal zone with sauna and steamroom, a salt room and a caldarium Roman-style hot room also feature as part of the spa, which uses Carita and Aromatherapy Associates products.

The health club and spa facilities are located within a former stable block and courtyard at the property.

Details: <http://lei.sr?a=YoMoc>

Hotel Missoni Mauritius on track for 2014 opening

Rezidor Hotel Group has said that its luxury lifestyle brand, Hotel Missoni, is on track to open a new 80-suite property overlooking the Indian Ocean in Mauritius in 2014.

The hotel will be owned by Bouygues Développement and will include a 900sq m (9,688sq ft) luxury spa, the brand's signature dining concept, Cucina; a Choco Café; a fitness area and pool.

Hotel Missoni Mauritius, which will join the brand's existing properties in Edinburgh, UK, and Kuwait, will also provide access to a 650m (2,133ft) beach and outdoor swimming pools.

Each of the hotel's suites will incorporate Missoni's signature patterns and fabrics, as well as a large covered outdoor living area known as a Varangue in Mauritius.

Medical tourism future for Guernsey

A new report carried out on behalf of the States of Guernsey has uncovered the "notable economic potential" of the Channel Island's medical tourism industry.

Oxford Economics has compiled the study, which provides a look at the island's current economic profile and opportunities for growth.

The report said cosmetic surgery provided one of the "strongest opportunities" for growth in the medical tourism sector, which applied to both domestic and external markets. A reported VAT increase on aesthetic procedures in the UK could benefit inbound medical tourism, while Guernsey may also be able to look towards attracting European residents.

The report said: "To attract appropriate higher-income consumers, the medical tourism sector should probably be sold in tandem with Guernsey's existing core brand image – premium quality, skilled professional labour and relaxed, picturesque surroundings."



Guernsey could become a destination for medical and wellness tourism

"Unless capacity can be significantly expanded, Guernsey probably needs to treat medical tourism as a niche sector in order to identify true specialisms and concentrate on providing key services to a higher standard than elsewhere."

Oxford Economics found other areas that could drive up tourism, which included upmarket short breaks; cultural tourism; and the medium-term potential of eco-tourism.

Details: <http://lei.sr?a=Y2y9A>

Hermitage Plaza granted 'permis de construire'

Architects Foster + Partners have confirmed that the Hermitage Plaza, a mixed-use development planned for Paris, France has been granted 'permis de construire' – the final approval.

The result of a close collaboration with EPAD, the City of Courbevoie, Atelier de Paysage Urbain and Département de Hauts-de-Seine, the project is intended to inject life into the area east of La Défense by creating a sustainable, high-density community.

The project incorporates two 320m (1,050ft)-high buildings. The twin tower buildings will take the form of interlocking triangles which face one another and enclose a large public piazza.

Covering a total site area of 161,458sq ft (15,000sq m), the first tower will have 91 floors and the second will have 92.

There will be 538 apartments, two spa centres – including a panoramic spa – a luxury hotel and office space. The angle of the façade panels promotes self-shading and vents can be opened to draw fresh air inside, contributing to an environmental strategy that targets a



The development will feature two towers overlooking the River Seine

BREEAM 'excellent' rating. Exact details of the spas and hotel – including the identity of potential operators – are yet to be confirmed.

Grant Brooker, senior partner at Foster + Partners, said: "Our ambition was to create a project that would inject new life into La Défense by bringing a new type of occupation and creating a new public focus on the edge of the Seine. This represents a very important stage in the project's development."

• To read more on the Hermitage Plaza and other large hotel projects in Paris, see *Spa Business* Issue 3, 2011: <http://lei.sr?a=d1m8s>

STOP!

ASK YOURSELF

Wouldn't it be nice to know that there was an alternative to exhibitions?

How about an event where you had a personal meetings schedule with the Spa operators you really want to meet...

How much time and money could you save if you could meet everyone you wanted to meet face to face, by prearranged appointments...

