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Two thirds of UK kids are 'insufficiently active'

More than two thirds of children in Britain fall below recommended levels of fitness for their age group, according to a new study.

Research by youth activity provider Fit For Sport, comprising 10,000 primary-school aged children, found that 67 per cent were unable to reach targets in jumping, running and throwing. Meanwhile, 24 per cent fell significantly below recommended levels, indicating that fitness is a cause for concern.

The findings of the *Challenging Children's Inactivity* report should serve as a wake-up call for parents, warned Fit For Sport CEO and founder Dean Horridge, who said many place too much emphasis on

their child's academic performance and not enough on their activity levels.

"This is a clear call to action," said Horridge.
"Physical inactivity is a ticking time bomb for the UK's health – both parents and schools must make sure children are spending enough



Only 21% of boys and 16% of girls hit recommneded activity levels

time being active to improve their fitness and health levels now, and set them off on a journey towards enjoying an active life."

The UK is currently in the grip of an inactivity epidemic and the latest findings indicate that much more must be done to reverse this

trend. Chief Medical Officer guidelines recommend children spend 60 minutes a day being physically active, yet only 21 per cent of boys and 16 per cent of girls achieve this.

In his foreword to the report, ukactive CEO David Stalker notes that youth activity levels are continuing to decline, indicating that more needs to be done by organisations, parents and teachers to reverse the trend.

"Previous research suggests the average 10-year-old in 1998 could beat 95 per cent of youngsters in 2008 in running tests, and further statistics show children's activity levels are continuing to fall," writes Stalker. "Inactivity is the fourth larg-

est cause of disease and disability, and directly contributes to one in every six deaths in the UK. As well as protecting against these dangers, being physically active every day is vital for the healthy growth and development of children." *Details: http://lei.sr?a=T7Z2a*

Luxury hotel set for 'Goldfinger' bank vault

EPR Architects are working to design the hotel and spa – in collaboration with Barr+Wray – at the upcoming Poultry Hotel in London. The fivestar offering will occupy the Grade I-listed former Midland Bank headquarters – the vault of which was portrayed as Fort Knox for the climax of 1964 James Bond film *Goldfinger*.

Slated to open in 2016, the highend hotel is expected to feature 252 bedrooms, in addition to a restaurant, health and leisure facilities, rooftop terraces and two pools. Continued on back cover

Virgin Active to be sold to investors

Global fitness chain Virgin Active has been sold to South African investment firm Brait in a deal that values the business at approximately £1.3bn.

Virgin Active has perennially been linked to potential IPOs – both on the London and Johannesburg stock exchanges – however a company spokesperson told *Leisure Opportunities* that the deal means there are now no plans for a listing in the immediate future.

Brait will acquire an 80 per cent stake in the health club operation, which was founded by Sir Richard Branson in 1999. Virgin Group will retain a 20 per cent stake. The gym chain has 267 clubs worldwide and is Europe's largest health club group by revenue.



The gym chain was founded by Sir Richard Branson

"We are delighted that we will continue to play a part in this alongside Brait, another long term investor with a strong track record in growing businesses," said Branson. Details: http://lei.sr?a=N6t5b

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Contacts:

The Leisure Media Company Portmill House, Portmill Lane, Hitchin, Herts SG5 1DJ, UK Tel: +44 (0)1462 431385 Fax: +44 (0)1462 433909 e-mail: please use contacts' fullname@leisuremedia.com

Subscriptions

subs@leisuremedia.com

Liz Terry 01462 431385

Head of News

Jak Phillips 01462 471938

lournalists

Tom Anstey 01462 471916 Helen Andrews 01462 471902

Architecture and Design

Katie Buckley 01462 471936

Products Editor

Jason Holland +44(0)1462 471922

Design

Ed Gallagher 01905 20198

Michael Paramore 01462 471926 Dean Fox 01462 471900 Tim Nash 01462 471917 Emma Harris 01462 471921

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SPORT

£42m cut to council sport budgets

Council sport and leisure budgets have been slashed by an overall figure of £42.4m since 2010, according to a survey released this month.

An investigation by the BBC found that London and north-west England were among the regions hardest hit, with almost half the total £42.4m cuts coming from councils in these areas.

Among the best-known leisure facilities to face the axe since 2010 was Sheffield's Don Valley Stadium where Olympic heptathlon

champion Jessica Ennis-Hill had trained while the West Midlands' only 50m swimming pool in Coventry is also set to close.

The pressure on local authorities to balance the books in the face of deep austerity cuts appears to have taken its toll. Meanwhile, David Sparks, who chairs the Local Government Association, said soaring social care bills are leaving local authorities with "little choice" but to squeeze budgets.

The Sport and Recreation Alliance CEO Emma Boggis sympathised with the "extreme



Don Valley stadium was demolished in 2013 due to council budget cuts

financial pressures" that councils face, but said short-term cuts now would lead to larger problems further down the line.

"Reducing investment in sport and in leisure facilities is storing up problems for the longer-term," she told the BBC.

"Limiting access to leisure facilities will result in greater inactivity and bigger costs to the NHS in terms of tackling conditions like diabetes, cardiovascular disease and depression." Details: http://lei.sr?a=V8A7M

Luton Town 'close' to new stadium location

Luton Town Football Club (LTFC) is close to securing a site for its planned new stadium, according to the club's CEO Gary Sweet.

Speaking ahead of the game against Hartlepool on 18 April, Sweet said that the club had passed "another important project milestone" in its efforts to relocate and move from its ageing Kenilworth Road ground.

"We've made some significant breakthroughs in recent weeks," Sweet said.

"Firstly, we've obtained support for our plans from the Labour Party group members at Luton Borough Council after a series of initial engagements.

"Secondly, we've been sufficiently encouraged to push ahead with the necessary enabling development plans to ensure that the stadium's construction can be funded through building other facilities. Not only would this wide-ranging, mixed-use plan assist the club, we believe it will also benefit the town greatly."



Luton CEO Gary Sweet says the club has passed a 'significant milestone'

Sweet added that while a preferred site had been identified, the club would not be announcing it due to commercial confidence and to protect the "probability of success".

The club has, however, now entered the preapplication stage with the council's planning office. If LTFC's plan is successful, it will bring to an end one of the most protracted and colourful stadium relocations in English football history. Details: http://lei.sr?a=Y4Y7V



Work starts on £33m elite centre

Construction work has begun on Scotland's new £33m Sports Performance Centre, located at the Riccarton Campus at Heriot-Watt University in Edinburgh.

The facility, designed by Reiach and Hall Architects, will become the new training base for Scotland's elite athletes and will support the high performance needs for football, rugby and volleyball, while offering additional support to athletics, badminton, basketball, cricket, fencing, handball, hockey, netball, shinty and squash.

The centre will include a full-sized indoor pitch with seating for 500, international standard grass plus synthetic outdoor pitches, a high performance strength and conditioning centre, a high performance medical centre and hydrotherapy pool, fitness centres plus studios and support services. There will also be a 12-court sports hall with 300 spectator seats, a large public health club, restaurant and private



The centre has been designed by Reiach and Hall Architects

dining areas plus conferencing spaces. The centre's name – Oriam – and accompanying branding, was also announced at a ground-breaking ceremony attended by Louise Martin, chair of Sportscotland. She said: "Oriam will facilitate sporting excellence in Scotland by helping performance athletes develop and maximise their talents across many sports. Details: http://lei.sr?a=K6u8e

Phase 2 unveiled for £200m Lord's revamp

Marylebone Cricket Club (MCC) has announced the latest phase of its redevelopment plans for Lord's Cricket Ground in London, which includes replacing the historic Tavern and Allen stands.

