

spa opportunities

11 OCTOBER - 24 OCTOBER 2019 ISSUE 330

A SPA BUSINESS PUBLICATION



Sensei launches Well-Being retreat

Tech billionaire, Larry Ellison, co-founder of Oracle, is gathering a team of industry experts to drive the growth of his high-end Sensei wellness brand.

The team – which includes industry veterans, Andrew Gibson, Robert Vance and Civana founder, Kevin Kelly – is focusing its energies on the Hawaiian island of Lana'i, which Ellison purchased in 2012.

Ellison is an advocate of hydroponic farming and part of Kelly's brief is to develop this aspect of the company.

Also announced is a partnership with the Ellison-owned Four Seasons Hotel Lana'i at Koele for the creation of the first Sensei Retreat under the Sensei Well - Being brand. The aim is to create the best spa and wellness centre in the world and to enable guests to enjoy the natural and unspoilt beauty of Lana'i.

Locally grown produce from Sensei Farms will be prepared in partnership with Nobu under the Sensei by Nobu



PHOTO: BARBARA KRAFT

[Play Video](#)

■ Sensei Well - Being will launch on 1 November


brand, with guidance from Sensei co-founder, Dr Agus, director of USC's Institute for Transformative Medicine. The new Sensai Well - Being Retreat at Four Seasons Koele is scheduled to open on 1 November.

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We're focusing on building products and experiences to empower you to grow well

Larry Ellison




Insight

A look at Kelly Hoppen's brand for Celebrity Cruises

The interior designer's new spa launches soon

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Suppliers

News from Sothys, Babor and Phytomer

Christan Mas, Tim Waller and Romuald Vallée explain

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LATEST JOBS



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Rianna Riego announces launch of '360 degree' global spa and wellness consultancy

Industry veteran, Rianna Riego, has launched a spa and wellness consultancy called The Rianna.

Riego says the firm will offer a '360 degree consulting service to companies, organisations, and individuals aiming to be relevant in today's wellness market'.

Riego has opened and operated a number of spa and wellness resorts during her 22-year career, working in corporate roles for operators such as Manila Hamilton International, Marriott International, and KSL Resorts. She was responsible for rebranding and converting the Two Bunch Palms Spa Resort into the first carbon-neutral resort



■ Riego co-founded Civana, the affordable wellness resort

"I see my company acting as a catalyst in enabling the industry to offer more evidence-based advice"

in North America and in 2017 co-founded Civana, an affordable wellness resort.

Riego spoke to *Spa Opportunities* about her ambitions, saying: "I want

The Rianna to be the go-to resource for anyone who desires to be ahead of the curve in the new wellness paradigm.

"Today's consumers are wellness savvy and environmentally conscious, so operators and vendors in wellness need to remain at the forefront of the industry as authorities on everything wellness-oriented.

"I see my company acting as a catalyst in enabling the industry to offer more evidence-based authoritative advice to consumers," she said. "We'll also support our clients in creating accessible spaces that enable people to integrate wellness into their lifestyles."

Walther Staininger's super luxe Six Senses ski resort to offer free Porsches to premium chalet buyers in Austria



■ Walther Staininger

Six Senses Kitzbühel, alpine resort and residences, is to partner exclusively with Porsche to supply a Porsche Taycan – Porsche's first electric sports car – to everyone who purchases a top of the line chalet.

The resort, owned and developed by Walther Staininger is scheduled to open in December 2021 and will include a Six Senses hotel with extensive spa and wellness offerings, apartments and

The resort has partnered exclusively with Porsche to supply Porsche Taycan to customers

chalet residences. The new property has been planned with sustainability at its core, using local and organic materials in construction, locally-sourced home-grown ingredients at the property's restaurants and providing an on-site farmers market for guests.

Six Senses' focus on sustainability has influenced its decision to partner with

Porsche. Neil Jacobs, CEO of Six Senses, says the partnership is a 'perfect fit' for the two companies.

Six Senses Kitzbühel is located in the Austrian Hohe Tauern National Park and has been designed by Swedish architect Martin Brudnizki.

Brudnizki's designs for the resort are inspired by the location's natural beauty and regional traditions.



■ Thurman was the first Westerner to be ordained by the Dalai Lama

{ **"Thurman is a well-known scholar and author in the field of Tibetan studies and Tibetan Buddhism"** }

Menla and **Robert Thurman** to offer Shamanic Retreats

Robert Thurman, father of actress Uma Thurman and the first known Westerner to be ordained as a Tibetan Monk by the Dalai Lama, is to lead a retreat at the Menla Tibetan destination spa and retreat near New York.

Menla, the Dalai Lama's cultural centre in North America, will offer three shamanic retreats in October. All will be hosted by Dr Isa Gucciardi, the founding director and leader of the Sacred Stream, a non-profit organisation and school focused on consciousness studies.

Thurman is a well-known scholar and author in the field of Tibetan studies and Tibetan Buddhism. His wife Nena is managing director of Menla and the couple co-founded the Tibet House to celebrate Tibetan culture at the invitation of the Dalai Lama.

The retreats will range from exploring the historical encounters between Hinduism and Buddhism and introducing people to the "Shamanic journey method" to those designed to supply visitors with the tools to address life challenges and enable retreat-goers to 'make positive changes.

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Insider's Guide to Spas founder **Mary Bemis** launches consumer spa directory



■ The directory will include insight from Bemis

Mary Bemis of the *Insider's Guide to Spas* website has launched

a digital spa directory designed for consumers to better understand the wellness marketplace.

"Conscious and sophisticated travellers are asking smart questions," said Bemis. "They seek an intelligent read, but they also seek guidance. The Insider's Directory to the Best in Health & Wellbeing is a Rosetta Stone for translating dreams of renewal into the

"Conscious and sophisticated travellers are asking smart questions and seek an intelligent read"

planning and booking of an ultimate spa experience."

The directory will include specific insight from Bemis, and is designed for readers to choose a personal-best destination, and also to achieve the most from their time away.

Damon Cory-Watson, who has also worked with Deborah Szekely's Wellness Warrior project, joins

Bemis on the project as director of engagement.

"Our new directory is a user-friendly resource for both consumers and those wellness travellers who are seriously seeking an enhanced experience of rejuvenation and wellbeing," said Bemis.

Bemis is an experienced spa journalist and co-founded the *Organic Spa magazine*.

Monart owner Griffin Group to open luxury day spa on the estate of **Prince Charles**

The Griffin Group, owners of the Monart Destination Spa, in County Wexford, Ireland, is set to open its first UK property.

The luxury day spa, a sister to the original Monart property, will operate under the Monart name and will be located in the heart of Poundbury, Dorset, a new town built on land owned by the Duchy of Cornwall, the estate of HRH The Prince of Wales.

The multi-million-pound spa, called The Monart Spa – Poundbury, is expected to open in mid-October and will be home to seven treatment rooms, as well as a thermal suite offering a caldarium, sauna, salt



■ The spa will be located on land owned by the Duchy of Cornwall

" Monart is all about bringing health and wellbeing to the community, offering a sanctuary to de-stress"

room, aroma steamrooms, hydrotherapy pool and infrared pro cabin. A spa lounge,

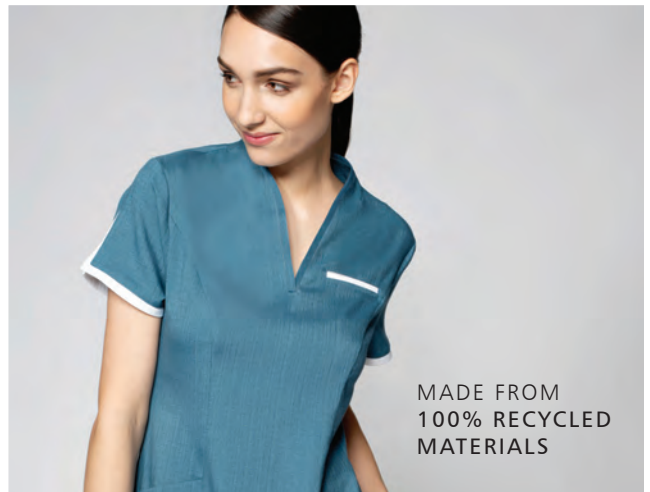
serving Champagne and food options, will complete the spa offering. The spa will be built

by Dorset-based construction firm CG Fry & Son Ltd, and will be located on the ground floor of the Royal Pavillion, in Queen Mother Square at the centre of Poundbury.

