spa opportunities

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Al Habtoor plans US\$1.3bn project

Dubai-based Al Habtoor Group has revealed plans to create one of the Middle East's most luxurious hotels and entertainment developments in the emirate state.

To be located on the Sheikh Zayed Road in Dubai, the new 1 million sq ft (92,000sq m) complex will be built opposite Al Safa Park.

Plans include the building of three luxury hotels with a combined of capacity of more than 1.600 bedrooms.

The cost of the complex is estimated at AED4.875bn (US\$1.33bn, €1.02bn, £854m). Exact facilities are yet to be confirmed, but a spokesperson revealed that there will be a large luxury "serenity spa", multiple themed restaurants, 50,000sq ft (4,600sq m) of banqueting and meeting facilities, an international designer brands shopping arcade and a unique and new landmark theatre.

Khalaf Al Habtoor, chair of Al Habtoor Group, said: "An investment of this magnitude will encourage other like-minded businessmen to regain their faith and will definitely send a very strong message to the national and the international communities that will help



The plans include the creation of three new hotels

stimulate foreign direct investments from institutions and individuals."

John R. Harris and Partners have been appointed project architects with Khatib & Alami Consolidated Engineering Company as lead design consultants.



Both of the hotels will feature Jiva-branded spas

Taj Hotels signs deal for two Chinese properties

Taj Hotels Resorts and Palaces has teamed up with Yunnan Tourism Company (YTC) to develop and operate two hotels at the Kunming Expo Garden, Yunnan province, China. The joint venture will design, construct and manage the hotels which will be owned by YTC - a subsidiary of state-owned Yunnan Expo Tourism Holding Limited.

Opening in 2013, both the 200-bedroom The Taj Kunming and the 300-key Vivanta by Taj will offer Jiva-branded spas and a range of restaurants.

Wind Creek Hotel opens new Escape Spa

A new day spa has opened at the Wind Creek Hotel in Atmore, Alabama, US. The 15,000sq ft (1,400sq m) Escape Spa is located on the 15th floor of the hotel and houses eight treatment rooms including a couples room - spa pools, steamrooms, saunas, ice baths and a relaxation area.

There is also an indoor infinity pool and a 2,400sq ft (223sq m) fitness club. The treatment menu includes a wide range of massages and facials.

The Wind Creek resort is owned and operated by the Poarch Band of Creek Indians.

Grand Luxxe unveils Mexican resorts

Grand Luxxe Resorts has announced the opening of new towers and buildings as part of an expansion of its oceanfront properties in Nuevo Vallarta and Riviera Maya, Mexico.

The subsidiary of Grupo Vidanta has added a total of 315 new suites across the two resorts. with two new buildings at Riviera Maya and a third tower added to Nuevo Vallarta.

Grand Luxxe Riviera Maya is located near Cancun and comprises the Brio Spa and Fitness Center, which uses Pevonia spa products and a Kerastase beauty salon.

The spa incorporates 10 treatment cabins; a sauna; steamroom; a whirlpool; and a cold plunge pool; as well as a Swiss shower.



The Grand Luxxe Riviera has 10 treatment cabins

PowerPlate and cardiovascular machines are among the property's fitness amenities. Elsewhere, Grand Luxxe Nuevo Vallarta also

features a BRIO Spa and Fitness Centre with nine massage cabins within the Grand Mayan Hotel, along with a Kerastase beauty salon.

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CONTACT US

The Leisure Media Company Portmill House, Portmill Lane, Hitchin, Herts SG5 1DJ, UK Tel: +44 (0)1462 431385 Fax: +44 (0)1462 433909 e-mail: please use contacts' fullname@leisuremedia.com

Subscriptions

Denise Gildea +44(0)1462 471930 subs@leisuremedia.com

Editor

Liz Terry +44(0)1462 431385

Managing Editor

Tom Walker +44(0)1462 471934

Assistant Editor

Pete Hayman +44(0)1462 471938

Design

Ed Gallagher +44(0)1905 20198

. .

Dean Fox +44(0)1462 471900 Emma Harris +44(0)1462 471921

Tim Nash +44(0)1462 471917

Associate Publisher

Annie Lovell +44(0)1462 471907

Recruitment, training and tenders

Paul Thorman +44(0)1462 471904 Simon Hinksman +44(0)1462 471905 Sarah Gibbs +44(0)1462 471908

Property advertising sales

Simon Hinksman +44(0)1462 471905

Financial Controller

Sue Davis +44(0)1395 519398

Financial Administrator

Denise Gildea +44(0)1462 471930

Circulation Manager

Michael Emmerson +44(0)1462 471932

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Carlson Rezidor Hotel Group established

Spa hotels and resorts currently operating under Carlson and Rezidor Hotel Group brands will keep their individual identities after the two groups combined to launch the Carlson Rezidor Hotel Group (CRHG).