...in just 2 days?

well...

...Have you heard of SPATEC?



18-21 April 2012, Marbella, Spain

Bringing industries together for 15 years

visit: www.spateceu.com

The meeting forum that brings together the spa industry in: **Europe, North America and soon in the Middle East and Asia.** For more information or to register for SPATEC,

email: David Zarb Jenkins on dzarbjenkins@questex.com or

Stephen Pace-Bonello on spacebonello@questex.com



HOTEC

Hotel Management

Europe, North America,
Middle East, Asia



SIBEC

Health & Fitness

UK, Europe,
North America



SPATEC

Spa, Wellness and Beauty

Europe, North America and
TBA Middle East and Asia



CONFEC

Meetings & Incentives

UK,
Europe

DIARY DATES

26-27 March 2012**Spameeting Europe**

Tivoli Lisboa, Portugal, Lisbon, Portugal

A two-day business meeting concept offering projects' sponsors opportunity to have face to face meetings.

Tel: +33 1 53049970

www.spameeting.com**18-21 April 2012****SPATEC Europe 2012**

Don Carlos Leisure Resort & Spa, Marbella, Spain

SPATEC is a two-day forum of face-to-face meetings between UK and European owners, directors and senior personnel, with leading suppliers from the following categories:

Apparel, Aromatherapy, Beauty Products, Body Toning, Fitness Equipment, Hydrotherapy, Linens/Robes/Towels, Manicure, Marine Therapies, Massage, Retail, Sales and Marketing Services, Single Use Items, Skincare, Software, Spa Equipment, Sun Protection, Steam Baths, Tanning and other new, innovative and relevant suppliers to the spa industry.

Tel: +44 208 547 9830

www.mcleaneventsinternational.com/events/SpatecEU2012**19-21 April 2012****Intercharm Professional**

Crocus Expo International Exhibition Center, Moscow, Russia

The cosmetics industry in Russia, CIS and Eastern Europe will find new market opportunities and distributors, 2,500 brands and 20 educational programmes here.

Tel: +7 495 937 6861

www.intercharmpro.ru**14-15 May 2012****COSMEETING America**

Sheraton New York Hotel & Towers, New York, US

This business road show will present emerging brands and high-end cosmetics products to distribution networks.

Tel: +33 1 44 69 95 69

www.cosmeeting.com**14-15 May 2012****Natural Beauty Summit America**

Sheraton New York Hotel & Towers, New York, US

Held alongside Cosmeeting America, this summit targets those working in the natural



The Spatec events are based on one-to-one meetings between operators and leading suppliers

beauty sector.

Tel: +33 1 44 69 95 65

www.naturalbeautysummit.com**14-16 May 2012****Beautyworld Japan**

Tokyo Big Sight, Tokyo, Japan

This event will feature the latest products and services, information and trends in the Japanese and Asian beauty and spa sectors.

Tel: +81 3 3262 8939

www.beautyworldjapan.com**15-17 May 2012****The Hotel Show**

Dubai World Trade Centre, Dubai, UAE

An event which provides a networking and sourcing platform for up to 14,800 regional hospitality professionals. This year, it will have a special focus on 'beyond luxury'.

Tel: +971 4 438 0355

www.thehotelshow.com**17-19 May 2012****Sustainable Cosmetics Summit North America**

InterContinental New York Barclay Hotel, New York, US

This summit will explore sustainability issues facing the beauty and spa industries.

Tel: +44 20 8567 0788

www.sustainablecosmeticsummit.com**29-31 May 2012****Beautyworld Middle East**

Dubai International Convention Centre

Leading trade show for cosmetics, beauty products, fragrances, wellness and spas.

