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# spa opportunities

15-28 FEBRUARY 2019 ISSUE 313

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### InterContinental acquires Six Senses for US\$300m

InterContinental Hotels Group (IHG) has acquired wellness resort brand Six Senses from Pegasus Capital Advisors for a reported US\$300m in cash.

The sale includes the management of 16 Six Senses hotels and resorts, 37 spas, and sister spa management companies Evason and Raison d'Etre. Following the acquisition, Six Senses is now expected to grow to 60 hotels within the next 10 years.

"This is an exciting new era for Six Senses," said Six Senses CEO Neil Jacobs. "IHG believes in our purpose to merge the two platforms of wellness and sustainability to promote personal health, and the health

of the planet. Joining forces with IHG means we can use a wealth of systems and operational excellence to grow our brand and reach new markets without losing our quirky personality and playful touch. It's been a great pleasure to work with Pegasus over the last six years and



Six Senses Krabey Island in Cambodia is set to open on 1 March, 2019

we would never have reached this milestone without their vision and deep involvement."

Over the next 12 months, Six Senses will open properties in locations including the private island of Krabey in Cambodia, a circuit of five lodges in Bhutan, and a 14th-century-old restored fort in Rajasthan. Upcoming openings also include a desert hideaway in Israel's Negev Desert, the transformation of a series of 19thcentury mansions in Istanbul and the group's first project in North America, a contemporary duo of twisting towers designed by Bjarke Ingles located in New York City.

Other projects are underway in Austria, Brazil, China, Spain, Switzerland, Taiwan and Thailand.

"Six Senses' attractive development pipeline provides us with a platform for high-quality growth," said Keith Barr, CEO of IHG. "With the power of the IHG enterprise, we believe

we can expand acquisition continues the progress we've made against the strategic initiatives we outlines a year ago, which included a commitment to adding new brands in the fast-growing US\$60bn luxury segment." *Details: http://lei.sr/K8d7H\_S* 

### **APPOINTMENTS**



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### Civana's 22,000sq ft spa opens in Arizona

Destination wellness resort Civana in Arizona, US, has completed its nearly \$US50m renovation with the grand opening of its new spa.

Centred around a heritage of sustainability and a holistic menu of fully customised treatments, the two-story, 22,000sq ft spa offers guests a progressive journey toward wellness grounded in the principles of flexibility, attainability, and innovation.

The spa features 28 treatment areas including one Watsu therapy pool; two couples treatment rooms; three wet treatment rooms, including a Vichy shower; five facial rooms; and 13 massage rooms. There is also a communal area of hydrotherapy immersions – the Aqua Vitality Circuit – that includes a European-designed Kneipp hot/cold wading pool, a Tepidarium



The stand-alone spa is set over two storeys

therapeutic soaking pool, a cold deluge shower, and a five-climate Klafs Sanarium – the only one in the continental US.All hydrotherapy modalities are designed to help increase circulation and promote relaxation without adding strain, and to boost immunity. *Continued on back cover* 

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### Spa at Aman Kyoto to include onsens

Luxury hotel operator Aman will open its third resort in Japan this November with the launch of Aman Kyoto, which will include a spa concept themed around the property's natural spring water.

Situated in a hidden garden close to Kinkaku-ji Temple (Golden Pavilion), the resort, with 24 bedrooms and two two-bedroom villas, draws on the country's ryokan (traditional inn) and onsen (hot spring) concepts to provide an authentic yet contemporary Kyoto sanctuary surrounded by nature.



The upcoming resort is set in a secret garden with natural springs

Aman Kyoto will be situated in a once-forgotten secret garden that provides a secluded retreat but is just moments from the centre of Kyoto and hidden at the foot of the symbolic Mountain of Hidari Daimonji in Kyoto's north.

The natural spring water that flows near Aman Kyoto will be central to the philosophy at the resort's Aman Spa, and is something of great rarity in the region.

Traditional onsen bathing facilities, using the water from a local spring, will deliver

relaxation and healing, while a range of treatments tap into Japan's plentiful natural apothecary – including Kyoto green tea, Tanba kuromame (black beans), local saké, and coldpressed tsubaki (camellia) oil.

The 80-acre Aman Kyoto site comprises 72 acres of forest and eight acres of gardens. The garden is formed as a series of manicured platforms within a hidden valley, enclosed on one side by a small stream, and on another by a wooded hill. *Details: http://lei.sr/x8j3V\_S* 

### Hyatt opens Miraval Austin in Texas

Hyatt has opened Miraval Austin in Texas, US, the brand's second wellness resort to open outside of its flagship property in Tucson, Arizona, US. Set on 220 acres in Texas Hill Country overlooking Lake Travis, Miraval Austin was previously the Travaasa Austin Resort, which was acquired by Miraval in December 2016, just before Hyatt acquired Miraval in January 2017.

Offering 117 guestrooms and suites, a Life in Balance Spa, a 10-acre farm and ranch and a Life in Balance Culinary

Kitchen, Miraval Austin combines the Miraval Arizona experience with new treatments and programmes that pay homage to Austin's cultural heritage and natural surroundings.

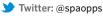
Conceptualised by renowned designer Clodagh, the Life in Balance Spa at Miraval Austin draws inspiration from the surrounding Balcones Canyonlands Preserve to create a serene environment that promotes relaxation,



The Life in Balance Spa in Austin pays homage to Texas heritage

balance and a sense of wellbeing. The 20,000sq ft Life in Balance Spa features 30 treatment rooms, a spa pool, relaxation rooms, salon, sauna, steam room and spa retail boutique. In addition to offering a selection of Miraval Arizona's spa experiences, the Austin spa offers a series of treatments that focus on the concept of "farm to treatment table."

