spa opportunities

16 AUGUST - 29 AUGUST 2012 ISSUE 170

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Velaa Private Island will have Spa My Blend by Clarins

Velaa Private Island, a new luxury resort in the Maldives, will open in Q4 of 2013, with a Spa My Blend by Clarins.

Privately owned and managed by Czech entrepreneurs Radka and Jiri Smejc, the Petr Kolar-designed resort is made up of 43 private villas and five four-bedroom residences, which use local materials and have contemporary flourishes. Each private retreat offers an outdoor space and a private pool for guests.

The spa facilities feature six spa suites nestled over the island's lagoon, with two

suites reserved for couples. Given the partnership with Spa My Blend by Clarins, exclusive products and treatments will be on offer. This is the fourth Spa My Blend by Clarins to open, with others in Paris, Cannes and Toronto.



Velaa Private Island will have a six-suite Spa My Blend by Clarins, opening in 2013

The spa will also have an experience area which houses a steamroom, sauna and the Maldives' first ever snowroom. Alongside these features is a Cloud 9 flotation suite providing a cloud-shaped reclining treatment pod

by Klafs and Sha. There is also a relaxation area, a hair salon, juice bar and retail lounge. Additionally, 10 of the villas include private spa suites with the full spa menu on offer.

The corporate Spa division at Clarins has been heavily involved with the design and architecture team from early on in the project and has also provided pre-opening support.

To accompany the spa, the resort has a yoga pavilion offering sessions with a yoga master and personal training programmes. Velaa Private Island's gym is

equipped with world-class Technogym equipment, while sports being offered include a Troon Short Game Golf Academy designed by two-time Masters champion Jose Maria Olazabal. *Details: http://lei.sr?a=X4l2d*

India wellness report predicts huge growth

Industry experts gathered in New Delhi, India, on 5th August to discuss the future of the nation's wellness sector.

Wellness in India - Sustainable Growth and Future Roadmap was the fifth wellness conference to be organised by the Federation of Indian Chambers of Commerce and Industry (FICCI), which has been exploring ways of developing Indian wellness.

The conference saw the release of a FICCI-PwC report called *Imperatives* for *Growth – The wellness industry*, which predicts compound annual growth rate for the sector to be in the region of 15 and 17 per cent. *Continued on the back cover*

Four Seasons reveals African retreat plans

Four Seasons Hotels and Resorts is accelerating its presence in Africa with the signing of a new management agreement for a luxury retreat in Johannesburg, South Africa.

The company signed the long-term agreement with the owners of what was previously The Westcliff hotel in Johannesburg. The retreat, set on a cliffside garden estate in the northern suburbs of the city, will reopen as Four Seasons Hotel Westcliff Johannesburg in the second quarter of 2014.

The property will have a brand new spa facility, The Spa at Four Seasons, which will offer six treatment rooms, a lap pool and relaxation deck, plus a fitness centre.

Four Seasons has retained the original architect of the hotel – Johannesburg-based



Four Seasons is keen for expansion in South Africa

RSL Architects – to ensure any architectural work is consistent with the original design. Johannesburg-based interior design firm JACKET is also involved with the project.

The company has two additional projects under consideration in Tanzania and is exploring further expansion across the region. *Details:* http://lei.sr?a=O2c7l

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CONTACT US

The Leisure Media Company Portmill House, Portmill Lane, Hitchin, Herts SG5 1DJ, UK Tel: +44 (0)1462 431385 Fax: +44 (0)1462 433909 e-mail: please use contacts' fullname@leisuremedia.com

Subscriptions

Denise Adams +44(0)1462 471930 subs@leisuremedia.com

Liz Terry +44(0)1462 431385

Managing Editor

Tom Walker +44(0)1462 471934

Journalists

Aoife Dowling +44(0)1462 471938 Tom Anstey +44(0)1462 471922 Chris Dodd +44 (0)1462 471902

Products Editor

Kate Corney +44(0)1462 471933

Design

Ed Gallagher +44(0)1905 20198

Dean Fox +44(0)1462 471900 Emma Harris +44(0)1462 471921 Tim Nash +44(0)1462 471917

Associate Publisher

Sarah Gibbs +44(0)1462 471908

Recruitment, training and tenders

Paul Thorman +44(0)1462 471904 Simon Hinksman +44(0)1462 471905 Annie Lovell +44(0)1462 471901

Property advertising sales

Simon Hinksman +44(0)1462 471905

Financial Administrator

Denise Adams +44(0)1462 471930

Circulation Manager

Michael Emmerson +44(0)1462 471932

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L'Occitane global expansion continues

Beauty and wellness brand, L'Occitane, has continued its global expansion with the opening of three new spas located in Switzerland, Australia and Brazil.

The Spa by L'Occitane at the Hotel Royal Crans-Montana, overlooks the Swiss Alps and offers an indoor heated swimming pool, steamroom and signature L'Occitane treatments for guests.

The Chahoya Spa & Salon, located in the Cable Beach Resort, Australia, has seven treatment rooms, a double Vichy shower, hair salon and

a yoga deck. The spa offers facial and body treatments, massage and waxing, as well as its signature Chahoya Spa packages.

The Capim do Mato Hotel offers the first L'Occitane-branded spa to the Minas Gerais region of Brazil. Spa features include a heated outdoor pool, bathrooms with private spa pools and a variety of exclusive L'Occitane treatments. Overlooking the Minas Gerais National Park, the spa has a philosophy of reconnecting



Capim do Mato Spa offers signature treatments in a 'green' environment

with nature through natural luxury spa experiences, offering a 'green' environment.

