

spa opportunities

Issue No 93 13 August – 26 August 2010 £2.00

www.spaopportunities.com

Algarve wellness resort launches

Monchique-based facility unveiled by the Longevity Group

The €1.5m (£1.24m, US\$1.98m) Longevity Wellness Resort in the Algarve has opened.

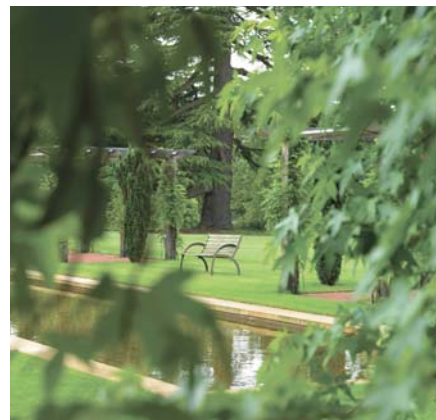
Covering a total area of 387,500sq ft (36,000sq m) with a 9,150sq ft (850sq m) spa, the property has been created to bring an integrated medical spa to a resort environment.

The wellness element to the Longevity Wellness Resort centres on an anti-ageing medical spa that has been created in an exclusive partnership between La Clinique de Paris and its founder, Dr Claude Chauchard. Offering an integrated approach to anti-ageing and preventative medicine, spa programmes range from three to 30 days and focus on three main

areas: wellness and relaxation; beauty and rejuvenation and health and longevity.

Pre-opening, three consultants were used: Portuguese consultancy Sorisa for the spa design and layout; the current spa director Teresa Malheiro, who consulted on layout, decoration and concept definition and Dr Claude Chauchard.

The luxury property features hotel-style accommodation with 195 one-bedroom apartments as well as a range of other leisure facilities including external and indoor swimming pools, a gym and a games room. Details: www.longevitywellnessresort.com



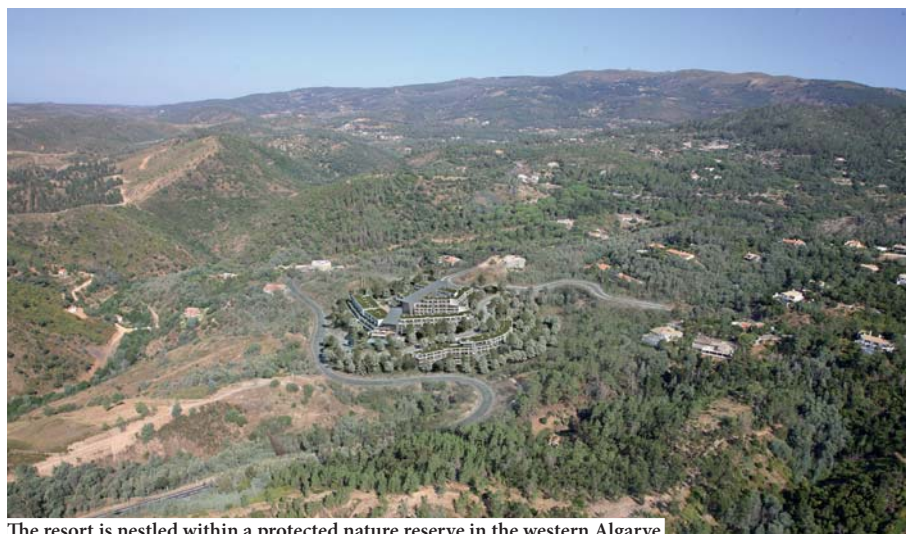
The Lime Wood hotel is located in the New Forest

The Herb House spa to open at Lime Wood

A 22,000sq ft (2,044sq m) spa called The Herb House is to open in October at Lime Wood in the New Forest, UK.

Working in collaboration with Irish seaweed spa brand Voya and natural skincare brand NUDE, spa treatments will also be offered from farming company Daylesford Organic's beauty range Bamford. The Herb House will be the first to offer these organic spa treatments outside of Daylesford's own facility, The Hay Barn.

Designed by David Collins Studio, the spa will include 10 treatment rooms, an indoor swimming pool and glass-walled saunas. Details: www.limewoodhotel.co.uk



The resort is nestled within a protected nature reserve in the western Algarve

Steiner partners Elemis and Bliss brands in the US and UK

Two Steiner Leisure brands – Elemis and Bliss – have joined forces to offer two Elemis treatments at Bliss Spas in the US and the UK.

The two treatments are the Tri-Enzyme Resurfacing Facial, which is said to stimulate the natural exfoliation of the top layer of the skin and the Exotic Lime & Ginger Salt Glow body therapy, which includes body brushing and an exfoliating scrub.

Bliss will also offer a selection of Elemis' product range in all of its 15 US locations as well as in its London, UK, facility. Details: www.blissworld.com or www.timetospa.com



Elemis treatments will now be on Bliss menus

SPATEC's new event director

Anni Hood has been appointed by McLean Events International (MEI) as event director for SPATEC Europe and SPATEC Asia.

Hood brings a wide range of experience to her new role, including as the group director of spas for the Jumeirah Group, where she was responsible for creating a global integrative health spa model for the luxury hotel sector. She replaces Berni Hawkins, who is to become the managing director of the new UK-based residential spa concept Lifehouse

CEO of MEI, Noor Kassam, said: "We are delighted to welcome Anni to McLean Events." Details: www.mcleaneventsinternational.com

spa opportunities

THE LEISURE MEDIA COMPANY

European office

Portmill House, Portmill Lane,
Hitchin, Herts SG5 1DJ, UK

Tel: +44 (0)1462 431385

Fax: +44 (0)1462 433909

email: please use contacts'

fullname@spaopportunities.com

To book recruitment advertising, call

Emma Matthews +44 (0)1462 471907

Subscriptions

Julie Albone +44 (0)1462 471915

Editor

Liz Terry +44 (0)1462 431385

Managing Editor

Sarah Todd +44 (0)1462 471927

Journalists

Katie Barnes +44 (0)1462 471925

Pete Hayman +44 (0)1462 471938

Tom Walker +44 (0)1462 471934

Martin Nash +44 (0)1462 471933

Design

Ed Gallagher +44 (0)1905 20198

Internet

Dean Fox +44 (0)1462 471900

Display Advertising

Astrid Ros +44 (0)1462 471911

Recruitment, training & tenders

Annie Lovell +44 (0)1462 471901

Paul Thorman +44 (0)1462 471904

Simon Hinksman +44 (0)1462 471905

Financial Controller

Sue Davis +44 (0)1395 519398

Financial Administrator

Denise Gildea +44 (0)1462 471930

Circulation Manager

Michael Emmerson +44 (0)1462 471932

Ordering your free copy of Spa Opportunities

To order Spa Opportunities, log on to www.spaopportunities.com
email: getitfree@spaopportunities.com

tel +44 (0)1462 471913 fax +44 (0)1462 433909

Distribution: Spa Opportunities is published 24 times a year by The Leisure Media Company Limited, Portmill House, Portmill Lane, Hitchin, Herts SG5 1DJ, UK and is distributed in the USA by SPP, 75 Aberdeen Road, Emigsville, PA 17318-0437. Periodicals postage paid @ Manchester, PA POSTMASTER Send US address changes to Spa Opportunities, c/o PO Box 437, Emigsville, PA 17318-0437, USA

