

spa opportunities

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Daily news & jobs: www.spaopportunities.com

Balinese Ritz-Carlton Reserve is a wellness retreat

Ritz-Carlton has opened a new Reserve property in Ubud, Bali that features individually tailored spiritual, wellness, health and detox programmes.

The Mandapa is the third resort in the bespoke Ritz-Carlton Reserve portfolio, and features 35 suites along with 25 private pool villas.

Named after the entrance to a traditional Hindu temple, Mandapa features interiors by Jeffrey Wilkes of Asia-based DesignWilkes, and uses naturally inspired, sustainably sourced elements throughout.

The eight-treatment room Spa at Mandapa focuses on holistic, comprehensive wellness and lifestyle programmes based on six pillars: Balinese spa, detox & nutrition, alternative therapy, body therapy, and healing. It will use ESPA products, and also includes a fitness centre, sauna, riverfront yoga studio, vitality pool and relaxation areas.



The Mandapa is named after the entrance to a traditional Hindu temple

In addition to individually tailored spiritual, wellness, health and detox programmes, guests will have the full-time personalised attention of a dedicated Patih, or butler. The company said the retreat is “designed to be a sanctuary

in which relaxing one’s mind, body and soul comes naturally.”

The company also said “unobstructed access to nature is an essential component of the experience” at Mandapa, which is designed to look like an indigenous Balinese village. The resort even includes a traditional rice field, where guests may partake in planting, harvesting and tending the rice.

Tailored health-conscious menus for wellness and detox programmes are available at the resort’s restaurants.

The property features an organic farm and garden, along with a Kids’ Hut that provides nature-based educational activities for children

in partnership with The Green School in Bali.

The Ritz-Carlton also opened the Ritz-Carlton, Bali, located on the southern tip of the island Nusa Dua, earlier this year.

Details: http://lei.sr?a=E3h4R_S

Lewis named CEO of Marilyn Monroe Spas

James M. (Jim) Lewis has been named chief executive officer of Florida-based Marilyn Monroe Spas and will lead the company as it expands its franchising both domestically and internationally, as well as launching a national beauty school business.

Lewis’ background includes high-ranking positions at multiple global brands such as Walmart, The Walt Disney Company – where he worked with Monroe Spas board chair Al Weiss – and PepsiCo. Lewis replaces Niki T. Kearn, the company’s founder and previous CEO, who will remain on the board of directors.

Details: http://lei.sr?a=E4f6s_S

Soothe acquires SF Bay competitor

American on-demand massage company Soothe has acquired San Francisco Bay Area competitor Unwind Me, expanding the firm’s presence in the San Francisco market.

As part of the acquisition, Unwind Me’s network of therapists will be folded into Soothe’s national network, and Soothe will honour all existing Unwind Me massage credits.

Unwind Me’s founder, Akaash Achreja, will serve as an advisor to Soothe, and Unwind Me’s technology will be integrated to enhance Soothe’s technology platform, the company said.

Founded in 2013 by Merlin Kauffman, Soothe connects customers through a mobile app or website to an available massage therapist, ready to travel to their home, hotel, office, or event space in as little as an hour.



Merlin Kauffman launched Soothe in 2013

Soothe has more than 1,700 massage therapists and is available in 13 major US markets, and will soon launch in New York City.

Massage-on-demand is one of the trends identified in the Spa Foresight section of this year’s *Spa Business Handbook*, and has tremendous implications for the spa industry.

Details: http://lei.sr?a=x4h8s_S

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Rosewood spa boasts overnight suites

The 32,000sq ft (2,973sq m) Sense Spa at the Rosewood Beijing has now opened, with 11 treatment rooms – including five 65-91sq m (700-980sq ft) overnight spa suites.

The spa is using products from Germaine De Capuccini, as well as Ba Yan Ka La, a range using organic ingredients harvested according to the Chinese Lunar calendar. Fatna Fallah has been named director of spa.

Treatments include Pearl of the Orient, a facial therapy mask infused with black pearls; a Germaine De Capuccini Deluxe Saffron Massage, which combines the anti-oxidising qualities of saffron with wheat germ oil; and Coal Energy, a men's detoxifying facial therapy using the mineral power of coal.