Continuously expanding, L'Occitane has a total 61 Spas and more than 320 treatment rooms across 23 countries. Future plans include the opening of spas in India, the Caribbean and Poland this year, while 2014 will see additional openings in China, India, Bali, Italy, Poland and the United States. Details: http://lei.sr?a=x2T3R

Amanresorts to open Aman Spa in Vietnam

Amanresorts is to open a beachside resort and Aman Spa on the shores of Vietnam's East Sea next month.

Amano'i overlooks Vinh Hy Bay on the coast of Nui Chua National Park. The resort includes 31 pavilions and five Aman Villas, which fuse contemporary elegance with traditional Vietnamese architectural styles.

Accompanying the resort is a full-service Aman Spa, as well as a beach club.

Other facilities include two outdoor tennis courts and a number of scenic walking, running and trekking routes for visitors to explore. The resort's fitness options include a spacious, light-filled gymnasium, a pilates studio and a lakeside yoga pavilion.

The Aman Spa is set beside a lotus-filled lake and enjoys a prime position on the development, surrounded by the national park.

The spa's facilities include five double treatment rooms with double bathtubs, private dressing areas and showers, two hydrotherapy



The resort will open in September on the shores of East Sea in Vietnam

suites, hand and foot therapy rooms, as well as a hair and finishing salon where manicures and pedicures are available.

The spa also offers relaxation lounges with tranquil views. The Aman Spa menu offers body treatments, scrubs, wraps, facials and hair care using Aman Spa's all-natural, chemical-free spa product range.

Each of the treatments is created using traditional Vietnamese ingredients, including aromatic herbs, rice and coffee. *Details: http://lei.sr?a=T3W3d*



Health tourism key for Spanish spas

Spain is aiming to capitalise on the health tourism market and a number of organisations have joined forces to make the country a world leader in the sector.

The new alliance, made up of the National Federation of Private Clinics, National Spas Association, Business Federation Unit, Spanish Confederation of Hotel and Tourist Accommodation and the Spanish Confederation of Travel Agents is aiming to promote Spain's medical sector and

build on the 21,868 health-driven tourists who visited Spain during 2012.

"Advances in medicine allow people around the world to seek the best technical and economic solutions for the prevention and treatment of various diseases," said Inigo Valcaneras, president of the alliance. "Spain can become a great health tourism destination, in which we can use spas to incorporate treatments using our prestigious health system to provide assistance."

One spa that will benefit from the tourism drive is the Hotel Balneario Valle del Jerte, in



The Spanish wellness economy could grow to €500m a year

the Cáceres, Spain. The spa has a 1,500sq m (16,000sq ft) water area, split into two sections – a spa area for rest and relaxation and a thermal area that offers sulphur, fluorinated and chlorinated sodium bicarbonate waters to treat a variety of ailments, including arthritis, rheumatism and various respiratory problems.

According to market research, health tourism is worth an estimated €140m (£121m, US\$186m) to the Spanish economy and with the creation of this new alliance, the figure is expected to grow to €500m a year (£432.5m, US\$664.1m). Details: http://lei.sr?a=m9D9n

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Barnes calls for spas to engage guests' emotions

Too many spas are dreary and fail to engage the emotions of customers, according to Katie Barnes, editor of the *Spa Business Handbook 2013*, which has just been published in print and digital. "Incredible spas resonate with guests at a deep level," says Barnes, "they fill their senses and engage their emotions in a way that makes the experience powerful, profound and pleasurable." She argues that too many spas fail to achieve this level of engagement, but that doing so presents the industry with an opportunity to make a major leap forward.

Barnes, along with Spa Business editor Liz Terry, have published the first Spa Foresight™ report in the handbook, outlining gobal trends and opportunities for growth.

The Spa Handbook 2013, a 300-page reference book, can be ordered online here in print: http://lei.sr?a=A9O7e. Viewed online here: http://lei.sr?a=P3l4j, downloaded as a PDF edition here: http://lei.sr?a=N2S9d

Pacha opens its first resort and spa in Ibiza

Pacha, the global nightclub operator, has opened its first luxury resort in Ibiza, with the development offering 164 rooms, a 200-seat restaurant, a pool and its own spa.

Destino sits on the cliffs of Cap Martinet, on its own corner of the island, offering visitors panoramic views of the Mediterranean, Dalt Vila and Formentera.

The 50,000 sq m (538,195 sq ft) resort offers two room types – guest room or luxury suite – with prices starting at €300 (US\$400, £258). Luxury suites offer guests full views of

the Mediterranean, their own private showers, plunge pools and outdoor baths, which sit in the middle of lush scenery and vegetation on the third-largest of Spain's Balearic Islands.

The resort offers its own yoga studio, conference centre (opening in 2014) and spa.

Destino's wellness facilities provide massages, facials, manicures and pedicures, body waxes, skin treatments and oxygen treatments,



The resort sits on the cliffs of Cap Martinet offering Mediterranean views

in addition to hair styling and make-up.

To complement the spa, Destino also provides a swimming pool, outside bar and dining areas. Described as a modern oasis, the pool is surrounded by palm trees, sunbeds and day-beds with a king-size spa pool to view the sunset. Ice-chilled towels and outdoor massages are also available for guests who choose to sunbathe. Details: http://lei.sr?a=d7m2a

Costas Christ new Six Senses sustainability ambassador

Sustainable tourism expert Costas Christ is to join Six Senses as sustainability ambassador – reinforcing the company's commitment to sustainable tourism.

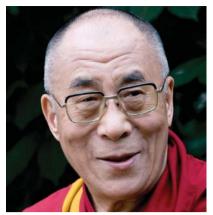
Christ, who will be speaking at the GSWS, is renowned for helping to define the term eco-tourism, as a founding member of the International Ecotourism Society.