The luxury complex has 20 high-end apartments in addition to the spa.

Ben Murphy, estate director for the Duchy of Cornwall, said: "Monart Spa will offer a superb venue, appealing to both the local community and guests from further afield."

Liam Anthony Griffin, director of The Monart Spa - Poundbury, said: "Monart is all about bringing health and wellbeing to the community, offering a sanctuary to de-stress and forget about the pressures of everyday life."



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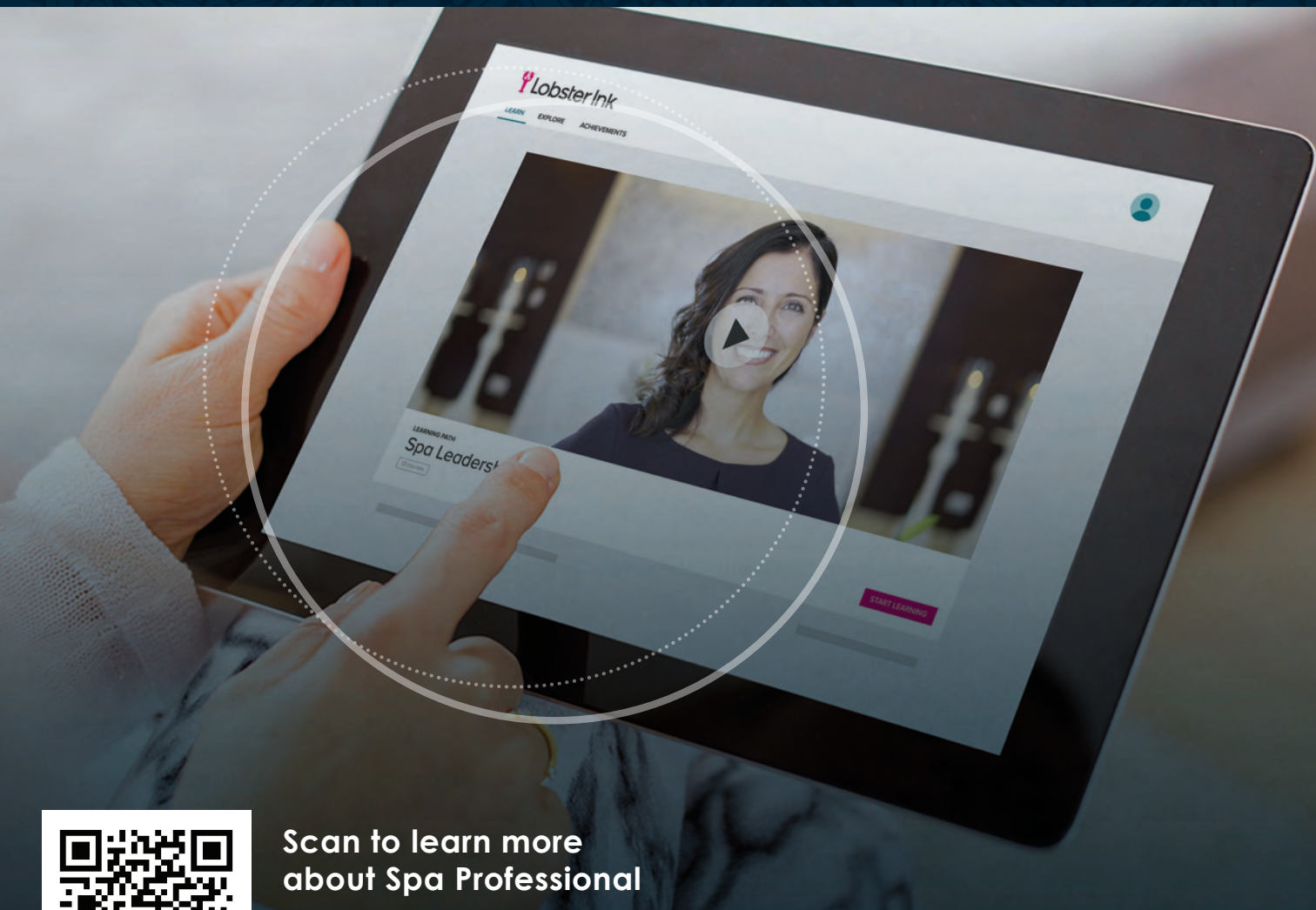
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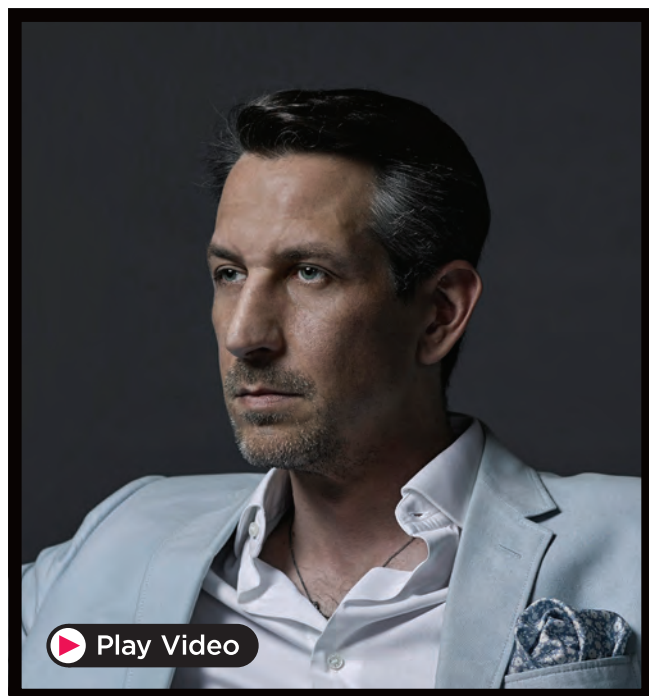


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■ Engel said the new treatments would be based on an express model

{ **"Statistics suggest 45 per cent of spa customers are now male"** }

UR SPA's **Markus Engel** reveals gender-neutral treatments

The newly opened UR SPA, at Beijing's PuXuan Hotel, is offering spa guests gender-neutral treatments.

Urban Resort Concepts' (URC) CEO Markus Engel told *Spa Opportunities*: "We believe wellness has moved in a direction where it has become more approachable and accessible for men and is no longer exclusively reserved for women."

The spa and hotel – developed by URC – are owned by the Guardian Culture Group and located within the Guardian Arts Centre, which was designed by German architect Ole Scheeren.

"Statistics suggest 45 per cent of spa customers are now male," Engel added. "We're also finding people have less time for treatments, especially in an urban environment."

URC partnered with Adria Lake, from spa consultancy firm AW Lake, to develop the concept. Engel said: "I admire her radical thinking about wellness; it's a significant departure from the conventional."

"Our approach is to offer express treatments that target problematic areas in 30-45 minutes to accommodate male customers."

MEET THE TEAM

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fullname@leisuremedia.com



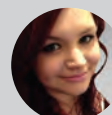
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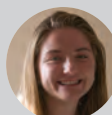
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NEW OPENING

Pullman opens premium Maldives resort

Pullman's Maldives Maamutaa Resort will open two underwater aqua villas this November, exposing guests to the island's vibrant marine life and coral reef during their stay.

The aqua villa's bedrooms will be submerged within one of the Maldives' largest blue lagoons, covering 1,700 hectares, surrounded by coral reefs which are home to 13 species of shark, turtles, dolphins and reef fish.

Comprised of 122 villas – either beachside, overwater or underwater – the hotel will be all-inclusive and spread across 18 hectares of landscaped garden in the Gaafu Alifu Atoll.

The resort is organised around four wellness pillars:

sleep; sport; food; and spa, encouraging guests to improve wellbeing using the surrounding beauty and activity opportunities to balance these.