Treatment beds from Gharieni convert into water spa tables with LED bars for colour therapy, and the spa also includes a fitness studio with Technogym equipment, as well as a yoga studio. The spa features a pool area that is encased in a soaring domed glass roof that allows natural light to flood the area.



The 32,000sq ft Sense Spa features blond woods, leather and bamboo

The spa's interior uses a calming combination of blond woods, contemporary leather and bamboo furnishings, along with contemporary artwork mirrored in reflection pools.

The 283-guestroom, 22-storey Rosewood Beijing, which opened in October of last year, is designed by Melbourne-based design firm BARstudio, in collaboration with landscape architects PLandscape, and was inspired by traditional Chinese paintings. The hotel is owned by New World Group.

Details: http://lei.sr?a=m3Q9W_S

Village feel at Park Hyatt Mallorca

The Park Hyatt Mallorca is set to open in Q2 2016 in the recently developed Cap Vermell Estate.

The only Park Hyatt in the Mediterranean, the Park Hyatt Mallorca will include 142 guestrooms as well as a seven-treatment-room spa and wellness centre.

The spa will include two couples rooms, sauna and steam rooms, on outdoor plunge pool, Onsen pool and vitality pool, as well as a dedicated manicure salon and yoga and fitness facilities.

Built to resemble a traditional Mallorcan hilltop village, the Park Hyatt Mallorca will overlook the Canyamel valley with views of the sea and the ancient town of Artá.

The hotel will be located in the centre of the 61-acre development, which is owned and being developed by Grupo Cap Vermell, and will also include residential properties along with high-end villas.



The Park Hyatt Mallorca is built to resemble a traditional village

The property will also feature two dining options, including the Balearic Restaurant, which incorporates the strong culinary values of the region, where dining is a culinary and social affair.

Wellness activities, including alpine walking, horseback trekking, cycling, deep-sea fishing and active water sports will all be available.

Details: http://lei.sr?a=T6z8k_S



New Zealand thermal springs to expand

New Zealand's Hanmer Springs Thermal Pools and Spa has released a plan to build a European-style day spa in the historic Chisholm Ward of the Queen Mary Hospital, located in the Hurunui District of the country, just north of Christchurch.

The plan for Chisholm spa includes indoor and outdoor pools, a hammam and an ice cave, along with treatment rooms, a restaurant and a retail boutique.

General manager Graeme Abbot said a NZ\$15m (US\$9.4, €8.4m, £6.1m)

investment is required to create the spa and the pools, and he is looking for a joint venture investor to make that happen.

"There is nothing else like this in the country," said Abbot. "...This would be the largest one-off tourism investment ever made in the Hurunui and will help attract both domestic and international visitors."

The design of the spa has not been finalised, so Abbot said there is an opportunity for potential partners, the community and heritage



The plan includes pools, a hammam, ice caves and treatment rooms

advocates to work together on the details. Abbot said his team is excited to breathe new life into the historic Chisholm Ward.

"The Chisholm Ward is a stunning building and it has been sad to see it sitting there locked and unused for more than 12 years," he said.

Hanmer Springs Thermal Pools and Spa is owned by the Hurunui District Council and returns approximately NZ\$3m (\$1.9, €1.7, £1.2m) a year to ratepayers.

Details: http://lei.sr?a=s4B8p_S

Moorish influence at Four Seasons

A new Foster + Partners-designed Four Seasons Casablanca is set to open in Q4 2015, including a 700sq m (7,535 sq ft) Le Spa with 10 treatment rooms.

The spa will feature cedar and local stone textures, with argan oil-inspired gold accents glowing beneath perforated Moroccan lanterns.

It will include sensory showers, ice fountains, a balneo hydrotherapy pool, steam rooms, saunas, and men's and women's relaxation lounges and change rooms.

Spa director Gaele Peiffer has also designed special spa experiences for children and teens.

