

spa opportunities

30 AUGUST - 12 SEPTEMBER 2013 ISSUE 171

Daily news & jobs: www.spaopportunities.com

Producer of 'The Butler' unveils resort and spa in DC

Film producer Sheila C. Johnson, who recently opened The Butler movie featuring Oprah Winfrey, Forest Whitaker and Mariah Carey, has unveiled her decade-long project – the Salamander Resort & Spa.

The resort is set in the village of Middleburg – in the centre of Virginia's horse and wine country. The area became famous when then-President John F. Kennedy and First Lady Jackie Kennedy began spending their weekends horseriding in the village.

In 2005, Johnson founded Salamander Hotels & Resorts to manage the development of the project. The company now also operates three resorts across Florida including Innisbrook, Reunion and Hammock Beach.



Film producer Sheila C. Johnson has unveiled her new resort and spa project

Designed to blend into the countryside and respect the traditions of Johnson's own nearby Virginia farm – which served as the architectural inspiration – Salamander Resort & Spa features 168 guestrooms by

designer Thomas Pheasant.

Salamander Spa boasts 14 treatment rooms with private stone treatment terraces and fireplaces, while the locker rooms feature whirlpools, steamrooms, heated stone loungers and experiential showers. There is also a detoxification Rhassoul wet treatment and a couples suite with private patio and hot tub. The spa, which is also open to day guests, houses an outdoor courtyard, featuring an infinity pool, private cabanas, whirlpool, fire pit and dining café.

A 10-station salon for hair, makeup, manicures and pedicures, as well as a sun-lit fitness facility with indoor pool, cardio and weight room and movement studios for yoga and tai chi is also included. Details: <http://lei.sr?a=a6X9M>

US spa industry revenue increases to US\$14bn

The International Spa Association (ISPA) has released key statistics from the ISPA 2013 US Spa Industry Study conducted by PricewaterhouseCoopers.

Signs of positive growth for the industry emerged as total revenue, spa visits, revenue per visit, total number of employees and the total number of spa locations all experienced an increase over the previous year.

The spa industry employs more than 343,000 people in the US.

The total number of spa visits increased to 160 million and the average guest spend was \$87 per visit.

Continued on the back cover

YTL Hotels to open thermal spa in Bath

YTL Hotels has announced a new hotel and spa project in the UNESCO World Heritage City of Bath – The Gainsborough Bath Spa, which will launch in early 2014.

The hotel will be the group's first Classic Hotel in the UK and will have direct access to natural thermal waters in the area.

The property is made up of three historical buildings, each with a Grade II listed Georgian façade, which were originally built as the United Hospital in 1824, with designs by renowned 18th century architect John Pinch.

Located along Beau Street, the lower level of the 99-room property will be home to the Spa Village Bath and thermal pools.

The 1,300sq m (14,000sq ft) Spa Village Bath will have direct access to Bath's waters through



The spa will have access to Bath's thermal pools

three therapeutic pools. The Spa Village was designed with the Roman history of Bath in mind so the pools are set within an atrium flooded with natural light.

In addition to the Bath Spa hotel, YTL Hotels is also developing a 65-villa resort on the island of Pulau Tiga in Malaysia. Details: <http://lei.sr?a=F5u10>

GET
SPA
OPPS

Magazine sign up at spaopportunities.com/subs

PDF for iPad, Kindle & smart phone spaopportunities.com/pdf

Online on digital turning pages spaopportunities.com/digital

Twitter follow us: @spaopps @spaoppsjobs

Job board live job updates spaopportunities.com

Ezine sign up for weekly updates spaopportunities.com/ezine

Instant sign up for instant alerts at spaopportunities.com/instant

RSS sign up for job & news feeds spaopportunities.com/rss

CONTACT US

The Leisure Media Company
Portmill House, Portmill Lane,
Hitchin, Herts SG5 1DJ, UK
Tel: +44 (0)1462 431385
Fax: +44 (0)1462 433909
e-mail: please use contacts'
fullname@leisuremedia.com

Subscriptions

Denise Adams +44(0)1462 471930
subs@leisuremedia.com

Editor

Liz Terry +44(0)1462 431385

Journalists

Aoife Dowling +44(0)1462 471938
Tom Anstey +44(0)1462 471922
Chris Dodd +44(0)1462471902

Products Editor

Kate Corney +44(0)1462 471933

Design

Ed Gallagher +44(0)1905 20198

Internet

Dean Fox +44(0)1462 471900
Emma Harris +44(0)1462 471921
Tim Nash +44(0)1462 471917

Associate Publisher

Sarah Gibbs +44(0)1462 471908

Recruitment, training and tenders

Paul Thorman +44(0)1462 471904
Simon Hinksman +44(0)1462 471905
Annie Lovell +44(0)1462 471901

Property advertising sales

Simon Hinksman +44(0)1462 471905

Financial Administrator

Denise Adams +44(0)1462 471930

Circulation Manager

Michael Emmerson +44(0)1462 471932

Subscribe to Spa Opportunities:

Online: www.leisuresubs.com
Email: subs@leisuremedia.com
Tel: +44 (0)1462 471913
Annual subscription rates are UK £31,
Europe £41, Rest of world £62, students UK £16.

Spa Opportunities is published fortnightly by
The Leisure Media Company Limited, Portmill House,
Portmill Lane, Hitchin, Herts SG5 1DJ, UK and is distributed
in the USA by SPP, 75 Aberdeen Road, Emigsville, PA
17318-0437. Periodicals postage paid @ Manchester,
PA POSTMASTER Send US address changes to Spa
Opportunities, c/o PO Box 437, Emigsville, PA 17318-0437.
The views expressed in print are those of the author and
do not necessarily represent those of the publisher The
Leisure Media Company Limited. All rights reserved.
No part of this publication may be reproduced, stored
in a retrieval system or transmitted in any form or by
means, electronic, mechanical, photocopying, recorded
or otherwise without the prior permission of the
copyright holder. Printed by GC Print Solutions plc.
©Cybertrek Ltd 2013 ISSN 0952/8210

New spa for London's Berkeley hotel

Maybourne Hotel Group, has launched the new Bamford Haybarn Spa at the Berkeley Health Club on the 7th floor of the The Berkeley in Knightsbridge, London.

The Bamford Haybarn's aim is to provide a "warm sanctuary committed to caring for the mind, body and spirit and to bring the essence of the English countryside to the city."