The resort is also due to open an exclusive guest accommodation, the Royal Suite. Described as a resort within a resort, the private villa will come with highly-personalised services.

"Pullman Maldives Maamutaa Resort is a stunning addition to the premium segment and we look forward to welcoming global nomads to explore the spectacular Gaafu Alifu Atoll," said Accor's Patrick Basset.

[READ MORE ONLINE](#)



[Play Video](#)

■ The luxury spa resort is comprised of 122 villas



“

The resort will be a stunning addition to the premium segment

Patrick Basset

SPA DESIGN

Apostoli-designed Montegrotto Terme opens



“

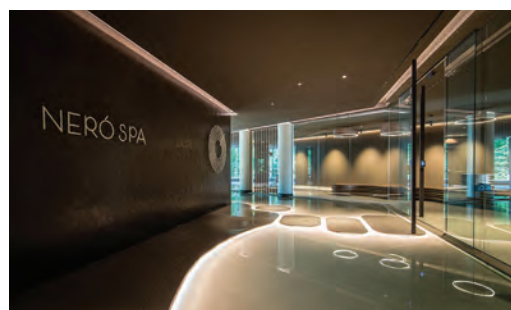
Neró is a multipurpose, holistic and avant-garde spa

Alberto Apostoli

A new spa experience in Montegrotto Terme, Italy integrates spa treatments, ayurvedic medicine and fitness, along with traditional experiences from as far away as South America and Japan.

Neró Spa, located a few kilometres from Padua and Venice, will have an official opening from the 24th to the 27th of October 2019, which will involve four days of meetings, readings and music dedicated to health and wellbeing.

The spa has been designed by Studio Apostoli and created overlooking a centuries-old park, where guests can admire the panoramic thermal pools.



■ The spa will cover an area of 1,200sq m

According to the designer, Alberto Apostoli, Neró Spa is “a multipurpose, holistic and avant-garde spa, conceived as a work of art and an expression of the history of the location and the nature of a territory, which for millennia knows and values the therapeutic qualities of its waters, becoming a harmonious union amongst spa, territory and art.”

[READ MORE ONLINE](#)

COLLABORATION

Anantara partners with Verita for health centres across Asia



This partnership is a global first

William E Heinecke

Anantara Hotels, Resorts & Spas has entered into a joint venture with Singapore-based Verita Healthcare Group to collaborate on a global network of integrated, property-based health centres.

The project is in response to increasing demand for personalised innovative travel and wellness offerings that go beyond traditional fitness and spa services, the company said.

Following an initial collaboration in Bangkok, joint projects will be launched in Thailand and throughout Asia Pacific. The Verita Health facility is currently in development at Anantara



■ Minor's William E Heinecke (left) with Verita Healthcare Group founder and CEO Julian Andriesz

Riverside Bangkok Resort and is scheduled to open in Q1 2020. It will be Anantara's first foray into healthcare.

"This partnership is a global first and represents the coming together of one of the world's largest and fastest growing luxury hotel brands with the world's largest and fastest growing Next Generation Healthcare group," said William E Heinecke, chair of Minor International, Anantara's parent company.

READ MORE [ONLINE](#)

ICONIC LOCATIONS

Dusit opening Kathmandu hotel in 2020

Thai hotel company, Dusit International, has partnered with Tibetan-based Hotel Lhasa International to develop and operate a new Dusit Princess hotel in central Kathmandu, Nepal.

The 108-room hotel will open in the latter half of 2020 and is targeting business and leisure travellers.

Facilities will include an outdoor swimming pool and pool bar, rooftop lounge-bar, a fitness centre, spa and meeting facilities.

Compared to Dusit's high-end luxury hotel brands, Dusit Thani and Dusit Devarana, the Dusit Princess branch is the company's more practical and affordable

branch, offering "clean, simple and comfortable accommodations".

Thai businesswoman Thanpuying Chanut Piyaou founded the company in 1948 and in 1970 opened the 510-bed Dusit Thani Bangkok, one of Bangkok's first five-star properties.

Dusit International comprises 271 properties – nine owned and 262 managed – operating under six brands across 13 countries.

The hotel group now operates under six brands: Dusit Thani, dusitD2, Dusit Princess, Dusit Devarana, Elite Havens and ASAI Hotels.

READ MORE [ONLINE](#)



■ The 108-room property will be open in the latter half of 2020



Thai businesswoman Thanpuying Chanut Piya founded the company in 1948

LUXURY OPENING

'Advanced beauty room' for Four Seasons

GOCO Hospitality is collaborating with Four Seasons Hotels and Resorts on its new Bangkok property, which is scheduled to open in February 2020.

GOCO is creating a 2,000sq m (21,500sq ft) wellness spa focused on mind, body and soul, with an advanced beauty room, where science and wellness will be combined to create a range of technologically advanced anti-ageing and body transformation treatments.

The spa will also have nine single and double treatment rooms, a VIP spa suite with thermal facilities and a private garden with bathing areas.

Gender-specific heat and water experiences, a mind

and body studio, a hair salon and barber, and a gym will complete the mix.

Four Seasons has not revealed which product house will supply treatments.

GOCO CEO, Ingo Schweder, said: "The spa we've created for Four Seasons Bangkok offers something completely different, focusing on the healing elements of water and a range of east meets west treatments and therapies."

Designed by architect Jean-Michel Gathy, Four Seasons Bangkok will be set along 200 metres of the ancient Chao Phraya River, with 299 guest rooms, including garden terrace suites and a two-storey presidential suite.

[READ MORE ONLINE](#)



■ The spa will have nine single and double treatment rooms



“

The spa offers something completely different

Ingo Schweder

DESTINATION RESORTS

Jumeirah to launch J Club lifestyle destination in Dubai



“

We're bringing together best-in-class health and wellness facilities

José Silva

Jumeirah Group has partnered with London-based Embody Fitness to launch a lifestyle and wellness destination called the J Club at Dubai's Jumeirah Beach Hotel.

The club fuses fitness and leisure facilities, with a spa, fitness spaces and wellness restaurant offering personalised membership services.

A single membership costs 35,000 AED (£7,751, US\$9,529) and a double membership costs 51,000 AED (£11,294, US\$13,885).

José Silva, Jumeirah Group CEO, said: "We're leveraging Embody's



■ The club blends fitness, sport and spa facilities

industry expertise to bring together best-in-class health and wellness facilities and services".

The club will also have a 1,200sq m Talise Spa, with 10 treatment rooms, including a VIP double suite.

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NEW MARKETS

Waldorf Astoria makes Mexican debut in Los Cabos



Waldorf Astoria has set the standard for more than 100 years

Dino Michael

The Resort at Pedregal in Los Cabos, Mexico, has been transformed into Waldorf Astoria's first Mexican outpost on a 24-acre site at the southernmost tip of the Baja California Peninsula.

Waldorf Astoria Los Cabos Pedregal is accessible only by a private tunnel, and features 119 guest rooms and suites, along with a new 12,000sq ft Waldorf Astoria Spa.

This year, the spa is diving deeper into the healing elements with the launch of standalone 50 or 80 minute moon phase treatments — The Awakening Moon, The Nourishing



■ The resort sits at the tip of the Baja California Peninsula and is accessible through a private tunnel

Moon, The Calming Moon and The Resorting Moon — featuring natural ingredients and techniques designed to enhance the energy and healing influence each phase has on the body.

“The Waldorf Astoria brand has been setting the standard for luxury and personalised service across the globe for more than 100 years,” said Dino Michael, global head, Waldorf Astoria Hotels & Resorts.

[READ MORE ONLINE](#)

REDEVELOPMENT

Raffles reopens its grand hotels in Asia following investment

Continuing the overhaul of its high-end hotel portfolio, Accor has reopened Raffles Grand Hotel d'Angkor, Cambodia, following a six-month refurbishment of the hotel and spa.

The property is the second flagship to receive investment, following architects, Aedas, and interior designer, Alexandra Champalimaud's, extensive overhaul of Raffles Singapore.

The work at the Cambodian property was designed to refresh the hotel while retaining its colonial charm, heritage,



■ The Grand Hotel d'Angkor has been refreshed and upgraded



The hotel has been reimagined for the well-travelled guest

Patrick Basset

and architectural grandeur. All 119 rooms and suites have been given lighter, brighter interiors, the hotel's restaurants have been relaunched and a children's club has been added.