Treatment highlights will include the Skin Instant Lab by Biologique Recherche and a new concept in partnership with supplier ila that will reflect "the alchemy of the ancient Moors of North Africa." Some treatments will use emerald, etan and gold.

The spa also features dedicated treatments for kids and teens, including a Fruity Scrub,



The Foster + Partners-designed hotel is set to open in Q4 2015

massage discovery for kids and back and facial treatments for teens. The spa area includes a fitness centre and a pool with private cabanas.

"I would like to create an exemplary spa experience, where guests can try one of our innovative and therapeutic treatments, relax in our whirlpool or enjoy a traditional Moroccan hammam with the highest quality sourced products," said Peiffer.

Details: http://lei.sr?a=p8r8M_S

Deep Nature opening offices on the Champs-Élysées, Paris

Ghislain Waeyaert, managing director of development at spa consultancy Deep Nature, has confirmed that the company is expanding, having moved to a new high-profile address on Paris' Champs-Élysées.

Waeyaert and Julien Patty, founder and president of Deep Nature, have secured the prized premises following the recent signing of numerous high-profile spa management contracts.

Deep Nature is set to run the spas for the French Center Parcs locations and is also collaborating on a number of international projects, including spa projects in Brussels, Amsterdam, Tunisia, Morocco and various locations in Saudi Arabia.

"The Deep Nature head office is in Chamonix, but following our expansion, we needed to enlarge our offices and be close to Paris, which is convenient for travel purposes," said Waeyaert.

Details: http://lei.sr?a=j8G7k_S



The California resort opened in November 2013

Graton Resort & Casino set to expand, add 'luxurious spa'

The Federated Indians of the Graton Rancheria are expanding California's Graton Resort & Casino, adding 200 guestrooms, a "luxurious spa," plus a meeting and convention space in a US\$175 m (€155m, £113m) project.

The 342,000sq ft (31,773sq m) addition will expand the amenities at the existing US\$800m (€710m, £517m) casino and entertainment facility that opened in November 2013.

Located just north of San Francisco, the Graton Resort & Casino is owned by the Federated Indians of Graton Rancheria and managed by Station Casinos.

Designed by Friedmutter Group, the six-storey hotel will connect to the south side of the existing facility, and is anticipated to open in late 2016.

Details: http://lei.sr?a=y8u5M_S

Wellness travel expected to grow

Spafinder Wellness 365 has released part one of its annual State of Wellness Travel Report, revealing that the highest percentage of travel agents in the survey's eight-year history expect growth in wellness travel for the current year (2015).

Survey findings show the wellness travel sector is expanding in directions beyond luxury spas and in more far-flung global regions.

The annual survey of North American and European agents also revealed that, for the first time, Asia ranked as the fastest-growing global wellness travel destination, and that Thailand and Costa Rica topped the list of many countries agents identified as getting "hotter."

"The survey confirms what we have recognised for several years," said Spafinder Wellness COO John Bevan. "Growth in wellness travel is outpacing traditional travel as people recognise the importance of healthier options."

Agents were also asked how awareness of the wellness travel category changed in the last year, and the results show the



An overwhelming majority of agents expect wellness travel to grow

category is on more people's radar, on every front. Between 71-80 per cent of agents report significant annual growth in awareness with consumers, travel agents, the tourism industry and hospitality industry.

Agents rated how important 16 different property wellness "elements" were for their average client, and every component – from healthy cuisine to alternative medical services – rated as "important." Eighty-three per cent of agents agreed that consumers are willing to pay a premium for wellness travel.

Details: http://lei.sr?a=t7y2q_S

Hood gives keynote at Spatec

The second ever SPATEC Middle East Conference took place at the Westin Mina Seyahi in Dubai, UAE from 12-15 September.

A total of 22 supplier companies and 35 buyers took part in face-to-face meetings networking events.

Anni Hood, founder of Wellness Business Consultancy and K.I.S. Lifestyle, gave a keynote speech about how the wellness industry is undergoing a shift in dynamic.

