

# spa opportunities

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## Ingenhoven reveals plans for Lanserhof Sylt

Construction has begun on Lanserhof Sylt, a €100m (US\$118m, £88m) medical spa resort on a German island in the North Sea.

Design practice Ingenhoven Architects are overseeing the creation of the 68-room project, which will be constructed on the site of a former officers' accommodation block on the island of Sylt.

The building, dating from the 1930s, will be transformed into the central hub of the resort, which will feature medical facilities, a spa area, a diagnostics building, indoor and outdoor salt-water pools and three holiday homes. The design is inspired in part by the local architecture of Sylt.

The Lanserhof company took control of its first medical resort in Tyrol, Austria in 1998 – the Lanserhof Lans. It was restored and significantly expanded this year by Ingenhoven Architects, who previously



The new Lanserhof spa will be designed by Christoph Ingenhoven

designed another property for the group in Tegernsee, Germany, which opened in 2014.

Lanserhof Sylt is scheduled to open in 2020 – and Lanserhof has also recently acquired a site in London for its first UK property.

Speaking about how he approaches his designs for Lanserhof, Christoph Ingenhoven,

founder of the architecture firm, said that it is “very important to really understand the concept of the medical spas and the kind of treatments guests will get, in order to design for them”.

Ingenhoven is a regular visitor to Lanserhof, having first attended over 14 years ago to do a detox programme with a group of friends, and said that the experience has guided his design approach in the projects since.

“It’s important to think about the guests and what they might want.

“People going through the detox experience often want a little

distance from other people, they are probably not going to be feeling too sociable.

“Therefore, I think it’s very important to have a little silence, a little space.

“Allow a space for time for yourself. The architecture can help with that.”

Details: [http://lei.sr?a=3r6y2\\_S](http://lei.sr?a=3r6y2_S)

## Renova grows hotel spa portfolio

Luxury spa operator Renova Spa has opened a new site at the Hotel Riu Dunamar in Quintana Roo, Mexico.

Featuring five treatments rooms – including two double suites – the spa has separate steamrooms for men and women, a large relaxation area, spa terrace and health and fitness suite.

The spa has been designed to complement the hotel’s offering for wedding parties, and has two oceanfront wooden gazebos in which couples can have beach massages.

Launched in 1997, Renova currently operates 50 spas in 10 countries.

Details: [http://lei.sr?a=q8v7g\\_S](http://lei.sr?a=q8v7g_S)

## Six Senses to add seven resorts in 2018

Luxury hotel brand Six Senses is planning a series of developments next year – announcing new resort locations in Bali, Fiji, Turkey, Bhutan, Cambodia, Israel and India.

It will be a busy year for the luxury hotel brand, with a further two spas set to be opened in the Middle East in the first half of 2018.

Set to open in March 2018, Six Senses Uluwatu, Bali, will be set atop a rugged cliff in Pecatu and will include 103 bedrooms inspired by Balinese culture.

It will include a Six Senses Spa with locally inspired speciality treatments, integrated wellness programmes and free morning yoga sessions. The resort will also feature swimming pools, three restaurants, a cooking school and an extensive organic garden and farm.



Six Senses Spa Dubai will open in February 2018

Six Senses Fiji is also set for a March opening and will include a Six Senses Spa. Located on Malolo Island, all the facilities will be 100 per cent solar powered by the first microgrid in Fiji to use Tesla batteries.

In May 2018, the Six Senses Kaplankaya will open in Turkey.

Continued on back cover

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## Roman-inspired spa opens in Tunis

The Four Seasons Tunis has opened with a lavish spa inspired by Tunisia's historic sites and traditions.

Located just a short drive from the ancient Roman ruins of Carthage, the resort includes 203 bedrooms and a Roman-inspired spa which was 10 years in the making.

Created by spa consultancy Blu Spas – which collaborated with HKS/Hill Glazier Studio and Brayton Hughes for the design – the spa includes 11 large treatment rooms, many of which open to terraces offering guests sea views.

“The project is located on a sandy site that steps down to the Mediterranean Sea and north of the ancient ruins of Carthage,” said Cary Collier, principal at Blu Spas.

“The spa design, embracing the hotel design vision, is rich in Tunisian culture.”

The VIP suite includes twin massage beds, a rain shower, bathtub and private terrace relaxation area. Spa manager Pierre Habert said the cutting-edge treatments on offer include a traditional hammam ritual.



Perched along the hillside of Gammarth, the hotel combines contemporary Arabesque and Mediterranean architecture

A striking indoor-outdoor lap pool is surrounded by columns and mosaic tiles, while an outdoor pool overlooks the sea.

The resort also has a fully-equipped health and fitness centre with steamrooms and sauna, separate men's and women's lounges and two full-sized tennis courts.

Perched along the hillside of Gammarth, the hotel combines contemporary Arabesque architecture and Mediterranean influences, including mashrabiya latticework screens.

*Details: [http://lei.sr?a=N7e2r\\_S](http://lei.sr?a=N7e2r_S)*

## Three floors of wellness for Kempinski

Kempinski is set to open a heritage hotel in Yangon, Myanmar, after a five-year restoration. Originally built in 1927 as the New Law Courts, The Heritage Hotel Kempinski Yangon was created by architect Thomas Oliphant Foster and built by Doorman Long UK – the builders of the Sydney Harbour Bridge – as the first multi-level steel structure in the Far East.

The hotel will include 219 bedrooms, along with extensive wellness facilities spread over three floors. The Kempinski The Spa – designed for the hotel by Resense – has been created with a blend of Myanmar's rich heritage and includes six treatment rooms, a double VIP suite, a state-of-the-art gym, a yoga studio, a rooftop pool, a barbershop and a beauty lounge.

“Since we started work on this hotel project, we have an even better understanding of the location and are embracing Burmese customs,” said Ed Brea, general manager of the hotel.



Originally built in 1927 as the New Law Courts, The Heritage Hotel Kempinski Yangon was created by architect Thomas Oliphant Foster

The building has been restored from the inside out in partnership with the Yangon Heritage Trust, which has aimed to preserve the spirit and grandeur of its past. The hotel is set to open in Q1 2018, and will also include several restaurants and a rooftop bar.