Details: http://lei.sr/n2j8m\_S





### Taj's Jiva Spa boasts Himalayan views

The Indian Hotels Company Limited (IHCL), is introducing the iconic Taj brand in Himachal Pradesh with the opening of Taj Theog Resort & Spa, Shimla.

Nestled amid thick cedar forests and spread over five acres, the hotel offers views of the Himalayas and an expansive Jiva Spa.

Rooted in India's rich heritage of wellness, the spa includes a temperaturecontrolled pool with a sun deck and 180-degree views of the Churdhar, the highest peak of the outer Himalayas.

Specially curated local experiences feature treatments derived from ancient Indian wisdom, culture and royalty. Signature treatments include Ukuchina, a native ageold healing practice from Zambia to restore vitality and stress. The treatment begins with a hot compress soaked in eucalyptus oil to ease breathing, followed by a relaxing deep-tissue massage. Jivaniya is an energising treatment to relieve muscular tension and improve blood circulation. This treatment includes an



The Taj Theog Resort & Spa is nestled in cedar forests in Shimla

exfoliating herbal scrub of exotic spices and herbs from the hills of India, a heat-stimulating wrap, followed by a revitalising massage.

"We are delighted to open our first hotel in Himachal Pradesh, often referred to as the Land of Gods," said Puneet Chhatwal, managing director and CEO of IHCL.

"This will be the Company's first mountain resort. With this new addition, we have expanded our resort portfolio, which is the largest in India." *Details: http://lei.sr/r7N3M\_S* 

### Mirbeau to add new spa in New York

Mirbeau will open a new inn with a 12,000sq ft spa in Rhinebeck, New York this fall.

Based on the Mirbeau philosophy of balancing life with wellness and indulgence, the Mirbeau Inn & Spa Rhinebeck will be designed by Arrowstreet Architecture and Design in a style reminiscent of an old-world chic Parisian Hotel. Located in the heart of Rhinebeck, a short drive or train ride from New York City, the inn will offer 50 guest rooms and the Mirbeau Bistro & Wine Bar alongside the spa.

The spa will include 14 treatment rooms and feature a 'European-style Resting Area', Aqua Terrace with thermal pool, eucalyptusinfused steam room and Himalayan salt saunas as well as the latest in fitness.

The first Mirbeau Inn & Spa opened in 2000 in the small village of Skaneateles, in the Finger Lakes Region of New York, with a 15,000sq ft Spa Mirbeau at the heart of the property.

Mirbeau, loosely translated as "reflected



The Mirbeau Inn & Spa in Rhinebeck is inspired by Parisian chic

beauty," is inspired in part by the soft light, warm colours and introspective character found in the paintings of renowned French Impressionist Claude Monet.

Family-owned and operated by Linda and Gary Dower, Mirbeau also operates a resort at The Pinehills in Plymouth, Massachusetts, US and a Spa Mirbeau in Albany, New York, US, all of which pay homage to French architecture and design. Details: http://lei.sr/X9c4y\_S



Goddard Littlefair will spearhead the design

### Corinthia's Athenaeum Spa to undergo renovation

The Athenaeum Spa at the Corinthia Hotel & Spa in Malta is set to undergo a major renovation. Spearheaded by London-based design firm Goddard Littlefair, the work, which is expected to complete later this year, will include a complete redesign of the spa, as well as the addition of a number of new facilities – including a manicure/ pedicure salon, vitality pool, experience showers, relaxation room, thermal pool and deck and outdoor plunge pool.

The renovation forms part of a significant year-long refurbishment to celebrate the hotel's fiftieth anniversary.

Works already carried out include a new hotel lobby, designed by GA design, as well as a new executive lounge, offering personalised services. *Details: http://lei.sr/J6P6c\_S* 

## Plans for new Thameside resort get green light

British real estate company SUSD has announced that it has gained planning consent to develop the Grotto Estate – a 3.5-hectare country retreat on the banks of the Thames river in Lower Basildon, UK.

Designed by Paul Forster, the future property, which will expand on a Georgian-era mansion said to have been designed by the renowned landscape architect Capability Brown, will feature 53 rooms and six two-bedroom detached lodges, two of which will be available for purchase.

Leisure and wellness facilities will include tennis courts and bars, as well as a restaurant, kitchen garden, boathouse, solarium, gym, swimming pool, and two-storey spa. Details: http://lei.sr/H8r2G\_S

### Lithuanian spa to focus on sleep

Wellness consultants The E77 Company are working on a sleep wellness spa concept for the Amberton Green Spa Druskininkai hotel in southern Lithuania.

Located about 130 km from the capital city of Vilnius and close to the borders of Belarus and Poland, the town of Druskininkai dates back as a spa resort to the 19th century.

"This wellness hotel will be primarily designed for people suffering from sleep disorders and chronic fatigue," said Egle Ruksenaite, owner of The E77 Company. "The hotel



The Amberton Green Spa Druskininkai hotel is 130 km from Vilnius

will offer diagnostic services, special rooms with smart mattresses for evaluation of sleep quality, physiotherapy treatments, a Hypoxico altitude training system, plus spa packages."

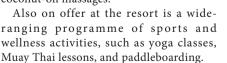
Set to open in Q3 2019, the spa will include 15 treatment rooms, relaxation areas, an indoor pool with sauna, fitness area, restaurant and children's area. Treatments for sleep problems and chronic fatigue syndrome will be offered, along with comprehensive diagnosis and monitoring, mindfulness-based stretch reduction therapy, and the latest in health and wellness technology innovations. *Details: http://lei.sr/J9c2k\_S* 

### Avani opens resort in Koh Samui

Avani Hotels & Resorts has opened Avani + Samui – a beachfront retreat located near Taling Ngam on the tropical island of Koh Samui.

Formerly known as the Elements Boutique Resort, the new getaway features 58 nature-inspired rooms and villas, as well as a pool, spa, and gym.