Although the brands will be "aligned globally", a spokesperson said properties will continue to be developed under brands such as Missoni, which saw its first spa open in Edinburgh, UK, in 2010.

CRHG has a portfolio of more than 1,300 properties

across 80 countries and the legal status and the ownership structure of both companies will remain the same, although it will pursue the global alignment of its brands.

Commercial activities will be undertaken under the CRHG name and the new group is also responsible for international purchase opportunities and people development. It is hoped the group will generate more than



Brands such as Missoni will continue to grow under the partnership

US\$400m (€310m, £259m) in additional revenues, as well as RevPAR Index growth of more than 9 points over the next three years.

A steering committee will oversee the group's development, co-chaired by Carlson president and chief executive officer Hubert Joly and his Rezidor counterpart, Kurt Ritter.

Joly said: "Carlson and Rezidor have a long, common history and have grown together."

Hilton spa concept offered to franchisees

Hilton Worldwide's international spa concept, eforea: spa at Hilton, is to be made available to franchised hotel owners across three brands after being "refined" at seven managed locations.

Launched in late 2010, the turnkey spa solution will now be available to franchisees across the Hilton Hotels and Resorts; DoubleTree by Hilton; and Embassy Suites Hotels estate. It is expected the move

Worldwide-managed properties.

will expand eforea's current international pipeline, which has more than 90 locations in development at Hilton

The concept will offer hotel owners an online booking engine; pre-launch support; and the sourcing of LTTYA, Vitaman, Kerstin Florian and Peter Thomas Roth products.

Hilton Worldwide global head for full service brands Jim Holthouser said: "Eforea has been well received by spa-goers and hotel developers around the world. Our concept can make opening a new spa faster and cost-effective for our hotels and it is poised to expand and enter new markets at a rapid pace."



The move is aimed at growing eforea's current pipeline of 90 new sites

Tyra Lowman, senior director for global spa, full service and luxury brands, added: "We are optimistic about the new potential for growth of eforea: spa at Hilton."

• Hilton Worldwide has confirmed the signing of the 210-bedroom Hilton Riyadh King Fahd Road – the fourth Hilton Hotels and Resorts hotel due to open in the Saudi Arabian capital. A management agreement with Obeikan Real Estate Development Company will see the new property open in 2014, with the brands first three hotels to launch in the city by 2013. Facilities at the Hilton Riyadh King Fahd Road include an eforea: spa at Hilton.



Free mentoring for UK spa professionals

The UK government has launched the Get Mentoring initiative that will allow spa and beauty professionals to access free business mentoring training for themselves and their staff.

The initiative is led by the Small Firms Enterprise Development Initiative (SFEDI) and will recruit and train thousands of business mentors in the UK from the small, medium and micro business community.

Once trained, individuals will be deployed across a

range of mentoring organisations accessible via www.mentorsme.co.uk, the national web portal that provides a single point of access to mentoring services. Training will take place both online, via distance learning, as well as at hundreds of training sessions taking place around the UK in 2012.



The mentoring scheme will cover all aspects of running a spa business

The training takes up to seven hours, and once trained, mentors will receive a SFEDI Certificate of Recognition for completing the Introduction to Enterprise Mentoring Course, free membership of the Institute of Enterprise and Entrepreneurship (IoEE) and a listing on www.mentorsme.co.uk.

The resort first opened in 2010 but has struggled

Lifehouse resort in Essex, UK goes into administration

The Lifehouse spa resort near Colchester, Essex, UK, is up for sale after owner Tangram Leisure went into administration. David Thurgood, Jim Stewart-Koster and David Dunckley of Grant Thornton UK have been appointed joint administrators of Tangram. The property is currently being managed by the administrators and Lifehouse continues to trade as normal.

The Lifehouse opened to the public in December 2010 following an investment of £30m (USs.46.9m, €36.4m). The resort is located within 135 acres of grounds and has 100 guest bedrooms.

The resort's 90,000sq ft (8,400sq m), two-storey spa has 35 treatment rooms, a thermal spa area, a swimming pool and an outdoor fitness circuit.