“The hotel symbolises our pioneering spirit and commitment to craftsmanship in this carefully restored heritage building,” said Markus Semer, CEO of Kempinski Hotels.

*Details: [http://lei.sr?a=B2a2s\\_S](http://lei.sr?a=B2a2s_S)*





## Chenot plans three new locations

Swiss wellness resort operator Chenot Group has announced plans to open three additional locations, hot on the heels of a launch in Azerbaijan.

The Chenot Palace Weggis, Switzerland is scheduled to open in 2019, which will be based on the model in Gabala, Azerbaijan, and will become the brand's leading medical research, innovation and training centre. Plans are also underway for openings in Dubai and Marbella in 2020 and 2022, respectively.

Founded by Henri Chenot, the Chenot Group specialises in detox, preventative and regenerative treatments, as well as products that promote healthy living and protection from premature ageing.

Henri Chenot opened the first Chenot Wellness Centre at Cannes Polyclinic in 1974, and established the Chenot Method, which is based on the principles of traditional Chinese healing combined with scientific advances in Western medicine.

Following an initial diagnostics process, tailored treatments are used to detoxify



The Chenot Palace Gabala includes a 6,000sq m medical wellness spa

and reactivate energy channels and organic functions through a three-stage process of elimination, assimilation and regeneration.

Treatments are combined with nutritional and dietary advice, with an aim to restore balance and preserve vitality.

Chenot Group also will be looking to open further urban medical day spas, designed to deliver 'top-up' treatments to support guests care between visits. Chenot Group has also added a facial skincare range to its cosmetics product line, which is based on specialised, evidence-based laboratory research.

*Details: [http://lei.sr?a=m2B4v\\_S](http://lei.sr?a=m2B4v_S)*



Based on an online map, each spa is marked with a symbol relating to the experience it offers

## Expedia launches guide to Europe's organic spas

Travel giant Expedia has launched an 'organic spa finder', designed to help customers find authentic wellness experiences across Europe.

The interactive guide includes information on organic spas, detailing information on facilities, treatments and surrounding points of interest.

"We've listed spas which offer something special for our guests – from cultural spa experiences to innovative treatments using locally-sourced ingredients," a spokesperson for Expedia said.

Spas include the Caudalie Spa at the L'and Vineyard in Alentejo, Portugal – which offers organic treatments – and Bernard Beer Spa in Prague, Czech Republic.

*Details: [http://lei.sr?a=Q6r2c\\_S](http://lei.sr?a=Q6r2c_S)*

## World Spa Awards winners revealed

The winners of this year's World Spa Awards have been announced during a gala reception held at the JW Marriott Phu Quoc Emerald Bay resort in Vietnam.

Held for the third time, the awards celebrate and reward spa industry excellence across a number of categories, and also name best spas for individual countries.

There were more than 150 winners on the night, with Morocco was deemed the world's best spa destination for 2017, edging out eight other nominees, including Dubai, Jamaica and Vietnam.

The Talise Ottoman Spa at Jumeirah Zabeel Saray, Dubai, was named the world's best resort spa, while The Gaia Retreat and Spa in New South Wales, Australia, was given the award for best day spa.

The award for the world's best hotel spa went to The Spa at Beverly Wilshire, Beverly Hills in California, US, while Anantara was named as the world's best hotel spa brand.



The World Spa Awards celebrated 150 winners from across the globe

Other winners included Lanserhof Tegernsee (best medical spa); QMS MediCosmetics (best spa brand); Iridium Spa at The St Regis Maldives Vommuli Resort (best spa design) and CrassulaECO Spa at Cornelia De Luxe Resort (best eco-spa).

The World Spa Awards took place on 10 December and are the sister event of World Travel Awards, which celebrated its 24th anniversary this year.

*Details: [http://lei.sr?a=9U2X6\\_S](http://lei.sr?a=9U2X6_S)*

## Marriott to expand luxury portfolio across Asia

Hotel giant Marriott International has signed a deal with Malaysia-based YTL Hotels as continues its expansion into the Asian luxury market.

The deal will see the pair develop new hotels across Asia – one of the fastest growing sectors in the global hospitality industry. During an official ceremony held at The Ritz-Carlton, Kuala Lumpur, the two companies agreed to develop two luxury hotels in Malaysia under the JW Marriott and Edition brands and signed memorandums of understanding for two hotels in Japan – an Edition and a W Hotel in Niseko Village, Hokkaido.

"This announcement advances our goal of doubling our luxury presence in Asia Pacific," said Craig Smith, president and managing director for Marriott International Asia Pacific.

*Details: [http://lei.sr?a=x3v8y\\_S](http://lei.sr?a=x3v8y_S)*



Sornson managed social media for GWS and GWI

## Sornson takes on new role at GWS and GWI

Kate Sornson has been named associate manager – marketing and communications – for the Global Wellness Summit (GWS) and the Global Wellness Institute (GWI).

Prior to the appointment, Sornson managed social media for both the GWS and GWI, and worked as community manager and membership coordinator for the Green Spa Network, an organisation designed to help the industry be more efficient, sustainable and environmentally friendly.

Sornson was one of the first students to pursue a spa management degree at the Conrad N Hilton College at the University of Houston in the US.

During her academic career, she also helped create the Houston Spa Association and was awarded the Mary Tabacchi Scholarship by the ISPA Foundation.

*Details: [http://lei.sr?a=r2k4s\\_S](http://lei.sr?a=r2k4s_S)*

## BodyHoliday launches wellness restaurant

St Lucia-based destination wellness resort BodyHoliday is set to launch a new restaurant, I-tal, which uses a vegetarian menu intended to improve health and energy.

Set on stilts on a hilltop and with open-air dining overlooking the Caribbean Sea, I-tal will serve produce from BodyHoliday's organic garden and a range of plant-based dishes focused on local specialties.

The menu has been designed in partnership with BodyHoliday's nutritionist and can be tailor-made to guests' individual needs. An 'à la minute' cooking station will allow diners to pick their own vegetables from the organic garden and prepare their meal alongside the chef.