Patrick Basset, chief operating officer at Accor, upper south-east and north-east Asia and the Maldives said: “Raffles Hotels & Resorts boasts an illustrious history and we're delighted to welcome travellers to

the new-look Raffles Grand Hotel d'Angkor, which has been reimagined and refined for the well-travelled guest seeking a memorable experience, evocative of the golden age of travel,”

Accor announced the reopening of the historic Raffles Hotel Singapore at the beginning of August after an extensive three-phase restoration that began in February 2017.

[READ MORE ONLINE](#)

BRANDS

Dior spa launches anniversary treatment

The Dior Institut, the spa at the Hotel Plaza Athénée in Paris, France, has developed a new treatment, inspired by renowned designer Christian Dior, to commemorate its 10th anniversary.

Called the Quintessence 10 Face Treatment, the 90-minute ritual costs €330 (£292, \$360) and consists of 10 'exceptional moments' designed to leave the skin toned and refined.

The ritual begins with The Olfactory Ceremony, where guests experience the



The treatment reveals and celebrates beauty

Ichrak Laddem



House of Dior's 'olfactory universe' and select a fragrance which is then used throughout their treatment. Consultants then perform a skin analysis before a back, neck and shoulder massage,

Ichrak Laddem, spa director at The Dior Institut, said: "Quintessence 10 was created for our tenth anniversary. It reveals and celebrates beauty, and was inspired by Christian Dior, who used to come to the Plaza Athénée to sketch."

[READ MORE ONLINE](#)

TRAINING

Resense and Lobster Ink launch online wellness training

Online education specialist Lobster Ink has collaborated with spa management and consultancy firm Resense to launch what they describe as the 'first-of-its-kind', web-based programme for those working in wellness.

Spa Professional aims to empower employees "with the practical skills and commercial principles they need to provide superior guest experiences and improve profitability at spas".

While some web-based spa treatment or management training programmes already exist, Spa Professional claims to be different because it has



■ The online training will cover every staff role



Spa Professional understands the real drivers of effective spas

Kasha Shillington

mapped out an interactive curriculum for every role in the spa – from therapists to receptionists, attendants, managers and directors.

Kasha Shillington, chief executive of Resense, said: "Spa Professional understands the real drivers of effective spas and empowers spa teams to deliver unmatched guest experiences and commercial results."

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INNOVATIVE DESIGNS

Solar-powered pod houses floating spa

Naval architect Jean-Michel Ducancelle has designed a solar-powered floating hotel suite aimed at offering an eco-friendly and nomadic place for travellers to stay.

The Anthénea pod was conceived as a luxury suite for hoteliers to offer their guests, but can be adapted for use as a spa. The 50sq m (540sq ft) pod has three spaces: a day space, a night space and a relaxation area.

The day space in the pod has a sofa, a minibar, curved furniture and an underwater



Tomorrow's habitat will have to be eco-friendly

Jean-Michel Ducancelle

window allowing guests to watch the sea-life outside.

This central well also acts as a natural air conditioning system. In the night space, there's a circular bed and a bathtub.

Speaking about the pod's eco credentials, Ducancelle said: "I'm passionate about the idea that tomorrow's habitat will have to be eco-friendly and at the heart of our natural environment, immersion with the marine and sub-marine world."

[READ MORE ONLINE](#)

CORPORATE WELLNESS

Marriott opens up TakeCare corporate wellness scheme

Marriott has announced it will make elements of its TakeCare corporate wellness initiative available to other hotel, spa and wellness operators.

Established in 2010, TakeCare was initially developed to give Marriott staff 'easy, efficient ways to improve their health'. It offers holistic programmes to support employees, including physical, mental and emotional wellbeing, career development and sustainability.

TakeCare is also available in app-form, called TakeCare Level30, a wellbeing

■ TakeCare's scheme offers holistic programmes



challenge for both guests and Marriott employees, intended to promote healthy lifestyle choices.

"It's great to see the ways properties are taking steps to make their location a happier and healthier workplace, such as being involved in their local communities and promoting career development", said Leah Evert, global director of associate wellbeing at Marriott International.

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Properties are taking steps to make them happier workplaces

Leah Evert

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12-13 OCTOBER 2019

Global Thermal Think Tank

**Bishuiwan Hot Spring Resort
Guangzhou, Guangdong, China**

A major event for the wellness industry's hot springs owners, senior operators and academics specialising in the study of hot springs.

www.globalwellnessinstitute.org

15-18 OCT 2019

Piscina & Wellness Barcelona

**Gran Via Exhibition Centre,
Barcelona, Spain**

Piscina & Wellness Barcelona is the the leading trade show for wellness and public swimming pools (sports and recreational facilities). As a completely updated platform, the show now features a trade fair zone, networking areas and seminars for trade professionals.

www.piscinawellness.com

20-23 OCTOBER 2019

Spas of Central Europe (SPA-CE)

**Grand Hotel Rogaska Resort
Rogaška Slatina, Slovenia**

The event is hosted and organised by the Slovenian Spas Association. It attracts delegates and professionals from not only Slovenian natural spas but also spas, wellness centres and providers from other Central European countries. Now in its 11th year, SPA-CE offers both workshops and a large trade show.

www.spa-ce.si

28 OCTOBER 2019

Women in Wellness Leadership Conference

**The Waterfront Beach
Resort, California, US**

A conference for women aspiring to leadership in the wellness industry. The sessions and conference programme have been devised to address pressing issues facing women leaders.

www.americanspaww.com



■ The event attracts leading lights of the global wellness industry under one roof

15-17 OCTOBER 2019

Global Wellness Summit

Grand Hyatt Singapore

Now in its 13th year, GWS is an invitation-only gathering that brings together leaders and visionaries to positively impact and shape the

industry. At each annual Summit, delegates are challenged to look at the way business is done and to create new, collaborative models for the future through high-level dialogue among the decision-makers in attendance

www.globalwellnesssummit.com

5-8 NOVEMBER 2019

Spa and Wellness International Congress

**Courtyard by Marriott Hotel
Tbilisi, Georgia**

Now in its sixth year, the agenda of the event will be composed of scientific and business conferences and panels, round table discussions, as well as free consultations to attendees from SWIC experts. The congress will be supported by an exhibition, featuring designers, consultants and suppliers.

www.spaandwellnesscongress.com/eng

11-12 NOVEMBER 2019

Spa Life International (UK)

**Hilton DoubleTree
Hotel, Coventry, UK**

Now in its 10th year, the agenda of the event will be composed of scientific and business conferences and panels.

www.spa-life.international

18-19 NOVEMBER 2019

European Health Prevention Day Chamber of Commerce

Wiesbaden, Germany

An event that charts innovation in preventative health measures. This year's topic will be health and travel, with a particular focus on markets and opportunities for medical spas.

www.quhep.org

13-15 NOVEMBER 2019

Cosmoprof Asia Hong Kong

**Hong Kong Convention
& Exhibition Centre**

Asia's leading international beauty trade show in returns to Hong Kong this year for the show's 24th edition. The event will offer exhibitors the opportunity to reach out to new markets, while visitors will be exposed to all that the diverse and innovative supplier market has to offer.

www.cosmoprof-asia.com

Nature Resort

An eco-friendly spa has opened on the Galapagos Islands – famous as the place where Charles Darwin formulated the theory of evolution



Spa consultancy Raison d'Etre has collaborated with hotel and tour operator, Metropolitan Touring, to create an eco-conscious spa for the Finch Bay Hotel

in the Galápagos. The property, on Isla Santa Cruz, is the Galapagos' only member of the National Geographic's Unique Lodges of the World portfolio. Lodges are only included in the portfolio if National Geographic believes they share a strong commitment to sustainable practices and to protecting natural and cultural heritage.

Each lodge is vetted by a National Geographic sustainable tourism expert before being labelled as a member of the collection.