The gym is equipped with weights, cardio machines, and TRX units, while the spa offers a variety of bespoke treatments including aromatherapy sessions, facials, and coconut-oil massages.



The hotel, which has been in the works since 2017, is Avani's 24th property globally and its sixth to launch in Thailand.

A lifestyle division of international hospitality operator Minor Hotels, Avani was founded in 2012 with an emphasis on improving sleep health, creating effective social spaces, and providing local food.



The resort includes a spa as well as numerous wellness activities

"We are excited to confirm the Avani + Samui opening, the second addition to our Avani + portfolio, providing guests with our signature Avani + experience for their beach getaway," said Dilip Rajakarier, CEO at Minor Hotels. "Avani+ Samui also embraces an eco-friendly culture to help Samui maintain its natural beauty for future generations," he continued.

The group currently manages a portfolio of resorts in 15 countries, including recent acquisitions in Busan, Dubai, and Bangkok. *Details:http://lei.sr/V7s8j\_S* 

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Roth was previously project manager, and has helped LivNordic move to a prolific spa business

### Josefin Roth named brand manager for LivNordic

Scandinavian spa brand LivNordic Spa & Wellness has named Josefin Roth as brand manager for the company. Roth has worked for global spa consultancy Raison d'Etre – LivNordic's parent company – for seven years, and has played an instrumental role in the development of LivNordic since its inception in 2010.

Roth will be heading up the brand and will continue to develop and promote LivNordic's messaging.

Having worked at Grand Hotel Nordic Spa & Fitness when Raison d'Etre opened it in 2009, Roth helped LivNordic move from a concept to a prolific spa business. Roth soon began working in the Raison d'Etre head office in Stockholm, where she was to become project manager. Details: http://lei.sr/H8X9z\_S

### Arquitectonica, Brudnizki design Mr C lifestyle hotel

Architecture firm Arquitectonica and interior designer Martin Brudnizki have designed the Mr C Coconut Grove lifestyle hotel in South Florida. The 100-room retreat, which overlooks Biscayne Bay, rises six storeys and will feature several leisure facilities and terraces, including a fitness centre, garden, swimming pool, and spa with a private sauna, treatment room, and outdoor relaxation lounge.

The nautical look of the resort is influenced both by coastal Italian culture and by the pier-like Stiltsville structures located off the Florida Cape. Mr. C, which takes its name from the surrounding Coconut Grove neighbourhood – will also provide luxury dining options via its on-site Bellini Restaurant and Bar. Details: http://lei.sr/7D4W2\_S

### Tamina Therme expands offering

Tamina Therme at the Grand Resort Bad Ragaz in Switzerland is opening The Ragaz Sauna Village, which expands the thermal bath's spa area by 1,000 square metres and houses one of Switzerland's biggest infusion saunas. Around three million Swiss Francs have been invested in the expansion, which took around six months and includes three sauna houses and a pond.

"We are continuously working to expand the

variety on offer in our baths and saunas," said managing director Daniel Grünenfelder. "Now we can better showcase our competency in health and wellbeing,"

The sauna's offering has been narrowed down to two key factors: tranquillity/health and entertainment/experience. Two of the buildings are built entirely of Scandinavian Kelo wood. The dead polar pine has dried



Two of the buildings are built entirely of Scandinavian Kelo wood

out under natural conditions and is ideal for building saunas due to its robust and insulating qualities. The wood's intense aroma also fills the interior of the saunas.

The Ragaz thermal water has always been at the heart of the experience, and a mineral infusion ritual has been created for the sauna. *Details: http://lei.sr/H3d2t\_S* 

### Kona Village to become Rosewood

Global real estate investment company Kennedy Wilson (NYSE: KW) has appointed ultra-luxury hotel group Rosewood Hotels & Resorts to manage Kona Village, A Rosewood Resort, which is set to open in 2022 after a complete renovation of the property.

Located on the Kona Coast of the Big Island of Hawai'i, the iconic Hawaiian retreat has laid dormant since 2011.

Conceptualised and developed by explorer Johnno Jackson in the early 1960s, the original Kona Village Resort

was best known for its free-standing, palm thatch roof 'hales' and tranquil location. Spearheaded by Hawai'i-raised architect Greg Warner of Walker Warner Architects, each of the 150 renovated standalone guest 'hales' will offer a private lānai, outdoor shower and locally inspired decor.

Guests will have access to new leisure facilities including Sense, A Rosewood Spa, a fitness centre, as well as multiple pools and tennis courts. Spanning 81 acres of geologic landscape, Kona Village, A Rosewood Resort, will draw inspiration from the history of the



The property was developed by explorer Johnno Jackson in the 1960s

site, local culture and natural elements to create a guest experience that complements the distinctive Hawaiian setting.

Inhabited nearly 1,000 years ago, the site was once home to migrating settlers from Polynesia. The village became a place of trade and commerce due to easy access by the coast. Memories of the destination's renowned deep-sea fisherman are immortalised in the petroglyphs that can be found in and around the boundaries of Kona Village, A Rosewood Resort today. Details: http://lei.sr/Y4D4u\_S





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### CALENDAR

#### 24-25 February 2019

#### World Spa & Wellness Convention ExCeL London

A two-day conference held alongside the Professional Beauty tradeshow. www.professionalspawellness.com

#### 25-27 February 2019 **BeautyAsia**

Suntec Singapore, Singapore Exhibition for beauty and wellness professionals. www.beautyasia.com.sg

### 12 March 2019

### Women in Wellness Leadership Conference

New York, NY, US A conference organised by American Spa magazine focusing on female leaders. www.americanspawiw.com

#### 14-15 March 2019

### Asia Pacific Spa & Wellness Coalition Roundtable

Kuala Lumpur, Malaysia A two-day round table discussion for the Asia-Pacific region. www.apswc.org