Copyright: The views expressed in print are those of the author and do not necessarily represent those of the publisher. The Leisure Media Company Limited. All rights reserved. No part of this publication may be reproduced, stored in a retrieval system or transmitted in any form or by means electronic, mechanical, photocopying, recorded or otherwise without the prior permission of the copyright holder. Printed by G C Print.

© Cybertrek Ltd 2010 ISSN 1753-3430

Schletterer's new Inviion brand debuts

Equipment subsidiary of design and consultancy group is unveiled

The new equipment subsidiary of Schletterer International Group, the Austria-based company specialising in spa planning, design and consulting, has launched.

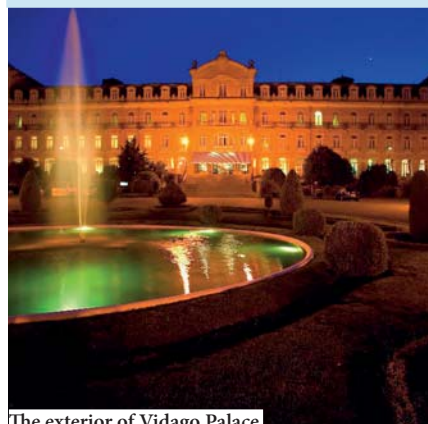
Inviion products include a specially-designed bed for deep-relaxation called Holistic Cocooning that combines light, sound, and aromatherapy with sleep therapy as well as a 4 Senses Lounger which is warm and vibrating and features colour, sound and aromatherapy. There are also saunas; steam baths and a multifunctional therapy bed called Aquaveda.

The products have been trialled under the Schletterer name for the past 12 months with existing clients including hotel chains – such as Hilton and Four Seasons and will be manufactured at Schletterer's existing factory in Croatia.

Inviion was founded by Heinz Schletterer, who will also act as CEO, and will be headquartered in Strass im Zillertal in Tyrol, Austria. Details: www.schletterer.com



New products include a Holistic Cocooning bed



The exterior of Vidago Palace

Vidago Palace account for AA

Aromatherapy Associates (AA) has gained a new account at the spa in the Vidago Palace resort in Vidago, Portugal.

Boasting 20 treatment rooms and five hydrotherapy rooms as well as a vitality pool, steamroom and a sauna, the spa will feature a full range of AA treatments.

The landmark Vidago Palace is set in 40 acres of land and originally opened in 1910 while Vidago is celebrated for its curative mineral water and natural springs. Details: www.aromatherapyassociates.com

New wellness exhibit for Seattle science centre

The Pacific Science Centre in Seattle, Washington, US, is to open a new wellness exhibit in late 2011.

Professor Wellbody's Health & Fitness Academy will aim to demonstrate how personal choices can positively affect a person's health and wellbeing.

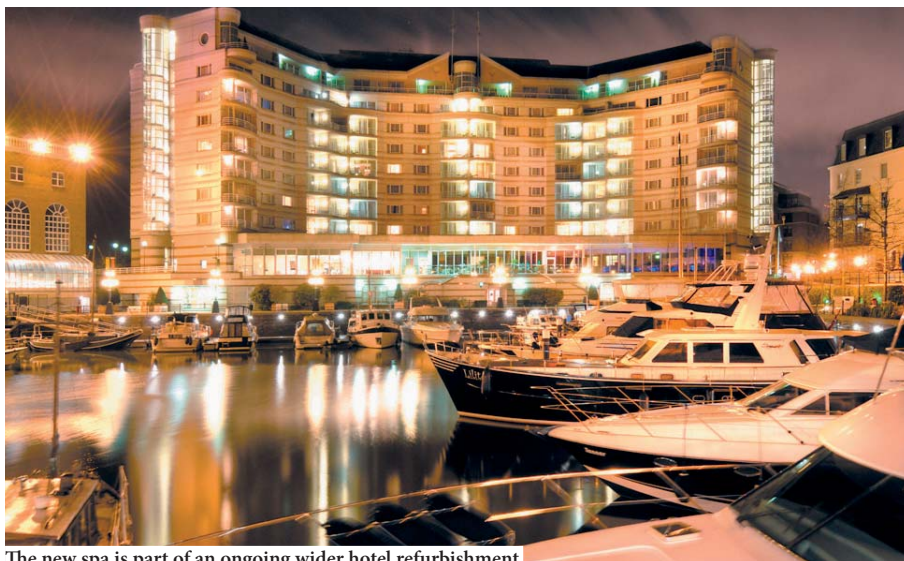
The 6,000sq ft (560sq m) exhibit – the centre's first for more than a decade – will boast "inventions, gadgets, activities and experiences that will present health as a lifelong process of balancing exercise, diet, proper rest and hygiene".

Interactive exhibits will allow guests to compete in the Fitness Play Zone and

glimpse their future self with the interactive ageing software.

The Group Health Cooperative provided a planning grant, followed by a US\$1m (€756,480, £627,000) challenge grant from the Bill and Melinda Gates Foundation, with the balance of the grant contingent on the centre reaching its fundraising goals by August 2011.

Additional early support has come from Public Health – Seattle & King County, Swedish Medical Centre, Seattle Children's Hospital, First Choice Health Network, Amgen and Bastyr University. Details: www.pacsci.org



The new spa is part of an ongoing wider hotel refurbishment

September debut for Wyndham Grand spa

A new spa at Wyndham Hotels and Resorts' Wyndham Grand hotel is to open at Chelsea Harbour in London, UK, this September.

The Blue Harbour Spa at the Wyndham Grand will have six treatment rooms, a sauna, steam room and a 17m swimming pool, complete with swan neck waterfalls and swim jets.

Treatments will be provided by a selection of product houses including Yon-Ka, Aromatherapy Associates, Monu and Mama Mio.

