# spa opportunities

17-30 MARCH 2017 ISSUE 263

Daily news & jobs: www.spaopportunities.com

# Bali holiday home now wellbeing destination

A husband-and-wife design team have transformed their beachfront holiday home in Bali into a new resort; the first of a new brand of "ultimate wellbeing destinations."

Soo K. Chan, the founder of SCDA Architects, and hospitality designer Ling Fu, have used holistic design and environmental practices to create Soori Bali in Indonesia.

The resort will feature 48 private pool villas and residences, a platform jutting over the Indian Ocean and an Indonesian restaurant.

The "compelling setting and overwhelming feng shui experience" The So of the location inspired the pair to open their private retreat to the public, and to open other Soori sites around the world.

The design melds natural elements with traditional and contemporary design features, including local volcanic stone as the foundation for the resort's buildings.



The Soori Spa will offer a range of treatments by visiting wellness experts

Polished teak and terracotta tiles created by local artisans reference local architecture. Chan chose to blur the line between indoor and outdoor spaces, with open courtyards and pools creating naturally-lit, transitional areas.

"What is unique about Soori Bali is that we own it, we designed it, we built it and now, we run it too," said Soo Chan. "For Ling and I, Soori Bali is as much a state of mind as it is a world-class resort; it's peaceful, spiritual, healing and re-energising."

Facilities include an infinity pool, gym, spa, helipad, and two restaurants using farm produce and garden spices.

The Soori Spa has been designed in line with the resort's vision of being "Bali's premier wellbeing destination promoting a more harmonious and sustainable way of life."

Onsite practitioners and wellness experts will offer physical alignment

and massage therapies, acupuncture, meditation, and neurotherapy, while retreats will be hosted throughout the year by visiting international wellness experts. Organic products will be used in the treatments.

Details: http://lei.sr?a=K4D4N\_S

## 'Progressive' spa to open in Doha

Scheduled to open in September 2017 and inspired by the Middle Eastern folk tales of One Thousand and One Nights, Doha Mondian will feature a 1,950 sq m (20,989 sq ft) ESPA spa.

Themed as a 'Garden of Eden' and described as the "most progressive and biggest in the region," shimmering mosaic walls lead to 12 treatment rooms, a heated experience garden, relaxation rooms and a traditional Turkish Hammam.

Additional hotel facilities include a rooftop pool and skybar, a nightclub, plus eight restaurants and bars.

Details: http://lei.sr?a=P9U7A\_S

# Michelle Christensen takes on new spa role

Located in the natural mountain terrain of San Martin, California, luxury hotel and golf resort Rosewood CordeValle has appointed Michelle Christensen as spa manager for the resort's Sense, A Rosewood Spa.

Michelle, who has previously worked for LaBelle Day Spa and Salons, will oversee all high-level operations and spa programming, and implement new and innovative fitness initiatives that utilise the resort's grounds.

"Michelle's insight of the spa industry, fitness experience and enthusiasm will further the resort's programming, allowing guests to experience the best of North California while they are staying with us," said Luca Rutigliano, managing director of Rosewood CordeValle.



 ${\it Michelle\ Christensen\ will\ oversee\ spa\ programming}$ 

Facilities at Sense, A Rosewood Spa at Rosewood CordeValle, include eight treatment rooms, each with a private garden, whirlpools and steam rooms enhanced with essential oils. Treatments draw upon the healing properties of the region's plants and herbs. Also on site is a tennis centre, swimming and fitness areas. Details: http://lei.sr?a=S3f2G\_S

GET SPA OPPS Magazine sign up at spaopportunities.com/subs

PDF for iPad, Kindle & smart phone spaopportunities.com/pdf

Online on digital turning pages spaopportunities.com/digital

Twitter → follow us: @spaopps @spaoppsjobs

Job board live job updates spaopportunities.com

Ezine sign up for weekly updates spaopportunities.com/ezine

**Instant** sign up for instant alerts at spaopportunities.com/instant

RSS sign up for job & news feeds spaopportunities.com/rss

#### **CONTACT US**

The Leisure Media Company Portmill House, Portmill Lane, Hitchin, Herts SG5 1DJ, UK Tel: +44 (0)1462 431385 Fax: +44 (0)1462 433909 e-mail: please use contacts' fullname@leisuremedia.com

#### Subscriptions

Denise Adams +44 (0)1462 471930 subs@leisuremedia.com

#### Editor

Liz Terry +44 (0)1462 431385

#### Managing editor

Jane Kitchen +44 (0)1462 471929

#### News editor

Rebecca Barnes +44 (0)1462 47192925

#### Head of news

Matthew Campelli +44 (0) 1462 471912

#### Reporters

Tom Anstey +44 (0)1462 471916 Kim Megson +44 (0)1462 471915

#### Publisher

Astrid Ros +44 (0)1462 471911

#### **Product editor**

Kate Corney +44 (0)1462 471927

#### Assistant product editor

Lauren Heath-Jones +44 (0)1462 471927

#### Design

Ed Gallagher +44 (0)1905 20198

#### Web team

Michael Paramore +44 (0)1462 471926 Dean Fox +44 (0)1462 471900 Emma Harris +44 (0)1462 471921 Tim Nash +44 (0)1462 471917

#### Circulation manager

Michael Emmerson +44 (0)1462 471932

#### Subscribe to Spa Opportunities:

Online: www.leisuresubs.com
Email: subs@leisuremedia.com
Tel: +44 (0)1462 471913
Annual subscription rates are UK £20,
Rest of world £26, students (UK) £13.