"BodyHoliday is a vacation for the body, founded on relaxation, wellness, exercise and diet, where guests leave feeling energised," said Andrew Barnard, deputy managing director at BodyHoliday.

*Details: [http://lei.sr?a=S9s4c\\_S](http://lei.sr?a=S9s4c_S)*

# Bulgari adds Dubai site to portfolio

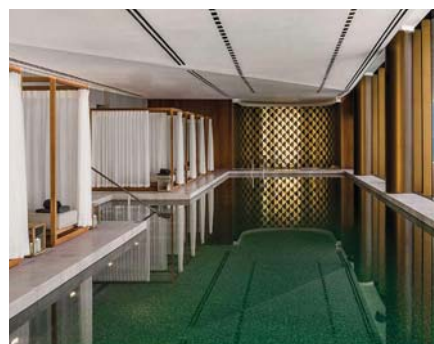
Bulgari has added a Dubai address to its hotel portfolio, with the opening of The Bulgari Resort & Residences Dubai.

Situated on the manmade Jumeirah Bay – an island carved into the shape of a seahorse – the resort features a 1,700sq m (18,300sq ft) Bulgari Spa with eight treatment rooms developed with consultancy, development and management firm GOCO Hospitality.

A spa suite includes a private Rasul, and the spa also has a large wet area, featuring vitality pools, an aroma steamroom, sauna, hammam, rainforest showers and ice fountains. There is also a space for yoga, Pilates and boxing.

An indoor, 24-hour fitness centre features a Workshop Gymnasium studio along with Technogym equipment, and the spa also boasts an Italian barbershop, a beauty salon and a 25m indoor pool with floor-to-ceiling windows and views of the sea.

Designed by Antonio Citterio Patricia Viel – the Italian architectural firm that has created all of the Bulgari Hotels & Resorts – the hotel has been created with a Mediterranean village feel. Six residential buildings house



The resort features a 1,700sq m (18,300sq ft) Bulgari Spa with eight treatment rooms

173 sea-facing apartments, private mansions and Bulgari's first marina and yacht club.

Citterio said he would embrace a juxtaposition of both new and conventional architectural styles for the project, which covers an area of more than 1.7m sq ft (158,000sq m).

Local limestone has been used to reference both Dubai's desert outcrops and the sculpted architecture of Citterio's native Italy.

*Details: [http://lei.sr?a=w3t8W\\_S](http://lei.sr?a=w3t8W_S)*

# New business brand for Rosewood

Rosewood Hotel Group has launched a new hotel brand, called Khos, with a focus on the modern business traveller and inspired by "the energy, art, innovation, creativity, style and dynamism of modern-day Asia".

Derived from the Mongolian word meaning 'pair', Khos will be developed as a global brand, with locations in capital cities, urban portals, business centres and resort destinations.

The first Khos hotels will be announced in 2018 and opened later in the year.

Innovative approaches to recreation and relaxation will be applied to areas from spas and wellness facilities to business centres and executive lounges, the company said.

"We've created Khos to serve the needs of a new generation of business travellers – individuals who are constantly on the move and crave places to stay that understand, mirror and support their dynamic personas," said Sonia Cheng, CEO of Rosewood.

"Hotels have not kept pace with the evolution of this group of travellers and Khos reflects a new age in hospitality in which business travel is inseparable from lifestyle."



Sonia Cheng, Rosewood's CEO, revealed details of the new Khos brand

Traditional hotel facilities will be re-conceived to create opportunities to spontaneously interact with fellow travellers.

The brand says it intends to create an environment for repose and reflection, so guests can have "time to unwind, meditate and create – all essential components of a lifestyle in which work and leisure are intertwined".

In November, Rosewood revealed its new, holistic wellness concept called Asaya. Featuring bespoke programmes of alternative therapies, lifestyle coaching and specialised treatments, Asaya will encourage guests with to discover "their own true path to wellness".

*Details: [http://lei.sr?a=k4r7K\\_S](http://lei.sr?a=k4r7K_S)*

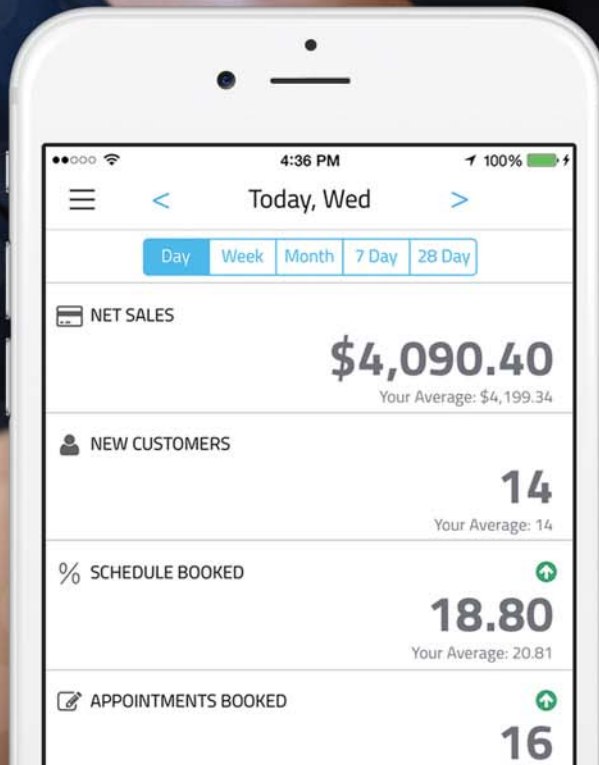




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The resort will house a new 25,000sq ft spa

## Pechanga to add large new spa as part of expansion

Pechanga Resort & Casino in Temecula, California, is in the final phase of a US\$285m (€240m, £212m) expansion, which will see it become the largest casino resort in the state.

The work on the resort – which is owned by the Pechanga Band of Luiseño native Americans – includes a new hotel tower, which will increase the number of rooms at the property to 1,090.