As sustainability ambassador, he will advise the vice president of sustainability and represent the company as its global spokesperson on sustainable tourism.

Christ said: "We're at a new turning point as more travel businesses and destinations adopt sustainable tourism principles to help safeguard our planet and deliver tangible benefits to local communities.

"I look forward to supporting Six Senses in their commitment to advancing efforts worldwide." *Details: http://lei.sr?a=5R4n2*

Read Spa Opportunities online: www.spaopportunities.com/digital



The Dalai Lama will be speaking at the GSWS Details announced for Global Spa & Welness Summit 2013

The Global Spa & Wellness Summit (GSWS) has announced the daily programme and keynote speaker lineup for its annual conference, taking place between 5-7 October in New Delhi, India.

Day one will revolve around the Global Wellness Tourism Congress, with experts from the tourism industry joined by ministers of tourism presenting case studies from around the world on the tourism sector.

Day two explores the ancient, modern and emotional business of wellness. India's hospitality leaders will speak, with keynotes and panels featuring Asia's spiritual and wellness leaders, including His Holiness the Dalai Lama.

The final day of the summit focuses on giving delegates the practical knowledge they need for success, while presenting new innovations in the wellness sector.

The conference will be the seventh annual GSWS. Details: http://lei.sr?a=a8r6X

SpaBooker sponsors GSWS infographic competition

SpaBooker has been announced as the sponsor for the 2013 Global Spa and Wellness Summit's infographic competition, which was launched to encourage innovation and friendly competition in the spa and wellness industries.

Entrants are invited to explore aspects of the spa or wellness industries and present the material in the form of an infographic. Entries are allowed to contain any form of visual media, but have to be presented as a single infographic image.

Judging criteria will include visual appeal, relevance and innovation. The judging panel will be made up of leading experts in the spa and wellness industries, as well as those involved in design and technology. Details: http://lei.sr?a=v1Y7Q

AU\$4.2bn Cairns resort plans advance

Chinese billionaire Tony Fung's AU\$4.2bn (US\$3.75bn, £2.4bn) mega leisure development in Cairns, Australia has moved to the next stage, having been declared a 'co-ordinated project' - the first step in gaining Australian planning approval.

The Aquis Resort at the Great Barrier Reef project would include nine luxury hotels, a 25,000-seater sports stadium, a casino and high-end retail space.

The resort would offer 3,750 hotel rooms, 1,180 apartments and 130 villas on a beachside site.

Alongside hotel and living space, the development also proposes a 45,000 sq m (484,375 sq ft) convention and exhibition centre, a cultural heritage centre, an 18-hole golf course, two 2,500-seat theatres, a 20ha reef lagoon and what is being promoted as one of the largest aquariums in the world.

If plans get final approval, construction will begin in 2014, with a completion date of around 2018. The development would create 10,000 full-time jobs when operational.



The development would create around 10,000 new jobs for Cairns

The project's originator, Hong-Kong based banking and property tycoon Fung, believes the resort will rival structures in Macau, Dubai and Singapore, bringing international visitors to North Queensland's touristdependent economy.

Projects in Cairns are a hotbed of debate given the Great Barrier Reef's stance as a World Heritage Site - with several groups lobbying to prevent interference with the local environment. Details: http://lei.sr?a=C5m8Q

Exercise improves mood of pregnant women

Exercise could improve the mood of pregnant women and reduce their levels of fatigue, according to research published in Psychology & Health.

The study, conducted at the University of Western Ontario, examined the impact of a four-week exercise intervention programme on the psychological states of pregnant women who were previously inactive.

The results showed that participants reported significant improvements in their mood during the study, while also seeing a reduction in their levels of fatigue.

higher cortisol levels at birth and adolescence, and young adults. as well as impaired cognition skills and greater risk of developmental and mental disorders.

pregnancy has been associated with increased risk of caesarean delivery, disturbed sleep and a fessionals about the benefits and barriers often negative impact on physical and mental health. associated with exercise during pregnancy.

Taking these problems into consideration, *Details: http://lei.sr?a=u7I9K*



Findings suggest exercise can also reduce levels of fatigue in women

the study suggests that exercise intervention When publishing their findings, the experts during pregnancy may have numerous health highlighted that children of mothers who are benefits, including steps to prevent the develdepressed or anxious during pregnancy have opment of psychological conditions in children

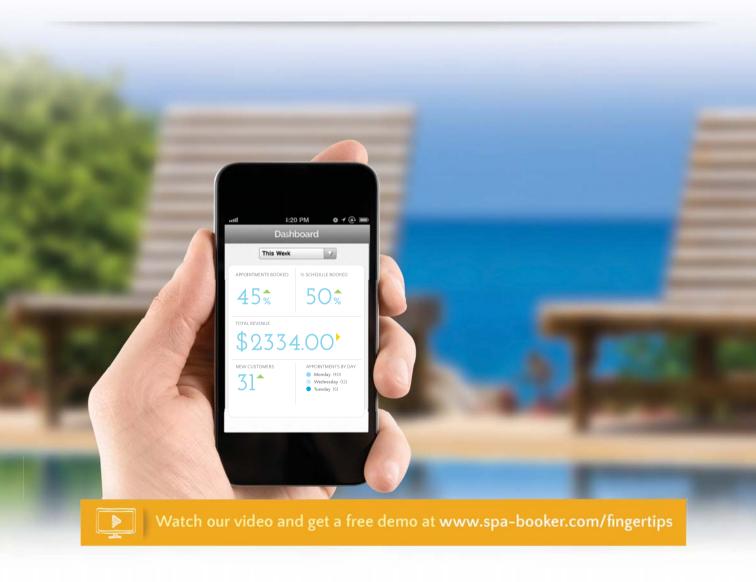
The authors concluded their study by stating that due to misconceptions regarding safety, It has also been reported that fatigue during continued efforts are needed to help educate women, their families and prenatal health pro-





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Kelly is the founder of real estate firm Civano Living Kevin M Kelly joins Two Bunch Palms hot springs resort as CEO

Former president and chief branding officer of Canyon Ranch, Kevin M Kelly, has joined Two Bunch Palms Spa Resort in the California desert as chief executive officer.