Having examined data in the monthly *GWI Wellness Economic Barometer* report by economist Thierry Malleret (who reports for the Global Wellness Institute), Hood said persistent global financial weakness is becoming the norm and the nature of investment is in flux – with investors spending their money directly in money-making opportunities rather than in public markets.

Hood discussed her own passion for an inclusive approach to wellness, for regular



Hood is founder of Wellness Business Consultancy and K.I.S. Lifestyle

people and workers in addition to those who can pay for it. By highlighting the fact that wellness starts with basic needs (shelter, warmth and food), Hood noted that some governments are moving faster than others to implement the integration of both wellness tourism initiatives and workplace wellness schemes.

Organisers have confirmed that the next SPATEC Middle East will take place between 13-16 September 2016.

Details: http://lei.sr?a=N2C5d_S



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Understanding the benefits of today's thermal bathing



ERIN LEE
Project director,
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Everyone's spa journey is different. Suppliers and operators have a responsibility to ensure that all their clients understand the benefits of each thermal bathing practice and how they interrelate, so that customers can achieve optimum well-being from their personal experiences.

Understanding how to use each room – and what etiquette can be expected – also makes the spa experience less daunting.

Suppliers can educate the operators at the time of install. For instance, they can help them understand that sitting in a communal sauna for ten minutes after a workout is not as beneficial for achieving maximum well-being as following a specific sauna-bathing process of heating and cooling the body.

Explaining the benefits of adding water to the stones to create steam and teaching staff how to manipulate the air within the room – and why – will greatly enhance the experience for their clients and ensure those guests become regulars.

When installing wet zone equipment, it is important that the supplier ensures the right product is specified to do the job and withstand wear and tear over time. It is also important that the rooms themselves are constructed correctly, using waterproofing systems and appropriate drainage.

We often find that little consideration has been made for the location of the equipment, especially as more functions are now being expected, including fragrance injection systems, fibre optics, steam blasts, experience showers, ice machines, etc.

The suppliers should be consulted at the very beginning of any new scheme to prevent costly mistakes occurring later.

A traditional sauna is more of an expected spa 'experience', with more intense heat and steam involving cooling treatments along with the thermal rituals; however, infrared saunas can also be a beneficial element of the spa journey.

An infrared sauna is not a traditional sauna and uses radiant heat to target muscle tissue, easing tension and reducing arthritic pain, which some clients will find valuable. The air temperature in an infrared does not get to extreme temperatures, and the target is not to induce sweating.

Delta invests in private employee spas

Delta Airlines is launching a new SkySpa, designed exclusively for its employees, in Salt Lake City next month – the first of three in the works.

The SkySpa will include walk-in appointments for discounted massages, skin and nail care, hair styling, and makeup application, as well as uniform alterations.

The American airline has partnered with XpresSpa – which already has 50 airport spa locations – to help set up the facilities, which are aimed not just at flight attendants, but also airport customer service agents, cargo, tech ops, ground support equipment and other Delta employees.

"When our employees feel great, it's reflected in the experience they provide our customers," said Alison Ausband, Delta's senior vice president of in-flight service. "Making sure our employees are well taken care of and have the tools to look and perform their best is



Delta's SkySpas are set to open in Salt Lake City, Atlanta and Detroit

something we're proud to do for our people. We know working at the airport or on board can take a toll, and offering the SkySpa at some of our busiest hubs helps address that."

After the Salt Lake City SkySpa launches in October, Delta is planning additional locations in Atlanta and Detroit next year.

Details: http://lei.sr?a=m4S2z_S

Illusion of soft skin acts as 'social glue'

Researchers at the University College London have found that participants in a study consistently rated the skin of another person as being softer than their own, whether or not it really was. The researchers suggest that this phenomenon may exist to ensure that humans are motivated to build social bonds through touch.

"What is intriguing about the illusion is its specificity," said Antje Gentsch of the University College London. "We found the illusion to be strongest when the stroking was applied intentionally and according to the optimal properties of the specialised system in the skin for receiving affective touch."

This system typically responds to slow, gentle stroking usually found in intimate relationships and encodes the pleasure of touch, Gentsch explained.