At the centre of the expansion is a new, two-storey luxury spa. Featuring 17 treatment rooms, facilities at the 25,000sq ft (2,320sq m) Spa Pechanga will include a wet area with steamroom, sauna, private pool with cabana massage services, spa pool and two indoor hydrotherapy pools. There will also be a large health and fitness club and a full-service nail and hair salon.

Details: [http://lei.sr?a=B8u9H\\_S](http://lei.sr?a=B8u9H_S)

## Dermalogica to open flagship London store

Skincare brand Dermalogica is opening its largest UK store this month in Sloane Square, London.

The flagship store, located in the Duke of York Square shopping area, will include the full range of Dermalogica products and a range of skin services at the interactive Skin Bar or in one of four private treatment rooms.

Treatments include 'Face Mapping', a free 10-minute skin analysis that helps create a Skin Fitness Plan based on lifestyle and skin concerns, along with a 10-minute 'SkinSolvers' for those in need of a quick boost, and ProSkin treatments lasting 30 or 60 minutes.

"Dermalogica at Sloane Square will be the go-to place for clients who want to experience personalised, innovative skincare services and products that achieve healthy, glowing skin," said Glenn Poy, general manager at Dermalogica.

Details: [http://lei.sr?a=r3P8E\\_S](http://lei.sr?a=r3P8E_S)

# Como to open third Bali resort

Como Hotels and Resorts is opening its third location in Bali in February 2018, the Como Uma Cangu.

With 119 bedrooms, the Como Uma Cangu will be the brand's 14th location worldwide and will include a Como Shambhala Retreat with seven treatment rooms.

Asian-inspired therapies – including the signature deep-tissue Como Shambhala Massage – will be offered, along with yoga and Pilates classes and personal training at the gym.

The resort will also feature a luxury surfing concept, in partnership with Tropicsurf, to take advantage of the area's many surf opportunities.

Designers Koichiro Ikebuchi and Paola Navone have worked to combine modern Asian and Italian touches.

Singapore-based Ikebuchi previously worked on Como's two other Bali



The Como Echo Beach will be the brand's 14th location worldwide

locations, and is known for his sensitive approach to nature and cultural authenticity.

Navone designed the main restaurant and the beach club, and has also previously worked with Como in Phuket and Miami Beach.

The resort has also employed landscape designer Trevor Hillier for his expertise in Southeast Asia tropical landscapes.

Details: [http://lei.sr?a=k4M6w\\_S](http://lei.sr?a=k4M6w_S)

# Wallace offers thermal consultancy

After 18 years as group spa director for Danubius Hotels Group, Michael Wallace has left to focus on his consultancy business, Michael Wallace Consulting, which will specialise in hot springs and medical spa consultancy services.

Based in Budapest, Hungary, Wallace has more than 25 years' experience of working in the European spa and fitness industry.

"In Central Europe, we have a unique tradition of

combining medicine, physiotherapy and physical rehabilitation with thermal water to effectively treat and reduce pain for sufferers of musculoskeletal conditions," Wallace told *Spa Opportunities*.

"It's my aim to take this know-how and promote it on a global scale."

During his tenure at Danubius, Wallace oversaw 20 spas in Hungary, the Czech Republic, Slovakia and Romania, ranging in size from 2,000sq m (21,528sq ft) to 10,000sqm (107,639sq ft) and delivering more than two million treatments per year.

Danubius spas use treatments based on natural resources such as thermal water,



Wallace specialises in hot springs and medical spa consultancy services

mud, salt and natural gases, in combination with medical expertise. Wallace says an ageing global population means that there is an opportunity for spas to tap into these services.

"The booming 'silver generation' provides the opportunity for hot spring spas – and even spas without hot springs – to seriously expand their business," he said.

In addition to lecturing at the Budapest Business and Metropolitan Universities, Wallace will continue to speak at spa and medical tourism conferences and to support both the EuropeSpa and International Medical Wellness Associations.

Details: [http://lei.sr?a=d3N5h\\_P](http://lei.sr?a=d3N5h_P)



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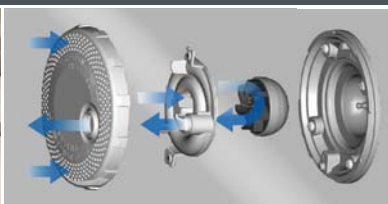
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# CALENDAR

**11-12 January 2018**

**Spa Marketing Seminar**

Cologne, Germany

Organised by Europespa, the event will offer in-depth insights into spa marketing.

Tel: +49 6122 53 339 73

[www.europespa.eu/spa-marketing/](http://www.europespa.eu/spa-marketing/)

**5-6 February 2018**

**Professional Beauty GCC**

The Meydan, Dubai, UAE

Professional Beauty is one of world's leading trade expos with eight shows across four countries. The Dubai edition is the key exhibition for the industry in the GCC region and attracts around 3,000 visitors.

[www.professionalbeauty.ae](http://www.professionalbeauty.ae)

**25-26 Feb 2018**

**World Spa & Wellness Convention**

ExCeL London, United Kingdom

The convention is a leading networking event for CEOs and owners of spas, hotels and wellness centres.

[www.professionalspawellness.com](http://www.professionalspawellness.com)

**5-6 March 2018**

**Healing Summit**

Hotel de Rome, Berlin, Germany

The summit is a two-day global conference designed to share wisdom and experiences about what healing can do for the wellness industry and its customers.

[www.healingsummit.org](http://www.healingsummit.org)

**6 March 2018**

**Women in Wellness Leadership Conference**

New York, US

Curated by *American Spa*, the event is for female leaders and women who aspire to leadership in the wellness industry.

<http://lei.sr?a=J7f3m>

**11-14 March 2018**

**Green Spa Network Congress**

Carmel Valley Ranch, California, US

Now in its 10th year, the congress covers sustainability in the spa industry.

Tel: +1 800 275 3045

[www.greenspanetwork.org](http://www.greenspanetwork.org)

**15-16 March 2018**

**APSWC Round Table 2018**

Singapore

The event is being marketed as Asia's only roundtable event to tackle the issues in the Spa & Wellness Industry.