Bamford Body Collection – created with naturally sourced and organic ingredients certified by the soil association – will be used during treatments.

Treatments will include the 85-minute Bamford Body Signature Treatment combining shiatsu, meridian and swedish massage, reflexology and yogic breathing to revitalise the whole body.

A new massage created exclusively for the Berkeley and uses hot and cold jade stones.

The spa has also partnered with natural British skincare company, OSKIA, to create facials. OSKIA's 75-minute signature facial uses specialised facial massage techniques in addition to acupuncture.



The rooftop open-air swimming pool is a highlight of the new spa

Designed by architect Spencer Fung, the spa's treatment rooms have been themed with names such as Willow, Beehive and Log Cabin, incorporating touches that echo their titles.

A new spa food menu has been designed for guests and for the first time visitors can enjoy a glass of wine from British vineyard Chapel Down.

The hotel's rooftop pool on the 8th floor has also been restored with white gold mosaic.
Details: <http://lei.sr?a=d5c2X>

Mantra Group launches first hotel in Asia

Australia-based Mantra Group has launched its first hotel in Asia – the Mantra Nusa Dua, Bali – as part of a strategic plan to extend its portfolio in the Asia Pacific market.

Located in Bali's famous resort enclave, Mantra Nusa Dua is located just 10km from Denpasar Airport.

The new 172 guestroom resort offers a spa and wellness facility – Chakra Spa & Wellness Centre. The spa combines ancient culture with modern therapies and offers Balinese full body treatments that can last from 60 minutes up to a full day.

Other facilities include a fitness club; an indoor/outdoor pool with pool bar and lounge plus separate children's pool; a restaurant serving Asian and western cuisine, a sports bar; and extensive conference space with a ballroom.



The resort will be located on Bali's renowned resort enclave Nusa Dua

Mantra Group have 17 hotel projects or pending acquisition opportunities in the pipeline and the group is close to announcing new properties in Bali under its three brands –Peppers, Breakfree and Mantra.
Details: <http://lei.sr?a=s7p6M>



Raffles to open at Clearwater Bay

Raffles Hotels & Resorts is expanding its collection to 10 hotels with the opening of Raffles Hainan in September – its second property in China.

The luxury resort will open in Clearwater Bay, a leisure development on the south-east coast of Hainan Island.

One of six resorts in the development – Raffles Hainan will boast a beachfront location with 299 rooms and 32 villas, all with private balconies. A large Raffles Spa offering both Asian and Western treatments houses eight individual villas, and two private spa suites in the nearby Villa Club. The spa spans 1,400sq m (15,000sq ft) and will feature treatments targeting body and mind. All spa suites include private changing rooms with steam-rooms, showers and Aromatherapy products. Spa cuisine and a special tea ceremony served in the Spa Lounge will be on offer.

The hotel's rooms and suites will feature a contemporary design combined with locally inspired accents. Other facilities will include seven restaurants and bars and events spaces.

Raffles' connection to art will continue in Hainan. The resort is also set to showcase more



Clearwater Bay development boasts a 12km ecological coastline

than 1,000 works of art throughout the resort. Curated by Willow Gallery from Hong Kong, these include specially commissioned works from Chinese artists and multimedia art.

As well as five other luxury resorts the Clearwater Bay scheme includes two championship golf courses designed by US-based Schmidt-Curley Design, private residences, luxury retail, a cinema complex, yacht clubs and a 780-berth marina. Covering an area of more than 6.6sq km with a total investment of RMB20bn (US\$3.3bn, €2.4bn, £2.1bn), the project is developed by Agile Property Holdings. Details: <http://lei.sr?a=S6B4n>

Shangri-La unveils new spa at Shenzhen resort

The Spa at Futian Shangri-La, Shenzhen in China has undergone a rebranding and is now CHI, the Spa at Shangri-La.

The spa concept is based on the traditional Chinese philosophy, "chi" as the universal life force that governs wellbeing and personal vitality.

CHI, The Spa aims to create a sanctuary where holistic treatments are based on traditional methods shared by Asian cultures. All treatments aim to restore balance and harmony to mind and body.

The eight treatment spa includes a specially designed Sense of Place section offering treatments for urban people to get away from busy lives. Treatments include Oriental Wellness Therapy, which combines Tuina, Shiatsu and Meridian stretching techniques and Rock Crystal Energising Facial Treatment, which uses energising crystal wands for. The



Treatments are based on restoring balance and harmony

facial massage works on the skin at a cellular level. CHI offers facial, body and massage therapies lasting between 30 and 120 minutes. CHI Journeys, packages with combinations of two or more treatments, are also available for guests. Details: <http://lei.sr?a=T4G9X>

Starwood to enter Samsun, Turkey with Sheraton Hotel

Starwood Hotels and Resorts is expanding its portfolio in Turkey with the signing of a new build Sheraton hotel in Samsun.

Scheduled to debut in late 2014, Sheraton Samsun Hotel will mark Starwood's entry into the city and will be the company's 11th hotel in Turkey.

Located on the Black Sea coast, the hotel will feature 200 guestrooms and 20 suites. It will also offer the signature Sheraton Shine Spa with 10 treatment rooms. The hotel will feature an outdoor swimming pool, retail shops, a Sheraton Fitness by Core Performance and four restaurants and bars.

The 29-storey hotel is being designed by Turkish architectural firm, Piramit Mimarlik and Istanbul-based interior designer, Kreatif Mimarlik.



Susie Ellis, president of SpaFinder Wellness

Ellis: Steps must be taken to define wellness tourism

In the *Spa Business Handbook 2013* Susie Ellis, president of SpaFinder Wellness, says the spa industry needs to take steps to clearly define the distinction between medical tourism and wellness tourism.

Ellis says the wellness sector needs to embrace the "massive opportunities that lie naturally with the latter, while still encouraging cooperation between both.

Shes goes on to distinguish between the sectors saying a medical establishment's mission is to provide professional services in a safe, regulated environment, while a spa offers relaxing experiences and other preventative health offerings like fitness, healthy sleep and food and mood therapies.

"Medical tourism should be the province of the government's department of health, while wellness tourism should fall under the ministry of tourism. But both should be considered initiatives for a country's department of economic development. Both sectors should be primarily classified as either medical or wellness to avoid confusion," she says. Details: <http://lei.sr?a=k7s90>

Doha highest RevPar in recent Spa Benchmark Report

Pricewaterhouse Coopers (PwC) real estate practice in Dubai has released its Spa Benchmark Report covering the Dead Sea, Doha and Beirut markets.