Lead researcher Aikaterini Fotopoulou said: "The illusion reveals a largely automatic and unconscious mechanism by which 'giving pleasure is receiving pleasure' in the touch domain."

Many studies have focused on the benefits of touch for the person



The phenomenon may exist to ensure humans build social bonds

receiving it. Yet, Fotopoulou and her colleagues explained, there is remarkably little known about the psychological benefits of actively touching others.

Earlier studies showed that softness and smoothness stimulate parts of the brain associated with emotion and reward. Therefore, this "illusion" that other people are softer ensures that reaching out and touching another person comes as its own reward. This rewarding illusion acts as a kind of "social glue," bonding people to each other, the researchers suggest.

Details: http://lei.sr?a=W4F6M_S



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DIARY DATES

24-26 September 2015**World Spa & Well-being Convention**Impact Exhibition & Convention
Centre, Bangkok, Thailand

The Thai Spa Association organises the WSWC, which comprises a three-day exhibition, a two-night congress and an awards night.

Tel: +66 2833 5126

www.worldspawellbeing.com**26-30 September 2015****Green Spa Network Congress**

Tenaya Lodge, California, US

Eco-minded spa professionals come together to find out about the latest sustainability innovations and issues in the industry.

Run by the Green Spa Network, attendees include spa operators and product companies, in addition to 'greening' and wellness experts.

Tel: +1 800 275 3045

www.greenspanetwork.org**27-30 September 2015****SPATEC Fall North America**Omni La Costa Resort & Spa
Carlsbad, California, U.S.

SPATEC Fall 2015 brings together the most important US spa operators of leading medium-to-large hotel resort, destination, athletic, medical and day spas for a series of meeting and networking opportunities with a range of leading suppliers.

Tel: +1 843.375.9224

www.spaevents.com/northamerica-fall**4-5 October 2015****Olympia Beauty Show**

Olympia London

Olympia Beauty is a one-stop event for all the latest professional beauty products from some of the biggest brands in the industry. It features live demonstrations and engaging talks, as well as a series of new launches.

Tel: +44 1959 569867

www.olympiabeauty.co.uk**13-16 October 2015****Piscina & Wellness Barcelona**

Gran Via Venue, Barcelona, Spain

International aquatic exhibition that also hosts seminars, conferences and discussion sessions with a focus on spa and wellness. This year's event includes a showcase spa.

Tel: +34 93 233 200

www.salonpiscina.com

Attendees at last year's Spa Life

10-11 November 2015**Spa Life UK**

Holiday Inn, Stratford upon Avon, UK

Includes a spa supplier/buyer forum, conference and product showcase.

Featuring a combination of exposure to new product innovations, shared

industry insights, networking opportunities and management education. Also includes a champagne reception with gala dinner and the Good Spa Guide awards.

Tel: +44 (0)1268 745892

www.spa-life.co.uk**14-16 October 2015****Anti-Ageing & Spameeting Asia**

Sofitel Wanda, Beijing, China

Asian spa supplier and buyer 'speed dating' meetings held alongside China's beauty and anti-ageing medicine exhibition. The event includes an exhibition, a conference program and one-on-one meetings.

Tel: +33 1 44 69 95 65

www.spameeting.com**19-21 October 2015****ISPA Conference & Expo**

Mandalay Bay Resort & Casino, Las Vegas, Nevada, US

The International Spa Association's annual gathering is a key date for spa professionals in the US and beyond. It offers presentations on topics such as business strategy, customer service and management, plus an expo on some of the latest spa and beauty products to enter the market.

Tel: +1 859 226 4326

www.experienceispa.com**20-21 October 2015****Independent Hotel Show**

Olympia West, London, UK

Luxury boutique hotel operators peruse some of the UK's finest product and service providers at this show. More than 300 exhibitors and 100 speakers are featured, plus a destination spa that brings together suppliers and talks from the health and wellness sectors.

Tel: +44 (0)20 7886 3065

www.independenthotelshow.co.uk**13-15 November 2015****Global Wellness Summit**

The St Regis, Mexico City, Mexico

A top event for spa and wellness professionals worldwide, the Global Wellness Summit brings together leaders and visionaries to positively impact and shape the industry's future. The theme for the ninth summit is Building a Well World.