#### 14-17 March 2019 **Cosmoprof Worldwide**

Bologna, Italy One of the world's biggest beauty trade fairs. Features a two-day spa symposium. www.cosmoprof.com

#### 29-31 March 2019 **Beauty Düsseldorf**

Messe, Düsseldorf, Germany An international beauty show with brands from 77 countries that attracts 55,000 visitors. www.beauty.de

#### 24-27 April 2019 **The Wellness Collective**

The Verdura Resort, Sicily, Italy Networking, one-to-one meetings, keynote addresses, and wellness activities. www.wellnesscollectiveevents.com

### 5-8 May 2019 **GSN Buyers Conference**

Civana Carefree Resort, Arizona, US The three-day GSN Buyers Conference is marketed as the wellness industry's only green buying event. www.greenspanetwork.org





WTA board members and presenters at last year's Members Meeting in Quebec, Canada

#### 28-31 May 2019 Wellness Tourism Association **Members Meeting**

Canyon Ranch, Tucson, Arizona, US Three nights and two full days of networking and education for members of the newly formed Wellness Tourism

Association. The annual event was held last year for the first time at the La Monastere des Augustines in Quebec, Canada, and attracted 29 members and partners. This year's event at Canyon Ranch is expected to be even bigger. www.wellnesstourismassociation.org

#### 6-7 May 2019 **Healing Summit**

Pine Cliffs Resort, Portugal Run by the Healing Hotels of the World, the event attracts attendees to discuss the intersection of healing and hospitality. www.healingsummit.org

#### 8-9 May 2019

#### Independent Hotel Show Europe **RAI Exhibition & Conference Centre**

The Netherlands

The first European Independent Hotel Show will be held in Amsterdam this year. www.independenthotelshow.nl

#### 13-14 May 2019 Spa Life Ireland

Johnstown Estate Hotel & Spa County Meath, Ireland A two-day conference that also includes a new product exhibition. www.spa-life.ie

### 23 May 2019

Forum Hotel & Spa Hotel George V, Paris A one-day meeting for international leading figures in the spa, hospitality and wellbeing

industries. www.forumhotspa.com

### 3-5 June 2019

#### **Spa Life International**

Health Reserve Freiburg, Germany Spa Life goes international with this two-day conference that also includes speed dating and a new product exhibition. www.spa-life.eu

#### 19-22 June 2019 **Spatec Europe**

Grand Hotel Dino, Baveno, Italy Brings together Europe's spa operators to meet with key suppliers to participate in a series of one-on-one meetings. www.spateceu.com

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Solo travellers are becoming more common

### Wellness Tourism Association showcases top five wellness trends

elebrating its first-year anniversary, and following the release of its first survey on Wellness Vacations, the Wellness Tourism Association (WTA) polled its members to find out the top wellness travel trends for 2019. With the burgeoning popularity of wellness travel on a global basis, the WTA predicts growth for the following five trends:

**1. Going Solo:** The Going Solo trend that many of our members are witnessing supports the results of the WTA's recent Wellness Vacation survey in which close to 25 per cent of respondents reported a preference for solo travel.

**2. Rise in Newcomers:** "In 2018, approximately 50 per cent of our guests were new to Pritikin," said Jennifer Weinberg, director of marketing communications at the Miami wellness retreat.

**3.** Greater Flexibility with Length of Stays: Members are seeing demand for a wider range of durations for retreats and programmes.

**4.** Mental Health Matters: Petersen of Retreats Unlimited said guests come for the yoga and fitness, but leave with a better sense of their own mental health.

**5.** Demand for Specific Soltions and Increasing Awareness of Value **Proposition:** Consumers are becoming more aware of the value associated with a Wellness Vacation that is planned with a goal and carefully researched. At Kamalaya, Stewart has witnessed "more guests coming from all over the world because they are dealing with stress and stress-related symptoms due to their fast-paced lifestyles." *Details: http://lei.sr/v7r8z\_S* 

### Blue World to launch wellness cruise

Luxury group Blue World Voyages has announced that it will debut the world's first leisure and wellness-focused cruise later this year.

The new liner, which will be able to accommodate 350 passengers, will feature a wealth of facilities aimed at what Blue World Voyages founder and chairman Gene Meehan has called "conscious consumers", people who "eat well, stay active, and are in search of new experiences".



The ship will have the largest on-water spa and other wellness activities

Spa enthusiasts will be able to treat themselves to therapy sessions in what will reportedly be the "largest on-water spa (per person) in the world". The cruise's other highlights will include yoga, spinning, and suspension training (TRX) studios; a strength training centre with a sports medicine clinic; batting cages; sports simulators; an onboard Hank Haney golf school; and two pools, plus a seawater lap-pool for open water training. Commenting on the cruise's programming, John B. Richards, co-founder and CEO at Blue World, said: "Beginning with the design of the vessel and onboard programs and extending to dining options and ports of call, everything we do makes it easy for people who are already energised and healthy to stay on their regimen while having the time of their lives."

The new ship is expected to embark on its maiden voyage this summer. *Details: http://lei.sr/P5W5C\_S* 

### Le Massif ski resort includes Alpine spa

Italian Hospitality Collection has opened its first ski venture, Le Massif, a five-star hotel in Courmayeur, Italy at the foot of Mont Blanc.

A member of The Leading Hotels of the World, Le Massif houses 80 bedrooms and suites, two on-site restaurants and an expansive spa.

Centred around Italian Hospitality Collection's signature Equilibrium philosophy – pioneered at the collection's Tuscan spa properties – the treatment menu at Le Massif Spa has been curated to tackle internal

inflammation. Drawing on spa knowledge accrued in Italy over the millennia, the Equilibrium philosophy considers wellness of the body and spirit as one. It teaches guests how to manage stress and lifestyle to create balance and harmony, and helps to equip them with knowledge to embrace a healthier way of living. It includes nutrition – a special Equilibrium diet based on the principles of the Mediterranean and macrobiotic diets is available at the restaurants each day – as well as stress control through relaxing rituals and forest bathing; physical exercise and



The spa is centred around the group's Equilibrium philosophy

soothing and anti-inflammatory treatments based on essences found in the mountains.