Spa Opportunities is published fortnightly by
The Leisure Media Company Limited, Portmill House, Portmill
Lane, Hitchin, Herts SG<sub>2</sub> 1DJ, UK The views expressed in this
publication are those of the author and do not necessarily represent
those of the publisher The Leisure Media Co Ltd. All rights
reserved. No part of this publication may be reproduced, stored
in a retrieval system or transmitted in any form or by means,
electronic, mechanical, photocopying, recorded or otherwise,
without the prior permission of the copyright holder, Cybertrek
Ltd. Printed by Preview Cromatic Ltd. Distributed by Royal Mail
Group Ltd and Whist Ltd in the UK and Total Mail Ltd globally.

@Cybertrek Ltd 2017. ISSN Print: 1753-3430 Digital: 2397-2408
To subscribe to Spa Opportunities log on to www.leisuresubs.com
or email: subs@leisuremedia.com or call +44 1462 471950.

# Spa in old bank vaults debuts in Bristol

The Venice-inspired Lloyds Bank building in Bristol is one of two former banks that have been merged together to form the newly-opened Bristol Harbour Hotel & Spa.

The hotel's underground spa features seven treatment rooms, sauna, steam room, areas of rest and relaxation and a fully equipped urban gym.

Set in the former vaults of the 16th Century building – which was inspired by Sansovino's Library in the Italian city – careful restoration has resulted in a striking space with many original features

retained, including listed vault doors.

The contemporary urban retreat will feature an indoor swimming pool with low-level lighting and an accompanying hydrotherapy pool, enabling guests to enjoy the experience of bathing in the bank's previous vaults.

ESPA products and holistic treatments will be available, alongside signature Harbour treatments, spa ritual experiences including the 160-minute Ocean Spa Ritual, holistic and advanced facials, specialised body massage



The underground urban retreat will offer a range of treatments by ESPA

treatments and holistic alternative therapies. The spa menu also includes men's and pregnancy treatments, nail treatments, make-up services and a selection of spa breaks and days.

Situated in a prime city centre location a short walk from Harbourside and with 42 bedrooms, most with spectacular city views, Bristol Harbour Hotel & Spa is part of luxury hotel group Harbour Hotels, which owns 13 coastal, country and city locations across the UK.

Details: http://lei.sr?a=m3y7N\_S

## Nature led spa to open in New York

1 Hotels, the eco-luxury brand and brainchild of Starwood Capital founder Barry Sternlicht, has opened its second hotel in New York: 1 Hotel Brooklyn Bridge.

Located on the East River, the 10-floor hotel has 194 rooms and suites, some with uninterrupted views of the lower Manhattan skyline and the Statue of Liberty.

Interiors focus on natural materials, with 54 per cent of all materials reclaimed.

A rainwater reclamation system and triple-filter water purification, as well as

drawing all energy needs from wind power, contribute further to the hotel's sustainability.

Later this year, the hotel will open a Bamford Haybarn spa curated by Lady Bamford, with nine treatment rooms and a private suite.

Based on the connection with nature, guests will be able to choose from a selection of holistic treatments, services and classes using natural restorative ingredients, and designed



1 Hotel Brooklyn Bridge will feature a nine room Bamford Haybarn spa

meant to nurture the mind, body and spirit. Treatments are likely to feature Bamford's botanical skincare line which is inspired by nature and made using organic ingredients certified by the Soil Association.

The hotel also features a fitness centre, yoga, barre studio with infrared heat, and cafe featuring a menu of locally sourced, fresh food. *Details: http://lei.sr?a=T9W3n\_S* 



## Phuket opens massage-focused spa

Situated on a Patong hilltop in southwestern Phuket and overlooking two bays, Avista Hideaway Phuket Patong MGallery by Sofitel draws its inspiration from the culture of local villages.

The five-star boutique hotel has 150 rooms and suites featuring classic motifs and Thai-inspired decor of local wood and natural stone.

Aqua Spa & Massage offers guests a holistic, sensory driven experience in a tranquil setting. The designer and architect for the project was Roof Design and the spa product partner is Guinot.

Traditional Thai full-body massage is a speciality; combining muscle stretching, accupressure and meditation, the 2,000-year-old discipline is an authentic healing art that was developed to align and harmonise the energy flowing through the body.

With eight indoor treatment rooms and two al fresco cabanas, signature treatments include the Aqua Signature Massage, which uses a specially crafted blend of massage



Aqua Spa features eight treatment rooms and two al fresco cabanas

oils and a fusion of relaxing techniques. Also on the menu are facials, foot and head massage treatments, body massage treatments, body wraps and scrubs, ayurvedic treatments including Snehana Abhyanga and Shirodhara and a junior massage. Five spa packages are

Additional facilites include three themed saltwater swimming pools, a mini putting green and virtual golf game and fitness centre. *Details: http://lei.sr?a=a6A9g\_S* 

also available, ranging from 90-180 minutes.



Shaw is aiming to grow the Comfort Zone brand

#### A new role at Comfort Zone for Sarah Shaw

Sarah Shaw has been appointed as UK country sales manager for Comfort Zone. Shaw rejoins the brand having spearheaded its relaunch in 2004 into the UK market.

With a 25-year career in various industry segments, Shaw's previous role at Louella Belle saw her implementing a new sales strategy and redefining the field sales team. Shaw said she is aiming to take Comfort Zone to the next phase of growth and awareness by empowering spa partners through education and support.

"The brand is stronger than ever in its offering to our spa partners, both through proven efficacy of products and treatments, but look deeper into the company and the ethical values are incredible," said Shaw. "It is a company I am proud to be a part of." Details: http://lei.sr?a=w5J7p\_S

## Nikki Beach Dubai debuts luxury spa

The 1,650sq m (17,760sq ft) Nikki Spa at Nikki Beach Resort in Dubai will open in April.

Offering "the best of wellbeing" in a contemporary setting for guests and visitors, facilities include seven separate spa suites for men and women featuring Gharieni MO1 premium treatment beds, one couples suite, a hammam chamber, sauna, steam, ice fountain, mixed vitality pool, indoor and outdoor relaxation lounges, and a 15m (49 ft) lap pool.