The spa menu has been created with eastern and western influences in mind, and will incorporate holistic therapies including reflexology

and Ayurvedic massage alongside everything from volcanic stone massages to salt scrubs to seaweed wraps. Two of the six treatment rooms at the spa are double rooms.

The Blue Harbour Spa will also offer a signature treatment, the Melt Massage. A massage oil candle melts into scented oil, which is dripped all over the body for a 75 minute massage.

The opening of the spa forms part of a hotel-wide refurbishment, which has already seen the launch of a new penthouse floor and the redesign of the interior, and a number of outdoor spaces. Details: www.wyndham.com

New leadership for DSA and IMSA organisations

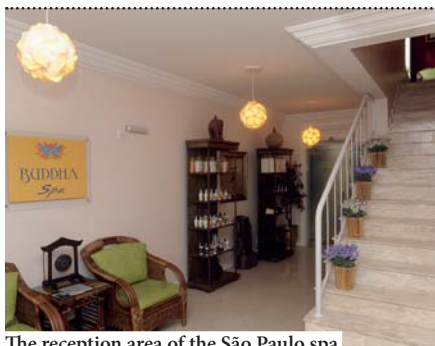
The Day Spa Association (DSA) and The International Medical Spa Association (IMSA) have been sold to DSA World, Inc.

DSA World is headed by Allan Share, who will become president of the DSA and IMSA.

Commenting on the sale, Share said: Our goal is to make the DSA and IMSA the leading trade associations in the professional spa, esthetics and wellness industries. We will bring

together the dispirit parts of our industries by providing them with a one-stop-source for information, the place to learn about allied professions as well as an easy connection to other colleagues around the world."

Hannelore Leavy, founder of the DSA and IMSA as well as the current executive director, will stay on as chair of the Advisory Board. Details: www.dayspaassociation.com



The reception area of the São Paulo spa

Fifth Buddha Spa Brazil

A fifth Buddha Spa branded facility has opened in São Paulo, Brazil. Covering 3,768sq ft (350sq m), the new boutique spa uses own-brand Buddha Spa products as well as Klaroma cosmetics and has five treatment rooms.

A total of 10 more facilities are planned to open under the Buddha Spa brand, with two more launching by the end of 2010. Details: www.buddhaspa.com.br

Montage Deer Valley to open in December 2010 in Utah

Montage Hotels & Resorts group has unveiled its latest destination – Montage Deer Valley – which will open in Park City, Utah, US, in December 2010. Designed to be reminiscent of a traditional mountain lodge, it will feature a 35,000sq ft (3,251sq m) alpine-inspired spa with outdoor pools and a terrace with fire pits. Details: www.montagedeer valley.com



The resort destination will be in Park City

Viva Mayr introduces laser-supported weight reduction

The medical programme at the Viva Mayr clinic in Austria has been boosted with the addition of a new laser-supported weight reduction programme.

Said to mobilise and remove a range of toxins, the MAYR therapy includes laser treatment that uses tested frequencies to mobilise fat tissues. This is used in combination with fasting, exercise, targeted massage and lymphatic drainage as well as bio-impedance analysis. In total, four to six treatments are recommended. Details: www.viva-mayr.com

Thanda's Star for Life scheme celebrates fifth anniversary

The founders of the Thanda lodge and spa in the KwaZulu-Natal region of South Africa have celebrated the fifth anniversary of their Star for Life programme. It is now offered at 62 schools in the region and has reached out to more than 50,000 people in the province. An independent impact assessment was undertaken to evaluate the effects of the programme on learners and a reduction in the number of teenage pregnancies was noted, as well as better academic performances. Details: www.thanda.co.za

for a full listing of future events please visit spaopportunities.com

SPA DIARY

21-22 August 2010

A5M CONFERENCE

**Sofitel Melbourne on Collins,
Melbourne, Australia**

Hosted by The Australasian Academy of Anti-Ageing Medicine, the 2010 A5M Conference will combine internal and external aspects of anti-ageing and regenerative medicine and will include more than 30 workshops discussing the latest research and protocols.

Tel: +61 3 9813 0439

Web: www.a5m.net/conferences

4-5 September 2010

SYDNEY INTERNATIONAL SPA & BEAUTY EXPO

Sydney Convention Centre, Sydney, Australia

One of Australia's largest spa and beauty trade events. Presents the latest ideas, products, treatments and equipment from the country's leading brands and suppliers.

Tel: +61 2 9422 2535

Web: www.internationalbeautyexpo.co.au

12-13 September 2010

EUROPEAN SPA SUMMIT

Portes de Versailles, Paris, France

A benchmark event since it was founded in 2007, the European Spa Summit is targeted more particularly to hotel sector professionals and covers all of the problems inherent in setting up and managing spas.

Web: www.beyondbeautyparis.com

16-17 September 2010

THE NATURAL HEALTH CONFERENCE AND EXPO

Aotea Centre, Auckland, New Zealand

One of Australasia's foremost trade events for complementary healthcare professionals, naturopaths, therapists, pharmacists and health retailers. Taking place in New Zealand.

Tel: +61 2 9660 2113

Web: www.naturalhealthexpo.com.au

23-26 September 2010

INNER IDEA CONFERENCE

La Quinta Resort & Club, California, US

An annual event dedicated to exploring the cutting edge of fitness and wellness. Celebrating its fifth anniversary this year, it will feature



Professional Beauty Manchester will take place in the UK in early October

more than 100 sessions on Pilates, yoga, Nia®, GYROKINESIS® & GYROTONIC® exercise. Keynote speakers will include six-time Ironman® world champion Mark Allen and shaman and healer Brant Secunda. It is organised by the IDEA Health & Fitness Association, a leading membership organisation of fitness and wellness professionals with more than 23,000 members in over 80 countries.

Tel: +1 858 535 8979

Web: www.ideafit.com/Inner-IDEA

10-11 October 2010

PROFESSIONAL BEAUTY MANCHESTER

Manchester Central, Manchester, UK

A leading professional health, beauty and wellness event. Last year's show saw more than 17,000 beauty trade buyers meet, learn and buy from industry suppliers and get the latest tips at a series of free masterclasses relevant to their businesses and careers.

Tel: +44 207 728 5000

Web: www.professionalbeautymanchester.com

12-15 October 2010

INTERNATIONAL SUMMIT ON MEDICAL TRAVEL, WELLNESS & RETIREMENT (IMWELL)

Makati Shangri-La Hotel, Philippines

The 2010 IMWell Summit is for healthcare, hospitality and travel industry leaders from around the world, as well as policymakers from different governments and agency bodies. All come together to integrate various healthcare delivery models, systems and global benchmarks for an efficient, productive and equitable delivery of healthcare across nations and societies.