Secrets of the Wood is a collection of treatments that bring together knowledge about the Alps with the therapeutic properties of the flora found in its prairies and woodland, including heather, mountain lavender and marigolds and the aromas of herbs, berries and conifers.

The Le Massif Spa is also designed to offer an antidote to a day on the slopes, with a range of treatmentsdesigned to soothe aching muscles. *Details: http://lei.sr/R6T9m\_S* 







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### Sommerhuber launches two-person spa lounger



Ceramics manufacturer Sommerhuber has launched a new spa lounger that is designed for two people.

Called the Duo Lounger, it consists of two of the company's Lounger Two Plus beds connected along a centre joint, and is ergonomically designed for relaxation.

The 'velvety-soft' ceramic surface is available in 18 different glazes, and generates a gentle infrared heat that enhances the relaxation experience, as well as offering a host of health benefits such as improved circulation.

Delivered in two separate pieces with a connector, the lounger, when assembled, measures 138cm wide and 200cm long. KEYWORD: SOMMERHUBER



### Elemis' rose cleanser added to permanent line-up

Elemis' Pro-Collagen Rose Cleansing Balm has been made part of its permanent collection.

Originally released as a limited edition in partnership with fashion house Lily & Lionel to support Breast Cancer Cancer, the classic cleanser has been reformulated to include the addition of rose extracts, hand-harvested from more than 17 varieties of English roses.

Other ingredients include Mimosa and Rose Flower wax to dissolve make-up and dirt and deeply cleanse the skin. KEYWORD: ELEMIS

## Supplier Spotlight

Industry suppliers tell *Spa Opportunities'* Lauren Heath-Jones about their latest product, treatment and equipment launches.



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#### Starpool explores colour with new sauna concept

Starpool has launched a new design concept for saunas and steam rooms.

Centred around customisation and colour, the concept, called Colour for Soul, is billed as 'a colour revolution' for spas. It encourages operators to view their saunas and steam rooms as design features, by offering these facilities in a range of five 'emotionally charged' shades: 'Deep Soul' green,

'IntenseSoul' plum, 'LightSoul' blue, 'FullSoul' grey and 'Pure Soul' white.

The colour palette, billed as 'an emotional catalogue of colour possibilities', was designed by Cristiano Mino and offers hues selected for their mood enhancing properties, as well as their elegance.



Riccardo Turri, CEO of Starpool, says: "I believe that the spa of the future will be increasingly bespoke, built around the needs and tastes of everyone. This is why we have decided to work with colour, a fascinating tool that is yet to be fully explored." KEYWORD: STARPOOL

#### New ESPA facial billed as 'new approach' to anti-ageing

Luxury skincare brand ESPA has launched a new anti-ageing treatment.

Debuted at ESPA partner spas, including Lucknam Park in Chippenham, Wiltshire, earlier this month, the treatment is billed as a 'new approach to age-defying' skincare.

Called the Natural Face Lift, it's designed for more mature skin and incorporates sophisticated massage techniques with efficacious products, from the brand's Tri-Active Advanced ProBiome product range.

It consists of four stages: detox, invigorating massage, sculpt and relax, and is designed to strengthen, tone and lift the skin.



**KEYWORD: ESPA** 

For more info, or to contact any of these companies, log on to www.spa-kit.net and type the company name under 'keyword search'



### The Tides Wellness launches Ocean Skin Food body oil

The Tides Wellness has launched Ocean Skin Food, a vegan body oil formulated with sustainably cultivated seaweed.

Billed as a 'world-first', the oil contains 100 per cent organic Dutch seaweed and botanical oils, including sea buckthorn rosehip and elderberry to repair, regenerate and revitalise the skin, as well as promoting collagen production andimproving the skin's overall structure, elasticity and firmness.

Annemarie Wortman, co-founder of The Tides Wellness, said: "The seaweed in our spa fusions is sustainably cultivated in purified seawater.

"We're the first to develop an extract from this unpolluted Dutch seaweed." KEYWORD: THE TIDES WELLNESS

### QMS duo fights epigenetic ageing

Professional skincare brand QMS Medicosmetics has launched a limited edition 'anti-pollution' skincare set.

Designed to target epigenetic ageing — ageing caused by non-genetic factors — the duo contains two full-size products: the EpiGen Daily Detox Serum and the newly-launched EpiGen Pollution Rescue Overnight Mask.

The mask is designed to revitalise tired-looking skin as the wearer sleeps and is formulated to nourish the skin, as well as boost its resistance to stressors, while the Daily Detox Serum combats damage caused by pollutants, including air pollution and UV rays, and reduces the appearance of fine lines and wrinkles, as well as preventing the formation of new ones.





### ANDA skincare dedicated to Charlene Florian

Kerstin Florian International has launched a collection of skincare, dedicated to founder Kerstin Florian's late daughter, Charlene.

Called Anda, derived from the Swedish word for 'breathe', the organic skincare collection began as the passion project of Charlene Florian, who served as the company's CCO before she passed away in 2016.

It consists of three multi-benefit products: the Coherence Elixir, Vitalessence Serum-Oil and Super Nutrient Balm. KEYWORD: ANDA SKINCARE

#### Circadia announces partnership with the HydraFacial company



Professional skincare brand Circadia has announced a new partnership with The HydraFacial Company that will see two of Circadia's signature treatments, the Chrono-Peptide Booster and the ProTec Plus Booster, offered at HydraFacial providers worldwide.