Inspired by nature, the design features Nikki Beach's signature white theme, with

the use of natural fabrics and materials.

"The spa will feature areas of different energy, from the vibrant hair and beauty experiences to the tranquil treatment rooms and hammam chamber where guests can unwind and refresh their mind," said general manager Alexander Schneider. "Partnering with the creators of the world's



The design is inspired by nature and uses natural fabrics and materials

finest spa concepts, ESPA, we plan to offer our valued guests an unparalleled spa experience."

An ESPA treatment concept will be performed by wellness experts and therapists.

Developed in partnership with developer Meraas, the property was designed in collaboration with DSA Architects International. *Details: http://lei.sr?a=i2M8J\_S* 

# Royal Portfolio spa opens in a grain storage facility

The Silo Hotel – a property located within Heatherwick Studio's re-imagined Cape Town grain storage facility is now open.

The Silo Hotel's leisure amenities include a gym, a rooftop restaurant and swimming pool and private dining areas.

A Royal Portfolio spa is located on the fourth level. The waiting area has a window looking into the atrium of an art museum below. Facilities include a small sauna and five treatment rooms, two of which can be merged into one for couples massages.

Skincare brands Carol Joy, Ling, Black Pearl, Terres dÁfrique and QMS are used in the treatments, which include signature therapies utilising golden millet in facials, as well as a 24 Carat Luminesence Ritual and a 24 Carat Skin Architecture Ritual. Details: http://lei.sr?a=g6w6j\_S



Mike Wallace believes you need to tire out guests

# The surprising secret to stress-free spa guests

The key to making sure your guests are stress-free is to tire them out, according to Mike Wallace, brand manager at European thermal and medical spa brand Danubius.

Danubius operates 30 medical spas and performs around 2 million treatments a year at its locations in Hungary, the Czech Republic, Slovakia, Romania and the UK.

"We make our guests so tired, they don't have the energy to be stressed," said Wallace, speaking at the World Spa & Wellness Convention in London.

The key to that blissful tiredness is heat, he said, adding that Danubius' natural thermal pools – the star attraction at its resorts – help to get that feeling underway.

"After one or two minutes, the heat literally melts the stress away," said Wallace. *Details:* http://lei.sr?a=g7E3Q\_S

# Consumer website educates on skin pollution

Air quality analytics company BreezoMeter and Dermalogica have created a tool explaining how pollution can affect ageing.

Skin is incredibly susceptible to external pollutants thanks to the free radicals in toxic air. According to studies, just a few hours of smog exposure can reduce the antioxidant Vitamin E in skin by 25 per cent, while air pollution from traffic and soot can increase pigmentation by 20 per cent.

Incorporating BreezoMeter's integrated technology, Dermalogica's website skinpollution.com gives consumers around the world real-time information about the surrounding air quality and pollution levels.

The company predicts that Dermalogica's pioneering app will see many other beauty companies following suit in search of similar technology, in order to provide customised solutions to consumers.

Details: http://lei.sr?a=c2E9G\_S

## Adults-only resort teams with Pevonia

Surrounded by the Montego Bay Marine Park, 10 minutes from the famous Hip Strip and next door to two Secrets Resorts & Spas, Breathless Montego Bay Resort & Spa by AMResorts is now open.

Located at the neighbouring Secrets Wild Orchid and Secrets St. James and accessible to outside patrons, the 15,000sq ft (1,394sq m) Secrets Spa by Pevonia features fountains and waterfalls in the peaceful grounds.

With 10 indoor massage cabins and three

facial rooms, the spa menu features body, massage and high performance facial treatments by natural organic skincare brand Pevonia, along with salon treatments.

Signature treatments include Water Lily Sun Relief, Tropical Escape Body Wrap including papaya and pineapple, and Luminous C and





Secrets Spa by Pevonia offers massage and high performance facials

Sea Facial which fuses Vitamin C and seaweed.

Other facilities include a rooftop pool, fruit bar, nail stations, restrooms, sauna, steam room, Swiss and pressure showers, hydro massage room, spa bath, plunge pool, Vichy showers and fitness centre.

Details: http://lei.sr?a=f2p4e\_S

## Beer-inspired spa set to open

Scottish craft brewery BrewDog has plans to build a craft beer hotel near its brewery in Columbus, Ohio, US, that will include a craft beer spa with hop face masks, malted barley massages and 'Hoppy Feet' pedicures.

The company hopes to raise US\$75,000 (€71,000, £61,700) in 30 days through crowd-sourcing in order to build the DogHouse hotel, which it calls the "ultimate beer-themed immersive experience," complete with its Punk IPA on tap in hotel bedrooms, a mini-fridge stocked with

craft beer in the shower, and a beer-infused three-course breakfast. The company hopes to open the hotel by September 2018.

In an attempt to disrupt traditional financial models, BrewDog launched its 'Equity for Punks' programme in 2009, allowing its fans to invest in the company while enjoying exclusive perks. So far, 55,000 people have invested in the business, contributing more than £40m (US\$48.6m, €46m) to the company's expansion – including the upcoming 100,000sq ft (9,290sq m) facility in Columbus, which is scheduled



Hop-infused face masks will be on the menu at the DogHouse Hotel

to open in mid-2017. "With the number of Equity Punks we have stateside as well as our shareholder community, we're gearing up to make the pilgrimage to our brewery an even more immersive craft beer experience," said cofounder and CEO James Watt.

"We'll have hop-infused face masks – tailored to the hops in your favourite beers – malted barley massages plus a fridge in your en suite so you're never more than an arm's length from a chilled can of Punk IPA. Forget Disneyland – this is the new happiest place on earth."