Tel: +632 910 8030

Web: www.philippinesheartofasia.ph

13-16 October 2010

INTERBAD

Trade Fair Centre, Stuttgart, Germany

The 22nd international trade fair for swimming pools, pool and bath technology, saunas, physiotherapy and wellness, plus the congress for the recreational and medicinal bath industry.

Tel: +49 711 18560 2591

Web: www.messe-stuttgart.de/interbad

17-18 October 2010

LES NOUVELLES ESTHETIQUES

The Forum, Johannesburg, South Africa

South African spa and beauty networking conference for decision-makers within the skincare, wellness and equipment industries.

Tel: +27 11 447 9959

Web: www.lesnouvelles.co.za

10-12 November 2010

COSMOPROF ASIA

Hong Kong Convention & Exhibition Centre, Hong Kong, China

Beauty and cosmetics tradeshow with over 1,350 exhibitors and 10,000 visitors. One hall focuses solely on beauty, spa and wellness and nail products and equipment.

Tel: +852 2827 6211

Web: www.cosmoprof-asia.com

15-18 November 2010

ISPA CONFERENCE & EXPO

Maryland, Washington, US

With four days of speaker presentations covering topics including business strategy, leadership and management, plus more than 300 exhibitors, each year, thousands of global spa professionals attend this conference.

Tel: +1 859 226 4326

Web: www.experienceispa.com

ANIKA

ORGANIC LUXURY



CLINICALLY TESTED
EYE WRINKLE REDUCTION
OF 65% WITHIN 28 DAYS

ONE OF THE WORLD'S FIRST
AUTHENTIC LUXURY ORGANIC SPA BRANDS

ESSENTIAL WISDOM. ESSENTIAL OILS.

ESSENTIAL SKINCARE.

Introducing our latest results-driven range of natural skincare products, suitable for all skin types, delivering effective everyday professional solutions for you and your clients.

For further information on AA Professional and Retail Essential Skincare, and treatments, please contact us.

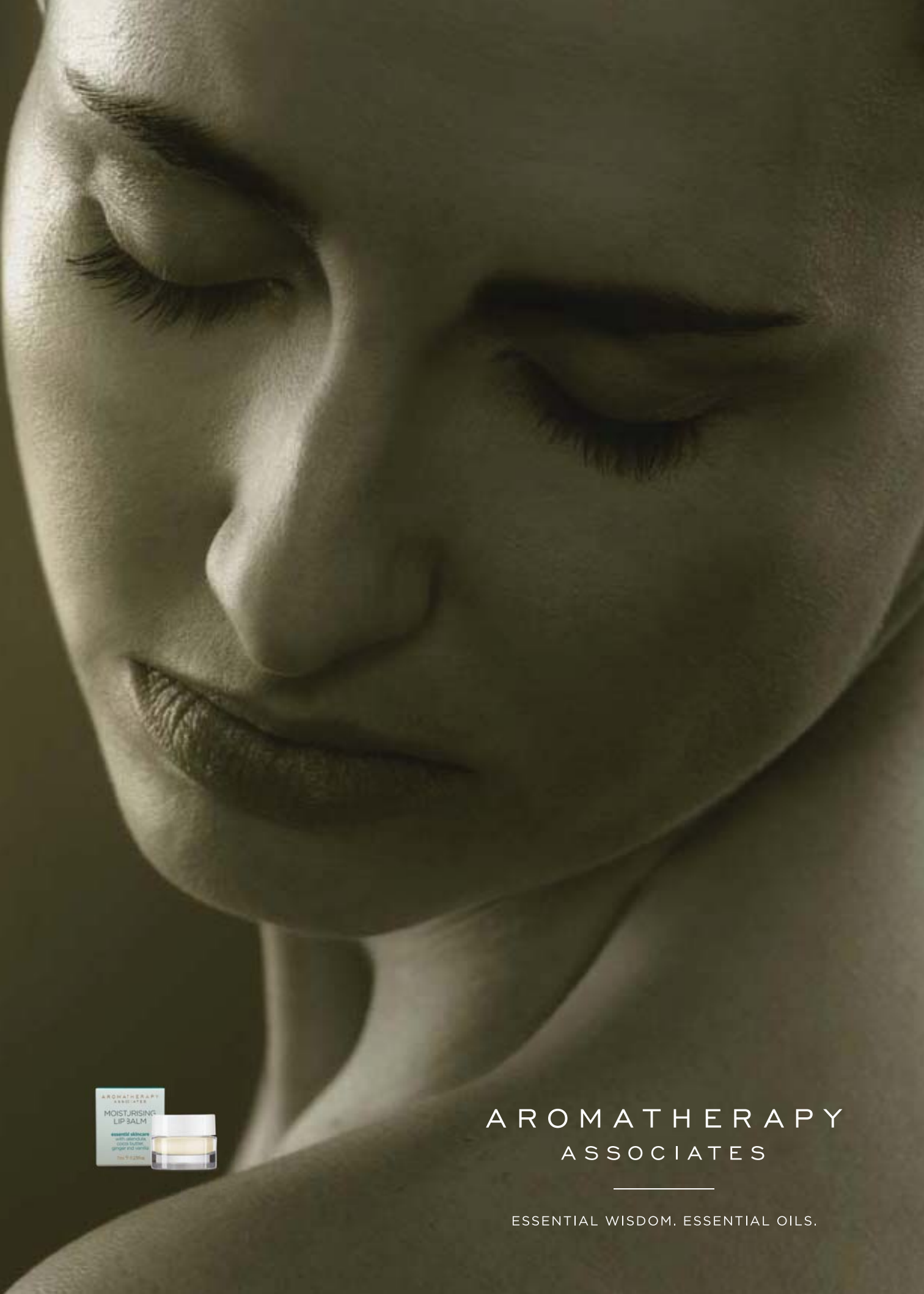
+44 (0)20 8569 7030

or email: info@aromatherapyassociates.com

www.aromatherapyassociates.com



UK | EUROPE | MIDDLE EAST | ASIA | S. AUSTRALASIA | JAPAN | CANADA | USA | KOREA



AROMATHERAPY
ASSOCIATES

ESSENTIAL WISDOM. ESSENTIAL OILS.