The treatments are based on Chronobiology, the science of natural rhythms, to protect and defend the skin from environmental damage during the day, whilst triggering internal repair mechanisms during sleep.

The formulations combine botanicals and stem cells with vitamins and peptide technology, and address a number of skincare concerns, including: ageing, acne, rosacea, dehydration and pigmentation. KEYWORD: CIRCADIA

For more info, or to contact any of these companies, log on to www.spa-kit.net and type the company name under 'keyword search'



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### Christina launches Illustrious treatment to depigment the skin

Christina Cosmeceuticals has created a new treatment that effectively uses four different techniques — inhibition of tyrosinase, inhibition of melanin transfer, absorption of melanin, degradation of melanin — to depigment and whiten the skin, as well as ensure optimal melanin management.

Called Illustrious, the treatment is paraben-, sillicone- and SLS-free and combines potent whitening, brightening and firming active ingredients that target age spots and pollution damage, as well as improving the overall tone and texture of the skin.

In addition, the brand has created a high-performance skincare line designed to give the skin a luminous and younger looking appearance, as well as providing integrated whitening and brightening care. KEYWORD: CHRISTINA



### Murad's cannabis-infused serum targets stressinduced ageing

Murad has launched the Revitalixir Recovery Serum, a sphere-infused serum designed to combat the five signs of stress-induced ageing, including dryness and dehydration, wrinkles, dullness, eye puffiness and dark circles.

Combining oil-based spheres with a water-based gel, the serum promises to comfort and revive the skin, and is infused with hemp seed oil, paracress extract and hyaluronic acid to soothe and nourish dry skin, as well as visibly reduces the appearance of wrinkles. KEYWORD: MURAD



#### Saltability partners with The Spa at Cliff House

The Spa at Cliff House, a luxury resort in Cape Neddick, Maine, has developed a new adaptable treatment series, designed specifically around changes in the seasons and moon cycle.

Called Salt of the Sea, the treatments combine massage, using Saltability's pure Himalayan salt stones, with unique essential oil blends, designed to reflect the seasons, as well as give guests an energy boost.

Available in five seasonal varieties, depending on the time of year, each treatment has an associated element, such as wood, fire, water, etc, which is incorporated into the massage techniques used.

Water is linked to the winter treatment, which features salt stones made from 'ancient' sea salt and marine extract essential oils to remineralise the body, while the summer treatment, associated with fire, includes an uplifting essential oil blend of lemon basil, rosemary and ginseng, as well as 'energyinducing' upward massage strokes.

Dawn Page, spa director at The Spa at Cliff House, said: "This treatment was born from reluctance of providing traditional 'seasonal' treatments like pumpkin body wraps and peppermint pedicures, which have their place, but it didn't fit with the connection to nature that we embrace at the spa."

Ann Brown, Saltability founder and CEO, said: "I love seeing our products used to their fullest potential, and the Salt of the Sea series is such a creative way to help help clients better connect with nature, the seasons and themselves." KEYWORD: SALTABILITY

### Living Earth Crafts debuts 'innovative' customer service app

Living Earth Crafts (LEC) has released a new customer service app.

Billed as an industry first, the Living Earth Crafts' app is available for free on both Apple and Android, and is designed to enable LEC customers from across the world to register their equipment with the LEC headoffice simply by scanning it. It also enables users to troubleshoot equipments issues and organise service calls directly with LEC's service department.

Working with both new and old equipment, the app allows users to send video, images and other information directly to customer service, ensuring faster response times.

"This is a major leap forward for customer service in the spa equipment industry, by connecting directly to our equipment service experts, spas can expect dramatically improved troubleshooting and quicker warranty service response times, worldwide," said Brian Paris, EVP of Sales.

"This breakthrough underscores our commitment to provide the best service in the industry." KEYWORD: LIVING EARTH CRAFTS

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# Form Function

Living Earth Crafts has distinguished itself with furniture for the spa industry that combines high design with seamless functionality. Brian Paris gives us insight into the company's stylish new introductions

#### Can you tell us about the new products you've just debuted at ISPA?

We launched a few large items and a few smaller ones, but the Wilshire LE Pedicure chair was the star of the show – it's a compact mani/pedi chair with a retractable, motorised, fully plumbed pedicure bowl. It takes up a significantly smaller footprint than a traditional pedi chair, is designed for 'social spa-ing', and also has a fun mid-century design aesthetic that people really responded to. It's a truly beautiful and unique concept for pedicure and lounge furniture. We'll be shipping our first production units in November, and we already have incredible demand. We didn't need to reinvent the lounger - we just gave it a new spin, added a little sway – and we perfected it



Our Ella Wave Lounger was also a big hit at ISPA. It's a zero-gravity, gentle rocking relaxation lounger that's activated by a guest's own natural movements – move your toes, and you rock gently, or lift your arms over your head and you move more. It's equipped with a Strata GT SpaMattress with GelTech technology, so it's also super-comfortable, and perfect for a relaxation lounge, quiet space or even a salt room. People were visiting it over and over at ISPA to lie in its curves. We didn't need to reinvent the lounger – we just gave it a new spin, added a little sway – and we perfected it.

It's always exciting to reveal these new ideas to the spa world. We were the most crowded that we've ever been at ISPA and our constant innovation is something that our top clients expect.

### Where do you find inspiration for your designs?

Inspiration comes in many forms, this year we were inspired by both classic design and one surprise 'aha' moment.

For example, the new Wilshire LE Pedicure Chair is a derivative of our Club LE chair, which won this year's Innovation Award from ISPA. Our clients loved the technology, but we wanted to give it a more social spin. This is not your typical pedicure, it is low-lying, with a small footprint and a flash of mid-century design.