MCC, which owns the venue, intends to have a single new structure built in place of the two existing stands – adding more than 5,500 seats – to raise the ground's overall capacity to just under 30,000.

Designed by global sports architects Populous, the new

stand is expected to be completed by 2019, with work on the first phase beginning in September 2015. As well as replacing the Tavern and Allen stands, the second stage – which is the biggest planned phase of the Masterplan for Lord's – includes a new Thomas Lord Building, a new Tavern pub and internal reorganisation of the Pavilion to provide more room for cricket teams and staff.

Additional aspects of the project also include a new Harris Garden Building with a bar opening out on to the Garden, and extra



The designs include replacing two existing stands with a single structure

dressing rooms for tennis and squash.

Derek Brewer, MCC chief executive & secretary, said: "The South-Western Project will ensure facilities for players, match officials, supporters and MCC Members are of the highest possible standard by modernising areas of the ground that have become tired.

"MCC is committed to maintaining Lord's as the finest cricket ground in the world, and this project also provides a wonderful new front door to the Home of Cricket." Details: http://lei.sr?a=H5e6Z



Chelsea picks Technogym to supply gym equipment

Technogym has secured a new partnership with English Premier League leaders Chelsea Football Club, becoming the official fitness equipment supplier to the first team, development squads and ladies teams.

Under the agreement, Chelsea's training ground in Cobham, Surrey, will be equipped with Technogym equipment including ARTIS cardiovascular and strength equipment. The gym will also include Technogym's Omnia-3 training rig for versatile functional training; Pure Strength range of plate-loaded equipment for high-level strength training; and the Dual Adjustable Pulley cable machine. Details: http://lei.sr?a=g8s8f



The wide-ranging contract is for 20 years

Pulse lands local leisure contract worth 'up to £45m'

Pulse has won a 20-year contract to become Suffolk Coastal District Council's (SCDC) Strategic Leisure Development Partner in a deal potentially worth up to £45m.

The contract will see Pulse work with SCDC and its Strategic Leisure Operations Partner - Places for People Leisure - to develop existing and new leisure facilities and services in the district.

The partnership and £45m contract value also incorporates the potential redevelopment, equip and operational support of a number of other facilities within four additional local authorities' portfolios listed on the tender - North Norfolk District Council, Great Yarmouth Borough Council, Bolsover District Council and North East Derbyshire District Council.

SCDC expects to invest between £10-20m in its leisure facilities over the next 20 years. Pulse will provide SCDC with advice, support and proposals on design, funding, strategic planning, marketing, branding and operational best practice, as well as being principal supplier for all building works. Details: http://lei.sr?a=H5g3G

Fitness First eyes LA London sites

Fitness First remains firmly in the running for the £80m race to capture LA fitness, amid hopes that a successful deal would help it corner the lucrative London market.

Fitness First global CEO Andrew Cosslett has previously said the chain wants to be the Audi A4 of health clubs, offering a premium proposition in high density urban centres. The group hopes to replicate recent successes in Asian cities like Hong Kong with a drive in the UK capital.

LA fitness boasts an enviable property footprint in

London with 22 sites, including two 'premiumised' LAX clubs, which have reportedly enjoyed initial success. A well-placed industry source told Leisure Opportunities that the lure of LA's London presence would see Fitness First pursue the deal to the end, despite the need for additional investment in a number of LA sites.

Fitness First is currently in discussions to sell its German arm for just under £200m and Leisure Opportunities understands that partial funds from a successful sale could be used



Fitness First Group CEO Andrew Cosslett is eager for more London sites

in a bid for LA fitness. Competition has been hotting up in recent weeks as a number of players indicate interest in the 44-club LA fitness portfolio. Pure Gym and Sports Direct Fitness remain in contention, while Terra Firma Capital Partners has also reportedly lodged a bid. One potential stumbling block for Fitness First could be the Competition and Markets Authority, which has previously taken the view that the UK gym market is separated by pricing sectors. Details: http://lei.sr?a=Q8v4U

Health club sector M&A activity rising

The health club sector is becoming an increasingly attractive prospect for investors, as evidenced by a significant jump in the number of mergers and acquisitions (M&A) seen in the sector over the past year.

There were 19 M&A transactions alone in 2014, compared to an overall total of 24 in the three years previously, according to the European Health & Fitness Market Report 2014.

The report – presented by Karsten Hollasch of Deloitte

at the European Health & Fitness Forum (EHFF) in Cologne, Germany - observed an industry that has escaped the doldrums of recession and is becoming an attractive prospect, thanks to its growth. It noted the majority of activity was driven by strategic investors and financial investors rather than private individuals, with only one of the 19 M&A transactions driven by the latter in 2014. Other key findings from the report included:



Karsten Hollasch of Deloitte presented the report in Cologne

- There is correlation between GDP growth and gym membership increases. This was demonstrated by 2014 membership growth in Spain, Turkey, Germany and Poland - all of which outstripped the average European gym membership growth rate of 4 per cent.
- Most European club operators expect to grow in 2015, with Polish clubs the most optimistic and Russian clubs the least. Details: http://lei.sr?a=t5e9C

Tech is 'democratising' fitness

The rapid advance of technology is democratising fitness, giving consumers more choice than ever and leaving businesses facing difficult dilemmas, according to new Pure Gym CEO Humphrey Cobbold.

Speaking at the European Health & Fitness Forum (EHFF) during FIBO week, Cobbold said technology is empowering consumers, providing choices where decisions were previously made for them, and he acknowledged that it's sometimes a struggle to adapt.

Citing air travel as an example, Cobbold said passengers are now able to choose their airline, flight, class, boarding options and seat at the touch of a button. He noted the same technological advances

are "democratising fitness" and said that gym operators - many of whom "have a fixed cost and asset base from which they have to generate a material profit" - face painful changes as they adapt their business models to embrace new developments. Cobbold, who previously helmed online cycling retailer Wiggle, said we're just reaching the "end of the beginning" in terms of changes driven by technology,



Humphrey Cobbold became Pure Gym CEO in January

and predicted that focusing on what young gym users want will be key to long-term success.

"This technology revolution is coming from the bottom up - young people get it much quicker than we (over 50s) do," he said.

"We need to ask ourselves 'how do we reach 15 to 25-year-olds who see the world differently? How do we shape it to make it appealing to them?" Details: http://lei.sr?a=x4N5U

ukactive to lead childhood inactivity fight

ukactive is to renew efforts to tackle childhood inactivity through a raft of initiatives after merging with Compass.

Compass - the representative body for providers of children's activity and sport in schools and communities announced a six month review with ukactive last year following the resignation of former CEO Martin Gallagher, the outcome of which was the recent ukactive merger.

Tackling youth inactivity is an increasingly hot topic

and the Royal College of Paediatrics and Child Health (RCPCH) recently declared it should be a top priority for all parties in the forthcoming General Election. An increasing number of organisations across the physical activity sector have created products and services to boost youth activity levels, prompting ukactive to support the momentum. The physical activity sector body is launching a new ukactive Kids membership category and will produce a policy report in early June calling for greater focus on



Tackling youth inactivity is an increasingly pressing priority

children's activity levels by the next government. ukactive Kids will aim to inform government policy, develop strategies to foster sector growth and work closely with members to define standards and good practice.