Kelly is the founder of Civano Living, a real estate advisory and development firm that specialises in wellness and community.

In his new position, Kelly will spearhead the renovation and expansion of the 52-room hot spring resort, which occupies 50 acres of the 260 acre oasis.

Speaking on his role, Kelly said: "We're seeking to reposition Two Bunch Palms as the first step towards building a sustainablewellness lifestyle brand that research tells us is desperately needed in the marketplace."

The property was purchased in April 2012 by a group of LA investors that include Hollywood producer Donald Kushner, businessman Steve Markoff, real estate investor Gidi Cohen and film producer Elie Samaha. Details: http://lei.sr?a=koU1Q

Estée Lauder study links poor quality sleep to skin ageing

A recent study analysing the effects of sleep on skin quality has found that poor sleepers had increased signs of skin ageing and slower recovery from environmental stressors such as ultraviolet (UV) radiation.

The study, commissioned by Estée Lauder involved 60 pre-menopausal women between the ages of 30 and 49, with half of participants falling into the poor quality sleep category.

Poor quality sleepers showed increased signs of intrinsic skin ageing including fine lines, uneven pigmentation and slackening of skin and reduced elasticity.

The researchers also found that good quality sleepers recovered more efficiently from stressors to the skin. *Details: http://lei.sr?a=b202b*

Cambodia and Shenyang for Hyatt

Two new Hyatt-operated developments have opened in Asia, offering luxury accommodation and spa facilities, further showcasing the region's hunger for the hospitality and wellness markets.

In Cambodia, the recently opened Park Hyatt Siem Reap, offers 108 contemporary guest rooms and 13 luxury suites.

The spa, operated by Park Hyatt, covers 242 sq m (2,615 sq ft) and takes inspiration from Zen teachings, offering holistic spa treatments which use exclusive aromatherapy products. The spa has six treatment rooms, a steam-

room and a rooftop relaxation space for foot massages and for practicing yoga.

To complement the spa, the hotel offers a 24-hour fitness centre with Technogym cardio vascular and strength machines, which use VISIOWEB systems to connect to the internet to enable multimedia use.

Meanwhile, in Shenyang, China, Grand Hyatt has opened a new 29-storey development



Shenyang's spa offers six private treatment suites overlooking the city

- owned by large conglomerate China Resources – complete with 850 sq m (9,149 sq ft) of spa and wellness facilities.

The Grand Hyatt Shenyang's Qing Spa occupies and houses six private treatment suites that look out across the city. The development also offers two spa suites and an exclusive Chairman Suite, where up to 10 people can share a communal space. Details: http://lei.sr?a=Volot

Fairmont Baku opens in Flame Towers

A new Fairmont hotel, with an ESPA spa, has been opened inside Azerbaijan's tallest building complex.

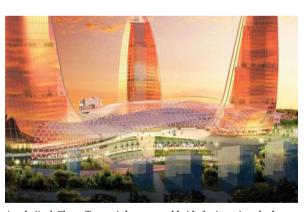
Fairmont Baku, Flame Towers, is also the luxury brand's first development in the emerging destination of Azerbaijan. The incredible building, designed by global architectural practice HOK, cost \$350m (£226.1m, €263.2m), is Azerbaijan's tallest skyscraper at 190m (623ft) and is covered with 10,000

LED screens that display the movement of a fire visible from the farthest points of Baku.

The hotel, located in one of the building's three towers, features 318 rooms and includes a spa, two tennis courts, 2,500sq m (26,900sq ft) of meeting space and a business centre.

The 2,500sq m (26,900sq ft) spa includes seven treatment rooms, a traditional hammam and an indoor pool. Also included is a Technogym-equipped fitness centre and outdoor pool with spa pool and bar.

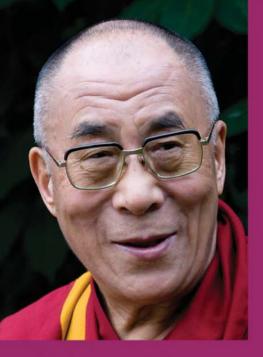
Oil-rich Baku is proving to be a hot property



Azerbaijan's Flame Towers is known worldwide for its unique look

for luxury hotel and spa developers, with a new Swissôtel, also owned by Fairmont, the most recent to open in the capital city, which has attracted names, including Hyatt, and Hilton.