Tel: +1 212 716 1205

www.globalwellnesssummit.com



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Scotland's Portavadie spa now open

Luxury Scottish resort Portavadie has opened its 1,991sq m (21,431sq ft) spa and leisure centre, part of a further £10m (€14m, US\$15.5m) development to the property.

The spa and leisure centre includes four treatment rooms and six swimming pools, including a children's splash pool, a 16m (52ft) indoor pool, outdoor spa pools, and a 9x9m (30x30ft) heated outdoor infinity pool. It also includes two Scandinavian saunas, a steamroom, Precor-equipped gym, and a 10-bed relaxation area, with floor-to-ceiling views across Loch Fyne to the Isle of Arran.

Designed by Largs, Ayrshire-based Steward Associates, the spa uses glass, local stone, white oak and walnut to create a natural setting, and is open to both visitors and guests.

"It's fantastic to see our unique, world-class spa and leisure experience at Portavadie now open," said Iain Jurgensen, general manager. "The team has created the most stunning light-filled relaxation and wellness space, offering the



The spa includes six swimming pools and views to the Isle of Arran

ultimate in luxury and reward for our guests."

The spa uses Decleor and ishga products and features custom-made cabinets and manicure stations, as well as ergonomically designed relaxation beds by Lemi Group. Stephen McCafferty is spa & leisure manager.

Owned by the Bulloch family, Portavadie includes 33 properties in a wide range of accommodation, from five-star luxury apartments to self-catering, pet-friendly cottages.

Details: http://lei.sr?a=A2x6h_S

Avani Dubai to launch on new islands

Owner and operator Minor Hotel Group, in partnership with Dubai developer Nakheel, is developing a 500-guestroom Avani hotel in Dubai, set to open in 2018.

Avani Deira Dubai will be located in Deira Islands, a waterfront entertainment, tourist and residential destination developed in alignment with Dubai Vision 2020, a strategic roadmap with the objective of attracting 20 million visitors per year to Dubai by 2020.

Deira Islands comprises four islands situated adjacent to Dubai's Deira district, with a total area of more than 15.3sq km (6sq m). Master-developed by Nakheel, it will feature a variety of beachfront resorts, hotels and residential communities, a shopping mall, a waterfront night market and an amphitheatre able to accommodate 30,000 people.

The new-build hotel is the first Avani in the United Arab Emirates. The brand currently has 13 properties in operation worldwide.



Deira Islands is a new waterfront destination developed by Nakheel

Kathryn Moore, group spa director of MSpa in Asia, confirmed to *Spa Opportunities* that there will be a spa at the property, but said the details are still being finalised.

Dillip Rajakarier, CEO of Minor Hotel Group, said "Deira Islands is an impressive project and we are very pleased to have the opportunity to introduce Avani into the Dubai market in this new development."

Details: http://lei.sr?a=2d9k3_S



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Spameeting ME sees a new launch

Dubai is one of the world's fastest developing centres for its trade and business relationships and ease of connecting features, hence SPAMEETING's decision to host its 14th edition in the booming city. "We give high priority to the place where our clients can network and meet regional directors and CEOs"

Spameeting Middle East is a corporate platform created for leading hotel and spa chains, enabling them to exclusively reveal their pre-opening projects and expansion plans to a wide range of key suppliers attending the event in Dubai.

The 14th edition of the event will see the launch of The Conference Programme on 6th December 2015, a move designed to allow spa professionals from the region to benefit from learning about new trends in spa operations amongst a chain of hotels such as Rotana, Bulgari, Kempinski, Six Senses and Danubius.

Discussed will be the concept of transforming an initial prospect to that of a fully-fledged business partnership.

Buyers attending this year will be mainly from Europe and the Middle East, with a special focus on the developing markets and project holders from Turkey and the Central Asian 'stan countries.