"At a time when the new government will review its approach to children's activity it's essential the sector has a strong, unified voice on the key issue of promoting an active childhood," said Dean Horridge, chair of the ukactive Kids Board. Details: http://lei.sr?a=j9r5w

Global live streaming for **Retention Convention**

Health club operators across the globe are being offered the chance to gain key business insights from industry renowned retention experts, via a live stream of next month's Retention Convention.

The one-day Retention Convention is being led by retention specialist and Health Club Management contributor Dr Paul Bedford, who will explain how to develop a strategy to improve member retention.

The sold out show will be live streamed across the world on 14 May, enabling operators to learn from the experts what impacts retention and what are the key components of a retention strategy. Details: http://lei.sr?a=2M9k9



Physical Company's new MD John Halls

Physical Company keeps it in the family with new MD

John Halls has been appointed MD of family-run fitness solutions provider Physical Company with immediate effect.

John has literally grown up with Physical Company, having helped his mother Penny Halls when she started the business 26 years ago. In those early days, John and his brothers Nick and Jason would put together orders and pack at the family home.

John joined Physical Company officially in 2006 as sales and marketing manager, while Nick focused on the logistics and Jason on finance and administration. The three brothers now run the business jointly: Penny Halls has officially retired but remains involved with the company as a non-executive director. John became sales and marketing director in July 2011 and in the last four years has seen rapid growth for the Desborough-based firm.

"My role now is to continue to improve product quality and ensure our customer service levels remain high as our business grows. This is definitely an exciting time to be leading Physical Company," said John. Details: http://lei.sr?a=z8d5T

Lincoln Castle completes £22m redevelopment

Lincoln Castle in Lincolnshire has reopened following a £22m refurbishment, restoring the centrepiece of the city to its former glory and providing a new home for the historic Magna Carta.

The redevelopment includes a new highsecurity vault to house both the 1215 Magna Carta and the 1217 Charter of the Forest the only place in the world where copies of both rare documents can be viewed in the same location. The castle walls have also undergone a restoration, with visitors now able to walk the entire length of the wall. Other new facilities include a new café, shop and an educational space with a widescreen cinema. Details: http://lei.sr?a=x9e8G



The project is due to be completed in Q1 of 2016

Mather to design £7.7m **Royal Mint visitor centre**

Design consultancy Mather has been awarded the contract for the upcoming £7.7m interactive visitor centre at the Royal Mint in Llantrisant, Wales.

Providing exhibition design and management services, Mather will produce an interactive museum experience that will explore the unique history of the Royal Mint, showcasing more than 1,100 years of coin manufacturing.

This is the first time in its history that the site – which produces 90 million coins each week, for 60 different countries - has ever officially opened its doors to the public. The purpose-built visitor centre will also house a retail shop, café, educational rooms and a 'strike your own coin' experience.

"This project presents an unique challenge to create a visitor attraction within such a high security site," said Chris Mather, managing director at Mather. "Coins provide a unique insight into history, so it's our vision to use them to tell the story of the Royal Mint and the many key historical events that have taken place over the years." Details: http://lei.sr?a=W3r3e

Tech start-up to 'revolutionise' VR

A Ukraine-based development company has revealed plans for a an interactive entertainment attraction that works with a virtual reality headset and a gamepad to deliver a full-motion interactive experience.

Andrew Borisov and his co-founder have invested £333,000 over the past three years to develop the MMOne concept, which is the only one on the market to combine virtual reality and dynamic movement to create a

completely immersive virtual experience.

"We did integrations with two titles about a rollercoaster and the result was stunning," said Borisov speaking exclusively to Leisure Opportunities. "If you use Oculus Rift to simulate a rollercoaster ride, the result is you come off not feeling very good because your body can't make sense of what's going on. The point of MMOne is that you are almost like an Avatar from the films. All the movements you experience in virtual reality are replicated in the chair so you can feel complete immersion.



MMOne has been gradually developed over the past three years

"In terms of how gameplay works, when you press a button the chair will repeat your movements. My dream is to have 50 MMOnes over the globe or in one space integrated and having a battle. We want to create a VR network so people can play against each other."

The single person MMOne model is targeting amusement parks, theme parks, cinemas, FECs and shopping centres. The company is also in talks with a major theme park operator over developing a larger scale version. Details: http://lei.sr?a=u9h4z

Star Wars send Disney shares soaring

Disney's share value has jumped US\$2bn (£1.33bn) following the release of the teaser trailer for upcoming movie Star Wars: The Force Awakens, promising huge value in the the IP's relaunch and upcoming attractions.

The two-minute clip, which sent the internet into a spin this month with a glimpse of returning characters Han Solo and Chewbacca, was released to the public on 16 April as part of a four-day Star Wars celebration event that was

taking place in Anaheim, California.

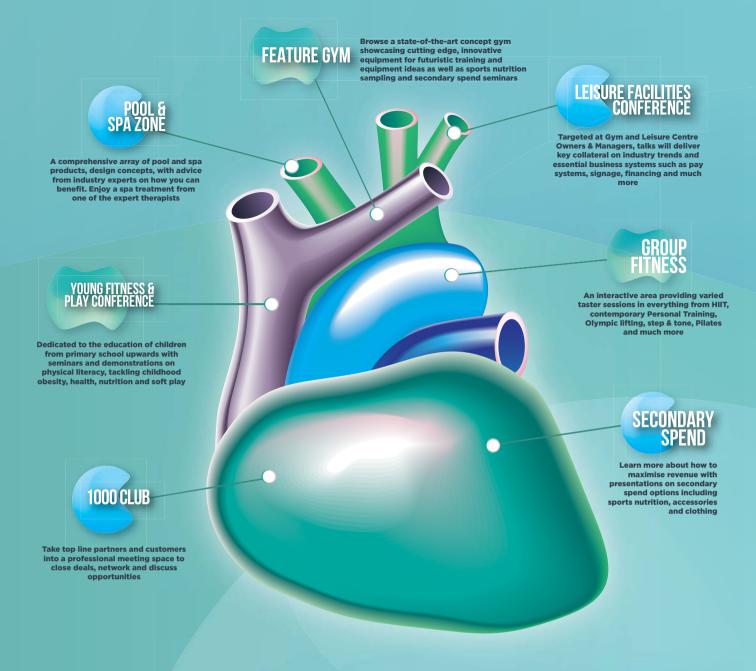
The trailer offers a throwback to the previous Star Wars films - with a Luke Skywalker monologue, shot of Darth Vader's destroyed helmet, an army of Storm Troopers and a crashed Star Destroyer - also providing a first look at the new characters of the franchise.

Disney purchased production company Lucasfilm and the Star Wars brand in 2012 for US\$4bn (£2.7bn). Speaking in



Star Wars Episode VII comes to cinemas in December 2015

December, Disney CEO Bob Iger said that a raft of new attractions coming to Disney's theme parks would be based on the new sequels and any subsequent spin-offs, not the older films in the George Lucas franchise. Following the trailer's release, stock in Walt Disney went into overdrive, reaching a high of US\$108.30 (£72.35) a share - representing a near US\$2bn jump in value. Details: http://lei.sr?a=3F8S9





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Just five days of fatty diet alters digestion: study

After only five days of eating a high fat diet, the way in which the body's muscle processes nutrients changes, according to a study by Virginia Tech – published in the online version of the journal Obesity. This is thought to be the first study to find that a change in metabolism happens so quickly after adopting an unhealthy diet, increasing the risk of diabetes and other diseases.