Tel: +971 4 389 4500

www.beautyworldme.com**3-6 June 2012****Global Spa & Wellness Summit 2012**

Aspen, Colorado, US

The sixth annual Global Spa & Wellness Summit (GSWS) will be held 3-6 June 2012 in Aspen, Colorado, US. The first gathering to be held in the US since 2008, the 2012 Summit will be very unique, as it's being held in collaboration with the 61-year-old Aspen Institute, one of the most prestigious think-tanks in the world.

Tel: +1 212 716 1199

www.globalspaandwellnesssummit.org**12-14 June 2012****The LOHAS Forum**

Hotel Boulderado, Boulder, US

Learn how to: Successfully approach the LOHAS consumers with your products and services. Network with like-minded executives from all LOHAS market sectors. Speak directly with media who are interested in covering companies and products designed for the conscious consumer.

Tel: +1 303 222 8263

www.lohas.com/forum**21 June 2012****Forum HOTel & SPA**

Ritz, Paris, France

The theme for the fifth annual HOTEL & Spa is Experience. Key objectives will include: client and therapist experiences; authenticity; offering a strong message; and creating a profitable spa business. It will be hosted by a panel of international experts.

Tel: +33 (0)1 43 21 05 69

www.forumhotspa.com



Global Spa & Wellness Summit

JOINING TOGETHER. SHAPING THE FUTURE.

Aspen, Colorado • June 3-6, 2012



2012 Global Spa and Wellness Summit

"Innovation through Imagination"

Learn more at www.globalspaandwellnesssummit.org



Science, Experience, Senses.



Why Europe's No.1 luxury skin care brand should be your No.1 spa partner?

The pioneer of professional beauty treatments, Clarins has, for more than 50 years, been famed for its plant-rich formulas and exclusive manual techniques. The ClarinsPRO range, specifically developed by Clarins laboratories to complement the expertise of our highly trained Beauty Therapists, is the guarantee of quick, visible results. Discover the new Tri-Active Treatments for face and body, powered by next-generation ClarinsPRO formulas. They're quite simply an unforgettable experience.

Contact: spa-activities@clarins.net

Find all our partner hotels on www.clarins.com

CLARINS

ESPA to sponsor Gallery Pavilion

International spa company ESPA has announced the first of its planned cultural partnerships for 2012 with the sponsorship of the annual Serpentine Gallery Pavilion in Hyde Park, London, UK.

The pavilion is a temporary structure commissioned annually by the park's Serpentine Gallery in order to provide a showcase for contemporary architectural practice.

This year, the gallery has been designed in partnership by Chinese artist and architect Ai Weiwei and Switzerland-based architects Herzog and de Meuron (HDM).

Weiwai and HDM previously collaborated on the Beijing National Stadium – also known as the “Bird’s Nest” – and which was the main stage of the 2008 Olympic Games.

The pavilion will be presented as part of the London 2012 Festival and will mark the culmination of the Cultural Olympiad, which has been organised as part of the legacy plans for the 2012 Olympic Games in London.

According to Susan Harmsworth, ESPA's involvement in the pavilion will be part of the company's programme of collaborations with British cultural institutions, artists and



Chinese architect and artist Ai Weiwei

luminaries that showcase the best in design, expertise and “the unexpected”.

Harmsworth said: “To be able to support British culture, in particular the creativity and innovation of the pavilion, is important to ESPA as it reflects our core values.”

Kempinski confirms Latin America return

Hotel and resort operator Kempinski has announced its re-entry into the Latin American market with the signing of a management contract for a new luxury resort in Colón Province, Panama.

The new property is under development by Two Oceans Group on the Caribbean Sea coastline and will be sited near the town of Portobelo to the north of the country.

Scheduled to open in 2015 the beachside resort will feature 106 rooms and suites – all with ocean view – a large spa, outdoor and indoor pools as well as a plaza area featuring restaurants, boutique retail units and entertainment facilities. A total of 75 private Kempinski Residences are also planned as



Kempinski's new Panama resort is scheduled to open in 2015

part of the development, of which 40 are to be directly located overlooking the sea.