Details: http://lei.sr?a=b4E8U\_S





DOWE







# DEFINING WELLNESS

Create your unique Spa & Wellness Experience World fully equipped by Gharieni - The manufacturer of high-end spa, wellness & medical equipment, beds & furniture Made in Germany

Gharieni Group Germany • +49 28 41 - 88 300 -50 • export@gharieni.com www.gharieni.com

# light. SAVE \$200! REGISTER BY MAY 1 ATTENDISPA.COM 2017 **ISPA**

# **CONFERENCE** & EXPO

OCT 16-18 LAS VEGAS, NV



## **GWI joins with World Travel Market**

The Global Wellness Institute has entered into a partnership with the World Travel Market, which will include the GWI organising wellness symposiums for WTM events.

The partnership will kick off at the Arabian Travel Market (ATM) on 24-27 April in Dubai.

The GWI will host a wellness symposium on 25 April that will put the spotlight on the growing wellness travel industry in the Middle East and North Africa, now estimated to be worth US\$8.3bn (€7.81bn, £6.8obn) with 8.5 million inbound and domestic wellness trips taking place in 2015.

"Wellness travel is not only growing twice as fast as tourism overall, it's evolving in bold new directions," said Susie Ellis, chair and CEO of the GWI. "Our ongoing mission will be to bring together the top experts and latest research and trends in this travel space to ATM and WTM's tens of thousands of attendees."

The partnership will continue at World Travel Market London in November, with a focus on the global wellness industry. WTM London will also host a Wellness Lounge. Details: http://lei.sr?a=Q8q9H\_S



Susie Ellis speaks at World Travel Market in London

## Willow Stream spa to open in UAE

Located on the east coast of the United Arab Emirates, the 180-room Fairmont Fujairah Beach Resort is now open, with a spa to follow in April.

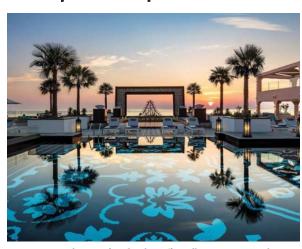
The fifth Fairmont-branded project in the UAE, Fairmont Fujairah is one of only two hotels to offer the Willow Stream Spa in the UAE.

Opening in April, the 1,105sq m (11,894sq ft) Willow Stream spa features four single treatment rooms and two VIP suites, one with a spa bath. In line with the Willow Stream brand concept, it is inspired by the five natural elements

of earth, air, fire, water and wood.

The rustic interior features driftwood beams, Arabesque lanterns and wall alcoves. Facilities include male and female wet and dry facilities including a traditional hammam, rock sauna, steam rooms, experience showers, heated loungers, and a nail and hair beauty bar.

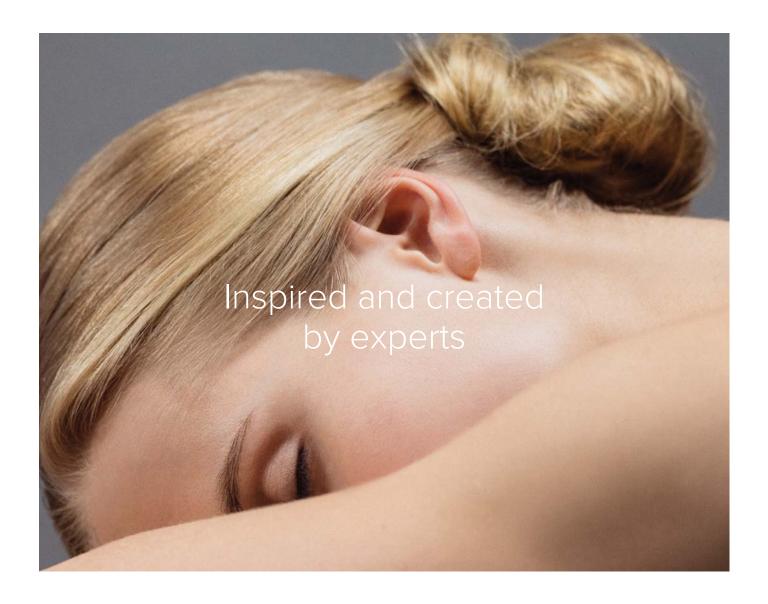
"The menu aims to provide authentic, results-driven experiences with luxury and environmental sustainability in mind. Local essence is also another key focus, to provide an experience reflecting its destination," said Ayuko Suzuki, director of spa and recreation.



Fairmont Fujairah is one of two hotels to offer Willow Stream Spa in the UAE

Product partners are Hammamii and Elemental Herbology; treatments by Hammamii include the Timeless Inspired Signature Ritual, which is inspired by ancient rituals and uses dates from the Ras Al Khaimah region to repair skin; and Awakening Solar Body Exfoliation, a ritual which includes salts drawn from the Arabian Sea on solar panels in Abu Dhabi.

Elemental Herbology treatments include the Five Element Aroma Facial, and the Ho-Leaf and Rosemary Muscle Melt, which combines deep tissue massage therapy and hot stones. Details: http://lei.sr?a=c2b7u\_S



Working with health and skincare practitioners, biochemists and aromatherapists, we took the knowledge from traditional holistic therapies and combined this with the scientific power of the purest natural ingredients from around the world.



## **CALENDAR**

#### 20 March 2017

#### **Washington Spa Alliance Symposium**

Washington DC, US An interactive event for national and international spa professionals. Tel: +1 917 797 7410

www.washingtonspaalliance.com

#### 26-29 March 2017 **Green Spa Buyers Conference**

Calloway Gardens,

Pine Mountain, Georgia, US

A green buying and networking event hosted by Green Spa Network.