SUSTAINABILITY

Ian Bell, Raison d'Etre's senior project manager said: "Sustainability plays a huge role in the spa at Finch Bay. Each item ordered for the spa was assessed to establish its carbon footprint, and also for ease of disposal after use. We don't have disposable slippers at the spa at the moment, as we're still searching for product lines that are recyclable."

Finch Bay Hotel has 27 rooms and suites and already operates multiple sustainability procedures to save energy and decrease emissions.

Each item ordered for the spa was assessed to establish its carbon footprint, and also for ease of disposal after use



■ The resort has been designed to be highly sustainable

“ One of the biggest challenges has been finding high-quality spa products that reflect our sustainability ethos ”

The hotel follows a strict recycling system and conducts its own beach clean every day. Guestrooms are stocked with environmentally-friendly toiletries and refillable water bottles, while care is taken to ensure minimal pesticides and preservatives are used in its food.

The spa has one single and one double treatment room and uses Barcelona-based Bruno Vassari products and Aroma Vida, an Ecuadorian wellness brand, which includes ingredients native to the Galapagos, such as Palo Santo Oil, from the native ‘holy tree’, and Ecuadorian chocolate.

Raison d’Etre created the spa menu and trained the locally-hired therapists.

“One of the biggest challenges has been finding high-quality spa products that reflect the sustainability ethos of Metropolitan Touring,” said Bell.

Facilities at Finch Bay also include a gym, yoga studio, and two spa pools.

METROPOLITAN TOURING

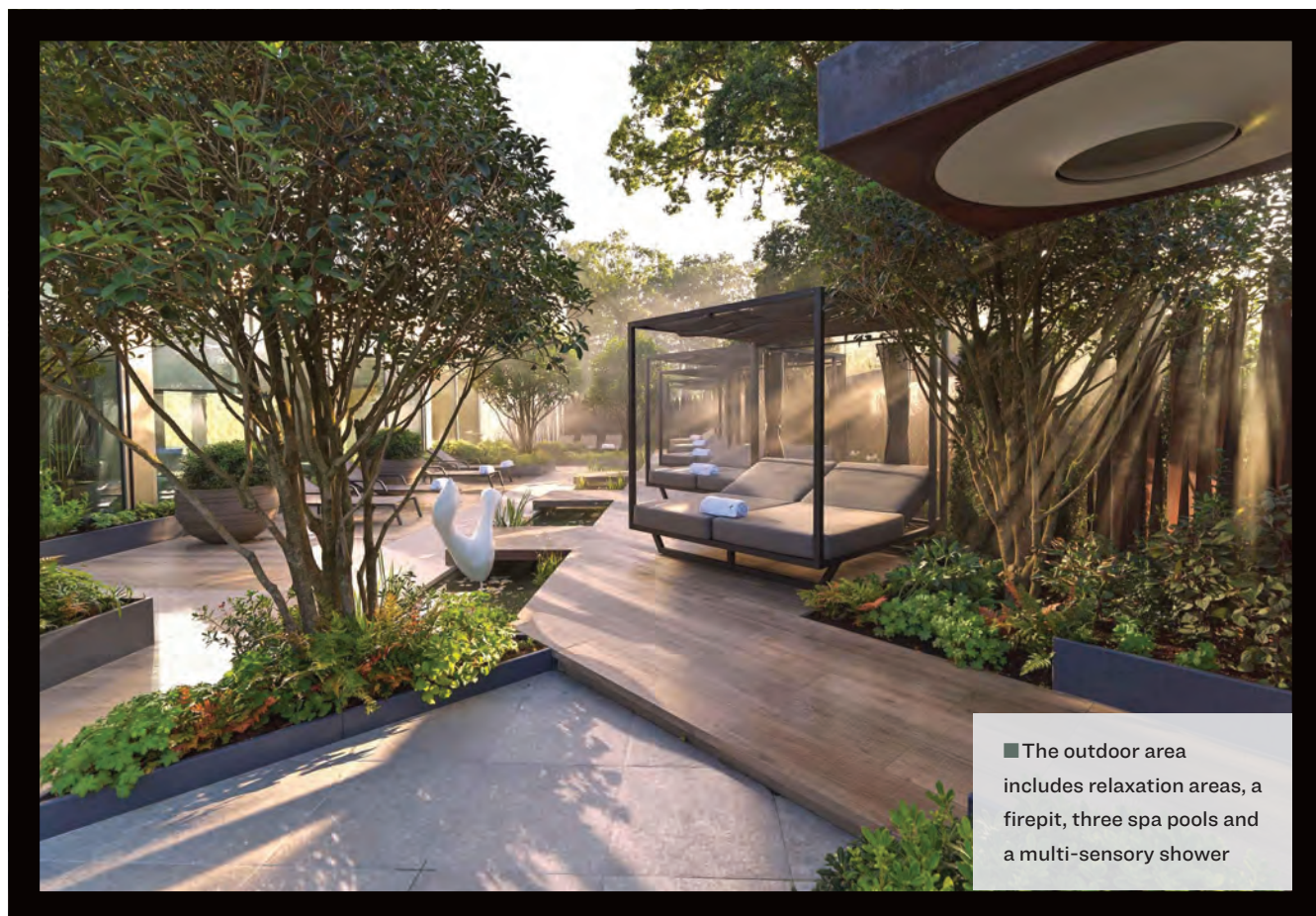
Metropolitan Touring was the first travel company to start operating excursions to the Galapagos 60 years ago.

The company offers tourists Galápagos Island tours, hotels and cruises, and they run three expedition ships in the Galápagos Islands: Yacht Isabella II, Yacht La Pinta and the Santa Cruz II.

Along with the Finch Bay property, the company also owns two other award-winning hotels in Ecuador; Casa Gangotena in Quito Old Town and Mashpi Lodge in the heart of the Andean Cloud Forest. Following the opening of Finch Bay’s spa, Metropolitan Touring is now also set to expand the spa offering at Mashpi Lodge in the coming year. ●



■ Ian Bell, Raison d’Etre.



■ The outdoor area includes relaxation areas, a firepit, three spa pools and a multi-sensory shower

Going Private

AB Hotels unveils the UK's first private members spa – The Cottonmill spa at Sopwell House Hotel, with design by Sparcstudio



■ Beverley Bayes

Spa designers, Sparcstudio, have unveiled the £14m Cottonmill Spa for Sopwell House Hotel in St Albans, Hertfordshire, UK after 21 months of construction. Sopwell House, a part of the AB Hotels group owned by the Bejerano family, has had a three-storey glass-fronted extension and private spa garden added.

Themed on barefoot luxury, the spa has spacious rooms flooded with natural light, Tom Dixon lighting, bespoke

furniture, and a warm palette of natural tones complemented by turquoise accents of Onice Smeraldo marble.

Talking to *Spa Opportunities*, Beverly Bayes, Sparcstudio's creative director said: "We really wanted to focus on the finer details, because that's what people really judge you for."

Debi Green acted as spa consultant, developing operational standards, while Edinburgh-based ISA architects were chosen to assist in the delivery of the building. Elemis, Espa, iS Clinical and



■ Cottonmill Spa is being billed as the UK's first private member's spa, offering "unprecedented luxury"

Aromatherapy Associates products are used in treatments, and Elemis and Espa will be retailed to guests.

At the heart of the spa is the Garden Relaxation Room which connects guests to indoors and outdoors through thermal hydro-pools. Inside, the Whisper Room acts as a relaxation area for guests, with bespoke beds looking over the spa garden. This floor includes three heated marble loungers and a panoramic sauna.

The spa offers multiple thermal experiences to guests, including a salt



We really wanted to focus on the finer details, because that's what people really judge you by

steamroom, a botanical steamroom, and two saunas. Cottonmill spa also has its own Deep Relaxation Room, a cocoon-like experience based on traditional Chinese medicine. Additional treatment rooms include a Gharieni Quartz room, a Vichy shower from Dornbracht, and a double treatment suite.