<complex-block>



The Parker trolley has an elegant throwback design packed with practical features

Paris found inspiration for the zero-gravity Ella Wave Lounger – which features a gentle rocking motion – while surfing at his home in California

> LEC is known for innovation, service, support – and listening to our customers

The "aha" moment was with our newly designed Ella Wave Lounger. I live in San Diego and have learned to appreciate the mindfulness that surfing brings. One day I was lying on my surfboard, just beyond the waves to relax. As a small swell went under, it made this gentle rocking motion. It was exactly what our Wave Lounger needed... and voila!

#### Can you tell us a bit about the design and engineering process for your products?

We thrive in the manta of 'form+function'. While I can create designs and ideas for the aesthetics, it takes real engineering to create the correct mechanicals and features, and to perfect the movements of our furniture. Our in-house engineers are phenomenal and have helped craft these amazing pieces.

The electronically retracting pedicure basin on the Wilshire LE pedicure chair was a challenge but our team clearly hit the mark. The Wilshire LE will revolutionise spa design, creating a beautifully compact unit with a minimal footprint – all while being very 'high design'. **"** 

#### What is your background in design and engineering, and how did you get where you are today?

My father was a design engineer. I was six years old when I learned how to use drafting tools, so I've always had a talent for rendering. I'm a bit old-fashioned, as every piece we create starts with a pencil drawing for my initial concepts.

When I came into the spa business nearly two decades ago, design development was the first talent that I applied. I instantly fell into spa design and concepts, but furniture is definitely my real love. While I'm a partner in our companies and manage our global sales, I'm secretly a furniture design aficionado. It's my passion, but it was developed through a lifetime of study and years of consulting and design work.

I definitely learned the most when I worked for Robert Redford at Sundance. He taught me the value of storytelling in my design work and how that can bring a guest – and spa – experience to life.

#### What are the biggest things that set LEC products apart from your competition?

LEC has won the American Spa magazine Professional's Choice Awards for Best Treatment Table and Favorite Company for Manufacturer Support nine times in a row. We've won the Pedicure Equipment Category. We've won ISPA's Innovator Award four times in the last five years.

Our company is growing each year at an unprecedented rate, and LEC is known for innovation, service, support – and listening to our customers. We take each and every relationship to heart. We support and build for nearly every major spa operator in the world, but we value every single customer and show our love and appreciation by giving the best possible experience when purchasing spa, wellness and pedicure furniture.



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Located in Knightsbridge on the edge of Hyde Park, The Bvlgari Hotel London is both a haven of calm in the centre of the city and yet under a minute's walk from such landmarks as the famous Harrods department store.

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We are currently recruiting for a variety of roles to join our award winning luxury Spa. Based over two floors, our Spa comprises numerous treatment rooms offering a variety of specialist products and services, a Spa suite and a 25m swimming pool and adjoining vitality pool. We offer a competitive salary and benefits package

### Spa Sales and Reservationist

In this role you will be responsible for meeting and greeting our guests and members whilst also making repeat and new bookings. You will be responsible for maximising the revenue of the Spa through effective scheduling, treatment room bookings and product sales.

### Spa Attendant

In this role you will be responsible for meeting and greeting our guests and members whilst also making repeat and new bookings. You will be responsible for maximising the revenue of the Spa through effective scheduling, treatment room bookings and product sales.

### Senior/Spa Therapists

Spa Therapists are responsible for delivering exceptional treatments to guests of the spa, in line with ESPA and Hotel brand standards, whilst maintaining the excellent fivestar client care, cleaning standards and grooming. Responsible for revenue generation through retail, up-selling and cross sales to other business centres in the spa.

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- Highly Competitive Salary
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All our colleagues demonstrate our core values in the service they deliver... Radiance, Grace, Authenticity, Pure Presence, Integrity and Tradition of Excellence... is this you? If you think it is and you would like to join our team please send your CV and letter of application below.

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For more information and to apply: http://lei.sr/P4t8r

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Established in 2005, Strip Wax Bar has grown to become one of the most respected beauty brands in luxury hair removal with a market leading presence. The company now boasts a customer base across 6 London boroughs with an international reach.

Strip Wax Bar offers excellent customer service and champions both new and renowned waxing and laser hair removal techniques, as well as stocks a broad range of beauty and lingerie brands online and in-stores.

We have an inclusive and supportive company culture, and believe in getting the right fit when it comes to people joining the company. We place a high value on people and believe we can offer a fun and friendly environment to work in, as well as a great place to learn and develop.

We offer competitive rates of pay with built in commission on treatments and retail as well as staff perks along the way to show how much we appreciate the hard work. On top of that we offer different contract opportunities for senior or part time therapists. We warmly welcome freelance therapists as well.

Strip Wax Bar is an equal opportunity employer and is determined to ensure that no applicant or team member receives less favourable treatment on the grounds of gender, age, disability, religion, belief, sexual orientation, marital status, or race.

Please mention Spa Opportunities when applying for this job.

### Apply now: http://lei.sr/g7J4T

### URBAN RETREAT





### VACANCIES Doha, Qatar, Competitive Salary and Benefits

Here at Urban Retreat, we are offering an exciting opportunity to work at a brand new luxury Spa and Beauty Salon in Doha!

We are looking for an individual who is hardworking, highly skilled and professional! If you are someone who has real passion for the beauty industry, who would like to be part of the best team in luxury surroundings, and able to provide services of the highest standards then we'd love to hear from you!