GREEN EFFORTS WITH LIFE CYCLE ASSESSMENT

If you are serious about sustainability, Ted Ning explains why you should explore the Life Cycle Analysis concept



Ted Ning

Ted Ning is the executive director of the Lifestyles of Health and Sustainability (LOHAS) Conference, the executive editor of the LOHAS Journal and www.lohas.com

We have all heard about green products entering the spa world, but how many of us actually understand how to determine the validity or, more importantly, how we can transform products into green ones? There are some methods and tools to assist in evaluating a product's impact on the environment and one of these is called Life Cycle Analysis (LCA). It was originally introduced by academia and some niche companies but is becoming more integrated into mainstream business practices, including spa. I feel this is the direction that many companies need to move towards on sustainability. However, the concept is relatively new and can be confusing for those unfamiliar with it. Here are some basic things you should know about this emerging concept – especially if you are serious about sustainability.

Life Cycle Analysis emerged from industrial ecology and seeks to redefine the global economy from a linear system of extraction, production, usage and waste to a 'closed loop' system. To perform an LCA, one needs to tally all the materials and energy into the production, use and disposal of the product. Take the sum of all the outputs (air, water, emissions, materials and waste) from each phase and determine the impact it has on human health, environmental health and resource depletion.

Although there are many ways to use LCAs, the prominent users of this tool are consumer products. First, you need to ask yourself why are you performing an LCA? Is

it intended to improve a product? Are you intending on making an environmental claim to the public? Also, what will you be evaluating? Is it a single product or an entire product line? What is the timeline you will be evaluating? The most recent year is always the best. These basic questions of what and why are crucial for an initial setup.

To conduct an LCA, you need lots of data. The 'grunt work' of an LCA begins with data collection and modeling or a Life Cycle Inventory (LCI) in LCA terms. Often, this is clarified through a process map of your product's life cycle. Once the LCI is completed, the inputs and outputs need to be interpreted to explain their effect on key environmental categories such as human health, environmental quality, and resource depletion. This is known as the Life Cycle Impact Assessment (LCIA) and is used by decision makers to inform choices on how to lessen their impact on environmental categories. Once the LCI and LCIA are complete, it is left to the user to interpret the results and determine the best next step to take.

LCA is a powerful tool that can help us understand the impact of products such as skincare brands used in spas. Like many tools, it can be used in many ways and some aspects are more beneficial than others. However, when used properly, it can provide great assistance to those seeking to accomplish broader sustainability goals. Combining this with ingredient labelling and certification is the ultimate in a green spa approach to wellness.

New range of consultancy services offered at The Carlton Institute

UK-based training provider The Carlton Institute is to offer a new portfolio of consultancy services for owners and operators.

Particularly relevant for standalone sites, operators within hospitality outlets and international, multi-site operators, the new team has a range of specialist areas of knowledge that can be tailored to fit a client's specific business needs. These include a treatment skills assessment which is an independent standards assessment of a facility or team with recommendations on how to improve where needed. Other areas of expertise include how to grow customer bases and boost business skills including training courses for improving retail sales; benchmarking services; customer research and website audits, which examine the construction of a site as well as whether the optimum amount of sales leads are being generated. Details: www.carltoninstitute.co.uk

Follow-up retailing with a difference from Skin Authority

It's no secret that spas struggle with retail, while follow-up calls after a visit are practically unheard of. However, with a reported 76 per cent of customers repurchasing its products, the US-based skincare brand Skin Authority seems to have made a breakthrough.

Skin Authority, which sells its products through spas and plastic surgery clinics, has a call centre with 15 skincare coaches – trained

and licensed estheticians – who offer free advice to customers, even those who aren't already advocates of the brand.

In addition, when customers visit a Skin Authority spa partner, they can opt-in to a home care programme where the coaches contact them to offer advice on products purchased and the results they should be seeing. Details: www.skinauthority.com



Skin Authority has a call centre with 15 skincare coaches



Take a one-year journey into Spa Management

Humber's Spa Management diploma program covers everything from managing a spa to starting your own - all within one year.

For more information contact: Antonietta Perretta, Program Coordinator 416-675-6622 ext 4089

business.humber.ca

BETH SHAW

Available to teach workshops at your spa



Beth Shaw, Founder of YogaFit®, the largest Yoga School in North America and author of *Human Kinetics* #1 selling Yoga book!



Classes include:

- YogaCore®
- Flex & Flow®
- YogaStrength®
- Women's Empowerment classes

Email: media@yogafit.com

The Leader in Mind/Body/Fitness Education

WWW.YOGAFIT.COM



WORLD-CLASS TRAINING FOR REWARDING SPA CAREERS

Established in 1976, Elmcrest College is the first registered private career college in North America wholly dedicated to curriculum for the spa wellness industry. Elmcrest College prepares students to become the highly skilled, job-ready spa personnel in demand by premier spas worldwide.

Our graduates have gone on to work in all types of amazing environments from cruise ships and resorts in Dubai, St. Lucia, Barbados and Mexico to hotel and days spas worldwide.

SPA MANAGER/DIRECTOR DIPLOMA PROGRAM

Elmcrest College is the first to offer full-time diploma programs in Spa Management in North America. Our curriculum provides exposure to a broad spectrum of management skills, spa industry knowledge and practical applications from the front desk staff to the senior spa manager/director.

Our 10-month full-time program has attracted students from across the globe. Our curriculum represents some of the highest standards in the world. We provide students with the skills and knowledge highly sought after by today's leading spa employers both locally and internationally.

For further information on our programs, contact our Admissions Department today at 416-256-5356 or by email at admissions@elmcrestcollege.com.



1200 Lawrence Avenue West
North York Ontario Canada M6A 1E3
Toll free in North America: 1-888-641-6300



www.elmcrestcollege.com

jobs and news for the spa and resorts industry worldwide

spa opportunities

Forthcoming issues:

27 AUG 2010

Book by 17 August

10 SEPT 2010

Book by 31 August

24 SEPT 2010

Book by 14 Sept



to advertise

T: +44 (0)1462 471907

E: spaopps@leisuremedia.com



KEYWORDS: chantico fire

CHANTICO GLASSFIRE

Featuring new glassfire technology, the Chantico tabletop biofireplace burns eco-friendly bio ethanol fuel called Fanola® and provides up to two hours burning time. Marketed as completely safe, if it is tumbled, the Chantico self-extinguishes and is said to be completely non-spill, even when moved or pushed over. The inside of the burner is filled with coils of hygroscopic ceramic fibres that absorb and keep the fuel contained. With no smoke, soot or hard connections, it is portable, safe to use indoors and has been developed especially for use within commercial spaces.

POWER PLATE'S PRO6™

Power Plate International has unveiled its new pro6™ machine. The pro6™ offers health clubs and fitness areas a single product with a range of dynamic training options. Incorporating the proMOTION technology – based around an upper-body cable resistance training system – the pro6 uses Vectran® cables to help transfer vibrations to the body at a high frequency.