Wellness tourism is rapidly becoming an important part of Azerbaijan's economy, with the government's priorities based on shaping it as an elite destination for spa and wellness, in addition to religious tourism. Baku has been highlighted by the government as a key destination for growth in the sector. Details: http://lei.sr?a=s3G30











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Tel: +1 214 592 4270 www.spatecna.com

09-11 Sep 2013 **COSMEETING**

Porte de Versailles Paris, France

Cosmeeting Paris is the tradeshow where operators can discover the latest innovations in face and body care, hygiene, haircare, natural and organic cosmetics, accessories, ethnical cosmetics and professional brands and retail spa. Emerging brands offer original concepts in the show's Zoom area. Tel: +33 (0)1 44 69 97 67 www.cosmeeting.com

16-19 Sep 2013 **Equipotel Spa and Wellness**

Anhembi Exhibition Park Olavo Fontoura 1209, Sao Paulo, Brazil Companies that commercialise spa products and provide consulting services for hospitality gather together in a space especially designed for them at Equipotel trade fair: Equipotel Spa&Wellness. Visitors can view various products and services provided in spas, aesthetic centers and massage clinics. Tel: +55-11-30605000 www.equipotel.com

18-21 Sep 2013 **World Spa and Wellbeing Convention**

IMPACT Exhibition and Convention Center Bangkok, Thailand

The World Spa & Well-being Convention 2013 aims to offer a gateway offering a range of opportunities to network, build business connections and be inspired with industry people across the region.

This year's theme will be "Water". From life-giving to life-resonance, the event will explore the science and artistic merit of water, delivering an opportunity to



ISPA Conference and Expo 2013 will be held 21-23 October at Mandalay Bay Las Vegas, Nevada, US

understand how water in all its forms (gas, liquid or solid) is or can be used in the spa and well-being industry.

Tel: +66 0833 5205

www.worldspawellbeing.com

26-27 Sep 2013 **Follow the Customer Journey** Thermae 2000 - ISWKC Cauberg 25-27,

Valkenburg, 6301BT, Netherlands The main subject of this convention is to share economic ratios that make the wellness industry successfull and obtain a better understanding of guest service psychology. Tel: +31 (0) 627148661

www.iswkc.com/events

05-07 Oct 2013 Global Spa and Wellness Summit 2013 The Oberoi

Gurgaon, New Delhi, India

The Global Spa & Wellness Summit is an international organisation that brings together leaders and visionaries to positively impact and shape the future of the global spa and wellness industries. The Summit is an annual, invitation-only event where thought leaders join together to help shape the future of the global spa and wellness industry. Tel: +1 212 716 1199

www.globalspasummit.org

15-18 Oct 2013 Wellness and Spa Experience

Gran Via Exhibition Centre, Barcelona, Spain Through practical cases and interventions by experts from around the world, the congress, hosted by the Swimming Pool Show, Piscina Barcelona, will feature all the knowhow of centres dedicated to wellness. It will also educate guests on how wellness centres combats stress and deliver health, balance and personal harmony.

Tel: +34 93 233 20 00 www.salonpiscina.com

17-19 Oct 2013 Cosmobeaute Indonesia

Jakarta Convention Center (JCC) Jakarta, Indonesia

Events at the trade fair includes sharing and discussion of latest beauty trends, demonstration of latest products, interactive seminars by professionals and showcase of newly develop beauty products.

Tel: +603 8023 0820 www.cosmobeauteasia.com

21-23 Oct 2013 **ISPA Conference and Expo 2013**

Mandalay Bay Las Vegas, Nevada, US Each year, spa professionals from around the globe attend the ISPA Conference & Expo to become more knowledgeable and gain a competitive edge in the marketplace. The event consists of three days of speaker presentations covering business strategy, customer service, leadership & management and the spa industry plus an Expo with the latest spa products.

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Hall 4, IMPACT Exhibition Center Bangkok, Thailand

Event Highlights

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- Education Village
- · Business Matching
- Spa Workshops
- Thailand Spa & Well-being Awards
- Spa Concierge
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- Industry Seminars



For more information, please contact Ms. Nichaporn Pongsanam Call on +66 (0) 2833-5215 or nichapornp@impact.co.th, project@thaispaassociation.com



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Third London hotel for InterContinental

InterContinental Hotel Group will open its third property in London as part of Quintain Estates and Knight Dragon's Greenwich Peninsula regeneration development.

Due to open in summer 2015, the InterContinental London The O2 will be operated by Arora Hotels.

The 19-storey building will house 452 guestrooms, as well as a spa, restaurants and a Sky Bar with views of Canary Wharf and the River Thames. The hotel will also feature more than 51,666sq ft (4,800sq m) of space for conferences and events and

Europe's largest pillar-free ballroom.

The multi-million pound development, which will be funded by the Queensgate Investment Fund, will also include The Peninsula Tower – a 23-storey development of 100 serviced apartments.

Robert Shepherd, chief development officer for the InterContinental Hotels Group, said: "We look forward to InterContinental London The O2 sharing in the future success of its sister hotels, including the recently



The IHG investment will include a hotel and 100 serviced apartments

opened InterContinental London Westminster and InterContinental Marseilles Hotel Dieu.

"The recent sale of the InterContinental London Park Lane and the soon to be open InterContinental Davos Resort and Spa is a testament to the brand's growth globally and its attractiveness as an icon of luxury."

The hotel will be designed to be sustainable to BREEAM Excellent standards, with features such a green roof and water harvesting system. Details: http://lei.sr?a=T4c6Q



The new hotel will include a Ritz-Carlton spa

Ritz-Carlton confirms opening of Israel location in 2013

Ritz-Carlton has confirmed its first Israel-based hotel will open at the end of 2013.

The Ritz-Carlton, Herzliya is located in Tel Aviv and will be one of the first global luxury-branded hotels in the country.

The hotel was designed by a collection of architects and designers, with Rani Ziss Architects designing the 12-storey property, while New York-based design firm Studio Gaia created the interiors and Israeli studio Gad Halperin produced the lobby and restaurant concepts.

The 197-room property includes a rooftop pool and The Ritz-Carlton Spa and Fitness Centre, which will boast Mediterranean views and outdoor relaxation terraces.