### **Beauty Therapist**

#### **Essential key skills:**

- Qualified to a CIDESCO, CIBTAC or NVQ Level 3 in Beauty Therapy.
- Previous 3-5 years' experience within a luxury salon or spa environment.
- Fluency in English and excellent communication skills. (Arabic would be a bonus)
- An eye for detail and pride taken in your work
- Excellent time keeping/organisational skills and works well under pressure
- A high level of professionalism and understanding of client confidentiality
- Ability to work independently, and with other employees as part of a team
- Sales-driven with the ability to achieve targets and demonstrable

### Senior Colourist/Stylist

#### Essential key skills:

- Qualified to a NVQ Level 3 in Hairdressing or equivalent.
- Previous 3-5 years' experience within a luxury salon environment.
- Fluency in English and excellent communication skills. (Arabic would be a bonus)
- Experience working with large brands such as L'Oreal
- An eye for detail and pride taken in your work
- Excellent time keeping/ organisational skills and works well under pressure
- A high level of professionalism and understanding of client confidentiality
- Physical stamina to stand for long periods of time
- Flexible and prepared to work evenings weekends and national public holidays
- Must adhere to salon standards of exceptional personal grooming,
- representing the Urban Retreat brand to the highest of standards • Constantly working towards building a loyal clientele
- Experience in all color techniques, including free hand painting, babylights and Balayage

### Key Responsibilities across both roles

- To consistently deliver the highest level of services and treatments to clients
- To assist with demonstrations/ events as required
- Ensuring you have the correct stock levels and to adhere to your treatment schedule.
- Ensure all services are completed to excellent technical standards
- Ensure high levels of service delivery from greeting to departure
- Provide clients with a thorough consultation to understand their needs and expectations, and finish by providing recommended aftercare to fulfill the client's needs
- Working towards set targets/KPI's
  Take ownership of own service
- Take ownership of own service column to maximize revenue
   Taking pride in your workspace
- Taking pride in your workspace; ensure cleanliness of your work areas are kept to the highest of standard 

   Ensure personal standards and grooming are in line with UR brand standards
- Assist with the training of newly joined team members
- Adapting/Learning new services offered by Urban Retreat

If you feel these qualities apply to you and you have experienced with the required responsibilities, please apply now: http://lei.sr/J509Z







### AQUA SANA



### Senior Beauty Therapist Longleat Forest, Wiltshire

c.£21,200 p.a. plus commission



Aqua Sana is an awardwinning spa offering a combination of experiences, products and treatments. Every spa – one at each Center Parcs location – is uniquely designed, with a minimum of 15 spa experience rooms to explore.



In the winter of 2019, we'll be opening the doors to a fully refurbished Aqua Sana Spa, offering a beautiful environment to work in and a brand new break space for employees. So, if you're a qualified therapist with some supervisory experience and you're looking for a position where nurturing and rewards go hand in hand, then this is it!

As one of our Senior Therapists you'll share your knowledge of beauty, customer service and retail sales with an established team of up 15 therapists – motivating them to achieve excellence in all they do. It's a fast paced business dedicated to offering guests the very latest in treatments and brands, and helping to successfully roll out these product changes will also form part of your daily remit.

At Center Parcs, we know that our commitment to offering guests the highest standards of care can only be achieved through our employees, so you can expect to receive a diverse range of training opportunities to help you achieve this - from the expected beauty brand updates right through to deaf awareness training, plus much more.

### Center Parcs is a fantastic place to work and the benefits are as impressive as they are unique. Here are just a few.

- Staff Bonus Scheme
- Staff Reward Scheme
- Free use of leisure facilities
- Discounted Center Parcs breaks
- 20% discount in restaurant and retail outlets

Interested? Then for more information about Center Parcs and the opportunity to apply, simply send your CV to charlotte.legg@centerparcs.co.uk

### ADDRESS BOOK

### Civana's holistic desert spa now open

Continued from front cover Guests at Spa Civana can select from an extensive menu of treatments at the spa, which draws inspiration from varying schools of practice and tradition. From ancient healing methods to modern approaches, each guest is encouraged to explore different types of spa experiences as part of their wellness path.

"Our goal at Civana is to offer guests options and flexibility in all aspects of wellness, including at the spa," said CEO Maggie

Lang. "Wellness means different things to each person, and the addition of our new innovative spa allows our guests to customise an experience that is right for them."

In addition to dedicated men's and women's relaxation areas, guests can also enjoy a 1,600sq ft relaxation lounge with an outdoor balcony offering vistas of Black Mountain and Sonoran Desert sunsets. The spa also boasts an Olympic outdoor lap pool and sun deck with healthy



The spa features an extensive menu of treatments, and each guest is encouraged to explore different types of spa experiences

> food and beverage options, including a healthy organic cocktail menu. There is also a boutique retail shop and salon offering all-natural nail and hair services and curated products.

> The Civana brand was born in 2017, and originally led by Kevin Kelly, who had been CEO, and Rianna Riego, who was chief brand and wellness officer, but in December, Kelly and Riego were ousted from the company. *Details: http://lei.sr/j8T8D\_S*

### Bryan Williams to receive ISPA Award

Dr Bryan Williams has been named as the recipient of the 2019 ISPA Dedicated Contributor Award. Williams is an international speaker and author who first spoke to ISPA members in 2006 and focuses on service excellence and leadership effectiveness.

"Bryan's passion to inspire leaders and elevate the importance of providing unparalleled customer service has left a lasting impression on the International SPA Association," said ISPA president Lynne McNees. "We are grateful for his continued support and dedication to the ISPA community."

Williams has facilitated workshops and delivered keynote presentations worldwide for various companies in diverse industries. He is the founder of the BW Leadership Academy, the STRONG Leadership Institute, the popular BWTV training series as well as the author of four books. Prior to becoming a professional speaker, he was the global corporate director of training and

organizational effectiveness for the Ritz-Carlton Hotel Company. "When I think of ISPA, I think of family," said Williams. "For 13 amazing years, I have been fortunate to work with and serve alongside this amazing community of professionals. This ISPA Dedicated Contributor Award has truly left me speechless. I am deeply grateful for the opportunity and privilege to be of service."

Williams is also an active member of the International SPA Association. Details: http://lei.sr/Y7q3U\_S

> Dr Bryan Williams is a professional speaker and specialist in training, and is a favourite speaker at ISPA's annual Conference

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