"This shows that our bodies can respond dramatically to changes in diet in a shorter timeframe than we previously thought," said Matt Hulver, an associate professor of human nutrition, foods and exercise at the Virginia Tech College of Agriculture and Life Sciences. *Details: http://lei.sr?a=G5U8Y*



Belle Gibson built up a sizeable wellness empire

Blogger who 'cured cancer' admits she never had illness

Australian wellness blogger, Belle Gibson, who built an online community and sold a recipe book off the back of claims she cured terminal brain cancer through diet and lifestyle changes alone, has admitted that she never had the disease.

In an interview with Australian Women's Weekly, Gibson said: "None of it's true."

Early in March, the supposed wellness guru's lie began to unravel when it was revealed she never donated thousands of dollars to charity, which had been promised from the proceeds of her successful mobile phone app, website and recipe book.

Later that month, Gibson said she had been "wrongly" diagnosed by a German magnetic therapist with cancers in her blood, spleen, uterus and liver - however she maintained her terminal brain cancer was real. Gibson refused to show journalists medical records or any proof to back her claims that, by avoiding conventional medicine, her brain cancer had been stymied. Penguin has ceased publishing her recipe book and the Apple store no longer offers her app. Details: http://lei.sr?a=q6x3T

Music festival adds spa sanctuary

Festival wellness pop-up service Wild Wellbeing is to appear at Camp Bestival in Dorset, providing spa experiences for attendees lining up to hear musicians including Clean Bandit, the Kaiser Chiefs and Professor Green. The festival will take place between 30 July and 2 August at Lulworth Castle.

Founder and managing director of Wild Wellbeing, Colette Crespin, told Leisure Opportunities about the challenges of operating a spa and massage sanctuary in a challenging festival environment.

"We use hand-crafted, beautifully decorated yurts, with two therapists in each, divided by a privacy screen," said Crespin. "We'll have five yurts at Camp Bestival running simultaneously every day with treatments all day."

In addition to the yurts, other complementary wellness offerings in the Wild Wellbeing spa zone, known as The Hideaway, include eco showers, beauty station and a yoga tent.

"We are still in talks for Camp Bestival as to who is going to be our official skincare



There will be five yurts offering 10 treatment beds at Camp Bestival

partner," continued Crespin. "In the past, we have collaborated with REN, Mio and Jurlique. We are working with Neal's Yard Remedies at Wilderness Festival this year too."

Crespin said Wild Wellbeing embraces the challenge of running a spa operation at a festival. "Execution is always streamlined in pre-production prep; the fun really begins onsite when variants start to occur like extreme weather or logistical changes - but that's the fun! If it was all plain sailing it would be pretty boring." Details: http://lei.sr?a=9E8u2

Pennyhill Park spa set for rugby revamp

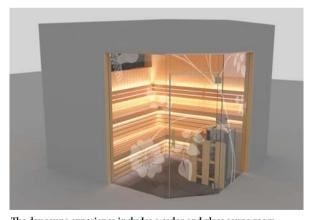
Pennyhill Park Hotel & Spa in Bagshot is refurbishing its spa to include a three-level dry sauna experience that will open in May, in addition to upgrades across the rest of the site's wellness facilities.

Darren Dixon, spokesperson for the 123-bedroom hotel, told Leisure *Opportunities* that £1.1m will be invested back into the spa in the form of upgrades to the ice igloo, Osmanian chamber, herbal saunas, as well as a change of fitness offering.

The 3,500sq ft (325sq m) gym's equipment is being upgraded with Technogym Artis kit.

The new three-level dry sauna experience - which is set to open ahead of the England Rugby World Cup squad taking up residency at the site in the autumn - will offer a cedar and glass sauna room, an adjacent cooling off area and drench bucket. Dröm UK is installing the thermal zone.

Dröm UK's project director Erin Lee said: "Working together, we are aiming to educate



The dry sauna experience includes a cedar and glass sauna room

bathers by encouraging them to use the rooms in a certain sequence. This will enhance the bathing experience and maximise the health benefits, enabling bathers to really relax and enjoy the time spent in the wonderful surroundings Pennyhill Park has to offer."

Originally designed by Monia Allegretti, the spa offers 21 treatment rooms, six nail stations, two swimming pools, four warm spa pools one hydrotherapy pool and nine thermal cabins. Details: http://lei.sr?a=d4e5j

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Party manifestos pay tribute to out progress



UFI IBRAHIM is chief executive of the British Hospitality Association

lection manifestos from several of the main political parties have acknowledged the role of tourism and hospitality as a key contributor to the UK economy for the first time ever. This is a significant achievement for the thousands of businesses and 3 million strong workforce across the industry that have been campaigning alongside the BHA to bring about a better understanding and recognition of the industry's contribution.

The Conservative Party manifesto pays tribute to the industry as a supporter of three million jobs and references 'the value of the tourism industry to the UK economy.' It promises to speed up the visa process for tourists, invest in transport infrastructure as well as stepping up its efforts to recruit more apprentices to the sector.

The Green Party manifesto stated their support for the BHA's long running campaign to cut tourism VAT (see page 11).

Welsh National Party Plaid Cymru has also pledged to reduce tourism VAT in their manifesto, pledging a commitment to make 'holidays at home more affordable and attract foreign tourists.'

The Liberal Democrat manifesto commits to strengthening the Hospitality and Tourism Council. The manifesto also pledges to give higher status to tourism within DCMS and to empower local Tourism authorities' decision-making powers to promote tourism propositions.

The UKIP manifesto, meanwhile, calls for the creation of a dedicated Minister of State for Heritage and Tourism, to be attached to the Cabinet Office.

The only glaring absence is the Labour party which has all but failed to reference tourism in its manifesto, beyond a token reference to promoting access to green spaces in local planning.

Together with our members, we are calling for all political parties to work with us to support policies which unlock our industry's significant potential to create more careers, apprenticeships, jobs, exports, growth and prosperity. We urge them to support policy reforms for growth and prosperity for all UK regions.

HOTELS

Will.i.am partners W Hotels on eco-project

Musician Will.i.am and Coca-Cola have partnered with Starwood's W Hotels brand to bring recycled plastic products to properties across the world - promoting sustainability as a stylish lifestyle choice.

Will.i.am and Coca-Cola have brought a new brand called Ekocycle to the chain of luxury hotels. Ekocycle has made branded sheets, manufactured using part rPET - polyester partially made using recycled plastic.

Starting in North America, with global expansion across

all W sites expected, each king size sheet set uses approximately 31 recycled 20 oz (570g) plastic bottles. This equates to more than 268,000 plastic bottles across all of the W Hotel beds currently in North America.

Starwood claims guests won't feel a difference. "The more sustainable sheets are made using the same high quality process as the W brand's current bedding, with the only difference being the use of recycled polyester instead of new polyester," reads a statement.



Will.i.am started Ekocycle to recycle waste left at his gigs

To recycle even more plastic, Ekocycle created the 'Mobile Charger and Accessory Valet' (MCAV) - a USB charging device that also acts as a jewellery/watch stand and an alarm clock. Developed by Taipeibased engineering firm Miniwiz, the device is partially made from three recycled plastic bottles. It comes in six colours and will soon be on the nightstands of every W Hotel room around the world. Details: http://lei.sr?a=v3u3R

UK regional hotels outshine London

Despite continued concerns that the UK's tourism industry is too reliant on London, 2014 saw regional hotels outperform their counterparts in the capital for the first time in 14 years, according to a report released this month.

Hotel Britain 2015 compiled by business advisory and accountancy firm BDO based on data from 656 hotels - found that UK hotels outside of London returned strong figures across the board. Average occupancy

for the regions was up 2.3 per cent to 75.1 per cent for the year - the highest occupancy since the compilation of Hotel Britain statistics began in 2004. Average room rate for the regions was up 7.7 per cent on 2013 to £60.71 pushing rooms yield up 10.2 per cent to £45.60.