[www.apswc.org](http://www.apswc.org)



The 2018 event is expected to attract 1,500 exhibitors and brands, as well as over 55,000 trade visitors

**9-11 March 2018**

**Beauty Düsseldorf**

Düsseldorf Exhibition Centre

Düsseldorf, Germany

The event showcases the latest beauty products, current wellness trends and popular treatments. Attracting

professionals from all over the world, visitors get an overview of the services available in wellness, spa, cosmetics, nail and foot. As well as a trade fair, the event will explore future trends up close, offering visitors new business ideas.

[www.beauty-duesseldorf.com](http://www.beauty-duesseldorf.com)

**15-19 March 2018**

**Cosmoprof Worldwide Bologna**

Fair District, Bologna, Italy

The exhibition covers the various sectors of the beauty industry – from perfumery and cosmetics to beauty, spa and raw materials.

[www.cosmoprof.com](http://www.cosmoprof.com)

**26 Mar 2018**

**WPSA Symposium**

The Watergate Hotel

Washington D.C., United States

The interactive event explores the way the spa industry engages with its customers.

[www.washingtonspaalliance.com](http://www.washingtonspaalliance.com)

**15-17 May 2018**

**Asia Pool & Spa Expo**

Poly World Trade Expo Center,

Guangzhou, China

A leading industry trade fair for the spas, sauna, bath and water parks.

[www.poolspabathchina.com](http://www.poolspabathchina.com)

**20-23 May 2018**

**SPATEC Spring North America**

Ritz Carlton Sarasota, Florida, US

The event will bring together America's most important spa operators to meet with key leading domestic and international suppliers.

[www.spaceevents.com](http://www.spaceevents.com)

**21-22 May 2018**

**World Spa & Wellness Asia**

JW Marriott Resort, Phuket, Thailand

The new one-to-one event will consist of an inspirational conference, intimate brand showcase and a networking programme.

[www.worldspawellness.com](http://www.worldspawellness.com)

**07 Jun 2018**

**Forum HOTel&SPA**

Four Seasons Hotel George V, Paris, France

An event for spa and wellness professionals, the forum is now in its 11th edition. This year's focus will be "the new era in wellness".

[www.forumhotspa.com](http://www.forumhotspa.com)



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The 233-key luxury property is set open in 2020

## Minor's Anantara expands with Sharjah resort

Thailand-based hotel operator Minor Hotels has signed a management deal for a new beachfront spa resort in the Arab Emirate of Sharjah.

The 233-key luxury property, set to open in 2020, will be owned jointly by Sharjah-based property firms Basma Group and ARADA.

Minor has signed an agreement with the owners to operate the resort under its Anantara Hotels, Resorts & Spas brand.

Facilities will include a large spa with separate male and female areas – including treatment rooms – restaurants and event spaces. While exact details are yet to be confirmed, the spa is likely to combine Eastern Asian treatments with traditional Middle Eastern influences.

The deal is part of Minor Hotels' plans to grow the Anantara brand across Asia and the Middle East.

*Details: [http://lei.sr?a=n3Z4e\\_P](http://lei.sr?a=n3Z4e_P)*

## Speakers announced for Forum HOTel&Spa

Tom Bauer, Martin Rhomberg, Roger Allen, Caroline Mahe and Beata Aleksandrowicz have all been announced as speakers at next year's Forum HOTel&Spa conference, taking place on 7 June 2018 in Paris.

The one-day conference will be themed 'A New Era in Wellness,' and aims to create a platform for spa and wellness professionals to exchange ideas and information.

Bauer is COO of Austrian-based Vamed Vitality World, which recently opened a silent spa; Rhomberg is regional vice president of the Four Seasons Hotels in Switzerland and CEO of the Four Seasons Geneva; Allen is CEO of wellbeing hospitality consultancy brand Resources for Leisure Assets; Mahe is director of the Thalasso Concarneau; and Aleksandrowicz is co-founder of Pure Massage Spa Training Method.

*Details: [http://lei.sr?a=w8b7b\\_S](http://lei.sr?a=w8b7b_S)*

# Cruise ship-shaped spa hotel opens

At first glance it may appear as just another cruise ship moored in Southampton – but in fact it is a new spa hotel.

UK-based boutique hotel operator Harbour Hotels' latest property occupies a prominent spot at Southampton Port's Ocean Village marina and mimics the design of a super-yacht, helping it blend into its surroundings. The 91-bedroom Southampton Harbour Hotel

is owned by property developer Nicolas James Group and will be operated by Harbour Hotels on behalf of its owner.

Facilities at the £25m (US\$33m, €28m) hotel include a HarSPA-branded spa, featuring seven treatment rooms and a specialist mud room, where mineral-rich mud, heat and steam are used to create an immersive spa experience.

There is also a wet area, featuring an indoor pool, sauna, steamroom, hydrotherapy pool, relaxation areas and 'spa café'.



The 91-room hotel is located on a prominent spot at Southampton Port

Treatments at the spa include facials and body therapies supplied by ESPA, and there is also a 'men-only' menu, as well as treatments designed for pregnant women.

Elsewhere, the hotel's top floor features a rooftop destination bar, kitchen and club called 'HarBAR on 6th', with outdoor fire pits.

The hotel is part of a larger regeneration project looking to transform the Ocean Village marina into a premium waterfront destination.

*Details: [http://lei.sr?a=w4d3v\\_S](http://lei.sr?a=w4d3v_S)*

# Raffles to open second Dubai site

Raffles has announced plans to open a new resort on Dubai's Palm Jumeirah in 2021. The first beachside resort for Raffles in Dubai and the tallest structure on Palm Jumeirah, it will be located in the twin towers of the PALM360, which is being developed by Dubai-based developer Nakheel.

The PALM360 will be almost 260m (850ft) high, and will include a 155m-long (508ft) sky pool connecting two towers 170m (558ft) above the ground.

The Raffles The Palm Dubai hotel will include 125 bedrooms along with "high-quality, well-equipped fitness and wellbeing facilities" at the Raffles Spa, health club and tennis court. The PALM360 will also include 359 Raffles-branded Residences, including 16 penthouses that will each have their own infinity swimming pool, gym and cinema.