The report found that the Doha market captured the highest average daily RevPar for treatment rooms in 2012 at US\$379. By comparison the Dead Sea and Beirut markets captured revenues of US\$110 and US\$90 respectively, on available rooms.

The average treatment revenue in 2012 was also highest in Doha, while the 2012 average daily treatment revenue per occupied treatment room was the lowest in the Beirut market, standing at US\$126.

The 2012 average daily revenue generated per therapist was 99 per cent higher in Doha spas than in Beirut. Details: <http://lei.sr?a=U6U2F>



The new Yelo Spa is located in São Paulo, Brazil

Yelo opens first spa facility outside of New York

Yelo Spa has opened its first facility outside of New York in São Paulo, Brazil.

The spa features six 'Yelo Cabs,' which are sleeping pods that allow guests to nap for 20 minutes. The space will have sound-proofing, aromatherapy and chromotherapy lighting. In addition, the spa offers facials, massages, manicures and pedicures.

The São Paulo spa is a simplified version of the Yelo Spa – eliminating the menu and replacing it with three service offerings and a host, to customise the session.

Founder and CEO of Yelo Spa, Nicolas Ronco, moved from France to New York 25 years ago and built up his spa business. "I believed in the dream and the vision when it was just in my mind and on a piece of paper," said Ronco. "Now it's a small multinational and it's just the very beginning. I'm very grateful for those who trusted me a few years ago." Details: <http://lei.sr?a=V2B7e>

New spa for Singapore Airport

Wellness Spa, an organic airport spa concept, has opened its second location in Singapore Changi Airport's Terminal 2 Departure Transit Lounge.

Wellness Spa is operated by Plaza Premium Lounge Management, which currently operates more than 100 VIP lounges in 27 international airports. The group opened its first spa concept at Hong Kong International Airport in 2011.

Travellers flying into, departing from, or transiting through Singapore Changi Airport can now avail of the new facility, which offers organic spa massage

treatments specifically tailored to address travel ailments. Wellness Spa uses organic products by Jasmin Aromatique, and all products are at least 95 per cent organic (certified by USDA

and Australian OFC). Treatments include an organic foot spa treatment, a shower and refresh package, oxygen therapy by Oxyvital, chinese body massage and aromatherapy massage. Details: <http://lei.sr?a=b6f2H>



The Wellness Spa has opened a second location in Singapore Airport

Kempinski rolling out new properties worldwide

Kempinski Hotels Group is planning to launch new properties in Ghana, Saudi Arabia and northern China.

The Kempinski Hotel Gold in Accra, Ghana is due to open early next year. It will feature 269 guestrooms including 22 suites and two presidential suites. A 3,000sq m (32,300sq ft) Resense Spa will house 10 treatment rooms, a hair and beauty salon, a 350sq m health club and a swimming pool.

Inspired by European traditions of wellness, Resense aims to realign the spa experience from a focus on Zen-inspired pampering towards healing of the body and stimulation of the mind. The spa menu, based on traditional European treatments, has been chosen for its healing power. A highlight of the spa is The Resense bathing 'kur,' which combines ancient Roman bathing traditions with a holistic approach of natural therapies. The experience draws on a combination of steam, heat, water and soap massage to provide a relaxing experience.

In addition to a 25m outdoor swimming pool, the health club includes a fully fitted gymnasium, two racquetball courts, two tennis courts, yoga studios, a full service health



The Kempinski Al Othman Hotel, Al Khobar will open in early 2014

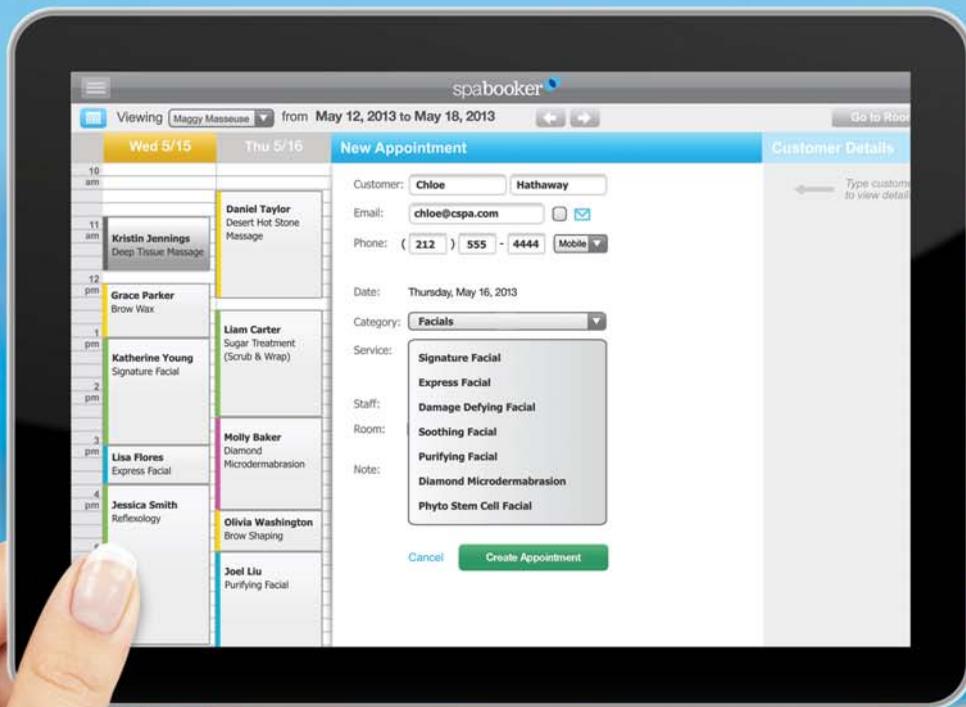
and beauty salon, and an organic food bar.

Kempinski's Saudi Arabian hotel will open in Al Khobar in early 2014. The hotel will have 141 rooms, 56 suites and 20 serviced apartments. The hotel will also feature a range of wellness and leisure facilities including Kempinski's Resense Spa, a fully equipped gym and a swimming pool.

The hotel in Taiyuan, north China will have 363 guestrooms and suites and a Kempinski The Spa, which will house seven treatment rooms, three foot massage rooms, spa pools, aromatherapy and hot stone treatments, beauty treatments, reflexology and aerobics. Details: <http://lei.sr?a=w7Y6R>

Run Spa Operations On The Go

SpaBooker's web-based management software will run and grow your operations seamlessly with scheduling, online booking, customer management, email marketing, reporting, and much more.