The regional success story continued with a rooms yield compound annual growth rate (CAGR) of 3.9 per cent for 2010-2014, overtaking London for the first time since 2001-05.

Set against the backdrop of 4 per cent increase in supply, London hotels still maintained a very respectable 82.6 per cent average



Regional hotels like Andy Murray's Cromlix enjoyed a strong 2014

occupancy rate for the year. They also enjoyed a 0.9 per cent increase in average room rate to £148.42 - surpassing the 2008 peak of £137.47. As a result, rooms yield grew 0.7 per cent to £122.61. Reflecting the strong figures, transactional activity in the hotel sector also increased to £6.1bn - up 13 per cent on 2013.

"The UK hotel sector has had a phenomenal year. Regional hotels have outperformed their London counterparts for the first time in 14 years, proving the economic recovery is not just felt in the south east," said BDO's Robert Barnard. Details: http://lei.sr?a=w3Y9t

Green Party pledges VAT cut

The Green Party has become the second political party to commit to reducing VAT on tourism from 20 to 5 per cent in its election manifesto, Plaid Cymru having been the first.

Despite reports of a 'Green Surge' in recent months – with the party now boasting more members than Ukip – the notion is largely symbolic, given that the Greens are forecast to win just one seat – the retention of Caroline Lucas's Brighton Pavilion constituency. That said, the prospect of the tightest general election in decades has thrust smaller political parties into the spotlight, as their support could

Tourism bosses have long been campaigning for a reduction in VAT on accommodation and attractions, to place the UK in line with the rest of Europe. *The Nevin Report*, commissioned by the Cut Tourism VAT Campaign, found that a VAT reduction from 20 per cent to five per cent for tourism businesses would provide a £4bn boost to the UK economy, create 120,000 jobs and put the UK back on a level footing with European tourism rivals.

be crucial in forming a coalition government.

"International competition for tourism is increasing while the UK's share of the global



Green Party leader Natalie Bennett unveiled the manifesto

market is declining, and I am delighted a national political party has committed to do something about it," said Graham Wason, chair of Cut Tourism VAT. "Reducing VAT on tourism to 5 per cent would not only make the UK more competitive with other destinations within Europe, but would also increase the affordability of regional tourism hotspots and generate more investment for local businesses." The campaign has gained momentum in the last 12 months, but has seemingly been unable to influence the manifestos of the main political parties. *Details: http://lei.sr?a=H7D8m*

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Boris bidding to boost cultural tourism

Mayor of London, Boris Johnson, has outlined plans to boost cultural tourism right across the UK capital.

He says he wants visitors to enjoy the "giant oak trees" of major cultural institutions, but also "dig deeper into the undergrowth and savour the wild flowers of our quirkier and more off beat attractions."

A new report, Value of Cultural Tourism to London, published by the Greater London Authority, shows cultural tourists spent £7.3bn in 2013, generating £3.2bn for

the economy and supporting 80,000 jobs in the capital. Four out of five travellers say culture is their main reason for visiting London.

However, much of the capital is missing out on this bonanza. London's top 20 attractions account for 90 per cent of tourist visits and, according to Transport for London, most first time visitors stay within zones one and two the inner core of the city. Mayor of London,



Johnson has asked tourism and cultural agencies to pool ideas

Boris Johnson, believes more needs to be done to maximise the potential of culture through creating jobs and safeguarding the future of key institutions. "We celebrate our world class museums, galleries, theatres and concert hall in the heart of the city, but we must stop underselling the cornucopia of other cultural riches to be found right across the capital," said Johnson. Details: http://lei.sr?a=z6U2X



Hopkins Architects' Olympic Velodrome

Olympic sports legacy the focus of June IUA event

The Sports and Leisure Working Party Group of the International Union of Architects (UIA) has announced it will examine the legacies of the most recent Olympic Games - London 2012 - and most recent Commonwealth Games - Glasgow 2014 - at a seminar and site visit to be held in London on 12 and 13 June.

The venue will be the office of Space Syntax. The group will also tour the Olympic Park, visiting the Aquatics Centre, Copper Box multi-purpose arena and Velodrome (pictured), all of which are fully operational. If conditions allow, a stadium visit will also be arranged. The London 2012 stadium is currently undergoing changes as it prepares for legacy mode.

In addition to the Legacy review and site visits, recently appointed group director Gar Holohan will give a briefing about the reorganisation and refocusing of UIA Working Party Groups. Details: http://lei.sr?a=c6U8w

Three-peaked skyscraper by F+P for central London

Foster + Partners have designed a 50-storey tower set to grace London's skyline.

Principal Tower will be part of Principal Place, a mixed-use development to feature a half acre public piazza and events space, bars, cafes, restaurants, shops and offices.

Sited near Shoreditch, Liverpool Street Station, major financial institutions and Silicon Roundabout, Principal Place will be developed by Brookfield, Concord Pacific and W1 Developments in a joint venture.

Foster + Partners, the architects behind the London Gherkin, have laid out plans for 243 private luxury apartments on the 30 upper storeys of the 175m (574ft) tower, with a residents' gym and spa, screening room, lap pool and 24-hour concierge. The tower's environmental strategies include a combined heat and power plant, roof photovoltaic panels and grey water harvesting. Details: http://lei.sr?a=T8d9b

Robin Snell leads Coliseum renovation

Robin Snell and Partners is to transform the largest theatre in London's West End as part of a £1.2m renovation project.

The company won a competition run by the English National Opera (ENO) and the Royal Institute of British Architects (RIBA) for the revitalisation of the ground floor foyer of the grade II listed London Coliseum.

The foyer will be opened up to provide uninterrupted views from the street, with the London-based practice

aiming to generate a sense of the excitement of the productions taking place within the theatre. The design will also create extra space for a new wine bar and café.

Originally designed by prolific theatre architect Frank Matcham, the 2,359-seat London Coliseum first opened in 1904.

Robin Snell and Partners said it would reform the theatre's Edwardian foyer rooms, restore the Roman mosaic floors to their original splendour, re-light the exterior and



Work is due to begin in early 2016, subject to planning permission

interior spaces, and position contemporary objects and furniture within the foyer, "all bringing theatrical sparkle to the place".

Keith Williams, founder of Keith Williams Architects and chair of the RIBA Competitions awarding jury, said Robin Snell & Partners was chosen for "the sensitivity of their approach to Matcham's famous theatre" and the "breadth of their vision in seeing opportunities for the ultimate transformation of this much loved building." Details: http://lei.sr?a=j4b4C

Hive pavilion builds buzz for Milan Expo

Exploring the crucial role of a bee colony in the global ecosystem, artist Wolfgang Buttress and architects BDP have created a hive structure to serve as the centrepiece of the UK's pavilion at the upcoming Milan Expo.

The impressive 14m3 aluminium lattice structure. called the Hive, has been constructed and manufactured by Stage One, which also built Thomas Heatherwick's London 2012 Olympic

torch. The company used 115,000 individual components to turn sculptor and painter Buttress' vision into reality. Buttress has tweeted a series of images of the nearly complete structure ahead of the world trade fair.

Visitors to the UK pavilion will be taken on an experiential journey through the life of a bee colony, highlighting the importance of pollination to ecosystems and food supplies. The pavilion also reflect the British landscape and demonstrates how the country is a 'hive of activity' creating solutions to global challenges.