KEYWORDS: power plate



Product News

POWERED BY

spa-kit.net

For more information, or to contact any of these companies, log on to www.spa-kit.net and type the company name under 'keyword search'

CACI ULTIMATE

The latest offering from CACI International is the CACI Ultimate, a three-in-one system incorporating microcurrent, LED light therapy and crystal-free, orbital microdermabrasion. The microcurrent toning phase uses patented electrical 'waveforms' at ultra-low frequencies to stimulate facial muscles. Secondly, a 'wrinkle comb' phase combines specific wavelengths of light with high-frequency microcurrent stimulation. Thirdly, disposable abrasive tips for exfoliation. The treatment then finishes with a silicon-based 'hydromask'. The CACI Ultimate has 45 preset treatment programmes.



KEYWORDS: caci international



KEYWORDS: rishi tea

RISHI TEA BLENDS

A total of 12 new loose leaf tea blends have been launched by Rishi Tea. Including six botanical blends, three chai teas and two green teas, the new blends include Bergamot Sage, Hibiscus Berry, Red Ginseng Recharge, Tumeric Ginger and White Ginseng Detox. There is also a Chocolate Maté Chai, Green Tea Chai and Vanilla Mint Chai while the Coconut Oolong blends Bao Zhong oolong with coconut. Rishi Tea founder Joshua Kaiser said: "Our thought process comes from the kitchen, not the lab. We're making innovative teas that represent different cultures and traditions."

HAMPTON SUN RANGE

Inspired by the beaches of eastern Long Island, New York, the Hampton Sun brand specialises in sun and skincare. Including natural and organic oils as well as anti-ageing ingredients, Hampton Sun's formulas are hypo-allergenic and dermatologically tested and offer UVA/UVB protection for every category of sunbather. Their Smart Serious Sunbathing range includes moisturisers and a Continuous Mist Sunscreen in both SPF55 and 35 with an applicator that can be dispensed from any angle.



KEYWORDS: hampton sun

ROW AND SCULL WITH OARTEC

The new Oartec Rowing Simulator replicates the dynamics of a boat and the full range of exact movements made when rowing and sculling in a boat. Designed to encourage correct technique, users row with an oar in each hand, differing from more traditional pulley-based systems, and the simulator can be used for a range of functions, including technical training and cardiovascular work. Commercially-available only, the kit was originally designed with rowing clubs and federations in mind, and is versatile as well as being easily stored when not in use.



KEYWORD: waterrower



KEYWORDS: crystal clear

CRYSTAL CLEAR THERAPY

This painless oxygen therapy system uses puncture jet technology to drive high-pressurised streams of oxygen, combined with a patented anti-ageing serum, through the skin's barrier defence system into the deeper layers of the epidermis. The treatment is based on the premise that oxygen levels in our skin cells are important for healthy skin metabolism. The unit comes with two handsets: a lower-pressure option for the delicate eye area and a higher-pressure option for the rest of the face.

POWERED BY

spa-kit.net

For more information, or to contact any of these companies, log on to www.spa-kit.net and type the company name under 'keyword search'



KEYWORD: kuush

STRIKING GOLD

Australian organic brand Kuush – who originated the 24 Carat Gold Facial – has announced that spas will be able to do all of the Kuush facials at not cost to the outlet. The brand's streamlined facial delivery concept is intended to help spas to substantially increase revenue. Spokesperson for the brand, Shondelle Murphy, said: "This concept is absolutely amazing and is going to take the world by storm. We are extremely thrilled to be able to offer this to outlets. Clients even get to take something home with them! If you want to be in on the action, simply email admin@kuush.com"

The New SpaFinder iPhone App

Search, Book, Spa!



Available on the
App Store

Powered by
SPABOOKER
A DIVISION OF SPAFINDER

Connecting over 5,000 spas with spa-goers around the world

Thanks to SpaBooker's patent-pending technology, consumers worldwide can now find spas, check deals and book appointments 24/7. SpaBooker is the fastest-growing spa management software company, and is the only solution that also brings you new customers.

For a free download, visit the iPhone App Store!

To learn more, visit www.Spa-Booker.com or contact: Tracey Solanas, tracey.solanas@spa-booker.com



For the past 10 years, **Chiva-Som** is the only destination spa to have consistently appeared in the top three of the Conde Nast Traveller (UK) Reader's Travel Awards. Chosen as the "World's Best Destination Spa" in the 2006 Travel+Leisure Reader's Travel Awards, Chiva-Som is also a proud member of the Destination Spa Group (www.destinationspa.com).

We are now seeking for candidates to join us in the position of: HOLISTIC COUNSELOR

Chiva Som guests are typically successful, busy, stressed and seeking to find some balance in their life. Chiva Som believes in a balance of the mind, body and spirit, and seeks to provide our guests with the tools to find that balance for themselves.

As such Chiva-Som has a number of positions available for holistic minded practitioners who specialize in the mind-body connection. Candidates are sought that have the ability to work with clients suffering from stress and related emotional or mental issues such as fears, anxieties, anger, life change etc., as well as practitioners working with energy therapy, or the spiritual aspect of our lives. The ability to offer support for clients on retreats focusing on resolving specific issues such as weight loss or detoxification is also required.

Our ideal candidate would have a background in psychology or formal counseling qualifications, as well as able to provide additional services such as meditation, EFT, life coaching, or hypnotherapy. We are open to applications from all practitioners who have the ability and experience to address our guests needs as outlined above.

If you have

- Strong training in fields that cover the above needs
- A mature outlook
- Walk the talk – exemplifying the qualities we wish to impart to our guests
- Several years appropriate clinical practice
- Industry references
- Ability to work in a foreign country for up to several years

Then please send your CV to us at piyanuch.j@chivasom.com, Piyanuch J. HR Manager



YOU CAN VISIT OUR WEBSITE AT www.chivasom.com

HEAD THERAPIST & SPA THERAPISTS

Location: Dubai, United Arab Emirates
Salary: Competitive



Set in a vibrant and exciting city, poised on the brink of becoming the world's foremost leisure and business destinations, The Ritz-Carlton, Dubai International Financial Centre offers a dynamic setting and opulent retreat for any traveler.

REQUIRED CRITERIA

- Previous 5* star spa work experience, minimum 18 months.
- Internationally recognized beauty qualification.
- Ability to work as part of a team & maintain relationships.
- Impeccable personal grooming standards.
- Proven retail sales skills
- High level of written and spoken English, other language skills beneficial.

To apply please email your CV and cover letter to re.dxbif.hr.coord@ritzcarlton.com.