Get your free spa management kit at: www.spa-booker.com/relax

Your Kit Includes: Spa Management Guide • Spa Software Mistakes • Client Success Stories • Free Spa Consultation



The resort will have a total of 1,100 rooms

Vietnam's first large-scale integrated resort opens

The Ho Tram Strip, Vietnam's first large scale integrated resort has opened the first of five resorts – The Grand – Ho Tram Strip.

Asian Coast Development (Canada) is developing the multi-phase oceanfront destination along the Ho Tram Strip, situated in Ba Ria-Vung Tau Province in southern Vietnam.

The leisure destination will be set on 2.2km of beachfront property overlooking the South China Sea. In addition to the five luxury resorts it will feature a PGA standard 18-hole golf course, a 1,100-room five-star hotel, a world-class casino, restaurants, high-tech meeting space and a VIP area.

The first 541-room tower of the development has opened with a spa, casino, 13 bars and restaurants, three swimming pools and luxury retail shops.

Work commenced in October 2012 on the second tower of The Grand, which will open in 2015 and add another 559 rooms along with additional entertainment amenities, and bring the resort to a total of 1,100 rooms. The complex further includes a Greg Norman designed golf course –The Bluffs Tram Strip. *Details: <http://lei.sr?a=H2b4B>*

South African Spa Association to host spa networking event

The South African Spa Association is to hold a spa networking event in Cape Town on 17 September 2013.

The theme of the event is 'New Beginnings' and topics up for discussion include 'Group Discount Buying Phenomena- How to understand it properly.'

The main focus for the event is getting the spa industry in Cape Town to start networking and to provide a platform for the sharing of ideas.

There will be an address from the Spa Association describing events going forward as well as an open floor discussion on future topics and emerging trends.

Marriott to open Italian lagoon resort

The lavish JW Marriott Resort & Spa on the island of Sacca Sessola in Italy, which is set to open by the end of 2014, has announced details of its wellness offerings.

The resort is located 15 minutes by speedboat from Piazza San Marco in Venice. The Sacca Sessola, a 40-acre man-made island, is one of 118 islands in the Venetian lagoon.

Spa consultant GOCO, is developing a waterfront spa, which will cover an area of 1,000sq m (10,765sq ft), with views over the Venetian Lagoon, set against a backdrop of Piazza San Marco.

GOCO developed the spa concept and will also operate the spa, which has been designed by Matteo Thun & Partners of Milan.

The spa will offer authentic, classical treatments, results-orientated cosmeceutical facials and male grooming. The facility will house treatment rooms and spa suites, as well as a bathing circuit, fitness centre, weekend spa and wellness packages and outdoor mind and body classes.

Set among private gardens, the spa will also offer guests treatments in pop-up locations around the island during the summer months.

In addition to the 266 guest rooms and suites, the resort will feature a selection of indoor and outdoor dining experiences, indoor and rooftop swimming pools and a restored



The spa area offers views set against a backdrop of Piazza San Marco

chapel for private functions and weddings. JW Marriott's European portfolio currently includes five hotels in London, Bucharest, Cannes and Ankara with the fifth joining just last year in Baku, Azerbaijan.

Mitzi Gaskins, vice president and global brand manager for JW Marriott Hotels & Resorts, said: "Northern Italy's Venetian Lagoon is one of the world's most picturesque destinations, and we're thrilled to bring the JW Marriott brand to such an iconic and thriving location.

"We look forward to bringing passion points of culinary, culture and wellbeing to life through enriching travel experiences."

When the resort opens, it will be the second spa under GOCO's management in Europe, after the opening of The Spa at Steigenberger Frankfurter Hof in Germany in May this year.

Spa Business discusses cancer patients at spas

The current issue of *Spa Business* magazine discusses how cancer suffers and survivors are received at spa and wellness centres and what steps can be taken to improve their experience at these facilities.

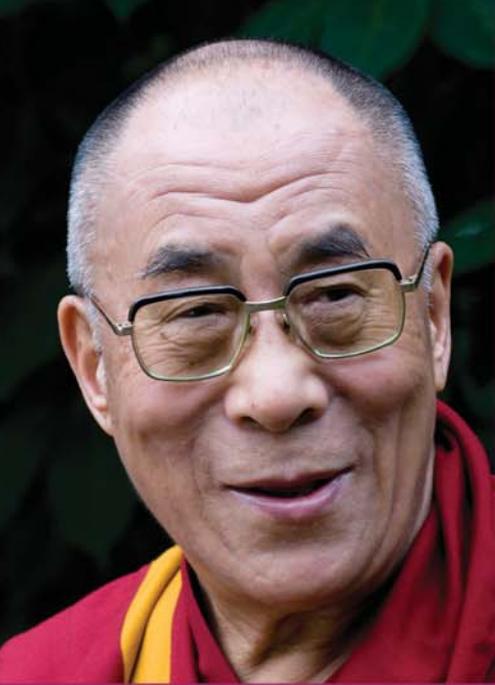
According to the World Cancer Fund, there were 12.7 million cancer cases worldwide in 2008 and the figure is expected to rise to 21 million by 2013.

Christina Scott of the Olivia Newton-John Cancer & Wellness Centre in Australia said that it is important to provide "a spiritually uplifting sanctuary, where the impact of a cancer diagnosis is understood by the staff".



The Olivia Newton-John Cancer & Wellness Centre in Australia

Australia's Oncology Massage Training Organisation offers a four-part programme to train experienced therapists in oncology massage. The Olivia Newton-John centre hosts the programme. *Details: <http://lei.sr?a=m5Q6W>*



“A DEFINING MOMENT”

The Global Spa & Wellness Summit

October 5-7, 2013 • New Delhi, India • The Oberoi, Gurgaon

The stage is set for the premier international event for industry leaders: the Global Spa & Wellness Summit, featuring over 20 high-profile speakers, new Industry Forums, the first Global Wellness Tourism Congress, new research, and an opportunity to help define the spa and wellness industry for years to come.

REGISTER TODAY AT
WWW.GSWS.ORG



**Global Spa &
Wellness Summit**
JOINING TOGETHER. SHAPING THE FUTURE.

DIARY DATES

08-11 Sep 2013

SPATEC Fall North America

Rancho Bernardo Inn
San Diego, California, USA

The SPATEC portfolio comprises a series of appointment-based events that bring together key spa operators of leading medium-to-large hotel, resort, destination, athletic, medical and day spas to meet with leading domestic and international suppliers. Professional education programmes, engaging networking activities and a supplier showcase round out the event experience.