The Hive is inspired by real scientific research and groundbreaking UK technology,



A view from inside Wolfgang Buttress' elaborately constructed Hive

which can be used commercially to monitor the health of beehives, in turn making a contribution to addressing global food issues.

The visitor experience starts with a journey through an orchard and wildflower meadow, while more than 1,000 LED lights illuminated within the hive will relay information transmitted from a real beehive located 870 miles (1,400km) away in Nottingham.

The Milan Expo will host a total of 145 nations and runs for 184 days on an exhibition site covering 1,000,000sq m (10,763,910sq ft). It opens on 1 May. Details: http://lei.sr?a=w2s7N



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Ark is a growing education charity and one of the country's top-performing academy operators with 31 academy schools in Birmingham, Portsmouth, London and Hastings at present. As part of its education portfolio, it has a number of sports and leisure facilities.

Ark is inviting offers from suitably experienced and competent leisure/community management operators, including existing trusts, non-profit distributing organisations and the voluntary and public sectors, to enter into a service concession arrangement to operate its dual use leisure facility at Helenswood Academy in Hastings, East Sussex.

Ark Schools will be seeking solutions to deliver key objectives, to secure investment and service improvements, to increase access to sport and leisure across its catchment and to provide a substantially improved revenue position.

The partner organisation(s) will bring skills, financial capacity, proven operating practices and procedures, commercial acumen and dynamism together with an approach to managing the services.

The contract will be for an initial term of 5 years but will include provision for a potential extension of up to 2 additional 12 month periods

The proposed contract commencement date is 1st October 2015.

For further details and to obtain the Information Memorandum and Pre Qualification Questionnaire please email Nick Page on nickpage@fmgconsulting.co.uk or telephone 07921 611495.

Deadline for PQQ submission is Friday 8th May 2015.

Exciting opportunity in Lightwater Country Park

Surrey Heath Borough Council are keen to hear from interested parties with viable business initiatives which would suit a country park setting. A fantastic opportunity has arisen to launch a new service or activity, in the vacant building previously used as a visitor centre at the heart of Lightwater Country Park in Surrey.

This opportunity is open to all markets; however services which are able to embrace one or more of the following criteria will be looked upon favourably:

- Promote Lightwater Country Park as a destination
- Introduce new areas of activity within the park
- Maintain and build on the Parks existing service offer
- Connect to the local community
- Earn an income for the Council

Expression of Interest Process

Expressions of Interest will be invited from 20th April 2015 and applications must be received by 3pm on Friday 29th May 2015. Shortlisted applicants will then be invited to submit a full business plan.

Please email business.services@surreyheath.gov.uk with any enquiries and to access an Expression of Interest form.



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How will the General Election affect the leisure industry?



IAN TAYLOR is chief executive at SkillsActive

ith the General Election fast approaching and youth unemployment figures still high, political parties are under pressure to form coherent and proactive education policies. Given that the skills gap is one of the major issues affecting the UK economy, one of the top priorities on the leaders' agendas is boosting apprenticeship schemes.

In March, Labour pledged it would introduce legislation within 100 days of taking office to boost vocational education and apprenticeships, while last week the Liberal Democrats stated they would double the number of employers offering apprenticeships to young people.

This is promising but what would it mean for the leisure industry? Apprenticeships are a cost-effective way to recruit and train employees as well as provide young people with the skills, knowledge and the work experience that they need to become fully-competent active leisure, learning and wellbeing professionals.

At SkillsActive, we believe in giving all young people opportunities for training so they can develop the necessary skills required to work in the industry, regardless of their background. By creating more apprenticeships, the government will make progress in closing the skills gap and be able to give more young people the chance to kick-start their career, enabling them to gain nationally recognised qualifications while earning money.

I firmly believe that apprenticeships are critical for ensuring the sector is equipped with the right talent to drive the industry forward. At SkillsActive, we are committed to ensuring that employers are getting the best out of their apprenticeships and that individuals are really making the most of the benefits that these schemes offer them. The leisure, learning and wellbeing industry provides great and rewarding long-term prospects and it is important that we highlight this to young people.

TRAINING

Lifetime Training course courts consumers

Lifetime Training has launched a new 'Personal Train Yourself' course aimed at encouraging fitness enthusiasts to expand their knowledge base and improve their workout quality when using a PT isn't an option.

The course is designed to help fitness aficionados gain the knowledge to train for an event, save money on PT sessions, create their own fitness programmes and better understand their training regime. It is also intended to maintain training

quality and intensity for those who typically rely on a PT, but may find themselves on the road or in need of an impromptu workout.

Elite athletes such as Olympic javelin thrower and Team GB captain Goldie Sayers, Team GB Decathlete John Lane, as well as fitness enthusiast and Sky Sports News presenter Kirsty Gallacher, have all signed up to take part in the programme.

"I workout with a trainer three times a week but I also train on my own," said Gallacher.



Sky Sports News presenter Kirsty Gallacher has already signed up

"Although my trainer gives me a bespoke programme, I sometimes feel that I lack confidence. Am I doing things right? Am I going to get the right results? I love fitness and want to develop my knowledge base. I also feel that with a greater depth of understanding, I will enjoy my training more."

Lifetime is eager to tap into the growing emphasis on wellness and believes greater understanding will help consumers achieve better results. Details: http://lei.sr?a=m5M6a

Wales eyes army of young volunteers

A new deal between Sport Wales and Sports Leaders UK will result in an "unprecedented number" of young sport volunteers working in Wales.

The two bodies have signed a new three-vear memorandum of understanding (MOU), which will look to end the practice of short-term agreements and create a joint commitment which will make it easier to keep youngsters active in programmes.

Sarah Powell, CEO of Sport Wales, said: "The MOU is designed to establish clear responsibilities, minimise duplication and maximise effective use of resources for the benefit of young people. If we are to continue growing numbers then we have

to work in partnership with organisations like Sports Leaders UK in order to get the maximum out of the resources we have."

In total, there were more than 8,500 sports leaders trained in Wales - across schools, colleges, universities, outdoor centres, sports clubs and NGBs. The new deal will look to increase that number - as well as bring in



Sarah Powell, CEO of Sport Wales, is eager to boost activity

even greater numbers of younger people to take part in community volunteering.

Powell added: "We know that the younger we can get people involved, the more likely we are to keep them volunteering. More volunteers also brings about more people playing sport and doing physical activity." *Details: http://lei.sr?a=K7v9k*



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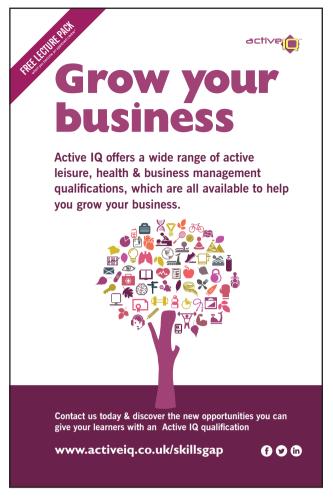
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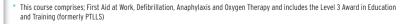
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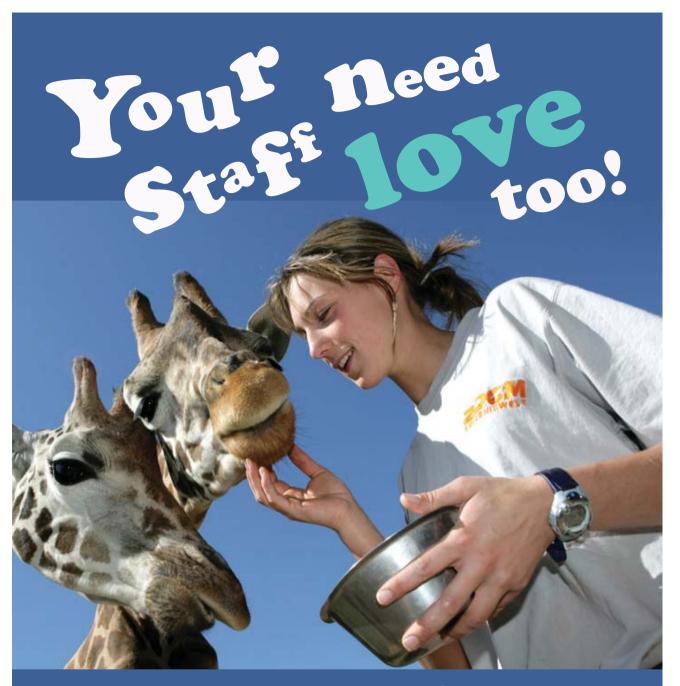
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- Working in partnership to identify opportunities for joint work, including shared resources or shared investment which will improve services and/or reduce cost.