OTHER VACANCIES

- Head receptionist
- Receptionist
- Fitness Instructor

www.ritzcarlton.com



INDULGENCE

We're looking for a well - qualified and motivated Beauty Trainer/Laser Therapist to join our day spa Indulgence in Hong Kong. We would be delighted to offer a competitive salary, training and excellent career opportunities to the right candidates.

Beauty Trainer / Laser Therapist

Duties

- Required for up to 30% of the time to plan and conduct professional training sessions for the therapists.
- Work closely with the Operations Manager to develop treatment programs & plan treatment promotions and assist in the collection of customer feedback.
- To prepare the training manual and translate product information.
- Mainly perform the Laser treatment and you'll also need to perform facials, massage, waxing and body treatment for our customers.

Requirements:

- You will need to be qualified to NVQ level 3, BTEC, CIDESCO, CIBTAC or equivalent, and have a minimum of 5 years experience in a salon or spa environment is essential, in which 2 years as the beauty trainer.
- Must hold the laser/IPL certificate
- Experience using by E light of Syneron and VelasMOOTH is an advantage
- You'll need good communication skills to work with people from various nationalities and cultural backgrounds.
- A positive 'can-do' attitude, hard working and pro-active.
- Can adapt and enjoy life in Hong Kong.

If this is you then this is your chance to work in an ultra modern Salon overseas in Hong Kong with an already established & successful team!

If you are at that stage in your career & life that you want to work overseas, please forward your detailed resume with current and expected salary and your recent photo in MS WORD FORMAT to irisleung@indulgence.hk as this is a fantastic opportunity.

Please visit www.idulgence.hk to know more about us.





Cleopatra's Spa and Wellness Dubai delivers an innovative collection of spa, health, beauty, fitness and leisure services. Situated within the lavish grounds of Wafi, a unique destination styled after Ancient Egypt.

Being one of the first and largest facilities in the UAE, we pride ourselves on delivering an exceptional client experience. We believe it is the responsibility of Cleopatra's Spa and Wellness to create an environment that nurtures the wellbeing of our clients.

In order to do this we require exceptional people within our team

MEMBERSHIP RELATIONS MANAGER

Reporting to the General Manager you will be responsible for driving and retaining membership sales, building strong client relations acting as an ambassador for Cleopatra's Spa and Wellness. 2yrs+ Health Club membership experience necessary.

HAIR STYLISTS X 2

Reporting to the Salon Manager you will be responsible for driving salon business by creating classic or contemporary hair services whilst continually improving personal and technical skills. Creating a reputation and following that attracts loyal and new clientele. The ideal stylist will have a minimum 3yrs experience and display passion, creativity and drive.

SPA TRAINING & STANDARDS SUPERVISOR

ITEC or CIBTAC beauty therapy plus training qualification required for this position. You will be responsible for maintaining brand and spa standards, training and developing staff to reach their potential; whilst also being actively involved in the day to day commercial and operational running of the spa.

All positions are full time, based in Dubai, UAE. Salary/commission plus expat package details available on application. Please forward CV/passport sized photograph with cover letter expressing your interest to Fiona.burke@wafi.com / Chris.Allfatt@wafi.com

Fairmont
LE MONTREUX PALACE



- 2000 m² SPA AREA
 - 500 SPA MEMBERS
 - 25 STAFF TEAM MEMBERS
- THE 1 THING MISSING IS YOU**

ASSISTANT SPA MANAGER WILLOW STREAM SPA

Fairmont Le Montreux Palace is a five-star hotel situated on the shores of Lake Geneva in Switzerland, overlooking the Alps. Built in 1906, this Jewel of Belle-Époque architecture offers a traditional and elegant atmosphere. Fairmont Le Montreux Palace is a member of Leading Hotels of the World and has 235 rooms and suites that are luxuriously furnished, offering both comfort and the latest technology.

The Assistant Spa Manager of the Willow Stream Spa will be responsible for the daily spa operations including short and long range strategic planning so that the Spa operates cost effectively and efficiently. Enforce and adhere to Willow Stream Protocols set forth to employees and facilities.

If you are dynamic, a great team player, you have two years of experience in a responsible and leading role in the field of wellness you are fluent in French and English and you are looking for your this kind of challenge please sent your CV and a letter of motivation to attention of Human Resources by e-mail hr.montreux@fairmont.com



Swiss Deluxe Hotels



A member of
The Leading Hotels of the World

spa opportunities

JOBS ONLINE

visit www.spaopportunities.co.uk for more details on the following jobs

Therapists

Company: Old Thorns Manor Hotel
Location: Hampshire, United Kingdom

Experienced Holistic Spa and Beauty Therapists

Company: Mere Golf Resort and Spa
Location: Cheshire, United Kingdom

Beauty Trainer / Laser Therapist

Company: Indulgence
Salary: Competitive
Location: Hong Kong

Aestheticians

Company: Fairmont Hotels and Resorts
Salary: Competitive wage includes hourly rate + comm
Location: Banff, Canada

Spa and Leisure Manager

Company: Mercure Hotels
Location: Sheffield, United Kingdom

Beauty Therapist

Company: Berkeley Health Club and Spa
Location: London, United Kingdom

Holistic Counselor

Company: Chiva-Som
Location: Hua Hin, Thailand

Spa Training and Standards Supervisor

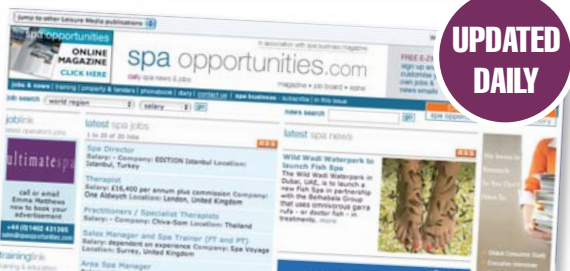
Salary: commission plus expat package
Company: Cleopatra's Day Spa
Location: Dubai, United Arab Emirates

Head Therapist

Salary: Competitive **Company:** The Ritz-Carlton
Location: Dubai, United Arab Emirates