Cottonmill Spa is being billed as the UK's first private member's spa and will offer two tiers of membership – a basic membership of £1,800 (€2033, \$2217) a year and a premium one at £3,750. ●



We're thrilled to see spa being brought to the forefront of cruising so guests can truly indulge in a relaxing break

Abi Wright, Spabreaks.com



Wellness on the Waves

Celebrity Cruises to launch own spa offering aboard new ship



■ The Celebrity Apex will launch in Southampton in April 2020

Cruise operator Celebrity Cruises, a subsidiary of Royal Caribbean, is launching the Celebrity Apex, a new ship with its own spa offering and spa-adjacent stateroom accommodation for the exclusive use of spa customers.

The spa is something of a departure for the brand, which has a long-standing partnership with industry giant Canyon Ranch, offering Canyon Ranch at Sea spas on-board of nine of its other ships.

Michael English, head of business development for the UK and Ireland at Celebrity Cruises said that the new offering will act as an expansion of the cruise line's wellness provision.

"Our partnership with Canyon Ranch will continue," he told *Spa Opportunities*, "The new, own-branded spas on-board Celebrity Edge and the Celebrity Apex are an evolution of our brand, enabling us to give our guests more choice."



■ Kelly Hoppen has created a pared down design for the new spa

“ The new onboard spas are an evolution of our brand – this enables us to give our guests more choice ”

The new concept, which debuted on-board the Apex sister ship, the Celebrity Edge, is billed as a ‘marble haven’ and was designed by Kelly Hoppen, MBE, who was also responsible for all the accommodation on-board.

“A spa is a place where people go to relax and be pampered,” Hoppen told *Spa Business*, “for me the spa had to be neutral in palette with complementary lighting, evoking a sense of calm. The spa has always been a sacred space to me. As a young girl, I always dreamed of designing my very own spa and Celebrity Edge proved to be the perfect outlet for living out my dreams,” she added.

ABOUT THE SPA

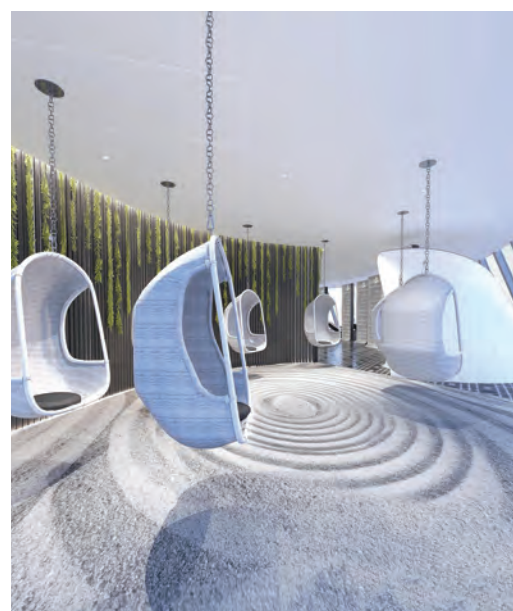
The cornerstone of the spa’s offering is The SEA Thermal Suite, which features a Float Room and a Crystallarium – an aromatherapy and crystal meditation room. An infrared sauna, hammam, salt room, steamroom, rainfall room and salt

room are also on offer, as are a collection of treatment rooms with tables including Gharieni’s MLW Amphibia - Spa.Wave System, WellMassage4D and MLX Quartz. Elemis Biotec treatments and a Kerastase Institute salon complete the spa offering.

In addition to the new spa, the ship, which will sail from Southampton, UK, in April 2020, will offer AquaClass accommodation. Located in a peaceful part of the ship, in close proximity to the spa and wellness facilities, AquaClass staterooms sleep two people and are designed to provide a seamless spa experience.

The company has also announced a partnership, marketed under the strapline ‘Wellness on the Waves’, with online booking platform Spabreaks.

Abi Wright, founder of Spabreaks, said: “We’re thrilled to see spa being brought to the forefront of cruising so guests can indulge in a relaxing break that delivers a wellness experience.” ●



■ The on-board spas will offer a wide range of facilities



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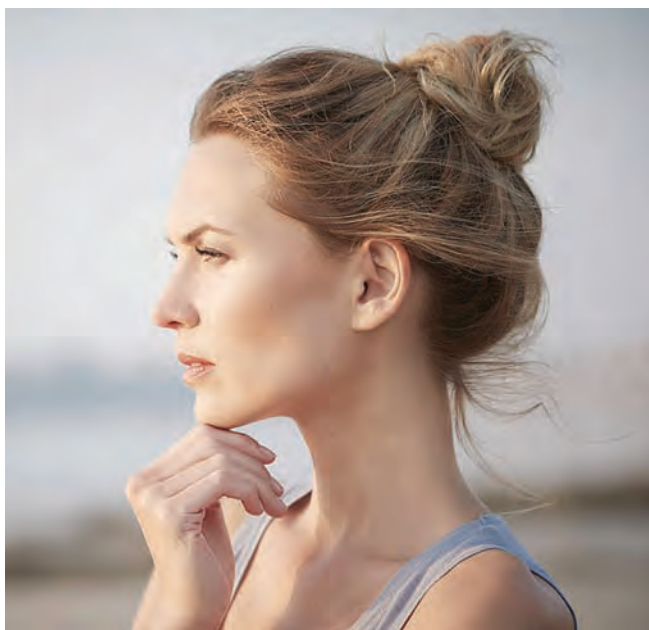


www.vitaltech-france.fr

SUPPLIER NEWS

Suppliers tell Spa Opportunities about their latest product, design and technology launches

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■ Prebioforce is a universal serum that contains marine-derived ingredients to protect the skin

Phytomer's Prebioforce a 'new era' in skincare, says **Romuald Vallée**



■ Romuald Vallée

Marine skincare brand Phytomer has created a new serum, designed to rebalance and protect the skin's microbiome.

Populated by flora that live on the skin's surface, the microbiome protects the skin from harmful external stressors including pollution and fatigue. These factors can cause the microbiome to become unbalanced, which can lead to redness, sensitivity and other issues.

Designed to rebalance the microbiome, Phytomer's Prebioforce Balancing Soothing Concentrate is a

prebiotic serum formulated with four key marine ingredients that feed and nourish the skin's microbiome and restore balance.

The universal serum is designed to harness the skin's natural healing mechanisms to treat and prevent acne and inflammation, as well as relieve sensitivity, irritation and redness.

Phytomer scientific director Romuald Vallée said: "There are more microorganisms in the human body than stars in our galaxy. Our skin microbiome typically has between one million and 10 million

bacteria in just one sq cm.

"The health of the skin relies on these bacteria being in balance and their equilibrium can be easily upset by things like deep dermabrasion."

"We set out to develop a product that would restore and protect the skin by rebalancing the microbiome. Prebioforce is essentially a hydrolipidic emulsion that creates the right balance for the skin microbiome. This is the beginning of a new era for skincare," he added.

SPA-KIT KEYWORD

PHYTOMER

Tim Waller on new Canyon Ranch at Sea partnership



■ Tim Waller

Results-driven skincare brand Babor has announced an exclusive partnership with Canyon Ranch at Sea and Celebrity Cruises.

The new collaboration will see the brand offer a curated selection of treatments and products for Canyon Ranch at Sea spas onboard Celebrity cruise ships.

The treatments will include two facial treatments; the Skinovage Tailored facial and the Doctor Babor Prescription Therapy facial, which use the Babor Expert Method and are designed to



■ Guests will be able to buy a curated selection of Babor products

deliver visible results instantly.

A curated retail line, including Babor's Ampoule Concentrates, will be available for guests to purchase.

Tim Waller, CEO of Babor Americas, said: "We are excited to partner with Canyon Ranch at Sea in creating a customised, high-performance spa experience to meet

guests' highest expectations.

"Our treatments will be an essential part of the relaxed and rejuvenating journeys guests seek out from the lifestyle and wellness experts during their time at Canyon Ranch at Sea," he said.

SPA-KIT KEYWORD

BABOR

Detox Energie targets pollution damage, says Christian Mas

Sothys has developed a complete skincare solution targeting the damaging effects pollution can have on the skin.

Called Detox Energie, the collection, inspired by Jardin Sothys, was developed over four years and consists of a professional treatment and

a five-piece product line.

Products include an Energizing Serum, a depolluting Youth Cream and a Protective Depolluting Essence. Energizing Radiance Ampoules and Instant Energizing Corrector, designed to protect from pollution, detox and energize the skin, completes the line-up.