For an informal discussion please contact Mags Mernagh, Interim Head of Sports Services, on 07515 880637.

For more details and to apply, go to www.leisureopportunities.co.uk

Closing Date: 10th May 2015





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St Mary's School Sports Centre is committed to safeguarding and promoting the welfare of pupils and members. Due to the nature of the work involved the successful applicant will be required to undertake an Enhanced Clearance via the Disclosure and Barring Service.

Further details and an application form are available on request from the Sports Centre office on 01249 857335 or via e-mail to: lchalk@stmaryscalne.org.

Closing Date: Monday 18th May 2015



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Trainee Duty Manager

Company: Parkwood Leisure Location: Thetford, UK

Personal Trainer

Company: Everyone Active Location: Various locations, UK

Catering Manager

Company: Sport Wales Location: Cardiff, UK

Sna Director

Company: The Old Course Hotel Location: Fife, Scotland, UK

Swim Teacher

Company: Everyone Active Location: Warwickshire, UK

Events Coordinator

Company: Parkwood Leisure Location: Thetford, UK

Customer Engagement Manager - x 2

Company: Royal Life Saving Society Location: East region / West region, UK

Recreation Assistants

Company: Parkwood Leisure Location: Various locations, UK

Customer Relations Advisor

Company: Fusion Lifestyle Location: Oxfordshire, England

Relief Lifeguards

Company: Everyone Active Location: Bedworth, UK

Club Promoter

Company: énergie group Location: Cannock, UK

Fitness Instructor

Company: énergie group Location: Dudley, UK

Personal Trainer

Company: Pure Gym Limited Location: Various locations, UK

Fitness and Sales Manager

Company: Legacy Leisure Location: Newbury, UK

Gym & Fitness Lead x 3

Company: Brio Leisure Location: Various, UK

Business Development Officer

Company: East Cambridgeshire DC Location: Cambridgeshire, UK

Club Promoter

Company: énergie group Location: dudley, UK

Personal Trainers

Company: The Gym Group Location: Various locations, UK

Swimming Instructors

Company: Parkwood Leisure Location: Various locations, UK

Fitness Duty Manager

Company: Impulse Leisure Location: Essex, UK

Recreation Assistants x2

Company: Parkwood Leisure Location: Solihull, UK

Assistant General Manager

Company: The Gym Group Location: Luton UK

Group Exercise Teacher

Company: The West Bay Club Location: Yarmouth, Isle of Wight, UK

Diving Manager

Company: Everyone Active Location: Plymouth, UK

Facilities Manager

Company: Link4Life Location: Rochdale

Exercise Referral Coordinator

Company: GLL

Location: South Oxfordshire, UK

Lifeguard

Company: YMCA Club Location: Central London, UK

Aquatics Coordinator

Company: Parkwood Leisure Location: Portsmouth, UK

Duty Officer

Company: Blaby District Council Location: Huncote, Leicestershire, UK

Club Promoter

Company: Energie Location: St Albans, UK

Membership Sales Advisor

Company: énergie group Location: Wembley, UK

Fitness Apprenticeships Available

Company: Everyone Active Location: North Wembley, UK

Fitness Apprenticeships

Company: Everyone Active Location: North Wembley, UK

Swim Teacher

Company: Everyone Active Location: Warwickshire, UK

Recreation Assistant (Lifeguard)

Company: GLL

Location: Various locations, UK

Fitness Consultant

Company: Tonbridge & Malling LT Location: Tonbridge, UK

Fitness Apprenticeship

Company: Ènergie Group Location: Harlow, Essex, UK

Fitness Motivator

Company: Everyone Active Location: Bourton-on-the-Water, Gloucestershire LIK

Senior Recreation Assistant

Company: GLL Location: Chiltern, UK

Fitness Motivator

Company: Everyone Active Location: Sutton, London, UK

Catering Assistant

Company: GLL Location: Woodstock, UK

Dry side Leisure Assistant

Company: GLL

Location: Buckinghamshire UK

Fitness Instructor

Company: Legacy Leisure Location: Exeter, UK

Duty Manager

Company: Chesterton Sports Centre Location: Cambridge, UK

Fitness Instructor

Company: énergie group Location: Leighton Buzzard, UK

Commercial Manager

Company: Diverse Trainers. Location: Preston, Lancashire, UK

Membership Sales Consultant

Company: énergie group Location: Harrow, UK

Personal Trainer Freelance

Company: Everyone Active Location: Watford, UK

Fitness Instructor (Part time)