Spa Sales and Reservationists

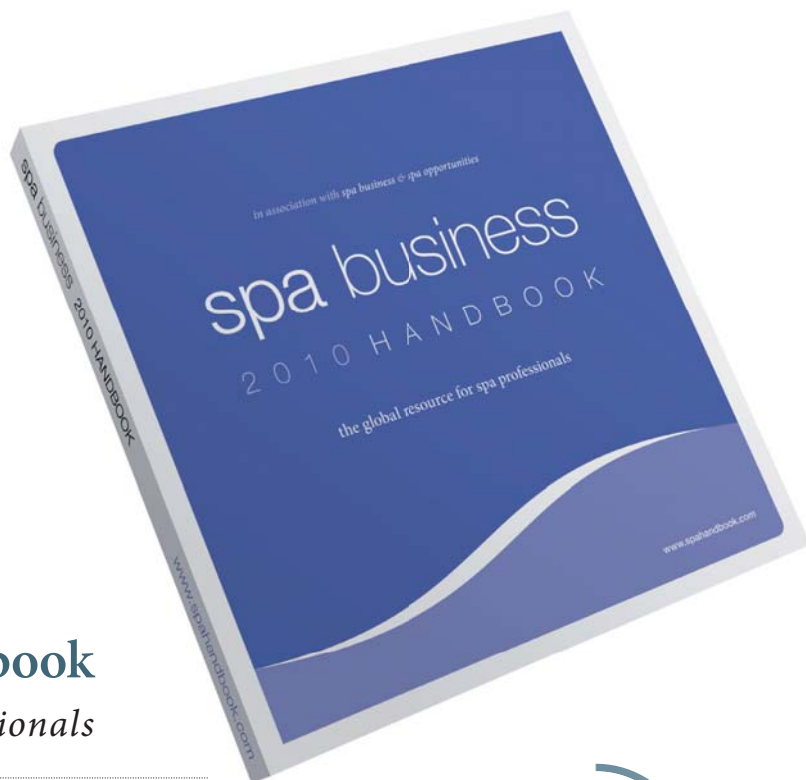
Salary: Competitive
Company: Corinthia
Location: London, United Kingdom



for more spa news and jobs updated daily visit www.spaopportunities.co.uk

Get your copy of the new Spa Business Handbook

The *Spa Business Handbook* is the ultimate reference guide for the international spa market. Published in January 2010 as a comprehensive resource for operators and suppliers worldwide, it will be read by key decision makers including leading hotel and spa operators, suppliers, developers, consultants and other experts. It will also be distributed at key spa events.



spa business 2010 handbook
the global resource for spa professionals

What's in the handbook?

OPERATOR INFORMATION

- Predictions and trends for 2010
- Global market hot spots
- Industry movers and shakers
- Key industry statistics and research
- A 2010 diary highlighting events, shows and networking opportunities
- A development pipeline
- Spa design
- A focus on disabled access
- Fitness in spas
- Product launches

SUPPLIER INFORMATION

- Company profiles, including essential information, contact details, images of products and pictures of key contacts
- Our new training directory section
- Updated Supplier Index and Product Selector
- New and improved A-Z listing of trade associations
- A-Z listing of the latest green resources

£25
plus P&P

POWERED BY

spa-kit.net

*in association with
spa business &
spa opportunities*



To purchase your 2010 edition please visit
www.spahandbook.com/subs or email subs@leisuremedia.com

Trump comes out of bankruptcy protection

Trump Entertainment Resorts (TER) has confirmed that it has emerged from Chapter 11 bankruptcy protection after clearing around US\$1.3bn (£851m, €988m) worth of debt.

Investment firm Avenue Capital Group has served as lead bondholder during the reorganization of the company, which operates three casino resorts in Atlantic City, New Jersey, US. TER has also benefited from an injection of US\$225m (£147m, €171m) of new equity into the business, with US\$125m (£82m, €95m) going towards reducing pre-petition debt.

Avenue Capital Group's chair and chief executive officer Marc Lasry, who is to become chair of TER, said: "Trump Entertainment Resorts today begins a period marked by new financial strength."

TER chief executive officer Mark Juliano added: "Our company is now well-capitalized and possesses a long-term strategy for growth. Our new board of directors and ownership group have made it clear that they are dedicated to the success of the Company over both the short- and long-terms."

The company entered bankruptcy protection in early 2009. Details: www.trumpcasinos.com



The property boasts a mountainous backdrop and has been built on a heritage site

Second Indochina property for Alila group

The Alila Hotels & Resorts group has unveiled its second property in Indochina.

Called Alila Luang Prabang and due to open in October 2010, the new hotel and spa will be located in the UNESCO heritage town of Luang Prabang in Laos and overlook the confluence of the Mekong and Nam Khan rivers.

Combining existing colonial buildings built between 1910 and 1920 with new structures designed to complement the original designs, the all-suite property will feature a total of 23 suites, each with a private garden.

The property will offer views of the surrounding sacred mountains and landmarks.

There will also be a Spa Alila facility with four single and double treatment rooms as well as hydrotherapy and aromatherapy baths. The treatment menu will focus on natural therapies using locally-sourced ingredients.

Alila Luang Prabang is also intended to complement the group's existing property in central Luang Prabang – 3Nagas by Alila – that was converted into a boutique hotel in 2003. Details: www.alilahotels.com

CONTACT BOOK CONTACT BOOK CONTACT BOOK CONTACT BOOK CONTACT BOOK CONTACT BOOK

American Massage Therapy Association (AMTA) +1 877 905 2700

Asia Pacific Spa and Wellness Coalition + 65 6337 7473

Australasian Spa Association +61 3 9387 9627

British Association of Beauty Therapy &

Cosmetology (BABTAC) +44 845 065 9000

British Hospitality Association (BHA) +44 845 880 7744

British International Spa Association (BISA) +44 1580 212954

British Resorts Association (BRA) +44 151 934 2285/2286

Comité International D'Esthétique

Et De Cosmétique (CIDESCO) +41 44 448 2200

Complementary Medical Association +44 845 129 8434

The Day Spa Association +1 201 865 2065

European Spas Association +32 2 7332661

Federation of Holistic Therapists (FHT) +44 870 420 2022

UK Fitness Industry Association (FIA) +44 207 298 6730

Guild of Professional Beauty Therapists +44 870 000 4242

The International Federation of Aromatherapists +44 208 567 2243

International Health, Racquet and Sportsclub

Association (IHRSA) +1 617 951 0055

The International Medical Spa Association +1 201 865 2065

International Spa Association (ISPA) +1 888 651 4772

Institute of Hospitality +44 208 661 4900

Leading Spas of Canada +1 800 704 6393

New Mexico Spa Association +1 505 331 2344

New York Spa Association +1 315 359 9389

Premier Spas of Ontario +1 800 990 7702

Samui Spa Association +66 7742 08712

Spas Association of the Czech Republic +420 222 511 763

Spa Association Singapore +65 6223 1158

Spa & Wellness Association Singapore +65 6323 9235

Spa Business Association +44 1268 745 884

SpaFinder (US) +1 212 924 6800 (Europe) +44 870 121 6066

Spas Research Fellowship +44 1737 213 169

Thai Spa Association +66 2665 7395

VisitBritain +44 207 578 1000