■ Christian Mas

Designed to boost the skin's resistance to the environment and restore radiance, the products are formulated with exclusive active ingredients, including a patent-pending organic elderberry extract, organic Siberian ginseng root extract to re-energise and detoxify the

skin and reduce the impact of pollution, while preserving and boosting cellular energy.

The treatment is designed to give skin a burst of energy, as well as defend itself from the harmful effects of environmental stress, which can accelerate the ageing process.

"Sothys energy detox line directly targets pollutants, to protect the skin from environmental damage," said Christian Mas, president of Sothys Paris.

"The line is based on an exclusive complex of organic ingredients, while the facial shows stunning results in terms of smoothing and radiance."

SPA-KIT KEYWORD

SOTHYS



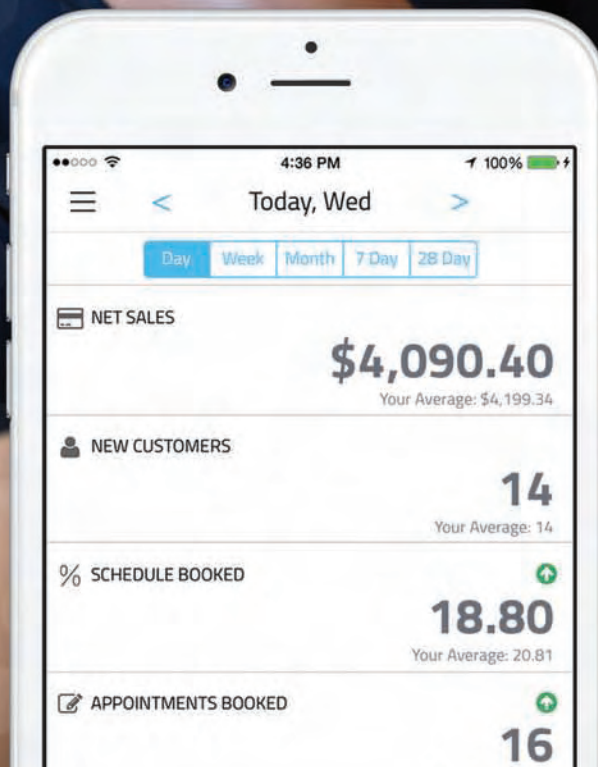
■ The Detox Energie range consists of a facial and product line



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Why spas should pay attention to EMS Training

Electro muscle stimulation (EMS) training is growing as the latest fitness solution for spas, medi spas and salons looking to offer a 360-wellness service. Why? It's simple. EMS can attract new clientele and increase revenue

First, what is EMS Training?

EMS technology originates from rehab and sports performance. Powered by miha bodytec, the market leaders in EMS training technology, it works by contracting muscles through an electrical current.

Clients wear a specially designed vest and belt which has a sensor for all eight of the major muscle groups. The electrical current encourages muscles to contract harder for longer, so they spend more time under tension and work at a higher intensity to normal. The result is a more effective whole-body workout. The sessions are delivered by a trainer on a 1:1 to 1:2 basis, providing a more personal and bespoke workout, perfect for your regular spa or clinic clientele.



■ Miha bodytec's EMS system can be used to deliver intense, effective workouts

Attracting new clientele

EMS is a type of training that can cater for all levels: from elite performers to absolute beginners. Its versatile nature makes it perfect for anyone, no matter their goals. It is loved by celebrities and stars (Laura Dern, Courtney Cox), Victoria Secret models (Alessandra Ambrosio, Romee Strijd, Elsa Hosk) and athletes (Usain Bolt, Rafael Nadal) alike. It's their secret weapon for keeping their bodies in amazing shape and improving their performance, in a fraction of the time of a normal gym session.

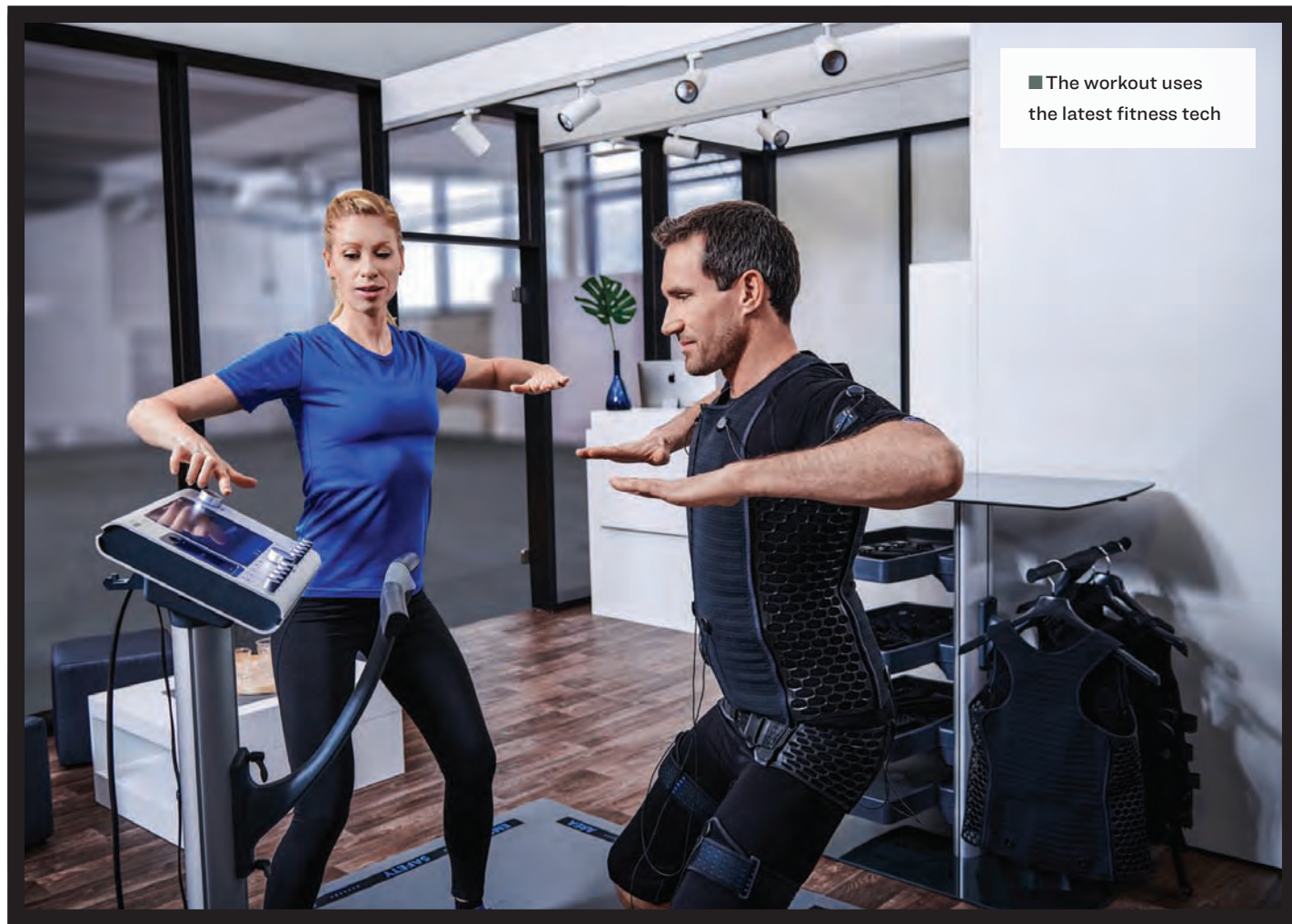
In only 20-minute weekly sessions, individuals can sculpt their body and

reduce fat levels, without the long, arduous gym sessions usually required to see similar results. For that reason, it's perfect for attracting people who dislike a typical gym environment, those new to exercise, or those looking to gain an edge in their training.

EMS is also an extremely effective form of rehabilitation, offering specific muscular stimulation programmes which are designed to help with muscle relaxation and rejuvenation. There is significant research to suggest it can also help improve or eliminate lower back pain. For these reasons, it attracts both men and women, young and old.