Tel: +1 214 592 4270

www.spatecna.com

09-11 Sep 2013

COSMEETING

Porte de Versailles
Paris, France

Cosmeeting Paris is the tradeshow where operators can discover the latest innovations in face and body care, hygiene, haircare, natural and organic cosmetics, accessories, ethical cosmetics and professional brands and retail spa. Emerging brands offer original concepts in the show's Zoom area.

Tel: +33 (0)1 44 69 97 67

www.cosmeeting.com

16-19 Sep 2013

Equipotel Spa and Wellness

Anhembi Exhibition Park
Olavo Fontoura 1209, Sao Paulo, Brazil

Companies that commercialise spa products and provide consulting services for hospitality gather together in a space especially designed for them at Equipotel trade fair: Equipotel Spa&Wellness.

Visitors can view various products and services provided in spas, aesthetic centers and massage clinics.

Tel: +55-11-30605000

www.equipotel.com

18-21 Sep 2013

World Spa and Wellbeing Convention

IMPACT Exhibition and Convention Center
Bangkok, Thailand

The World Spa & Well-being Convention 2013 aims to offer a gateway offering a range of opportunities to network, build business connections and be inspired with industry people across the region.

This year's theme will be "Water".

From life-giving to life-resonance, the event will explore the science and artistic merit of water, delivering an opportunity to



understand how water in all its forms (gas, liquid or solid) is or can be used in the spa and well-being industry.

Tel: +66 0833 5205

www.worldspawellbeing.com

26-27 Sep 2013

Follow the Customer Journey

Thermae 2000 - ISWKC Cauberg 25-27,
Valkenburg, 6301BT, Netherlands

The main subject of this convention is to share economic ratios that make the wellness industry successful and obtain a better understanding of guest service psychology.

Tel: +31 (0) 627148661

www.iswkc.com/events

05-07 Oct 2013

Global Spa and Wellness Summit 2013

The Oberoi
Gurgaon, New Delhi, India

The Global Spa & Wellness Summit is an international organisation that brings together leaders and visionaries to positively impact and shape the future of the global spa and wellness industries. The Summit is an annual, invitation-only event where thought leaders join together to help shape the future of the global spa and wellness industry.

Tel: +1 212 716 1199

www.globalspasummit.org

05-06 Oct 2013

camexpo 2013

Earls Court, Warwick Road,
SW5 9TA, United Kingdom

camexpo is an event for, practitioners,

ISPA Conference and Expo 2013 will be held 21-23
October at Mandalay Bay Las Vegas, Nevada, US

therapists, healthcare professionals and students that are looking to improve skills, sample and try new products and discover new trends and modalities.

Tel: +44 (0) 1273 645117

www.camexpo.co.uk

15-18 Oct 2013

Wellness and Spa Experience

Gran Via Exhibition Centre,
Barcelona, Spain

Through practical cases and interventions by experts from around the world, the congress, hosted by the Swimming Pool Show, Piscina Barcelona, will feature all the knowhow of centres dedicated to wellness. It will also educate guests on how wellness centres combat stress and deliver health, balance and personal harmony.

Tel: +34 93 233 20 00

www.salonpiscina.com

17-19 Oct 2013

Cosmobeaute Indonesia

Jakarta Convention Center (JCC)
Jakarta, Indonesia

Events at the trade fair includes sharing and discussion of latest beauty trends, demonstration of latest products, interactive seminars by professionals and showcase of newly develop beauty products.

Tel: +603 8023 0820

www.cosmobeauteasia.com



Education • Standards • Innovation

Gain access to this lucrative market and unlock a world of opportunities

World Spa & Well-being
Convention
2013

18 - 21 September 2013
Hall 4, IMPACT Exhibition Center
Bangkok, Thailand



Event Highlights

- Elemental Registration
- Spa Study Tours
- Natural & Organic Zone
- Spa 'Super Deals'
- Education Village
- Business Matching
- Spa Workshops
- Thailand Spa & Well-being Awards
- Spa Concierge
- World Pavilion
- Industry Seminars

For more information, please contact Ms. Nichaporn Pongsanam
 Call on +66 (0) 2833-5215 or nichapornp@impact.co.th, project@thaipaassociation.com
www.worldspawellbeing.com [facebook/WorldSpaandWellbeingConvention](https://www.facebook.com/WorldSpaandWellbeingConvention)

Organizer

Show Manager

Supporters

Supporting Associations

Media Partners



Reply Form Please complete this fax reply form and fax to: +66 (0) 2833 5127-9

SB_APR13

We are interested in: Exhibiting Visiting Sponsorship Receive more information

Name (Mr/Mrs/Ms)

Position: Company:

Address:

City: Country: Postcode:

Phone: Fax:

Email: Website:





SPAMEETING AUTUMN 2013

70 PER CENT BOOKED!

Following the success of the 7th edition of SPAMEETING in Morocco earlier this year, the Autumn 2013 event is already 70 per cent booked!



More than one hundred participants from 25 countries worldwide attended the event in Morocco, where suppliers such as Clarins, Tylo, Thalgo, Gharieni, Leonor Greyl and Nohem met with selected key buyers from Europe and North Africa.

Juliette Blanz, director of SPAMEETING, explains the concept:

'SPAMEETING - which is organised by Paris-based events company, Beyond Beauty - is an intensive two-day programme of business meetings and networking opportunities between buyers and suppliers.

'Spa project holders and distributors are carefully selected and attend the event in order to find new suppliers. It is the only setting where you can find so many new and exclusive projects in the same place and where buyers give time and their undivided attention to the suppliers!

'Every edition - held in exceptional locations designed to create ideal synergies

- brings suppliers together with a new group of buyers and new projects, each with specific needs thus providing great business opportunities.'

The Autumn 2013 edition of SPAMEETING will take place at the 5* Meydan Hotel in Dubai on 27-28 November and projects have been recruited from the Middle East, India and Russia.

Among those attending will be buyers from Sofitel Thalassa Sea & Spa, Accor Hospitality, Four Seasons, Park Hyatt and more, all of whom are working on projects around the world - be they new constructions, extensions or renovations.

At SPAMEETING Autumn 2013 they will be able to meet quality suppliers offering a wide range of the products and services associated with a project's operation, management and organisation. Amongst these will be Happy Sauna, Edge Systems, Gharieni, Thalion, Teo Cabanel, Equipmed and RKF.