Raffles, part of AccorHotels' luxury portfolio, has operated another location, the Raffles Dubai, for the past 10 years.

"The development of Raffles The Palm Dubai Hotel and Raffles Residences PALM360



The PALM360 will include a 155m-long sky pool across two towers

not only cements our luxury portfolio on a landmark leisure destination, but also demonstrates our dedication to developing the most distinct hospitality concepts," said Sebastien Bazin, chair and CEO of AccorHotels.

PALM360 joins 16 other hotels that form part of Nakheel's US\$1.3bn (€1.10bn, £970m) hospitality expansion programme, which is set to deliver close to 6,000 rooms and hotel apartments across Dubai.

*Details: [http://lei.sr?a=f9F6v\\_S](http://lei.sr?a=f9F6v_S)*





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*Guernsey, Channel Islands and Jersey, United Kingdom Salary: Competitive*

**Hand Picked Hotels** is a collection of 20 country house hotels throughout the United Kingdom and the Channel Islands. With a welcoming and charming service delivered in inspirational surroundings, our guests are encouraged to feel at home, relax, kick off their shoes and indulge!

We are currently recruiting for a Spa Therapist to join our team at the 5\* Grand Jersey Hotel and Spa.

**GRAND JERSEY**  
HOTEL & SPA  
ST HELIER, JERSEY

Grand Jersey Hotel & Spa is a stylish and contemporary 5 Star Hotel, guaranteeing guests an exceptional experience. The hotel offers the ultimate in comfort and glamour through a combination of award-winning restaurants, an exclusive, atmospheric Champagne Lounge and the luxurious, award-winning Spa. Grand Jersey Hotel & Spa also features the innovative Park Suites - a dedicated business centre with private cinema, meeting rooms and flexible event spaces. The hotel couldn't be better situated in St Helier, overlooking the majestic St Aubin's Bay and within a few minutes walk of the beach, shopping and leisure.

Our values support a family approach; we are passionate about our people as well as our hotels/clubs and welcome those who share our enthusiasm to join us. We seek vibrant people who believe that providing the highest level of guest service is the key to success.

#### THE ROLE:

Duties and responsibilities of a Spa Therapist include conducting all spa treatments to the highest standard whilst ensuring guest comfort and welfare at all times. You will also have to develop a good understanding of all treatments and products enabling you to actively encourage sales and inform clients about treatments.

The ideal candidate will also have excellent customer service skills and be polite and friendly. Candidates must have NVQ levels 2 & 3 in beauty therapy and ideally 1 to 2 years' experience with ESPA, Jessica product training an advantage but is not essential.

#### Handpicked hotels employee benefits:

- Holiday entitlement increasing with service
- Employee Assistance Programme
- Recognition and incentive schemes
- Generous employee hotel stay discounts
- Training opportunities
- Staff consultative committee/team member forum

We are currently recruiting for a Spa Therapist to join our team at the award-winning spa, within St Pierre Park Hotel, Spa & Golf Resort.

**ST PIERRE PARK**  
HOTEL, SPA & GOLF RESORT  
ST PETER PORT, GUERNSEY

Maybe it is the wide open spaces that give St Pierre Park Hotel & Golf Resort such a wonderful sense of freedom. Maybe it is the 35 acres of grounds or the golf course or the soothing treatments at the spa... The truth is that it is different for everyone, but the result is always the same - an exquisitely relaxing stay.

We are recruiting for a Spa Therapist to focus on providing high standards of service within our Award winning Spa with 5 treatment rooms, relaxation lounge and additional facilities including pool, sauna and steam room, creating fantastic memories for our guests. Your role will involve the provision of treatments to spa guests, ensuring they feel indulged and inspired. You will support in the achievement of upselling targets, matching Spa products with guest needs.

You will work as part of an experienced team and will be provided with excellent training and development opportunities with Elemis Spa products.

#### COMPETENCIES OF A SPA THERAPIST:

- You must be passionate about delivering outstanding hospitality to our guests and be willing to work flexible shifts including weekends and bank holidays.
- The ability to establish rapport and deliver high standards of service with a genuine and approachable manner is essential.
- NVQ level 3 or equivalent spa qualification is required.
- In return you will be rewarded with a fun and engaging environment.

*Our values support a family approach; we are passionate about our people as well as our hotels/clubs and welcome those who share our enthusiasm to join us. We seek vibrant people who believe that providing the highest level of guest service is the key to success. Candidates must be eligible to live and work in the UK and Channel Islands.*

**Apply now: <http://lei.sr?a=f9z3x>**





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## MEMBERSHIP AND MARKETING EXECUTIVE

*Iver, Buckinghamshire, United Kingdom*

*Salary: In the region of £25k, bonus scheme,  
28 days holiday (including public and bank holidays) and uniform*

We are recruiting an experienced Membership and Marketing Executive for a 1,600m2 new spa hotel currently under construction in Iver Heath, Buckinghamshire, due to open in May 2018. The former country estate of the Duke of Marlborough is being renovated to create a world-class five star hotel and spa, set in the heart of the Buckinghamshire countryside. We are building a state of the art facility, sympathetically blended into the original estate.

The position is an exciting opportunity to join the team prior to opening and to be an integral part of the membership sales strategy to ensure pre-opening targets are met. This is very much a hands on position and we are seeking a person with a proven track record and knowledge of successful membership sales, development and management. With an expectation of a low attrition rate the right candidate will be experienced at membership liaison, communication and event management to be the face of the club.

Reporting to the Spa Director, the successful candidate will take responsibility for the sales process including tours, inductions, payments and all communication with members, member event management and developing member relationships to support retention. Anticipated start date of February 2017.