• To read a Spa Business article regarding the opening of Lifehouse from January 2011, visit: http://lei.sr?a=AoE8J

Big Sky resort in Montana relaunches Solace Spa

The Solace Spa at the Big Sky ski resort in Montana, US has been reopened after a redesign and expansion project.

The works were undertaken by Boyne Design Group and the new 3,000sq ft (280sq m) space now includes seven treatment rooms, relaxation area and separate changing rooms for men and women.

Two of the new rooms at the spa are designed for special treatments. One room can accommodate couples for treatments, while another is set up for wet wraps, such as skin toning, aromatherapy oil, mud, salt glow, and rose wraps.

The treatments at the spa are supplied by Babor and Epicuren.

Tunisian group Yadis to open hotel in Djerba

Tunisia-based hotel and resort operator Yadis Hotels will open a new spa hotel in the Tunisian coastal resort town of Djerba in March.

Yadis Imperial Beach and SPA Resort will have 489 bedrooms, a Thalaspa-branded spa, four restaurants, seven bars and an outdoor amphitheatre for events.

The 4,000sq m (43,000sq ft)
Thalaspa will be spread over
three floors and will include
a total of 43 treatment rooms,
The h
ammam, sauna, two outdoor
swimming pools and an indoor pool.

The 43 treatment rooms include 16 massage rooms (including couple's rooms); seven multi-jet hydromassage cabins; seven algotherapy (seaweed treatment) rooms; and three beauty treatment spaces as well as



The hotel will include a Thalaspa-branded spa with 43 treatment rooms $\,$

rooms for pressotherapy, cryotherapy and oriental treatments.

The opening of the property will increase the number of hotels in Yardis' portfolio to seven, while the company also operates its own hospitality training school in Djerba.

Frankfurt Airport spa deal for Babor

Product house Babor has secured a deal to supply the recently opened Lufthansa Senator SPA at Frankfurt Airport, Germany, with its products and treatments.

The airport spa has two treatment rooms, ten wet rooms with showers and is located within

the 1,800sq m (19,000sq ft) Lufthansa Lounge – the largest of its kind in the world.

Babor will offer its full range of treatments at the spa but has also created a range of bespoke express treatments for clients with limited time to spare – including a 15-minute facial.

Grace International acquires San Francisco luxury hotel

Singapore-based boutique hotel group Grace International has completed the purchase of The Huntington Hotel in San Francisco, California, US.

A spokesperson for Grace said the deal signified "the turn of a new era" in the company's efforts to establish a presence in the global hospitality market. Grace opened its first hotel, The Scarlet, in Singapore, in 2004. First launched in 1922, the 136-bedroom hotel's facilities include the Nob Hill Spa and fine dining restaurant – the Big 4.

Nob Hill Spa has 10 treatment rooms, a Zen-themed relaxation area, sauna, steam-room and an indoor infinity pool with views across the city.



Massage Envy has more than 700 sites in the US

Massage Envy continues with US expansion plans

US-based franchising group Massage Envy is continuing with its "steady and strategic" growth plan with new sites opening in Alaska and Baltimore, Maryland.

The group is steadily closing in on its 800th site with around 50 openings planned for 2012. The first to open was a clinic in Baltimore (January 2012) which will be followed by four sites in Alaska later this year – the company's firsts in the state.

Massage Envy opened nearly 50 sites during 2011, eclipsing the previous high of 40 in 2010. Founded in 2002, the group offers affordable massage and spa services to consumers with "busy lifestyles at convenient times and locations", and the chain currently spans 44 US states.

Commenting on the expansion to Alaska, Massage Envy national director of franchise sales Lori Merrall said. "Our success in this new market will stem directly from a commitment to providing affordable and accessible massage therapy and skincare treatments to members and guests."

Green Globe award for Mövenpick

Mövenpick Resort & Spa Karon Beach Phuket has become the first Green Globe certified hotel in Phuket, Thailand. The recognition comes as Mövenpick Hotels & Resorts announced a company-wide strategy to establish a common and global approach to environmental, employer, and social sustainability.

As part of the plans,
Mövenpick aims for all of its
properties to be stamped with
Green Globe credentials within two years.

Hansruedi Frutiger, general manager of Mövenpick Resort & Spa Karon Beach, said: "We believe that economic growth and the well-being of society are inextricably tied to the health of the environment. Through collaboration with our team, suppliers, and

business partners, we have been actively work-

ing to reduce the environmental impact of our

The resort uses ecologically-friendly practices in all of its operations

business activities, and to continually improve and innovate on practices while at the same time meeting current needs."