Beyond Beauty also organises

Business meetings at SPAMEETING Autumn 2012

COSMEETING, a beauty brand showcase whose 11th edition will be taking place at Porte de Versailles, Paris, between 9-11 September 2013.

At the event, spa suppliers will have the opportunity to present their products and expertise to an international audience including buyers, distributors, importers, spa managers and institutes.

SAVE THE DATES!

COSMEETING - SPA CORNER
Paris, 9-11 September 2013,
at Porte de Versailles, Paris.

SPAMEETING
Autumn, 27-28 November 2013,
at the Meydan Hotel, Dubai.

Mandarin joins UpperHills project

Mandarin Oriental Hotel Group has signed an agreement to manage a luxury hotel in Shenzhen, southern China.

Mandarin Oriental, Shenzhen, which is slated to open in 2017, will form part of the premier Shum Yip's UpperHills mixed use project.

Shum YipLand, the commercial property arm of Shenzhen Investment, will invest RMB20bn (US\$3.3bn, €2.4bn, £2.1bn) into the development. The mixed-use project will comprise office towers, a residential complex, retail and extensive outdoor space and parkland.

The US-based international architectural firm Skidmore, Owings and Merrill has been appointed as masterplanner and architect.

Located on the top of a 400m tower, the property will feature 190 rooms including 17 suites. Hotel accommodation will be designed in a contemporary style, with design elements influenced by oriental heritage.

The 1,200sq m (12,900sq ft) Spa at Mandarin



Mandarin Oriental Singapore is one of 12 Mandarin-branded hotels in Asia

Oriental will feature six large treatment suites offering a range of signature programmes as well as specifically developed Chinese inspired-treatments. Other leisure facilities include a fitness centre and an indoor swimming pool.

Dining options will include a rooftop restaurant, a Chinese restaurant with private dining rooms and a Mandarin Oriental Cake Shop.

Details: <http://lei.sr?a=U9N9K>

Langham to open at southern China landmark

Langham Place, Guangzho, set to open in 2013, will be located next to the Guangzhou International Convention and Exhibition Centre in China, home to the Canton Import and Export Fair and Asia's largest Exhibition space.

All 500 guestrooms in the hotel will be finished in a contemporary style.

The wellness offerings include the group's signature Chuan Spa, taking guests on a journey of wellbeing with holistic treatments based on the philosophy of traditional Chinese medicine. The leisure facilities also include an indoor swimming pool with a retractable roof for water activities in all weather.

Dining options will include Ming Court, serving Cantonese cuisine and featuring 10 private dining rooms; The Place, an interactive all-day dining restaurant offering international cuisine; and Alfresco, serving seafood and steaks. The open-air Sky Bar will



The hotel will be located next to the Guangzho exhibition centre

feature panoramic views and after-hours entertainment. The hotel will also house the group's lounge and business centre Portal – Work & Play, which offers secretarial support services.

Details: <http://lei.sr?a=x4e7a>

Accor rolls out new Vie day spa brand across Australia

The Accor hotel group has rolled out a new day spa brand across Australia.

Five of the group's existing day spas have been rebranded, from Mii Spa to the new Vie Spa brand. Vie Spas are now at Pullman Resort Bunker Bay, Quay West Resort Magenta Shores, Pullman Cairns International, Pullman Palm Cove Sea Temple Resort & Spa and Pullman Port Douglas Sea Temple Resort & Spa.

Each spa will have its own tailored treatment menu as well as a standard menu consistent across all Vie Spas. The Australia-based product range iKOU will be used alongside the spas' existing Pevonia product range.

Chief operating officer for Accor Pacific, Simon McGrath, said the rollout was an exciting step in further strengthening the group's leisure and resort offerings.

Details: <http://lei.sr?a=U9t9U>



The research will be complete by late 2014

New study to examine best practice in hot spring industry

The Hot Springs Alliance Group (HSAG) is undertaking a project entitled "Global Best Practice in Hot Springs Industry" to identify key physical, cultural, ethical, operational and regulatory elements required for industry growth.

The group, which was formed in January 2013, will carry out case studies of hot springs bathing practices and analysis of opportunities throughout China, Japan, New Zealand, Australia, North America, India, Europe and the Middle East.

The opportunities identified will then be applied to specific locations and regions to drive economic development. This research is expected to be completed by late 2014.

The HSAG members are from both the public and private sectors of Victoria, Australia and Rotorua, New Zealand.

Details: <http://lei.sr?a=v8t2T>

Spa Dreams



© Ilona & Christin Nebel, Haus für Schönheit & Wohlbefinden (Germany)



© Swiss Mountain Cosmetics GmbH (Austria)



© Aquamoon (France)

Come True

References: Hotel Hyatt Regency, Düsseldorf, Germany // Ritz Carlton, Wolfsburg, Germany // Burj al Arab, Dubai, UAE // Rosewood Hotel, Abu Dhabi, UAE // Ocean Reef Club Resort, Key Largo, Florida // Four Seasons Hotel Los Angeles at Beverly Hills, California // The Dolder Grand, Zurich, Switzerland // Mövenpick Hotel Gammarth Tunis Hotel, Tunisia // The Westin, Costa Navarino, Greece // Grand Hotel Kempinski, Slovakia // Hôtel de Paris Saint-Tropez, France // InterContinental Marseille, France // Hotel Union, Geiranger, Norway // And many more...



High-end couches, beds and equipment for your Spa. Made in Germany

Gharleni Group • +49 28 41-88 300-50 • export@gharleni.de • www.gharleni.de



Discover a worldwide leader in spa education.

Taught by leading industry experts and offered completely online to accommodate learners worldwide, University of California, Irvine Extension's Spa & Hospitality Management Certificate Program presents cutting edge ways to make your spa stand out in a competitive market.