Tel: +1 800 275 3045

www.greenspanetwork.org/2017-buyersconference

#### 30-31 March 2017 **European Spa Congress, Poland**

Warsaw, Poland European spa figures exchange industry ideas and experiences at this congress. Tel: + 48 22 841 31 95 www.fundacjaspa.pl

#### 20-22 April 2017 **Intercharm Professional**

Crocus Expo, Moscow More than 2,500 suppliers exhibit at this trade show for the Russian beauty sector. Tel: +7 (495) 937-6861

www.intercharm.ru

#### 24-27 April 2017 **Arabian Travel Market**

**Dubai International Convention and Exhibition Centre** The leading event for unlocking business

potential in the Middle East. Tel: + 44 208 271 2158

www.arabiantravelmarket.com

#### 8-11 May 2017 **SpaTec Spring North America**

Eau Palm Beach Resort & Spa, US Face-to-face 'speed-date' meetings with North American spa industry execs. Tel: + 843 375 9224

www.spatecevents.com/northamerica

#### 9-10 May 2017 **Spa Life International**

Hotel an der Therme, Bad Orb, Germany Providing spa professionals with networking opportunites, innovations and insights. Tel: +44 1268 745892 www.spa-life.eu



#### 31 March-4 April 2017 **Beauty Dusseldorf**

Messe, Dusseldorf, Germany Beauty show with brands from around 40 countries, plus workshops and seminars. This year, the Wellness & Spa area will focus on wellness

products, treatments and trends from 150 exhibitors and brands, as well as therapy and cubicle technology. The Spa Manager of the Year and Wellness & Spa Innovation Awards take place on 2 April. Tel: +49 211 45 60 01 www.beauty.de

#### 14-16 May 2017 **Beautyworld Middle East**

Dubai World Trade Center, Dubai The wider region's premier networking and trade event for beauty and wellbeing. Tel: +9 71 4 389 4500 www.beautyworldme.com

#### 21-22 May 2017 **Hotel Designs Summit**

Radisson Blu, London Stansted A focused event bringing together purchasing professionals and suppliers. Tel: 01992 374 100 www.forumevents.co.uk

#### 1 June 2017 Forum HOTel&SPA

Four Seasons Hotel George V, Paris The international rendezvous for leaders in the top-end hotel and spa industry. Tel: +33 1 42 40 90 77 www.forumhotspa.com

#### 10 June 2017 **Global Wellness Day**

An international, not-for-profit day aiming to create a lasting awareness of living well and increasing motivation.

www.globalwellnessday.org

#### 14-17 June 2017 SpaTec Europe

Tenerife, Canary Islands

The Ritz-Carlton Abama provides the setting for this two-day event bringing together Europe's key operators and suppliers.

Tel: + 356 9945 8305

www.spatecevents.com/europe

#### 19-20 June 2017 **Spa Life Ireland**

Dublin, Ireland

Following the original Spa Life UK, which attracts more than 500 spa professionals. Tel: 01268 745892 www.spa-life.co.uk



## Make every interaction count.

Share data-rich guest profiles across every department so your staff can personalise every touchpoint to create deeper connections.

### Experience...

- Modern tablet-based apps for SPA, PMS and POS
- Opera HTNG interface for Single Guest Itinerary
- True software integration
- Online booking for all amenities
- Highly targeted e-marketing campaigns





Go paperless. Ask about our latest SPA Check-In tablet based solution.



Bringing finesse, quality and contemporary styling to their 2017 Collection.

Offering tailormade solutions to reflect the image and reputation of your Spa.



Traditional skills and meticulous workmanship are fused with a will to produce products that are simply stunning and will perform flawlessly.



Whatever the size of your spa, REM are always excited by the opportunity to create environments that are stimulating, motivating and inspiring for staff and clients.



Our team of experienced designers work with you to produce bespoke made to measure furniture solutions to fit your brand.

Made in Britain – 3 Year Warranty

sales@rem.co.uk

www.rem.co.uk

+44 (0)1282 619977

VISIT OUR SHOWROOM Glenfield Mill, Glenfield Road, Nelson, Lancashire BB9 8AW UK

# Montage to open La Quinta resort

Montage International is developing two hotels at the SilverRock Resort in La Quinta, California.

Set to open in 2019 and developed in partnership with The Robert Green Company, the resort will include Montage La Quinta with branded Montage Residences; Pendry La Quinta with branded Pendry Residences, and a Spa Montage.

This is the first project that incorporates both of Montage's hotel brands. Architecture and design firm Gensler will work with

Montage and The Robert Green Company to develop the two properties, which will feature a mid-century modern design aesthetic.

The Montage La Quinta will include 140 guestrooms as well as the signature Spa Montage and fitness centre, a recreation centre, resort pool, and 29 four- and



The two properties will feature a mid-century modern design aesthetic

five-bedroom residences. Further details about the Spa Montage are not yet available.

The Pendry La Quinta will include 200 guestrooms, a fitness centre with access to Spa Montage and a resort pool. There wll also be an 18-hole Arnold Palmer Signature Golf Course. Details: http://lei.sr?a=V5j8f\_S

# Digital set to change our industry

The digital space is creating massive change and new challenges in the spa industry, according to Michael Tompkins, recruiter for Hutchinson Consulting and past chair of ISPA, who spoke at the World Spa & Wellness Convention in London.

"We're not an industry of change, and unfortunately, a disturbance market is upon us now – it's something to think about," said Tompkins.

On-demand massage companies like Zeel and Soothe are changing the

way massage therapists work – and the way consumers interact with spas - said Tompkins.

"It's creating a very challenging market in the hiring realm," said Tompkins. "We have to think about what we can do to engage staff members before we lose our businesses to these on-demand providers."

With the new model of digital on-demand massage, therapists can make more money, control their schedule - and can leave behind the pressure of retail sales. This is particularly popular with Millennials, who are used to coordinating their lives through their phones.

"You can choose when you want to work



Michael Tompkins spoke on a panel at the conference in London

just by pushing a button," explained the spa expert, which "engages the therapists in the way they want to be engaged."