Spameeting has a good relationship with a number of groups in the area, allowing potential project holders to network with leading suppliers during a series of specially arranged one-to-one private appointments. Such meetings have been found to be a

very intensive and efficient use of time to maximise business opportunities.

Professionals from luxurious hotel and spa chains such as Four Seasons Hotels and Resorts, Fairmont Hotels and Resorts, Starwood Hotels and Resorts, Accor Hotels, Hilton Worldwide, Mandarin Oriental Hotels, Kempinski Hotels, Jumeirah Group, Hyatt Hotels, Marriott International, Rotana Hotels, Ritz-Carlton and Lux* Resorts, plus leading spa operators including MSpa International, Mandara Spa, Raison d'Etre, Resense Spas, WTS International and RLA, all attend Spameeting to source innovative brands and equipment.

Similarly, hospitality groups and investors like Emaar, Amlak, Damac Properties and others benefit from the Spameeting platform to find partners for their business expansion plans and the beginning of new concepts as part of their business portfolio.

Distributors joining among the key regions of Europe and Middle East play a major role in developing the brands within their geographical zones of operation.

Regional decision makers like Akram Al Kawasmeh and Aiobheann Bonner, directors of the Four Seasons Hotels and Resorts Group and the Rotana Hotels Group

respectively, will be sharing their extensive experience with the conference launch on 6th December in Dubai.

Among the distributors, Abu Dhabi-based Beauty Leaders - which has attended Spameeting events in the past - has created several partnerships with suppliers, providing a motive for CEO, Mr Khader Kaabar to rejoin Spameeting to seek innovative products for distribution this year.

Buyers joining Spameeting hold the right of direct decisions and negotiations with individual suppliers to potentially seek a partnership on their upcoming projects or expansion plans.

Positive feedback from Andrew Gibson of Fairmont Hotels and Resorts; Paul Hawco from Jumeirah Group; and Akram Al Kawasmeh of Four Seasons Hotels and Resorts shows Spameeting to be a perfect platform to conclude and refresh both past and pending partnerships.

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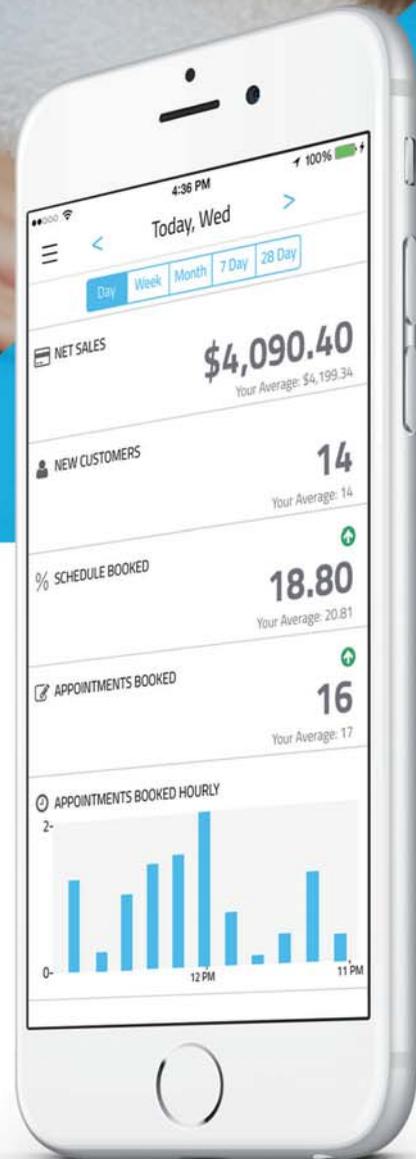


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TAC's 'Hot Deals' help promote last-minute spa services



The Assistant Company (TAC) has launched a new tool, Hot Deals to allow spas, fitness centres or hotels to push last-minute services. It allows advertising on last-minute offers, online or on-site, with a fixed date, and helps fill schedule gaps with attractive discounts on products or treatments. Hot Deals can be presented using TAC's Digital Signage, which can be strategically placed on screens on-site in the lobby, spa or hotel room. It can also be displayed on the company's website, reaching existing as well as potential new customers. With a few clicks, guests can easily book their preferred treatments. TAC's Reservation Assistant's real-time interfaces prevent double-bookings. Together with TAC's Promotion Codes, Hot Deals round off the new Promotion Module.