### **Essential attributes:**

- A passion for customer service excellence
- Proven experience of membership management and sales
- A confident, front of house presence
- Results orientated
- Ability to work as part of a team
- Good IT skills to include Microsoft Office packages
- Driving licence and own transport
- Process and systems driven works within agreed procedures and frameworks

### **In addition, we offer the following benefits (Conditions apply):**

- Training programmes
- Meals on Duty
- Uniform Dry cleaning service
- Social events and activities
- Pension Scheme
- Discounted hotel and F&B rates globally (the hotel will be a member of one of the world's leading luxury hotel brands)
- Childcare Voucher Scheme

**Apply now: <http://lei.sr?a=o3S9S>**



***Do you have what it takes to join a world-class hotel and brand new spa leading the way in luxurious hospitality?***

**New team members are invited to join us in providing superb service, working for the exceptional Cliveden House name, recently awarded Favourite UK Holiday Hotel by the Condé Nast Traveller...**

**Join Cliveden House as a Spa Therapist, providing exceptional treatments to all guests and members ensuring smooth operation, record keeping, and client well-being. To give continuous and consistently high standards.**

**Responsibilities include;**

- Carry out all treatments to the required standard and as booked by Reception.
- Work within the time guidelines of each treatment ensuring that the highest standard of client care is practised.
- Ensure that product knowledge is well known and that the client's time is educative, therapeutic, and relaxing.
- Greet the client warmly and by their name, show them to the therapy room and indicate where everything is, ensuring the highest client care is given out at all times.
- Be knowledgeable on all facilities, products, and treatments offered with in the Spa, informing the client of availability when requested.

- Ensure that high standards of cleanliness and tidiness are adhered to in the treatment rooms and grooming lounge at all times.
- Sell the products during the treatments and ensure that the client receives your enthusiasm and knowledge.
- Be flexible if colleagues need help within other areas of the Spa i.e. Reception, Changing Rooms.
- Responsible for replenishing towels in the treatment rooms and taking the dirty towels to the laundry.
- Attend any necessary training courses in-house or external.
- Ensure that Company Policies are followed at all times.

Enjoy a package total of £22,000, £19,500 per annum plus non-contractual service charge and commission on all retail sales. 40 hours per week.

**Apply now: <http://lei.sr?a=U6T9f>**



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St Michael's Hotel & Spa is a stylish and contemporary, "coastal chic" AA 4-star hotel overlooking a blue flag beach and ocean views. Falmouth is a vibrant community where you can live, work and enjoy the charms of the Cornish coast all year, and recently voted one of the top ten areas to live in the country in the Sunday Times Newspaper.

The hotel is currently undergoing an amazing £6m investment and Guests will experience an expanded and refreshed property from this summer.

Launching at the end of the year a brand new a luxury 5-star destination spa with 10 treatment rooms, hydrotherapy pool, thermal suite and outdoor Spa garden. Cornwall's largest Health Club & Spa, new restaurants and bars and the addition of rooms and suites, will create one of the most exciting hotel stories of 2017.

## *This is a career for you!*

We are looking for a Spa Therapist who is professional, reliable and confident, who is able to provide 5-star treatments and excellent customer service to our clients. We are seeking someone who will enhance our award-winning team. Experience of additional well-being treatments would be an advantage.

You must be fully qualified to a minimum of NVQ level 3 Beauty therapy, with excellent retail sales experience. Preferably your experience will be based in hotels or on cruise-ships and the ideal candidate will have a flexible approach to working hours, which will include evenings and weekends.

Spa Therapists receive incentive bonuses, commissions and a staff well-being scheme full of great benefits

## **Our ideal Spa Therapist candidate: -**

- Elemis trained is preferable although full training will be given by the South West's only in-house Elemis trainer.
- Have excellent communication skills and be able to learn our products and services in order to be able to provide wellness solution to meet the needs of your guests.
- Encourage repeat booking of clients.
- Be able to provide professional massage, body, facial and nail treatments to our guests.
- Maintain high standards of treatments and ensuring exceptional levels of customer satisfaction at all times.
- Efficiently and effectively handle customer queries in order to maximise customer satisfaction.
- Ensure all aspects of the spa guest's journey is adhered to all times.

## **Rate per hour plus additional benefits: -**

The rate per hour will be £8.00 and is weekly paid. We provide your meals while on duty as well as staff discount on Spa treatments and Spa products. There is also a staff discount for our award-winning restaurant and a great incentive programme plus a discounted membership in our new Health Club.

We want our interactions with guests to be memorable, so please make your email memorable as well. Tell us about how you match up to the role and characteristics, and what makes you the right person to join our team.

**Apply Now: <http://lei.sr?a=T9F3u>**

## Six Senses to add seven resorts in 2018

*Continued from front cover*

Originally designed as US destination spa resort Canyon Ranch's first international location, the Six Senses Kaplankaya includes a 107,640sq ft (10,000sq m) spa, fitness and healing centre that will offer an integrated approach to wellness.

Three of the five lodges that will make up Six Senses Bhutan will open in August 2018, which will allow guests to move through the spiritual Himalayan kingdom with various stops along the way and wellness offerings at each lodge.

Six Senses Krabey Island will open in September 2018, with 40 pool villas set around a naturally landscaped 30-acre private island in Cambodia. The Six Senses Spa Krabey Island will feature signature therapies as well as Cambodian healing traditions, multi-day rejuvenation journeys and an alchemy bar.

In November 2018, Six Senses' first Israeli resort will open in the Negev Desert. Six Senses Shahrut will include a spa with single



Six Senses will open a large spa resort on Krabey Island, Cambodia

and double treatment rooms, plus male and female steam, sauna and hammams.

Six Senses is also adding two standalone spas to its portfolio in the Middle East. Six Senses Spa Dubai will open in February 2018 in the Renaissance Downtown Hotel, and will include treatment suites that are each dedicated to a different sense.

Six Senses Spa Manama will open in Bahrain in mid-2018, located on the 9th and 10th floors of the Wyndham Grand Manama.

*Details: [http://lei.sr?a=D9r5E\\_S](http://lei.sr?a=D9r5E_S)*

## Conrad opens first Colombian resort

Conrad Hotels & Resorts has made its Colombian debut with the launch of a 109-bedroom property focused on golf and wellness, in the walled city of Cartagena.

Facilities at the Conrad Cartagena include seven restaurants, five swimming pools spanning more than 24,000sq ft (2,230sq m) and a Jack Nicklaus-designed golf course.

In early 2018, Conrad will open a 9,600sq ft (890sq m) luxury spa at the hotel, as well as add another 159 bedrooms.