Tompkins said that in the US alone, there are 40,000 unfilled spa vacancies, and 80 per cent of spas have unstaffed positions. Additionally, there are 300 spa director vacancies.

"What employees like is flexibility within the digital process," said Tompkins, who revealed digital companies are moving faster when hiring, getting the process down to two phone interviews and a face-to-face meeting and hiring therapists within seven days. Details: http://lei.sr?a=m8R9G\_S





#### **SPA PRODUCTS** UPDATE

# Supplier Spotlight

Industry suppliers tell Spa Opportunities' Lauren Heath-Jones about their latest product, treatment and equipment launches.



POWERED BY spa-kit.net



#### Dr Bryan Williams to speak at ResortSuite conference

Hospitality software supplier ResortSuite is hosting a conference that will enable users to get the most out of their software.

The conference, 'Driving business excellence through superior guest experiences', will take place over the course of two days, between March 28 and 30, at the Omni King Edward Hotel in Toronto.

The interactive event includes an advanced education programme covering topics including revenue management practices and hospitality technology trends.

Guests attending the event will include

Champneys Health Resorts, Hershey Entertainment and Resorts, Montage Hotels and Resorts and Omni Hotels and Resorts.

The conference will feature keynote speeches from Dr Bryan K. Williams, an author noted for his work on service excellence and his book 'How to serve a VIP'.

Dr Williams' sessions 'The Power of Preferences' and 'Leading a Five-Star Service Team' will educate users on guest features within ResortSuite and building highly engaged services teams.

**KEYWORD:** RESORTSUITE

# OYA MINISTRE

#### Voya launches new treatment and product line to aid sleep

The Mindful Dreams spa treatment ritual combines wellness and massage. It is designed to decompress and relax the mind and body, to aid sleep and promote a feeling of peace.

The treatment features a full body massage designed to relieve stress, aches and pains, and uses products from Voya's new Tranquil range.

The Tranquil line consists of a body wash, a body oil and a new sugar and seaweed scrub.

The scrub, Effervescence, is designed to leave skin feeling refined and soft. It contains sugar particles to exfoliate and a blend of seaweed and sunflower oil to moisturise.

Voya will also be adding a new body butter to the existing Tranquil range in 2017.

KEYWORD: VOYA

#### **Cinq Mondes creates Infinity** anti-ageing skincare line

Cinq Mondes of Paris has created the Infinity line, an anti-ageing skincare range for women.

The line was inspired by Japanese beauty rituals, and features active ingredients designed to revitalise the skin and control the effects of skin ageing due to cellular stress.

The range features Infinity Cream for day and night; Infinity Concentrate for eyes, and Infinity Balm for intensive repair.

The range is supported by an 80-minute anti-ageing facial treatment and massage.

**KEYWORD: CINQ MONDES** 

### FarmHouse Fresh unveils new Organics collection

FarmHouse Fresh has launched Organics, a new collection of at-home body products free from GMO's, synthetic herbicides, pesticides, parabens and sulfates.

The Organics collection features eight debut products for the hands and body, with additional facial products expected later this year.

The range includes: Big Bare Whipped Shea Butter Body Polish; Sunflower Honey-Butter; Sweet Milk Body Lotion; Sweet Milk Hand Lotion and Blushing Agave Body Oil.



The Organics range is vegan, excluding the Sunflower Honey-Butter, and also features a Lemongrass Bath Soak. **KEYWORD:** FARMHOUSE FRESH

For more info, or to contact any of these companies, log on to www.spa-kit.net and type the company name under 'keyword search'

# bamford

#### JOB OPPORTUNITIES AT THE BAMFORD HAYBARN SPA

BAMFORD HAYBARN IN THE COTSWOLDS IS A DAY SPA THAT NURTURES THE MIND, BODY AND SPIRIT, BASED AROUND OUR HEARTFELT CONNECTION WITH NATURE. THE HAY BARN OFFERS: YOGA, PILATES, MEDITATION FACIALS AND MASSAGES. OFFERING A RELAXING DAY RETREAT AND A HOLISTIC APPROACH TO WELL-BEING, WE PROVIDE AN ENVIRONMENT OF CALM AND TRANQUILITY.

#### SENIOR SPA MANAGER

An exciting position has arisen at our award winning Haybarn spa in the Cotswolds. We require an individual who has excellent leadership skills along with a solid knowledge of Spa operations and have creativity and strong marketing, communication and holistic skills.

Applicants are required to have a minimum of three years management experience with diversity of Spa and Wellness related positions.

A college degree preferably specialising in business management is preferable, however, not essential if applicants have previous relevant work experience as a therapist or wellness practitioner.

#### **SPA THERAPISTS**

An integral member of the Spa team, the Therapist position performs a variety of treatments according to the Bamford Haybarn protocols but is also responsible for creating an environment that is of pure peace and relaxation for all Spa guests. They will be able to read guests and customize treatments based on needs and preferences.

Recognised beauty therapy/massage qualification with previous experience in a luxury spa environment + Therapists - NVQ level 3, CIDESCO, CIBTAC, ITEC - OND or HND, VTCT, City & Guilds

Genuine interest in holistic spa treatments

Ability to work as part of a dedicated and passionate team

Manicure and pedicure experience essential

#### **SPA RECEPTIONIST**

Strong organizational skills, solid computer skills and a passion for wellness.

Previous customer experience and ability to work effectively under pressure

Genuine interest in holistic spa treatments

Ability to work as part of a dedicated and passionate team

Excellent personal presentation and interpersonal skills

High level of attention to detail

To apply please contact: Kirsty Maccormick, Head of spa Kirsty.maccormick@bamford.co.uk www.bamford.co.uk



"WHAT GOES ON THE BODY IS AS IMPORTANT AS WHAT WE PUT INSIDE."