Green Globe is a global accreditation scheme recognising excellence in sustainability practices within tourism and related industries. The certification is based on key indicators ranging from energy usage, water consumption, and waste management to employee training.

Anantara unveils Mui Ne Resort and Spa

Anantara, the Thailand-based hotel and resort operator, has announced the launch of its first property in Vietnam – the 89-bedroom Anantara Mui Ne Resort and Spa near the town of Phan Tiet.

Facilities at the resort include an Anantara Spa with five double treatment suites, which incorporate floor to ceiling windows. Two of the suites include a steamroom and a whirlpool.

Salon services include manicures, pedicures and hair and waxing treatments, while the

menu at Anantara Mui Ne Resort and Spa has been inspired by the lotus flower.

Among the treatments on offer at the spa are massages combining Western techniques and traditional Thai methods, such as the Anantara



The 89-bedroom resort includes an Anantara Spa with five rooms

Synchronised Massage using two therapists. Facilities at Anantara Mui Ne Resort and Spa also include five restaurants and bars; meeting space; a shoreline swimming pool; and a fitness suite, as well as a reading lounge.

Spa resort planned for Estonian island of Muhu

A new 250-key spa resort is being planned for the Estonian island of Muhu.

Estonian developer Novaterra has submitted a planning application to the local council, which will put the proposals up for public review. Exact details of the facilities will be unavailable until

then. Muhu is located next – and is connected by a bridge – to the "spa island" of Saaremaa, which boasts a number of luxury spa resorts and is served by an airport.

There is currently only one spa on Muhu – Pädaste Manor.



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Government names preferred provider for UK beauty sector

The UK Commission for Employment and Skills (UKCES) has appointed Habia to deliver key training and business development services to the UK's hair and beauty sector. UKCES named the group as preferred provider of "universal services," including National Occupational Standards, apprenticeship frameworks; and qualification-related activities.

Habia secured the UKCES deal, which covers a minimum three-year period starting 1 April, following a commissioning process that took place last year.

Alan Goldsbro, chief executive officer of Habia, said: "This is great news for the hair and beauty sector as it shows that the development of qualifications and standards for our industries is of national importance."



The signing of the deal for the DoubleTree resort

First UAE resort for DoubleTree by Hilton

Hilton Worldwide has secured a deal for Double Tree by Hilton's first resort development in the United Arab Emirates (UAE), which is to open in early 2014.

The new-build DoubleTree Resort by Hilton Marjan Island, which will also be the brand's second property in Ras Al Khaimah, will be one of the first to open at the Marjan Island development.

Facilities at the 300-bedroom resort will comprise a health club and spa with five treatment rooms, as well as two swimming pools; a kids club; two restaurants; and two bars. A private beach will also be on offer at the resort, which follows the signing of a deal with Mohamed Ruqait Real Estate. It forms part of a wider expansion planned for the region.

Hilton Worldwide Middle East and Africa president Rudi Jagerbascher said: "I'm pleased we are playing a major part in firmly putting the Emirate on the destination map."

Hyatt to open 14 new hotels in 2012

Hyatt Hotels Corporation (HHC) will open 14 new hotels and resorts during 2012 with a focus on benefiting from the growing Asian market.

Eight of the new properties will be located in Asia and only two in North America. Among the Asian openings will be the 412-bedroom Grand Hyatt Kuala Lumpur in Malaysia, which will include a spa with 11 treatment rooms, an indoor swimming pool and

The group has identified India as one of its primary markets, with five new hotels launching in 2012 – a significant addition to its current to sites. Hyatt is also expanding in China, where it already operates 20 hotels. One the two new launches in 2012 is the landmark Hyatt Regency Qingdao, scheduled for a Q3 opening.

The 450-room Quingdao property forms part of an upscale, mixed-use development located



Hyatt has announced ambitious expansion plans for the Asian market

on the western section of the Old Stoneman Beach in the Laoshan District.

The hotel's spa will comprise eight treatment rooms, a sauna area, hydrotherapy stations and an indoor swimming pool.

Other facilities at the hotel include a health club and four restaurants and bars - including a fine dining Chinese restaurant offering 10 private rooms.

Saccani appointed to new Orient-Express role

Hotel, tourist train and river cruise owner and manager Orient-Express Hotels has appointed Maurizio Saccani as its new chief of product development with immediate effect.

In his new position as part of the group's senior management team, Saccani will evaluate

the long-term product strategy of the current portfolio on a project basis.