Other facilities includes 4,500sq ft (418sq m) of meeting space, outdoor relaxation terraces and a kosher restaurant. *Details: http://lei.sr?a=H8b2S*

Website explains US state laws in medical spas

The American Med Spa Association (AmSpa) has launched a website that summarises state-specific laws and regulations affecting medical spas and laser centres across the United States.

The website, produced in partnership with local health-care attorneys in over 30 US states, was created to provide access to regulatory information relating to the rapidly growing medical spa industry.

"Med spa owners and industry professionals have

complained for years about a lack of information relative to what med spas can and cannot do," said Alex Thiersch, founder of AmSpa. "It was often impossible to locate even basic information on regulatory issues, because the laws in each state are confusing and difficult to find."

Found on AmSpa's website, the state law summaries provide answers to questions often raised about regulations, while giving access to a breakdown of what the regulations and laws



The new website sums up spa and medical laws for each US state $\,$

mean. The site also provides information to ensure medical providers and owners of medical spas can be certain that they are meeting specific state regulations.

The partnership with local medical spa attorneys in each state will ensure answers are provided by professionals who have experience navigating the healthcare regulations specific to each state. Details: http://lei.sr?a=VoqoC

Details revealed for UK Spa Awareness week 2013

The UK Spa Association has announced National Spa Awareness Week 2013, which will run from the 4th to 8th November.

The association has teamed up with the International Stress Management Association (ISMA) to help raise awareness of the stress relieving treatments and therapies the spa industry can offer.

Participating spas and salons simply need to run an event during Spa Awareness week 2013, which includes stress management advice and sample treatments.

"We know that stress is responsible for over 50 per cent of all work-related illnesses," said head of the UK Spa Association, Charlie Thompson.

"By raising awareness and educating consumers, and in particular the business community, of the health benefits of regular massage and spa treatments, we're ideally placed to provide a proactive and preventative solution to help control this problem." Details: http://lei.sr?a=N5X8I





24-26 Sept 2013 · NEC Birmingham UK



Where the leisure industry meets...

Leisure Industry Week (LIW) is the meeting place for the UK's commercial pool and spa industry and the leading exhibition for the entire leisure industry. Join us in September and explore the latest products from dry water massage to interactive water fun and filtration systems. Uncover innovative ways to diversify your offering and get expert advice on new training methods, health and safety legislation and so much more.





industry experts and offered completely online to accommodate learners worldwide, University of California, Irvine Extension's Spa & Hospitality Management Certificate Program presents cutting edge ways to make your spa stand out in a competitive market.

Build a foundation for success and profit through extensive training in all areas of the spa business, including:

- Business planning
- · Day-to-day operations
- · Quality management
- Retailing
- · Human resources
- Customer engagement
- Green Strategies

http://unex.uci.edu/mkt/campaigns/spaHospitality.asp









Exciting opportunities are available at Lifehouse

Lifehouse Spa & Hotel is an exciting, contemporary health spa, offering a unique, life enriching experience, tailor-made for every guest.

We are currently recruiting for the following position:

Massage Therapists (varied hours)

The ideal candidates must be eligible to work in the UK and have the following key attributes:

- Ideally Cidesco trained or minimum NVQ/ Diploma Level 3 in Therapy
- Proven Experience within a Spa or Large Salon
- Exceptional Drive & Ambition
- · Flexibility to work weekends and evenings essential

Lifehouse offers a very competitive package along with excellent benefits & commission

To apply please contact hr@lifehouse.co.uk or visit www.lifehouse.co.uk

*No Agencies



spa opportunities JOBS ONLINE



■ UK and International Training Manager

Company: ESPA International Location: Farnham, UK

Senior Spa Therapist

Company: GLL Location: London, UK

■ Senior Spa Therapist Company: GLL

Location: London, UK

■ Assistant Spa Therapist Company: GLL

Location: London, UK

Full Time Beauty & Spa Therapists

Company: Lifehouse Spa & Hotel Location: Lifehouse Hotel & Spa Thorpe le Soken, Essex, UK

Personal Trainer

Company: Pure Gym Limited Location: Sunderland, UK

Spa Manager

Company: GLL Location: Bethnal Green, UK

■ Cluster Manager

Company: The Nail Spa Location: Dubai, UAE

■ Creative Director/ Senior Hair Stylist

Company: Marquee Location: UAE

Assistant Spa Manager

Company: Coworth Park Location: Ascot, UK

Spa Manager

Company: The Nail Spa Location: Dubai, UAE

Spa Receptionist

Company: Coworth Park Location: Ascot, UK

■ Beauty Therapist

Company: Royal Automobile Club Location: Epsom

■ Assistant Spa Therapist

Company: GLL Location: Tower Hamlets, UK

■ Spa Therapist

Company: GLL Location: Camden, UK

For more details: www.spaopportunities.com

A leading award-winning group in the spa and beauty industry requires:



Cluster Manager and Spa Manager

If you are a dedicated, enthusiastic and experienced beauty industry professional in Management role who believes in the power of motivating others and putting clients first, we want to hear from you.

We are looking for energetic and passionate people person with a result oriented and attention to detail approach to working and willingness to work under a flexible schedule.