And Bamford

# medique

# High-end cosmeceutical manufacturer for sale

A Canadian skincare product manufacturer is looking for a new owner or partner. MD-Spa Source markets the Medique line of cosmeceuticals to medical professionals including skin therapists and professional spas, and the Pure Ritual brand to spas.

The company was started in 2004 by a Calgary dermatologist, who established the Medique line. Distribution has been limited in the company's short life, with sales peaking at \$535,170 a year. The products' healing and aesthetic properties and naturally sourced, top-quality ingredients have received widespread acclaim from users. Medique and Pure Ritual have been particularly embraced by medical professionals and individuals seeking to avoid traditional chemical additives. Both product lines are in the process of moving to environmentally friendly, recyclable packaging.

The sale is a turn-key operation, with 25 SKUs in place and 39 more ready to launch including formulations, trademarks and packaging.

Enquiries should be sent to: vivienne@md-spasource.com

# spa opportunities JOBS ONLINE

#### **■ Spa Therapist**

#### Bamford Spa

Location: Gloucestershire, UK

#### **■** Beauty Therapists

Lifehouse Spa and Hotel Location: Frinton-on-Sea, UK

## ■ Turkish Baths Attendant

Harrogate Borough Council Location: Harrogate, UK

#### ■ Beauty Therapist

Harrogate Borough Council Location: Harrogate, UK

#### **■** Beauty Therapists

Center Parcs Ltd Location: Woburn Forest, Bedford-

shire & Elveden Forest, Suffolk, UK

#### **■** Therapist

#### Caudalie

Location: London, UK

#### **■ Spa Receptionist**

#### Bamford Spa

Location: Gloucestershire, UK

#### ■ Senior Spa Manager

#### Bamford Spa

Location: Gloucestershire, UK

#### **■ Therapists**

#### **FACEGYM**

Location: London, UK

#### **■** Beauty Therapists

Lifehouse Spa and Hotel Location: Frinton-on-Sea, UK

# ■ Sales and Marketing Manager

Countrywide Leisure Location: North of England, UK

#### Spa Therapist

Celtic Manor Resort Location: Newport, UK

For more details: www.spaopportunities.com

# **CAUDALÍE**

# Therapist

Caudalie Boutique Spa Northcote Road, London

Born in 1995 Caudalie has become an internationally recognized French skincare brand. Balancing science and nature with a touch of luxury, Caudalie is always on the cutting edge of the antioxidant grapes and grapevine extracts, to offer unique skincare experience, combined to the latest technologies while preserving the environment.

We are opening our second nationwide flagship boutique spa, in Northcote Road in April 2017. We are looking for a **spa therapist** to join our team.

The therapist role is heavily focused on delivering bespoke treatments as well as providing our guests the ultimate Caudalie inspired experience. The ideal candidate will be professional at all times, a team player and able to deliver the service expected with a strong retail focus. The ideal candidate will also demonstrate professionalism at all times and guide our clients thorough their journey.

#### What we are looking for:

#### Skills:

- Minimum of 2 years' experience in the Beauty/Spa Industry
- NVQ Level 3/ CIBTAC and/or CIDESCO Qualification is essential
- Excellent customer service, communication skills
- Efficient, organised and motivated
- Proven retail sales skills
- Knowledgeable, enthusiastic and passionate about developing skills

#### Duties:

- Perform all related treatments & upsell retail
- Ensure that the brand standards, customer journey and treatments are exceptional at all times
- Keep confidentiality of the company and clientele information at all times
- Adhere to all SOPs and ensure that all targets
- Support marketing activities and assist in events held in Spa when necessary
- Act as an ambassador for the company at all times

#### Package:

- Competitive Salary & Bonus Incentives
- 28 days holiday per year (Bank Holidays included)
- Friends & family discount on all products





To apply: http://site.caudalie.com/recrutement/uk

# Sales & Marketing Manager

We are looking for a "Sales and Marketing Manager" to take ownership of the sales and marketing for two new exciting consumer facing companies, based in the North of England.

The individual will be responsible for the implementation and execution of the sales strategy in order to achieve the targets both in the form of memberships, treatment sales and products

They will be responsible for the development of the overall sales strategy with the aim of improving performance and developing the brand standards

#### The successful candidate will have:

- · An outgoing positive drive and determination in abundance.
- · A can do attitude who will lead by example.
- · Experience of multi-site sales and marketing.
- Experience of planning and delivery of marketing and outreach activities.
- · Evidence of high performance in previous commercial roles.

Benefits include a competitive basic salary depending on experience, car allowance and bonus potential.

# Please send your CV to

Selina Shackleton Countrywide Leisure The Hutts, Grewlethorpe Ripon, HG4 3DA

Email Selina@countrywideleisure.com





Location - London
Salary - Competitive plus commission

**FACEGYM** home of the cult non-invasive facial workout studio are looking for a passionate few to join our growing, fun and energetic team.

We have a dream! To own the facial fitness space with a team of passionate, professional, knowledgeable, enthusiastic, reliable, experienced, organised trainers.

We make a promise! To provide the best services to our customers and stay at the forefront of our field.

We are on your side! We look for fully trained, highly skilled therapists with a winning attitude within the beauty sector.

We love what we do! We see the results after 1 session and our first time customers always become repeat customers. We are fast paced, energetic and fun with a strong emphasis on training and development.

Qualifications: NVQ 3 and NVQ 4

What are you waiting for? APPLY TODAY

Please send your cv and cover letter to recruitment@facegym.com

### Health and wellness 'universe' debuts

Overlooking the Nohur Lake in the heart of the Gabala region in Azerbaijan, health and wellness retreat Chenot Palace Hotel is now open.

Featuring 72 bedrooms and three villas with private spas, the five-star resort has been designed by international architect Michel Jouannet to blend with the surrounding environment.

The design also respects nature: large windows open to the landscape views, wood floors and simple furniture create a caring environment

to promote total rest and recovery.