Saccani first joined Orient-Express in 1978 as food and beverage manager at Hotel Cipirani in Venice, Italy, and will also continue in his role as vice president, Italy with the group.

Quartz Crystal Spa to open at Trump Toronto

Talon International Development has opened a new luxury spa at the Trump International Hotel and Tower Toronto, Canada.

The 15,000sq ft Quartz Crystal Spa is located on the 31st floor of the hotel and will feature 10 treatment rooms.

Facilities include two couples suites, infrared saunas; an indoor heated, salt-water infinity pool and a movement studio; as well as a health club and group exercise classes equipped with Technogym kit. The treatment menu will

include a selection of massages and full-day relaxation packages inspired by the healing properties of the quartz mineral.

The Trump International Hotel and Tower is owned and operated by Talon International



Trump Toronto and its Quartz Crystal Spa opened on 31 January

Development. The company has signed a deal to use the Trump name and mark under license from Trump Marks Toronto.

Talon is co-owned by entrepreneurs Val Levitan and Alex Shnaider.



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DIARY DATES

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Brighton Hilton Metropole, Brighton, UK This exhibition for the pool, spa and lifestyle sectors is now in its 16th year. It will include a three-day programme of workshops organised by the Institute of Swimming Pool Engineers (ISPE).

2012 marks the 16th consecutive annual event showcasing the Pool, Spa & Lifestyle industry! With swimming pools, spas, hot tubs, saunas, and a host of associated products, SPATEX 2012 is the event to visit. tel: +44 (0)1264 358558

www.spatex.co.uk

8-11 February 2012 Kosmetik Expo

Marriott Moscow Royal Aurora Hotel, A key beauty trade show in Russia. Tel: +7 495 937 13 18 www.ki-expo.ru

15-17 February 2012

Aesthetic Life Kiev, Ukraine

This inaugural spa and wellness trade show and conference is part of Kiev's Healthy Nation event

Tel: +380 44 423 30 89 http://hn2012.treex.com.ua

3-5 March 2012 Mondial Spa & Beauté

Palais des Congrès, Paris, France Dedicated to the spa, wellness, beauty, cosmetics, make-up and nails professionals, the 2011 edition of the exhibition has gathered 13,450 visitors in search of innovations, networking and exchanges. Tel: +33 493 06 58 80

www.msbparis.com

4-5 March 2012 Professional Beauty & European Spa Convention

ExCel London, UK

Focused on strategy and business issues the convention gives a platform to spa owners and senior managers to share their experiences of operating a successful spa. Running alongside a dedicated spa exhibition at Professional Beauty, the UK's largest trade show for the beauty industry the event is set to attract day spas, hotel spas, resort spas and destination spas. Tel: + 44 (0) 20 7351 0536 www.professionalbeauty.co.uk



The Spatec events are based on one-to-one meetings between operators and leading suppliers

11-12 March 2012 Spa & Salon Expo

The New Riviera Hotel, Las Vegas, US
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www.bestvalueexpos.com/DHBPE.html

13-14 March 2012 Retail Business Technology Expo and Cards & Payments Solutions

Location: Earls Court 2, London, United Kingdom

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www.retail business technology expo.com

14-17 March 2012 SpaTec Spring 2012

The Ritz-Carlton Orlando, Grande Lakes, Florida, US

a 3-day forum of one-on-one meetings between corporate spa owners, directors and design/management companies and leading spa suppliers and vendors from the following categories:

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26-27 March 2012 Spameeting Europe

Tivoli Lisboa, Portugal, Lisbon, Portugal A two-day business meeting concept offering projects' sponsors opportunity to have face to face meetings.

tel: +331 53049970

www.spameeting.com

18-21 Apr 2012

SPATEC Europe 2012

Don Carlos Leisure Resort & Spa, Marbella, Spain

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spa business 2012 handbook

What's in the handbook?