The Panama opening is part of Kempinski's long-term strategy for Central and South America with projects in Cuba, the Dominican Republic, and Rio de Janeiro, Brazil.

Welsh boutique hotel invests in wellness

Ruthin Castle Hotel, a 60-bedroom boutique property in Denbighshire, Wales, UK, has received a upgrade of its amenities.

At the centre of the redevelopment works is the redesign of The Moat, which will allow the hotel to offer more spa and hydro experiences

as the hotel realigns itself as a wellness centre. Ruthin Castle's Beauty Suite, which is open to hotel guests and day visitors, currently offers a range of treatments using products supplied by Elemis and Bare Escentuals.

Details: <http://lei.sr?a=k7B2p>

SAFE SPACE

Lockers
+
Locking Systems
+
Cubicles
+
Washrooms



Safe Space Lockers Ltd
Unit 6, Chancerygate Business
Centre, 214 Red Lion Rd, Surbiton,
Surrey, KT6 7HA
T: 0870 990 7989
F: 0871 431 0452
M: 07974 154811
E: dominic@safespacelockers.co.uk

Please call
0870 990 7989
for more details

www.safespacelockers.co.uk



CARITA

PARIS



The CARITA Experience

Luxurious spa treatments to wrap your body with a veil of radiance and youthfulness. Carita introduces the latest innovative Diamond of Beauty treatment for unrivalled anti-ageing and firming results.

Discover more about CARITA calling on 020 7313 8780 or visiting www.carita.co.uk



HUMBER
The Business School

Take a one-year journey into

Spa Management



Humber's Spa Management diploma program covers everything from managing a spa to starting your own - all within one year.

For more information contact: Antonietta Perretta,
Program Coordinator 416-675-6622 ext 4089

business.humber.ca



UCIRVINE | EXTENSION

Discover a worldwide leader in spa education.

Taught by leading industry experts and offered completely online to accommodate learners worldwide, University of California, Irvine Extension's Spa & Hospitality Management Certificate Program presents cutting edge ways to make your spa stand out in a competitive market.

Build a foundation for success and profit through extensive training in all areas of the spa business, including:

- Business planning
- Day-to-day operations
- Quality management
- Retailing
- Human resources
- Customer engagement
- Green Strategies

<http://unex.uci.edu/mkt/campaigns/spaHospitality.asp>

Great spa employees aren't born, they're trained.

Our world renowned training programs deliver stronger sales, smoother operations and happier guests.



Peggy Wynne
Borgman, President

- Customized on-site training in sales and customer service
- The Spa Director's Management Intensive seminar
- Online education

For more information and schedule of classes, visit
wynnebusiness.com

Wynne Business Spa
Consulting and Education
14567 Big Basin Way,
Saratoga, CA 95070 USA
(800) 747-5525, ext. 30





Experienced Agents Wanted

A professional spa company and international distributor of a high performance range of spa products is currently seeking experienced agents to market and sell to top end spas throughout Europe, Middle East, North Africa, & Russia.

Apply online:

www.spabusiness.com/agents

spa opportunities forthcoming issues:



30 Mar 2012

Book by 22 Mar

13 April 2012

Book by 05 April

27 April 2012

Book by 19 April

TO ADVERTISE

Tel: +44 (0)1462 471907

Email: spaopps@leisuremedia.com



spa opportunities JOBS ONLINE



■ Spa Manager / Treatment Manager

Company: Citirecruit

Location: Hertfordshire, United Kingdom

■ Spa Manager

Company: Citirecruit

Location: Warwickshire, United Kingdom

■ Spa Manager

Company: Citirecruit

Location: Egham, Surrey, United Kingdom

■ Head Therapist

Company: Citirecruit

Location: Egham, Surrey, United Kingdom

■ Medical Aesthetician

Company: Biolite Aesthetic Clinic

Location: Dubai, United Kingdom

■ Spa Manager and Spa Therapists

Company: SpaStaff.com

Location: Nigeria

■ Massage Therapist

Company: SpaStaff.com

Location: Abu Dhabi, United Arab Emirates

■ Thai Therapists

Company: SpaStaff.com

Location: India, Cyprus

■ Massage Therapists

Company: SpaStaff.com

Location: Bhopal, India

■ Spa Coordinator

Company: SpaStaff.com

Location: Georgia, United States

■ Massage Therapist

Company: SpaStaff.com

Location: Georgia, United States

■ Nail Technician

Company: SpaStaff.com

Location: Georgia, United States

■ Sports Massage Therapist

Company: SpaStaff.com

Location: Bermuda

■ Spa Director / Owner

Company: SpaStaff.com

Location: Northern Cyprus

■ Spa Therapist

Company: Isle of Eriska Hotel, Spa and Island

Location: Oban, United Kingdom

■ Regional Sales Executives

Company: GramercyOne

Location: New York, NY and

Newport Beach, CA - United States

For more details: www.spaopportunities.com



Are you ready for an exciting opportunity and life changing experience?



At nuyu, our mission is to provide contemporary and visionary LADIES ONLY fitness clubs in SAUDI ARABIA , with our first club will opening in Riyadh in September 2012.

The ALL FEMALE team will be hand-picked from international candidates who can offer:

- Professional expertise in their field
- Personal Training to exceptional standards
- Inspirational group exercise classes
- Desire and drive to reach targets and achieve goals

We are now recruiting for a range of positions including management and trainers, to grow alongside this new and exciting business.

In return we will provide:

- Excellent Salary and bonus scheme (Tax free)
- Full Expat package including accommodation & selected flights.
- Training, development and prospects

For more details on all vacancies and/or to apply on-line please go to the website - www.leisureopportunities.co.uk/HeightsHolding

Alternatively please email your CV to: info@heights.sa

biolite AESTHETIC CLINIC

Medical Aesthetician

Competitive salary: basic + commission + bonus plus local health insurance cover

With 3 years previous industry experience and still hands on with such work. We focus largely on all skin care treatments pertaining to but not limited to anti-aging, rejuvenation, facials, peels, pigmentation, hair removal, acne, sun damage, enlarged pores, teenage skin problems etc. We work on both male and female patients. Our medspa is very busy with bookings backing upto a few weeks. We are looking for someone who is able to manage pressure as well as deliver quality service. Some of the attributes we're looking for in the candidate are as below.

- Customer focus and service minded
- Experience in similar industry for 3-5 yrs
- Ability to multi-task and handle pressure
- Willing to be flexible with time
- Energetic and friendly
- Sales and target driven
- In-depth knowledge of skin and experience in dealing with darker skin tones

Ideally the candidate should have experience in all Medspa treatments such as IPL/ laser hair removal, peels, microdermabrasion, deep cleansing, extraction, massage movements, and an understanding of Botox & fillers which are performed by our in house plastic surgeon.

Please send CV and covering letter to marketing@biolitedubai.com and ccmona@biolitedubai.com



énergised
careers...

The énergie group is the UK's fastest growing fitness franchisor. We operate close to 100 clubs across the UK and Ireland under our four key brands énergie Fitness Clubs, Fit4less, SHOKK Youth Gyms and énergie Fitness for Women.

We have opportunities for experienced and motivated individuals in the roles of membership sales, fitness instructor, customer service and personal training. Our clubs operate in England, Scotland, Northern Ireland and Eire; you can find the exact locations on our 'club finder' page at www.energiefitnessclubs.com

Our clubs are not owned by large corporate groups but by individuals who have committed their money, time and energy in to creating clubs where the members matter.

If this sounds like the type of business that you would like to be a part of, we invite you to enquire via our 'career' site at www.energiefranchise.com with a cover note including the role and location that you are interested in.