Company: énergie group Location: Harrow, UK

Personal Trainer

Company: Matt Roberts Location: Mayfair, UK

Recreational Assistants

Company: Legacy Leisure Location: Windsor, UK

Personal Trainer

Company: énergie group Location: Various locations, UK

Team Leader - Sports

Company: Norwood

Location: Berkshire and South East, UK

Personal Trainer

Company: Everyone Active Location: Various locations, UK

Fitness Operations Manager

Company: Fusion Lifestyle Location: Surrey, England

Assistant Manager - Events

Company: University of Birmingham Location: Birmingham, UK

Head of Practice

Company: 4 global Location: London based with regular travel across the UK

General Manager

Company: The Gym Group Location: London, UK

Recreation Assistants

Company: Parkwood Leisure Location: Bristol, UK

Assistant General Manager

Company: The Gym Group Location: London Wembley, UK

Operations Manager

Company: Harrogate Borough Council

Location: Harrogate, UK

Sports Assistant

Company: Everyone Active Location: Horfield, Bristol, UK

Team Leader

Company: Everyone Active Location: Poole, UK

Team Leader

Company: Everyone Active Location: Poole, UK

Recreation Assistants

Company: Parkwood Leisure Location: North Devon, UK

Customer Service Advisor

Company: GLL Location: Oxfordshire, UK

Pool Lifeguard x 4

Company: University of Nottingham Location: Nottingham, UK

Fitness Apprenticeship

Company: énergie group Location: Greater London, UK

Health & Fitness Team Leader

Company: LED Leisure Management Ltd

Senior Recreation Assistant

Company: GLL

Duty Manager

Location: Exmouth LIK

Location: Berkshire, Reading, UK

Company: LED Leisure Management Ltd

Location: Exmouth, UK

Membership Consultant Company: Everyone Active Location: Watford Central, UK

Recreation Attendant Company: Everyone Active

Location: Fareham, Hampshire, UK

Sports Development Manager Company: Legacy Leisure Location: Exeter, UK

Fitness Instructor

Company: énergie group Location: Banbury, UK

Guidance Assessor Manager

Company: YMCAfit Location: Central London, UK

Fitness Operations Manager

Company: Fusion Lifestyle Location: Essex, England

Community Health Coach

Company: Live Well Luton Location: Luton, UK

1-2-1 Swimming Teacher

Company: Everyone Active Location: St Albans, Hertfordshire, UK

Health Checks Practitioner

Company: Live Well Luton Location: Luton, UK

Fitness Instructor

Company: Malvern St James School Location: Malvern, Worcestershire, UK

Regional Activity Scout

Company: Move GB Location: London, UK

Club Promoter

Company: énergie group Location: Havant, UK

Commercial Sales Manager

Company: Concept Fitness Location: England & Wales, UK

Team Leader

Company: Everyone Active Location: Hertford, UK

Club Promoter

Company: énergie group Location: Various, UK

Park Manager

Company: Reboot Leisure Location: Herts / Beds / Bucks & UAE

Sales Manager

Company: Reboot Leisure Location: Herts / Beds / Bucks & UAE

Club Promoter

Company: énergie group Location: Eastbourne, UK

General Manager

Company: The Gym Group Location: Colchester, UK

Head of Sports Services

Company: Leicester City Council Location: Leicester, UK

Swim Lesson Manager

Company: Everyone Active Location: Cirencester, UK

Personal Trainers

Company: Speedflex Surrey Location: Surrey, UK

Duty Manager

Company: Everyone Active Location: Stratford Upon Avon, UK

General Manager

Company: St Michaels Hotel and Spa Location: Falmouth, UK

MoveGB Customer Motivator

Company: Move GB Location: Bath, UK

Event Crew

Company: Big Bang Promotions Location: Sheffield and London, UK

Customer Service Apprenticeship

Company: Ènergie Group Location: Wilmslow, UK

Gym Manager

Company: Pure Gym Limited Location: Motherwell UK

Fitness Instructor

Company: Energie Location: St Albans, UK, UK

Assistant Gym Manager

Company: Pure Gym Limited Location: Motherwell, UK

Sports Development Manager

Company: Fusion Lifestyle Location: Essex, England

Swim Teacher

Company: Everyone Active Location: Spelthorne / Watford, UK

Regional Activity Scout

Company: Move GB Location: Various, UK

Freelance Personal Trainers

Company: Ben Dunne Gyms Location: Liverpool/Manchester, UK

Duty Manager/Fitness Instructor

Company: Ben Dunne Gyms Location: Manchester & Liverpool, UK

Swim Teachers

Company: Everyone Active Location: Nuneaton, UK

Pool Operations Manager

Company: Fusion Lifestyle Location: London, England

Sales Manager

Company: Fusion Lifestyle Location: Buckinghamshire, England

Seasonal / Casual Instructors

Company: Parkwood Leisure Location: Dolygaer Outdoor Centre, UK

Sports Coaches

Company: Bolton Lads & Girls Location: Bolton, UK

Personal Trainer

Company: Grace Belgravia Location: London

Marketing & Sports **Development Duty Officer**

Company: St Mary's School Sports Location: Wiltshire, UK

Assistant Manager

Company: Valley Leisure Ltd Location: Andover, UK

Fitness Motivator

Company: Everyone Active Location: Loughton, Essex, UK

Recreation Assistant

Company: Royal Automobile Club Location: Epsom, Surrey, UK

Head of Finance

Company: Hertsmere Leisure Location: Borehamwood, UK

Membership Consultant

Company: Everyone Active Location: cheam, UK

Deputy Manager

Company: NRG Gym Limited Location: Watford, UK, UK

Company: Butlers in the Buff Location: Nationwide, UK

Tutors / Assessors

Company: Diverse Trainers. Location: Nationwide UK

Customer Service Advisor

Company: GLL Location: Oxfordshire, UK

Membership Advisor

Company: Skills Active Location: Central London, UK

Technical Support Assistant

Company: STA Location: Walsall, UK

Lifetime PTA Global Maxima

Company: Lifetime Location: Nationwide, UK

Membership Consultant

Company: Xercise 4 Less Location: Nationwide, UK

Personal Trainer

Company: Xercise 4 Less Location: Nationwide, UK

General Manager

Company: Xercise 4 Less Location: Various locations, UK

Sales and Marketing Manager

Company: Xercise 4 Less Location: Various locations, UK

General Managers

Company: The Gym Group Location: Various locations, UK

Impact Sales Consultant

Company: Xercise 4 Less Location: Midlands & South England

Swimming Teacher

Company: Becky Adlington's Swim Stars Location: Nationwide, UK

Group Sales Manager

Company: Club Training Location: London

First Aid Instructor Training

Company: Nuco Training Location: Nationwide, UK

Spa Director

Company: WTS International Location: Cairo, Egypt

Spa Director

Company: WTS International Location: Cannes, France

Spa Director

Company: WTS International Location: Geneva, Switzerland

Beauty Therapists

Company: Center Parcs Ltd Location: Suffolk / Cumbria, UK

Operations Director

Company: Delapre Abbey Location: Northampton, UK

Visitor Reception Manager

Company: National Trust Location: West Sussex, UK

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Over 65s worth an 'extra £16bn'

Leisure and hospitality businesses could be missing out on up to £16bn in additional revenues by failing to adequately cater to the needs of over 65-year-olds.

That is the topline finding of An ageing population: the untapped potential for hospitality and leisure businesses - a new report published on 22 April by Barclays Corporate, which found many businesses are failing to appreciate the power of the 'grey pound.'

Britain's ageing population means the importance of this

market will continue to increase. With the population of over 65s expected to have grown 34 per cent by 2025, Barclays predicts that leisure and hospitality spending by over 65s will reach £57bn by the middle of the next decade.

The report highlights that despite over 65s being by far the biggest spenders in terms of age bracket, just five per cent of leisure and hospitality businesses see over 65s as their most important demographic for sales and revenue.

"It is clear from the report that the over 65 age group is a huge and untapped opportunity for the hospitality and leisure sector within



Over 65s were also found to be the most loval customers

the UK," said Mike Saul, head of Hospitality and Leisure at Barclays. "There appears to be a gulf between the perception and reality of the spending power of over 65s. By not fully focusing on the needs of this generation, and the revenue growth opportunity they represent, businesses may risk missing out on their share of £16bn this year alone."

The research found over 65s added £37bn to the UK economy through hospitality and leisure spending in the last year. This level of spend represents 36 per cent more than the average consumer. Details: http://lei.sr?a=W7x9z

Luxury hotel for Goldfinger bank vault

Continued from front cover

In addition to a wealth of leisure facilities. the Poultry Hotel will have rooftop terraces and two pools. There will also be a bar in the bank's former vault - where Goldfinger's lethal henchman Oddjob, played by Harold Sakata, famously met his demise when he was electrocuted by Bond at the end of the 1964 film.

Originally built between 1925-1939, the Midland Bank building was one of the most expensive bank headquarters of its time. It is considered to be British architect Sir Edwin Lutyens' finest commercial building.

EPR Architects' website says: "The proposals [for the hotel and spa] have been developed with sensitivity to the existing Lutyens interiors and elevations and in close consultation with City planners and conservationists. An insensitive 1960s extension at the rear will be demolished and replaced with a new bedroom wing." The refurbishment will include a spa with



Midland Bank building was built from 1925-1939

an elaborate thermal zone - Barr+Wray will procure and install. Hotel developer and owners Sydell Poultry and Capital Construction & Development, are working with Ardmore Construction to bring the project to fruition. Details: http://lei.sr?a=W7x9z

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