Build a foundation for success and profit through extensive training in all areas of the spa business, including:

- Business planning
- Day-to-day operations
- Quality management
- Retailing
- Human resources
- Customer engagement
- Green Strategies

<http://unex.uci.edu/mkt/campaigns/spaHospitality.asp>



HEALTH AND SAFETY COMPLIANCE / FIRST AID AND DEFIBRILLATION INSTRUCTOR / BUSINESS START-UP

A CAREER... ... as a First Aid Instructor

- 5-day course
- Level 3 Instructor Qualification
- Level 3 Assessors Qualification
- Defibrillation Instructor Qualification
- Expected earnings potential of £30K+
- Courses held throughout UK
- Comprehensive ongoing support



Upcoming courses:

- SEPTEMBER: Portsmouth, Exeter and Lincoln
- OCTOBER: Waterloo, Salisbury and Dundee
- NOVEMBER: Durham and Telford
- On-site instructor training available at reduced rates

Nuco Training Ltd, Endeavour House,
Central Treviscoe, St Austell, Cornwall PL26 70P
Tel: 08456 444999 | Email: sales@nucotraining.com

THE UK'S LEADING INDEPENDENT PROVIDER OF FIRST AID AND DEFIBRILLATION INSTRUCTOR TRAINING

nucotraining.com



OVER 14 YEARS TRAINING SUCCESS
THE UK'S LEADING INDEPENDENT PROVIDER OF FIRST AID TRAINING



nucotraining
AN APPROVED CENTRE WITH AN OFQUAL AND SOA REGULATED AWARDDING ORGANISATION



HUMBER
The Business School

ESTHETICIAN / SPA MANAGEMENT

Learn both sides of the industry - business and wellness.



be more

business.humber.ca

Spa Management Online Course

With more than 100 spas in 60 different countries, eight of the world's best known spa brands and 150 spa managers trained in the past eight years, Raison d'Etire is one of the world's leading spa companies.

Courses in 2013 June & September



smc@raisondetrespas.com
www.raisondetrespas.com

Raison d'Etire

spa opportunities

forthcoming issues:



13 September 2013

Book by 05 September

27 September 2013

Book by 19 September

11 October 2013

Book by 03 October

TO ADVERTISE

Tel: +44 (0)1462 471908

Email: spaopps@leisuremedia.com



spa opportunities JOBS ONLINE



Assistant Spa Manager

Company: Coworth Park
Location: Ascot, United Kingdom

Associate Lecturers - Spa Management

Company: University of Derby - Buxton Campus
Location: London, United Kingdom, United Kingdom

Spa Beauty Therapist

Company: The Glassworks Health Club
Location: Cambridge, United Kingdom

Assistant Spa Therapist

Company: GLL
Location: London, United Kingdom

Full Time Beauty and Spa Therapists

Company: Lifehouse Spa & Hotel
Location: Thorpe le Soken, Essex, United Kingdom

Spa Receptionist

Company: Coworth Park
Location: Ascot, United Kingdom

Spa Health Club Receptionist

Company: The Glassworks Health Club
Location: Cambridge, United Kingdom, United Kingdom

For more details: www.spaopportunities.com

GLL. A BETTER CAREER CHOICE

Spa LONDON by GLL, is based on a unique concept, devised to revolutionise the day spa market, spa LONDON offers a luxurious experience at an affordable price. Spanning everything from traditional thermal therapies to the latest beauty innovations, Spa LONDON offers the ultimate day spa experience.

Fantastic opportunities have arisen for you to join the team at this growing and unique company. We are recruiting now for vibrant, enthusiastic and professional individuals who will work as part of the team to deliver the Spa LONDON Brand.

Spa Manager

Located at York Hall Leisure Centre.
Up to £26,390 per annum (+8% bonus after qualifying period)

The role of Spa Manager requires an experienced, enthusiastic professional to lead the spa team and deliver the Spa LONDON Brand. Heading up the development of their team, driving forward the retail, spa and treatments business and maintaining high quality facilities and customer service at all times.

The successful candidate will have extensive experience in a Salon, Spa or sales environment and at least 1 year managerial experience. They must also have an internationally recognised Beauty Therapy qualification certificate: NVQ Level 3 H.N.D, CIDESCO, CIBTAC, CITY & GUILDS or ITEC.

A first aid qualification is essential as is computer literacy and retail sales and membership sales experience.

In return you will receive: 8% Attendance related bonus (following a qualifying period)

- * Pension scheme
- * Discounted Membership
- * Ride to Work Scheme
- * Career development opportunities
- * Extensive training prospects

Senior Spa Therapists

Located at Rainbow Leisure Centre and at Wimbledon Leisure Centre.
Up to £17,946 per annum (+8% bonus after qualifying period)

The role of the Senior Therapist requires a vibrant, enthusiastic and professional individual who will work with the spa management team to ensure the most efficient use of human resources, products, and facilities in order to deliver a smooth spa operation.

The successful candidate will have a minimum of NVQ Level 3, have supervisory experience and ideally be Elemis trained.

We are also recruiting Assistant Spa Therapists at Spa LONDON, Wimbledon Leisure Centre

If you feel your experience matches any of these exciting roles please apply via www.glljobs.org

CLOSING DATE: 21ST AUGUST 2013

GLL is an employee-owned society, that exists for the benefit of all the community. As a social enterprise based on charitable objectives, GLL oversees the management of over 100 public leisure centres and 12 libraries under the Better brand across the UK.





BUXTON

Associate Lecturers Spa Management

Salary: £32.39 per teaching hour
Based in London Reference: BD00131

**GREAT PEOPLE, ORIGINAL THINKING,
INSPIRING INDIVIDUALS - CHANGING LIVES.**

Here at the University of Derby, we are in the business of creating opportunities to transform lives - we aim to be the ambitious student's natural choice for quality, support and achievement - would you like to help us achieve this?

People achieve great things at the University of Derby! Our flexible, accessible courses are helping thousands of people fulfill their potential.

We have partnered with the London School of Beauty and Make-up to deliver our exciting International Spa Management curriculum in London. For further information about the school please visit: <http://www.beauty-school.co.uk/>

If you are based in London and believe in providing higher education that is flexible, easy to access and allows spa professionals to gain the management knowledge to progress their careers, then we look forward to hearing from you.

Closing date: 2 September 2013.
Interview date: w/c 9 September 2013.

For further information and to apply online please visit
www.derby.ac.uk/jobs
Minicom 01332 591685

VALUING DIVERSITY, PROMOTING EQUALITY

EHT GLASSWORKS HEALTH CLUB

Spa beauty therapist

Full and Part-Time positions at our Hotel + Day Spa, in Cambridge city centre.

We are a large, independent Spa, Health club + Salon with a team of Elemis therapists.

Level 3 qualification or equivalent is preferred, with massage essential and knowledge of Elemis being an advantage. Rate of pay dependent on experience, with a guaranteed uncapped commission, and career progression. £7 - £8 p/hour with c.20% commission structure. (approx OTE £15,000 to £19,000)

Must be able to attend interview in Cambridge

Health club + Spa receptionist

Full and Part-Time positions at our Day Spa and Health club, in Cambridge city centre.