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- · Industry movers and shakers
- Key industry statistics and research
- A 2012 diary highlighting events, shows and networking opportunities
- · Predictions and trends for 2012
- · A development pipeline
- Trends and research
- Fitness

{ Supplier information }

- Company profiles including key information, contact details, images of products and a picture of a key contact
- · A-Z listing of trade associations

The print edition will be available at £25 per copy

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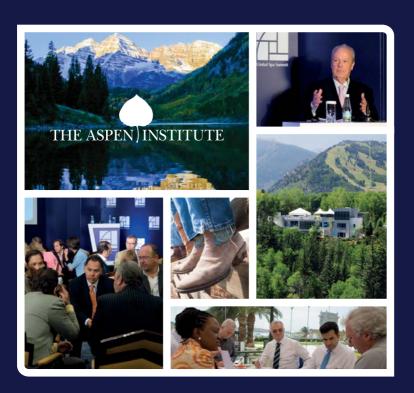


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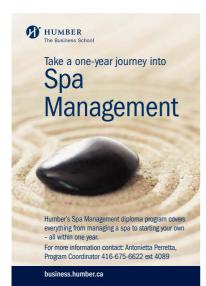


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Other information: positions will be based in Italy at the Hotel Cipriani Venice, Hotel Splendido & Splendido Mare Portofino, Hotel Caruso Belvedere Ravello, Grand Hotel Timeo and Villa Sant'Andrea Taormina. Seasonal opening will be from March to November 2012. Accommodation may be provided for non residents.

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Location: Newquay, Cornwall, UK

■ Group Spa Pre-Opening Manager

Company: ESPA International

Location: Farnham (with extensive overseas travel), UK

■ Spa Manager

Company: Bluestone National Park Resort

Location: Pembrokeshire, UK

■ Account Manager and Trainer (maternity cover)

Company: Aromatherapy Associates

Location: London, UK

■ Spa Therapist

Company: Aromatherapy Associates Location: Knightsbridge, UK

■ Spa Therapist Coordinator

Company: Orient-Express

Location: Italy

■ Spa Therapist

Company: Orient-Express

Location: Italy

■ Director of Spa and Leisure

Company: Fairmont St Andrews

Location: St Andrews, Scotland, UK

■ Client Services Manager, Asia

Company: GramercyOne Location: Singapore

For more details: www.spaopportunities.com



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Director of Spa & Leisure

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spa manager

The Well Spa is an exclusive health spa, situated in the centre of the Bluestone National Park Resort in Pembrokeshire. It comprises of 13 treatment rooms, saunas, steam rooms and a vitality pool.

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Dusit to open first Maldives resort

Thailand-based Dusit International has announced an opening date for its first resort in the Maldives - on Mudhdhii Island on the Baa Atoll. Launching on 6 February, the USs8om (€61m, £51m) Dusit Thani Maldives resort will feature 46 Beach Villas, two Beach Houses, 30 Water Villas, 20 Ocean Villas and two Ocean Houses

Facilities will include a Devarana-branded tree-top spa, over-water and grill restaurants, tennis courts and

dive centre. The resort's centrepiece will be a 750sq m (8,000sq ft) infinity swimming pool, said to be the largest in the Maldives, which has been designed around an ancient banyan tree.

Dusit International will also use the resort to run a number of hospitality training programmes under its Dusit College subsidiary. The courses will be designed for Maldivians



Facilities at the resort will include a Devarana-branded luxury spa

hoping to enter the tourism and hospitality sector. Dusit acquired the Baa Atoll resort in 2011 and has undertaken significant redevelopment work on the property.

Dusit CEO Chanin Donavanik said: "This property represents a milestone. As we gain momentum in the region, we look forward to advancing the guest experience of our hotels."

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- Dundee Malmaison will be developed on the site of the old Tay Hotel, a listed city centre landmark building, and facilities will include a spa and a fine dining restaurant. The property forms part of the wider £1bn (US\$1.6bn, €1.2bn) Dundee Central Waterfront Development.

its lecturing force with higher levels of trained

professionals. As part of the ongoing scheme,

STA has signed a memorandum of understand-

ing with NIRA Hotel Group - the operator of

the Shanti Maurice Hotel - which will allow

further placements of spa trainers.

Seychelles government invests in spa training

Malmaison Agreement to Lease New Dundee Hotel

The Seychelles Tourism Academy (STA) is looking to improve the skill levels of the country's spa and wellness workforce by investing in the training of its specialist training and lecturing staff.

STA, the institution responsible for the training of Seychellois students for careers in the tourism sector, will send its spa and wellness lecturers to undergo a number of work attachments to improve their knowledge of the latest spa trends.

The first placement will see spa training staff

According to a spokesperson, the initiative is



spend a two-week period at the luxury Shanti Maurice Hotel and Spa in Mauritius.

in line with STA's strategy to "further empower its lecturers", and to strengthen and enhance

MWB Group Holdings has announced plans to open a 91-bedroom Malmaison-branded boutique hotel in Dundee, UK.

When open in 2013, the hotel will become MWB's first new hotel since the group concluded a refinancing agreement in 2011.