Cluster Manager

Major Responsibilities:

- Directly responsible for the day-to-day operations of multi locations with supervision of all Spa managers or Spa in-charges.
- · General Operations Ensuring the adherence to Operations Manual
- Customer Service Ensure staff are providing 5 star customer service to all guests
- Store Planning Coordinating with the Director of Operations to implement store level objectives, processes and programs
- Financial Analyzing profit and loss statements, planning and accountability skills.
- Ensuring locations meet their budget goals
- Sales working with managers to track daily sales, compare ongoing promotions
- Advertising and Marketing Implementing and management of The Nail Spa promotions

Desired Skills & Experience (Optional)

- Highly proactive individual with strong work ethic who will aggressively strive to create positive (and measurable) impact with minimal supervision and direction.
- Ability to demonstrate contribution of value with clear growth and visible milestones.
- Strong team leader self motivated and team player who can motivate staff and command respect and support from subordinates
- Organised, able to multi task and highly detail oriented
- Financially focused with strong commercial instincts
- Adaptable to change in business and culture.
- Passionate about customer service and people development
- Excellent verbal and written skills
- Creative and innovative
- Excellent computer skills (MS Office, spa software systems).

Spa Manager

Job requirements:

- Female candidate with Bachelor Degree and qualified to NVQ 3 level
 3 beauty or equivalent
- Managing large multi cultural teams with at least 50-75 customers daily for 5 to 7 years
- Revenue Management and P&L responsibility
- Pre opening experience will be an advantage
- Hands on experience on the concepts of missed opportunities and therapist productivity
- Experience in Sales & Promotion, Loyalty & Membership programmes and Marketing/PR Management
- Experience in booking software, inventory management and report writing using MS Excel

Will be required to:

- Maximize revenue in both service and retail sales, based on targets given
- Optimize staff utilization
- Develop and maintain excellent relationships with all guests and member
- Maintain high standards within the spa and oversee the staff to ensure smooth running of operations

We provide an attractive remuneration package inclusive of other benefits that are further supplemented by excellent growth opportunities. If you meet the above requirements and would like to be a part of our organization please send your CV to: careers@ nailspa.ae along with your photo.



Creative Director/Senior Hair Stylist

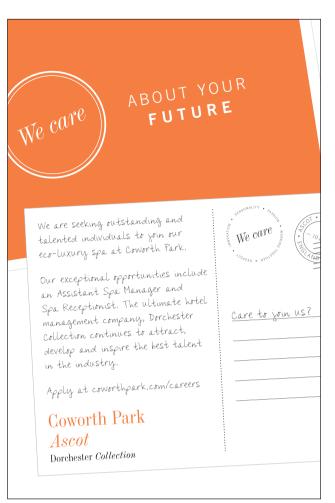
Marquee is a new hair salon brand that provides premium hair styling and advanced hair treatments to the UAE's style-savvy and well-travelled women. Marquee is part of House of Enspa, a leading beauty group that operates 11 spas and salons where 350 members of staff are dedicated to offering a flawless, consistent and holistic customer experience.

Marquee will be premiering soon in Abu Dhabi and in Dubai, and as a result we're now looking for top notch female CreativeDirectors / Senior Hair Stylists to head up our friendly team. We're seeking people with the perfect blend of technical and creative brilliance who listen and collaborate – not just talk – to guarantee that each and every client steps out of the salon feeling red carpet ready.

In return we're offering the opportunity to work in an inspirational environment, and promise a commitment to continuous education that will further develop your creativity and technological knowledge.

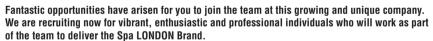
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GLL. A BETTER CAREER CHOICE

Spa LONDON by GLL, is based on a unique concept, devised to revolutionise the day spa market, spa LONDON offers a luxurious experience at an affordable price. Spanning everything from traditional thermal therapies to the latest beauty innovations, Spa LONDON offers the ultimate day spa experience.





Spa Manager

Located at York Hall Leisure Centre.

Up to £26,390 per annum (+8% bonus after qualifying period)

The role of Spa Manager requires an experienced, enthusiastic professional to lead the spa team and deliver the Spa LONDON Brand. Heading up the development of their team, driving forward the retail, spa and treatments business and maintaining high quality facilities and customer service at all times.

The succesful candidate will have extensive experience in a Salon, Spa or sales environment and at least 1 year managerial experience. They must also have an internationally recognised Beauty Therapy qualification certificate: NVQ Level 3 H.N.D, CIDESCO, CIBTAC, CITY & GUILDS or ITEC.

A first aid qualification is essential as is computer literacy and retail sales and membership sales experience.

In return you will receive: 8% Attendance related bonus (following a qualifying period)

- * Pension scheme
- * Discounted Membership
- * Ride to Work Scheme
- * Career development opportunities
- * Extensive training prospects

Senior Spa Therapists

Located at Rainbow Leisure Centre and at Wimbledon Leisure Centre. Up to £17,946 per annum (+8% bonus after qualifying period)

The role of the Senior Therapist requires a vibrant, enthusiastic and professional individual who will work with the spa management team to ensure the most efficient use of human resources, products, and facilities in order to deliver a smooth spa operation.

The successful candidate will have a minimum of NVQ Level 3, have supervisory experience and ideally be Elemis trained.

We are also recruiting Assistant Spa Therapists at Spa LONDON, Wimbledon Leisure Centre

If you feel your experience matches any of these exciting roles please apply via www.glljobs.org

CLOSING DATE: 21ST AUGUST 2013

GLL is an employee-owned society, that exists for the benefit of all the community. As a social enterprise based on charitable objectives, GLL oversees the management of over 100 public leisure centres and 12 libraries under the Better brand across the UK.









Hudson Yards - transforming New York

Parts of the New York City skyline will be transformed over the next 30 years by the Hudson Yards development, a 26-acre, US\$32.9bn (£21.5bn, €24.8bn) scheme, which has been in the planning stages since 2001 and will include a number of new businesses, including hotels, fitness centres and wellness facilties.