World Spa Award winners revealed

The winners of this year's World Spa Awards have been announced at a gala event at the Hilton Park Lane in London, UK, on 4 March.

The annual awards, held in conjunction with the European Spa Convention, recognise winners in two categories – hotel spas and destination spas – across five regions (Europe; Middle East; Africa; The Americas; and Asia and Australasia).

Among this year's winners was The Dolder Grand Spa in Zurich, Switzerland, which beat off competition from Swissotel The Bosphorus, Istanbul and Mandarin Oriental Paris to win the Hotel Spa of the Year award for Europe.

The full list of winners:

- Hotel Spa of the Year, Europe: The Dolder Grand Spa, Zurich, Switzerland.
- Destination Spa of the Year, Europe: Lanserhof, Austria.
- Hotel Spa of the Year, North and South America: Spa Montage, Laguna Beach, US.



The Dolder Grand in Zurich was named European Hotel Spa of the Year

- Destination Spa of the Year, North and South America: Lapinha Spa, Brazil.
- Hotel Spa of the Year, Asia: The Oriental Spa at The Landmark, Hong Kong.
- Destination Spa of the Year, Asia: Kamalaya Wellness Sanctuary, Koh Samui, Thailand.
- Hotel Spa of the Year, Africa: One and Only Spa, Cape Town, South Africa.
- Hotel Spa of the Year, Middle East: Assawan Spa & Health Club, Dubai
- Destination Spa of the Year, Middle East and Africa: Six Senses at Zighy Bay, Oman.

Work to begin on fifth Center Parcs site

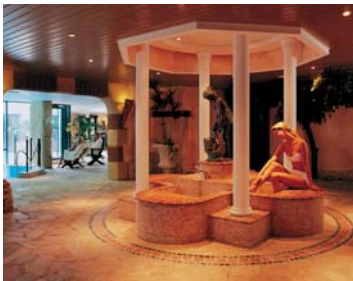
Holiday park operator Center Parcs is to begin work on its fifth park in Bedfordshire, UK, after it successfully secured funding for the project.

Blackstone, owner of Center Parcs, is set to invest £100m (US\$156m, €119m) into the venture, while four UK banks – RBS, Barclays, HSBC and Lloyds Banking Group – have committed to a construction loan of approximately £150m (US\$234m, €178m).

Center Parcs Woburn Forest will cost £250m (US\$390m, €297m) and is due to be completed in time for the park to receive guests by May 2014.

The holiday park will comprise 625 forest lodges, a 75-bedroom hotel, an Aqua Sana-branded spa with 12 associated spa suites and two main centres including indoor sports facilities, swimming pool, restaurants and retail outlets. It will also include outdoor sports and leisure facilities and a lake.

The announcement comes as Center Parcs successfully completed a £1bn (US\$1.6bn, €1.2bn) group refinancing secured against the existing four Center Parcs sites – located at



Center Parcs Woburn Forest will include an Aqua Sana-branded spa

Whinell Forest (Cumbria), Sherwood Forest (Nottinghamshire), Elveden Forest (Suffolk) and Longleaf Forest (Wiltshire).

Martin Dalby, chief executive of Center Parcs, said: "The addition of a fifth site further enhances our geographic footprint in the UK."

"This is our 25th year of operation and Center Parcs is trading strongly, with occupancy rates of around 97 per cent throughout 2011 and positive forward booking trends for 2012, as guests continue to respond positively to the high quality holiday experience we offer."