The 6,000sq m (64,583sq ft) medical spa facility broadens the Chenot therapeutic approach launched by health and wellness specialist Henri Chenot, who has been dedicated to wellness for more than 45 years.

This principle has led the Chenot Group to develop holistic treatment protocols which are applied over a short period of time - these aim to stimulate the body in order to eliminate



Holistic treatment protocols are applied over a short period of time

toxins, assimilate nutrients, increase vitality, energy levels and rebalance the equilibrium.

Advanced diagnostic techniques and equipment, together with the Chenot protocols, enables medical specialists to provide personalised treatment programmes.

Treatments include the Human Performance Department for metabolic optimising, a cryo chamber and oxygen reduced training. Details: http://lei.sr?a=D9k4M S

## Global spa winners announced in London

One&Only spas picked up two awards at the World Spa & Wellness Awards held on 26 February in London, and Kamalaya Wellness Sanctuary & Holistic Spa in Koh Samui, Thailand was named Worldwide Health & Wellness Destination of the Year.

The awards were announced at a glittering black-tie dinner held at Tobacco Dock. a Grade I listed warehouse in the Docklands area of the East End of London that was originally constructed in 1811.

John Stewart, Kamalaya co-founder and Chair, travelled to London to receive the award.

Held in conjunction with the World Spa & Wellness Conference and the Professional Beauty trade show, the awards recognise and reward hotel and resort spas around the world, acknowledging excellence of care, service and standards. Spas are judged by experienced industry professionals, and all shortlisted spas are visited by both an official and a mystery judge during the second round of judging. Other winners included



Sammy Gharieni presents the award to Four Seasons Resort Seychelles

Hilltop Spa at Four Seasons Resort Seychelles (Hotel Spa of the Year: Middle East & Africa); The Spa at Mandarin Oriental Washington DC, USA (Hotel Spa of the Year: North & South America); Verdura Spa at Verdura Resort, Sciacca, Italy (Hotel Spa of the Year, Western Europe & Scandinavia); ESPA Life at Gleneagles, Auchterarder, UK (Resort Spa of the Year: Western Europe & Scandinavia), and Aman Spa at Amanemu, Mie, Japan (Resort Spa of the Year: Asia & Australasia). Details: http://lei.sr?a=A8j8j\_S

#### **ADDRESS BOOK**

#### Argentina Spa Association

T: +54 11 4468 0879 W: www.asociacionspa.org

#### Association of Malaysian Spas (AMSPA)

T: +603 4253 3478 W: www.amspa.org.my

#### Australasian Spa Association

T: +61 4 3003 3174 W: www.spaandwellness.com.au

#### Bali Spa and Wellness Association (BSWA)

W: www.balispawellness-association.org

#### Brazilian Spas Association

T: +55 11 2307 5595 W: www.abcspas.com.br

#### Bulgarian Union for Balneology and Spa Tourism (BUBSPA)

T: +359 2 942 7130 W: www.bubspa.org

#### China Spa Association

T: +86 21 5385 8951 W: www.chinaspaassociation.com

#### Association of Spas of the Czech Republic

T: +420 606 063 145 W: www.jedemedolazni.cz

#### The Day Spa Association (US)

T: +1 877 851 8998 W: www.dayspaassociation.com

#### Estonian Spa Association

T: +372 510 9306 W: www.estonianspas.eu

#### **European Spas Association**

T: +32 2 282 0558 W: www.espa-ehv.com

Federation of Holistic Therapists (FHT) T: +44 23 8062 4350 W: www.fht.org.uk

#### French Spa Association (SPA-A)

#### W: www.spa-a.com

#### German Spas Association

T: +49 30 24 63 692-0 W: www.deutscher-heilbaederverband.de

#### Hungarian Baths Association

T: +36 1 220 2282 W: www.furdoszovetseg.hu/en

#### The Iceland Spa Association

W: www.visitspas.eu/iceland

#### The International Medical Spa Association

T: +1 877 851 8998 W: www.dayspaassociation.com/imsa

#### International Spa & Wellness Association (ISWA)

T: +49 69 130 25 86 0 W: www.iswa.de

#### International Spa Association (ISPA)

T: +1 859 226 4326 W: www.experienceispa.com

#### Japan Spa Association

W: www.j-spa.jp

#### Leading Spas of Canada

T: +1 800 704 6393 W: www.leadingspasofcanada.com

#### National Guild of Spa Experts Russia

T: +7 495 226 4289 W: www.russiaspas.ru

#### Portuguese Spas Association

T: +351 217 940 574 W: www.termasdeportugal.pt

#### Romanian Spa Organization

T: +40 21 322 01 88 W: www.romanian-spas.ro

#### Salt Therapy Association

W: www.salttherapyassociation.org

#### Samui Spa Association

T: +66 7742 08712 W: www.samuispaassociation.com

#### Serbian Spas and Resorts Association

T: +381 36 611 110 W: www.serbianspas.org

#### South African Spa Association

T: +27 11 447 9959 W: www.saspaassociation.co.za

#### Spanish National Spa Association

T: +34 902 1176 22 W: www.balnearios.org

#### Spa Association of India

T: +91 995 889 5151 W: www.spaassociationofindia.in

#### Spa Association Singapore

T: +65 6223 1158 W: www.spaassociation.org.sg

#### Spa & Wellness Africa Association

W: www.spaassociationofafrica.com

Spa & Wellness International Council (SWIC)

T: +7 4957640203 W:www.1swic.ru

Taiwan Spa Association

W: www.tspa.tw

T: +66 2168 7094 W: www.thaispaassociation.com

#### Turkish Spa Association

T: +90 212 635 1201 W: www.spa-turkey.com

#### The UK Spa Association

T: +44 8707 800 787 W: www.spabusinessassociation.co.uk

#### Ukrainian SPA Association

T: +3 8044 253 74 79 W: www.spaua.org