These are some of the main reasons Imogen's Laser Skin Clinic in the UK has recently introduced the training into its offering. "Seeing and hearing about the amazing successes people have had from EMS training, we knew it was the perfect addition to our salon," says founder, Jo-Anne. "Many of our clients are middle aged women, looking to tone and shape up, get back into fitness after having children or suffering from lower back issues and wanting a form of rehab to help. EMS can do all of that."

"As a session only lasts 20 minutes and requires very little space, we are able to see multiple clients in a day,



■ The workout uses the latest fitness tech

EMS is loved by countless celebrities, such as Courtney Cox and athletes such as Usain Bolt and Rafael Nadal

offering them a quick fitness fix to reach their goals. We also believe it will help us to drive more revenue through exciting new customers in through our doors, revitalising existing ones by offering an add on to our current services and widening our demographic of clients to include more men as well as women. We're excited to get the kit up and running and hear the responses."

Increase Revenue

Sessions are just 20 minutes long, but because of the premium nature of the service, they can command as much as £90/sessions. Recently, Grantley Hall, a luxury hotel and wellness retreat in North Yorkshire, UK installed miha bodytec's EMS Training equipment as part of its elite health and performance offering.

Alongside other cutting-edge services like a cryotherapy chamber, altitude training and sleeping facilities, underwater treadmill and 3D body scanners, the EMS system adds a new level to their performance offering. It's part of a specially curated offer for their exclusive wellness experience.

EMS Training can be a perfect way to tap into a spa audience that's interested in more than massages and facials. For many people, wellness is a lifestyle and discerning spa goers want the whole package: a way to unwind the mind, but also improve the look and feel of their body.

Space Efficient

EMS sessions require very little space. This allows spas to make use of underutilised treatment rooms

or empty floor space, introducing incremental revenue opportunities which can significantly improve overall monthly treatment revenue. As little as 100 square feet of space is all that's required to run a successful EMS operation in your facility.

What's next?

As the focus on wellness and self-care continues to grow, the future of the spa industry looks bright. Spa experiences are all about making time for ourselves to relax and unwind and the mental health benefits can be profound. However, today's discerning spa goers want more than traditional treatment options – they want innovative services.

www.miha-bodytec.com/en
www.imogensaesthetics.co.uk/ems

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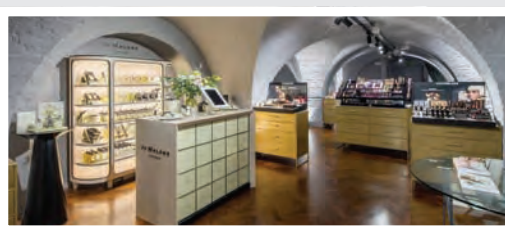
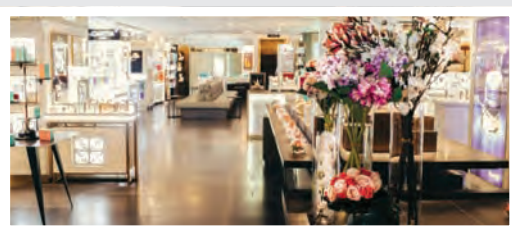
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We are currently recruiting for 2 roles and are looking for individuals who are hardworking, highly skilled and professionals! If you are someone who has real passion for the beauty industry, who would like to be part of the best team in luxury surroundings, and able to provide services of the highest standards then we'd love to hear from you!

Beauty Therapist

Essential key skills:

- Minimum of 2 years' experience in a professional salon environment
- Professionally recognised qualification equivalent to NVQ Level 2 and have certifications or comparable
- Experience in manicure, pedicure, gel, everlasting and acrylic services
- Demonstrable experience of delivering customer excellence
- Excellent organisational and time management skills
- Fluency in English and excellent communication skills

- Sales-driven with the ability to achieve targets
- Sales / retail ability or experience
- Ability to work cohesively with other employees as part of a team
- A high level of professionalism and understanding of client confidentiality
- Must be flexible and prepared to work evenings weekends and Bank Holidays
- Must adhere to salon standards of exceptional personal grooming, representing the Urban Retreat brand to the highest of standards

Hair Specialist

For the right candidate, The White House are offering the opportunity to spend three weeks training in the Frederic Fekkai salon in NY.

Essential key skills:

- Minimum 3 years shop floor and colour generating experience
- Excellent all-round colour skills; possess the ability to perform classic, contemporary and trend styles
- Excellent all-round knowledge and experience with colour techniques
- Ability to blow-dry and finish in a modern way

- Good command of English both verbally and in written communication
- Level 3 NVQ or equivalent
- Documented professional development over your career
- Certified training with any of the major providers such as L'Oreal
- Ability to work in areas such as session work, shows, competitions, seminars etc.

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What we need from you:

- To be passionate about delivering the very best spa experience each and every day
- To be smart and well presented
- To have previous experience in a similar role or a real desire to prove yourself as a first-time therapist
- NVQ Level 3 or similar level spa related qualifications and be fully qualified as a minimum in manicures, pedicures, waxing, massage and facials
- Excellent level of spoken and written English
- To be able to work shifts as required that will include weekends and bank holidays
- Proof of eligibility to live and work in the UK



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Candidates must be eligible to live and work in the UK.

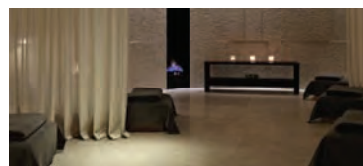
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Spa Sales and Reservationist

In this role you will be responsible for meeting and greeting our guests and members whilst also making repeat and new bookings. You will be responsible for maximising the revenue of the Spa through effective scheduling, treatment room bookings and product sales.

Spa Attendant

In this role you will be responsible for meeting and greeting our guests and members whilst also making repeat and new bookings. You will be responsible for maximising the revenue of the Spa through effective scheduling, treatment room bookings and product sales.

Senior/Spa Therapists

Spa Therapists are responsible for delivering exceptional treatments to guests of the spa, in line with ESPA and Hotel brand standards, whilst maintaining the excellent five-star client care, cleaning standards and grooming. Responsible for revenue generation through retail, up-selling and cross sales to other business centres in the spa.

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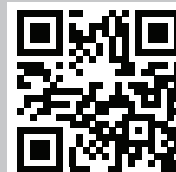
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Association of Malaysian Spas (AMSPA)

■ www.amspa.org.my

Bali Spa and Wellness Association

■ www.balispawellness-association.org

Brazilian Spas Association

■ www.abcs spas.com.br

Bulgarian Union for Balneology and Spa Tourism (BUBSPA)

■ www.bubspa.org

Association of Spas of the Czech Republic

■ www.jedemedolazni.cz

The Day Spa Association (US)

■ www.dayspaassociation.com

Estonian Spa Association

■ www.estonianspas.eu

European Spas Association

■ www.espa-ehv.com

Federation of Holistic Therapists (FHT)

■ www.fht.org.uk

German Spas Association

■ www.deutscher-heilbaederverband.de

Hungarian Baths Association

■ www.furdoszovetseg.hu/en

The Iceland Spa Association

■ www.visitspas.eu/iceland

The International Medical Spa Association

■ www.dayspaassociation.com/imsa

International Spa Association (ISPA)

■ www.experienceispa.com

Japan Spa Association

■ www.j-spa.jp

Leading Spas of Canada

■ www.leadingspasofcanada.com

National Guild of Spa Experts Russia

■ www.russiaspas.ru

Portuguese Spas Association

■ www.termasdeportugal.pt

Romanian Spa Organization

■ www.romanian-spas.ro

Salt Therapy Association

■ www.salttherapyassociation.org

Serbian Spas & Resorts Association

■ www.serbianspas.org

South African Spa Association

■ www.saspaassociation.co.za

Spanish National Spa Association

■ www.balnearios.org

Spa Association of India

■ www.spaassociationofindia.in

Spa & Wellness International Council

■ www.lswic.ru

Taiwan Spa Association

■ www.tsapa.tw

Thai Spa Association

■ www.thaispaassociation.com

The UK Spa Association

■ www.spa-uk.org

Ukrainian SPA Association

■ www.facebook.com/UASPA