The Glassworks is an independent health club + spa in conjunction with The Varsity hotel.

Knowledge of spa therapy and the fitness industry would be beneficial through training yet not essential. Rates of pay dependent on experience, with industry leading benefits.

Must be able to attend interview in Cambridge.

To apply for either of these vacancies please email your CV to James Robertson, james.robertson@theglassworksgym.co.uk



We care

ABOUT YOUR FUTURE

We are seeking outstanding and talented individuals to join our eco-luxury spa at Coworth Park.

Our exceptional opportunities include an Assistant Spa Manager and Spa Receptionist. The ultimate hotel management company, Dorchester Collection continues to attract, develop and inspire the best talent in the industry.

Apply at coworthpark.com/careers

Coworth Park
Ascot
Dorchester Collection

We care

Care to join us?

PERSONALITY • PASSION • RESPECT • TOGETHER • GROWING

ASCOT • ENGLAND • 19

Minor partners with Rani Investments

Minor Hotel Group (MHG) has announced a long term strategic partnership with Rani Investment LLC, owner of high end resorts across Africa.

The groups have formed a joint venture company for ownership of Indigo Bay Resort & Spa in Mozambique, and plans further expansion in Africa.

Located on Bazaruto Island, 30km off the coast, Indigo Bay will be five star 44-villa resort, and will be re-branded as Anantara Bazaruto Island Resort & Spa later this year. It will be managed by MHG.

The new partnership will also further explore opportunities in Mozambique, including the capital Maputo, and in the East African market. These properties will be a mix of new-build and re-brand and will be flagged with MHG's brands, including Anantara, the AVANI, and serviced apartment Oaks brand which is expanding into Asia and the Middle East.



The luxury Indigo Bay Resort & Spa is located on Bazaruto Island

Dubai-based Rani Investment is the investment arm of Aujan Group Holding with more than US\$300m (€224m, £193m) of dedicated investments in the Middle East and Africa. The group first established its presence in 1999 under the Rani Resorts name. *Details: <http://lei.sr?a=g6c4R>*

ISPA survey shows a 'positive future'

Continued from front page: ISPA President Lynne McNees said that the International Spa Association's survey of 1,000 destination and day spas in the US points to a very positive future for the industry.

"This year's US study reflects what we are hearing from our members. It is encouraging to see the total number of spa visits back at its pre-recession peak and even more encouraging to see total spa industry revenue reach a record high."

In terms of employment the survey found that total employees rose by 1.2 per cent. Part-time workers increased 13.2 per cent, to 145,400, while full-time employees declined by 7.2 per cent, to 151,300. The study also highlights that locations were up slightly, to 19,960 from 19,850.

Colin McIlheney, PricewaterhouseCoopers global research director, said: "The key message from this year's spa industry study, as reported



ISPA President Lynne McNees says the spa industry will remain strong

by a wide range of spas in the US, is the return to growth.

"All the key indicators, such as number of visitors and total revenues, are showing an uptick and sentiment is also positive looking ahead." *Details: <http://lei.sr?a=t4a5n>*

Argentina Spa Association

T: +54 11 4468 0879 W: www.asociacionspa.org

Asia Pacific Spa and Wellness Coalition

T: +65 9777 3204 W: www.apswc.org

Association of Malaysian Spas (AMSPA)

T: +603 4253 3478 W: www.amspa.org.my

Australasian Spa Association

T: +61 4 3003 3174 W: www.aspaassociation.com.au

Bali Spa and Wellness Association (BSWA)

W: www.balispawellness-association.org

Brazilian Spas Association

T: +55 11 2307 5595 W: www.abcsas.com.br

Bulgarian Union for Balneology and Spa Tourism (BUBSPA)

T: +359 2 942 7130 W: www.bubspa.org

China Spa Association

T: +86 21 5385 8951 W: www.chinaspaassociation.com

Association of Spas of the Czech Republic

T: +420 606 063 145 W: www.jedemedolazni.cz

The Day Spa Association (US)

T: +1 877 851 8998 W: www.dayspaassociation.com

Estonian Spa Association

T: +372 510 9306 W: www.estonianspas.eu

European Spas Association

T: +32 2 282 0558 W: www.espa-ehv.com

Federation of Holistic Therapists (FHT)

T: +44 23 8062 4350 W: www.fht.org.uk

French Spa Association (SPA-A)

W: www.spa-a.com

German Spas Association

T: +49 30 24 63 692-0 W: www.deutscher-heilbaederverband.de

Hungarian Baths Association

T: +36 1 220 2282 W: www.furdoszetveg.hu/en

The Iceland Spa Association

W: www.visitspas.eu/iceland

The International Medical Spa Association

T: +1 877 851 8998 W: www.medicalspaassociation.org

International Spa & Wellness Association (ISWA)

T: +49 69 130 25 86 0 W: www.iswa.de

International Spa Association (ISPA)

T: +1 859 226 4326 W: www.experienceispa.com

Japan Spa Association

W: www.j-spa.jp

Leading Spas of Canada

T: +1 800 704 6393 W: www.leadingspasofcanada.com

National Guild of Spa Experts Russia

T: +7 495 226 4289 W: www.russiaspas.ru

Portuguese Spas Association

T: +351 217 940 574 W: www.termasdeportugal.pt

Romanian Spa Organization

T: +40 21 322 01 88 W: www.romanian-spas.ro

Samui Spa Association

T: +66 7742 08712 W: www.samuispaassociation.com

Serbian Spas and Resorts Association

T: +381 36 611 110 W: www.serbianspas.org

South African Spa Association

T: +27 11 447 9959 W: www.saspaassociation.co.za

Spanish National Spa Association

T: +34 902 1176 22 W: www.balnearios.org

Spa Association of India

T: +91 995 889 5151 W: www.spaassociationofindia.in

Spa Association Singapore

T: +65 6223 1158 W: www.spaassociation.org.sg

Taiwan Spa Association

W: www.tspa.tw

Thai Spa Association

T: +66 2168 7094 W: www.thaispaassociation.com

Turkish Spa Association

T: +90 212 635 1201 W: www.spa-turkey.com

The UK Spa Association

T: +44 8707 800 787 W: www.spabusinessassociation.co.uk

Ukrainian SPA Association

T: +3 8044 253 74 79 W: www.spaua.org