"With Cartagena being one of the most popular destinations in the country, we're proud to announce the opening of Conrad Cartagena as the newest addition to our luxury portfolio in the region," said Tom Potter, senior vice president, operations, Latin America and the Caribbean, Hilton.

John Vanderslice, global head, Conrad Hotels & Resorts, said the property – Conrad's third in Latin America – is part of the group's expansion plans in the region.

"Conrad Cartagena represents our continued commitment to expanding Conrad's footprint in Latin America," Vanderslice said.

"We look forward to offering guests an innovative way to stay inspired by introducing travellers to the brand's hospitality and curating experiences that pay tribute to luxury living."



The resort, which is surrounded by a Jack Nicklaus-designed golf course, will open a large spa in 2018

Conrad is Hilton Hotels' "smart luxury hotel brand" and currently operates 40 hotels.

Hilton currently has a portfolio of more than 100 hotels and resorts open and welcoming travellers in Latin America, including 14 properties in Colombia.

The company is pursuing additional Latin American growth opportunities and currently has a robust pipeline of more than 70 hotels throughout the region, including more than 10 projects in Colombia.

*Details: [http://lei.sr?a=M2B3s\\_S](http://lei.sr?a=M2B3s_S)*

### Argentina Spa Association

T: +54 11 4468 0879 W: [www.asociacionspa.org](http://www.asociacionspa.org)

### Association of Malaysian Spas (AMSPA)

T: +603 4253 3478 W: [www.amspa.org.my](http://www.amspa.org.my)

### Australasian Spa Association

T: +61 4 3003 3174 W: [www.spaandwellness.com.au](http://www.spaandwellness.com.au)

### Bali Spa and Wellness Association (BSWA)

W: [www.balispaandwellness-association.org](http://www.balispaandwellness-association.org)

### Brazilian Spas Association

T: +55 11 2307 5595 W: [www.abcspas.com.br](http://www.abcspas.com.br)

### Bulgarian Union for Balneology and Spa Tourism (BUBSPA)

T: +359 2 942 7130 W: [www.bubspa.org](http://www.bubspa.org)

### China Spa Association

T: +86 21 5385 8951 W: [www.chinaspaassociation.com](http://www.chinaspaassociation.com)

### Association of Spas of the Czech Republic

T: +420 606 063 145 W: [www.jedemedolazni.cz](http://www.jedemedolazni.cz)

### The Day Spa Association (US)

T: +1 877 851 8998 W: [www.dayspaassociation.com](http://www.dayspaassociation.com)

### Estonian Spa Association

T: +372 510 9306 W: [www.estonianspas.eu](http://www.estonianspas.eu)

### European Spas Association

T: +32 2 282 0558 W: [www.espa-ehv.com](http://www.espa-ehv.com)

### Federation of Holistic Therapists (FHT)

T: +44 23 8062 4350 W: [www.fht.org.uk](http://www.fht.org.uk)

### French Spa Association (SPA-A)

W: [www.spa-a.com](http://www.spa-a.com)

### German Spas Association

T: +49 30 24 63 692-0 W: [www.deutscher-heilbaederverband.de](http://www.deutscher-heilbaederverband.de)

### Hungarian Baths Association

T: +36 1 220 2282 W: [www.furdoszovetseg.hu/en](http://www.furdoszovetseg.hu/en)

### The Iceland Spa Association

W: [www.visitspas.eu/iceland](http://www.visitspas.eu/iceland)

### The International Medical Spa Association

T: +1 877 851 8998 W: [www.dayspaassociation.com/imspa](http://www.dayspaassociation.com/imspa)

### International Spa & Wellness Association (ISWA)

T: +49 69 130 25 86 0 W: [www.iswa.de](http://www.iswa.de)

### International Spa Association (ISPA)

T: +1 859 226 4326 W: [www.experienceispa.com](http://www.experienceispa.com)

### Japan Spa Association

W: [www.j-spa.jp](http://www.j-spa.jp)

### Leading Spas of Canada

T: +1 800 704 6393 W: [www.leadingspasofcanada.com](http://www.leadingspasofcanada.com)

### National Guild of Spa Experts Russia

T: +7 495 226 4289 W: [www.russiaspas.ru](http://www.russiaspas.ru)

### Portuguese Spas Association

T: +351 217 940 574 W: [www.termasdeportugal.pt](http://www.termasdeportugal.pt)

### Romanian Spa Organization

T: +40 21 322 0188 W: [www.romanian-spas.ro](http://www.romanian-spas.ro)

### Salt Therapy Association

W: [www.salttherapyassociation.org](http://www.salttherapyassociation.org)

### Samui Spa Association

T: +66 7742 08712 W: [www.samuispaassociation.com](http://www.samuispaassociation.com)

### Serbian Spas and Resorts Association

T: +381 36 611 110 W: [www.serbianspas.org](http://www.serbianspas.org)

### South African Spa Association

T: +27 11 447 9959 W: [www.saspaassociation.co.za](http://www.saspaassociation.co.za)

### Spanish National Spa Association

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### Spa Association of India

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### Spa Association Singapore

T: +65 6223 1158 W: [www.spaassociation.org.sg](http://www.spaassociation.org.sg)

### Spa & Wellness Africa Association

W: [www.spaassociationofafrica.com](http://www.spaassociationofafrica.com)

### Spa & Wellness International Council (SWIC)

T: +7 4957640203 W: [www.iswic.ru](http://www.iswic.ru)

### Taiwan Spa Association

W: [www.tspta.tw](http://www.tspta.tw)

### Thai Spa Association

T: +66 2168 7094 W: [www.thaispaassociation.com](http://www.thaispaassociation.com)

### Turkish Spa Association

T: +90 212 635 1201 W: [www.spa-turkey.com](http://www.spa-turkey.com)

### The UK Spa Association

T: +44 8707 800 787 W: [www.spabusinessassociation.co.uk](http://www.spabusinessassociation.co.uk)

### Ukrainian SPA Association

T: +3 8044 253 74 79 W: [www.spaua.org](http://www.spaua.org)