<p>Argentina Spa Association T: +54-11-4468-0879 W: www.asociacionspa.org</p> <p>Asia Pacific Spa and Wellness Coalition T: +65 9855 2032 W: www.apswc.org</p> <p>Association of Malaysian Spas (AMSPA) T: +603-4256-8833 W: www.amspa.org.my</p> <p>Australasian Spa Association T: +61 3 9387 9627 W: www.aaspaassociation.com.au</p> <p>Bali Spa and Wellness Association (BSWA) T: +62-361-976-333 W: www.balispaandwellness-association.org</p> <p>Brazilian Spa Association T: +11-7548-5555 W: www.abcpas.com.br</p> <p>British International Spa Association (BISA) T: +44 180 212954 W: www.bisa.org.uk</p> <p>Bulgarian Union for Balneology and Spa Tourism (BUBSPA) T: +2-816-4761 W: www.bubspa.org</p> <p>China National Spa Association T: +86-10-68922460 W: www.cnspaassociation.com</p> <p>Association of the Spa Places of the Czech Republic T: +420-384-750-840 W: www.spas.cz</p> <p>The Day Spa Association (US) T: +1 201 865 2065 W: www.dayspaassociation.com</p> <p>Estonian Spa Association T: +372-5109300 W: www.estonianspa.eu</p> <p>European Spa Association T: +32 733 2661 W: www.espa-ehv.com</p> <p>Federation of Holistic Therapists (FHT) T: +44 870 420 2022 W: www.fht.org.uk</p> <p>French Spa Association (SPA-A) W: www.spa-a.com</p> <p>German Spa Association T: +49-238-202-9090 W: www.deutscher-heilbaederverband.de</p> <p>Hungarian Balis Association T: +36-1-452-4905 W: www.furdoszetveg.hu/en</p> <p>The Iceland Spa Association T: +354-596-000-0 W: www.isitspa.is/icland</p> <p>The International Medical Spa Association T: +1 201 865 2065 W: www.internationalmedicalspaassociation.org</p> <p>International Spa & Wellness Association (ISWA) T: +49-30-397-5335 W: www.iswa.de</p> <p>International Spa Association (ISPA) T: +1 888 651 4772 W: www.experiencespa.com</p> <p>Japan Spa Association wwwj-spa.jp T: +81-3-5724-6649 W: www.j-spa.jp</p> <p>Latin American Spa Association T: +52-55-52-77-17-76 W: www.expospa.com/spa</p> <p>Leading Spas of Canada T: +1 800 704 6393 W: www.leadingspasofcanada.com</p> <p>Mongolian Spa Sana Association T: +976-117-014-4410 W: www.mssa.mn</p> <p>National Guild of Spa Experts Russia T: +007 495 938 1592 W: nrg.russiaspas.ru</p> <p>New Mexico Spa Association T: +1 505 331 2344</p> <p>Portuguese Spa Association T: +351-217-940-574 W: www.termasdeportugal.pt</p> <p>Romanian Spa Organization T: +40-21-322-01-88 W: www.romanian-spas.ro</p> <p>Samui Spa Association T: +66 7742 08712 W: www.samuispaassociation.com</p> <p>Serbian Spas and Resorts Association T: +381-65-20-20-120 W: www.udruzenjebanja.co.rs</p> <p>South Africa Spa Association T: +27-11-447-9959 W: www.saspaassociation.co.za</p> <p>Spanish National Spa Association T: +34-915-490-300 W: www.balnearios.org</p> <p>Spa Association of India T: +91-989-310-03952 W: www.spaassociationofindia.in</p> <p>Spa Association of the Czech Republic T: +420 222 511 763 W: www.spas.cz</p> <p>Spa Association Singapore T: +65 6232 1158 W: www.spaassociation.org.sg</p> <p>Wellness Association of Nepal T: +977-1-447-9959</p> <p>Spa Business Association (UK) T: +44 1288 745 884 W: www.spabusinessassociation.co.uk</p> <p>Taiwan Spa Association T: +886-222-358-576 W: www.tspa.tw</p> <p>Thai Spa Association T: +66 (0)2665 7395 W: www.thaispaassociation.com</p> <p>Turkish Spa Association T: +90-358-271-4425 W: www.spa-turkey.com</p> <p>Ukrainian SPA Association T: +38-044-353-74-79 W: www.spa.ua</p>