The overall development is being driven by the Hudson Yards Development Corporation, with New York city-based property firm

Related Companies selected to work on the redevelopment of the area.

The centrepiece for the project is a mixed-use real estate development, which will consist of 16 skyscrapers and a 750,000 sq ft (70,000sq m) retail centre with restaurants, cafes, markets, a cinema and bars. Hudson Yards will have access to New York's High Line and events at the \$330m (£212.7m, €247.1m) Culture Shed and the Public Square.

A number of architects have collaborated on the project, most notably Kohn Pedersen Fox Associates – one of the largest architectural practices in New York City.



The development scheme will bring new wellness offers to Manhattan

Hudson Yards will have 25.8m sq ft (2.4m sq m) of office space, 20,000 housing units, a public school, one-million sq ft (92,000sq m) of retailing and 20 acres of public open space.

Around 12 acres of land has been left for parks. This will include a three-block Hudson Park and Boulevard and connections to the High Line, as well as six acres of open space on the Eastern Rail Yard development.

It's anticipated that developers will build approximately three million sq ft (278,000sq m) of hotel rooms – many which will feature spas and fitness centres – over the next 30 years. *Details: http://lei.sr?a=s6D7M*

Plans to optimise Indian wellness growth

Continued from front cover: Speaking at the conference, Dilip Chenoy, MD and CEO of India's National Skill Development Corporation (NSDC), suggested government policies need to ensure people are skilled enough to meet industry requirements. According to Chenoy, NSDC is already setting up a sector skills council to help foster career development.

President of the FICCI, Naina Lal Kidwai, high-

lighted the fact that despite challenges, the wellness sector has the ability to generate three million jobs in India by 2015. Kidwai also called on the government to implement service tax and duty reductions to help drive growth in the Indian wellness sector.

This comes as the industry faces the challenge of creating business models with a profit margin when there are limits on how much Indian consumers can spend.

Aside from monetary concerns, the



Indian wellness grew to reach a market size of INR 700bn in 2012

conference also highlighted a desire to ensure an improvement in quality standards within the sector. It was suggested that accreditation and quality certification could drive higher wellness standards for consumers.

Rapid growth is expected in the Indian wellness market, as outlined by a recent PwC study which suggests the sector could be worth INR 1tn (US\$16.9bn, £11bn) in the next four years.

The latest PwC report can be found here: http://lei.sr?a=xoR9v

ADDRESS BOOK

Argentina Spa Association

T: +54 11 4468 0879 W: www.asociacionspa.org

Asia Pacific Spa and Wellness Coalition

T: +65 9777 3204 W: www.apswc.org

 $Association\ of\ Malaysian\ Spas\ (AMSPA)$

T: +603 4253 3478 W: www.amspa.org.my

Australasian Spa Association

T: +61 4 3003 3174 W: www.aspaassociation.com.au

Bali Spa and Wellness Association (BSWA)

W: www.balispawellness-association.org

Brazilian Spas Association

T: +55 11 2307 5595 W: www.abcspas.com.br

Bulgarian Union for Balneology and Spa Tourism (BUBSPA)

T: +359 2 942 7130 W: www.bubspa.org

China Spa Association

T: +86 21 5385 8951 W: www.chinaspaassociation.com

Association of Spas of the Czech Republic

T: +420 606 063 145 W: www.jedemedolazni.cz

The Day Spa Association (US)

T: +1 877 851 8998 W: www.dayspaassociation.com

Estonian Spa Association

T: +372 510 9306 W: www.estonianspas.eu

European Spas Association

T: +32 2 282 0558 W: www.espa-ehv.com

Federation of Holistic Therapists (FHT)

T: +44 23 8062 4350 W: www.fht.org.uk

French Spa Association (SPA-A)

W: www.spa-a.com

German Spas Association

T: +49 30 24 63 692-0 W: www.deutscher-heilbaederverband.de

Hungarian Baths Association

T: +36 1 220 2282 W: www.furdoszovetseg.hu/en

The Iceland Spa Association

W: www.visitspas.eu/iceland

The International Medical Spa Association

T: +1 877 851 8998 W: www.medicalspaassociation.org

International Spa & Wellness Association (ISWA)

T: +49 69 130 25 86 0 W: www.iswa.de

International Spa Association (ISPA)

T: +1 859 226 4326 W: www.experienceispa.com

Japan Spa Association

W: www.j-spa.jp

Leading Spas of Canada

T: +1 800 704 6393 W: www.leadingspasofcanada.com

National Guild of Spa Experts Russia

T: +7 495 226 4289 W: www.russiaspas.ru

Portuguese Spas Association

T: +351 217 940 574 W: www.termasdeportugal.pt

Romanian Spa Organization

T: +40 21 322 01 88 W: www.romanian-spas.ro

Samui Spa Association

T: +66 7742 08712 W: www.samuispaassociation.com

Serbian Spas and Resorts Association

T: +381 36 611 110 W: www.serbianspas.org

South African Spa Association

T: +27 11 447 9959 W: www.saspaassociation.co.za

Spanish National Spa Association

T: +34 902 1176 22 W: www.balnearios.org

Spa Association of India

T: +91 995 889 5151 W: www.spaassociationofindia.in

Spa Association Singapore

T: +65 6223 1158 W: www.spaassociation.org.sg

Taiwan Spa Association

W: www.tspa.tw

Thai Spa Association

T: +66 2168 7094 W: www.thaispaassociation.com

Turkish Spa Association

T: +90 212 635 1201 W: www.spa-turkey.com

The UK Spa Association

T: +44 8707 800 787 W: www.spabusinessassociation.co.uk

Ukrainian SPA Association

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