KEYWORD: TAC

Jessica's La Vie Boheme collection goes boho chic

Jessica's new autumn collection includes six new shades designed to reflect a no-rules bohemian lifestyle. The collection features a strong 70s fashion influence, and is all about self-expression and individuality.



The colour palette mixes colours from opposite sides of the spectrum – naturally inspired earthy neutrals with a range of bold colours – to reflect hope, fun and fantasy, the company said.

Faux Fur Blue is a peacock blue creme; Free Spirit is a mustard creme; Haute Hippie is an earthy clay red; Boho Babes is a peach creme; Boho Chic is an olive green creme; and Bohemian Rhapsody is an inky blue creme. Available in Custom Colour and GELeration Soak-Off Gel Polish.

KEYWORD: JESSICA'S



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Thalgo reveals its new three-step Mceutic Rénovation Radicale treatments and post-treatment homecare

Thalgo Laboratory has developed a medically-inspired professional cosmeceutical skincare range and treatment.

Thalgo says the treatments and range offer major innovations that "break away from traditional cosmetics, deliver a rigorous cosmetic treatment capable of producing visible effects on the skin with proven and measured results."

A 3-step cosmetic treatment, The Rénovation Radicale, consultation begins with a skin diagnosis aimed at closely analysing the condition of the skin to provide the most suitable corrective cosmetic treatment.

The treatment is tailored with a series of three steps designed to reconstruct ideal skin quality, including a renovating peel, a Mésolift Marin and corrective intervention.

A cosmetic post-treatment prescription for use at home completes the system. Products include the Make up remover, cleanser, peel, skin detox product, two cream serums and a sunscreen.



KEYWORD: THALGO

Purple Flame creates new natural massage oils

Purple Flame Aromatherapy has launched a range of Thai-style massage oils to its collection. The range, which has been blended by the company's in-house aromatherapist, features two oils: Zest and Passion.

Designed to offer solutions for the two most popular massage requirements, clients can choose between Zest, is a light, refreshing massage oil blended to help revitalise the body and increase energy levels, or Passion, is a warming and sensual oil uniquely blended to soothe the mind and body.

Presented in 250ml glass bottles, both oils have been blended from 100 percent pure essential oils and combined with a soothing coconut carrier oil.

KEYWORD: PURPLE FLAME



Phytomer introduces first nourishing facial oil

Marine cosmetics supplier Phytomer has introduced its first nourishing facial oil, Rosée Soin Radiance Replenishing Oil. The company says this rose-infused product brightens, rehydrates and nourishes the skin with a blend of beauty-enhancing marine and plant oils; D-tox Micro Algae Oil, which strengthens skin, Rose Oil to soothe and protect, Gorse Oil to rehydrate and Jojoba Oil to nourish.



Rosée Soin Radiance Replenishing Oil is a light and comfortable dry oil that quickly penetrates the skin, leaving a velvety, non-greasy finish. The product can be used either alone or mixed with a day or night cream for enhanced skin nourishment.

KEYWORD: PHYTOMER



Gharieni's Corian Collection: warm-to-the-touch experience

The Gharieni Corian Collection features a new solid, non-porous material made by DuPont which uses natural minerals and acrylic resin.

The wellness table MO1, the designer table Libra for hydro treatments and the new multi-functional PediSpa, are offered with Corian to give a unique, warm-to-the-touch experience. All products of the Corian Collection are available in numerous modern colour shades and optical textures. Soft colour shades as Cameo White or Pearl Gray, as well as stronger colour variations as warm Diamond Blue or fresh Grape Green for a distinctive appearance.

KEYWORD: GHARIENI



Comfort Zone introduces Sublime Skin range

Sublime Skin is a new programme of home care, professional treatments and lifestyle recommendations from Comfort Zone.

The range is designed to restore the water, proteins and lipids in the skin, without using silicones but using a blend of natural oils and butters instead.

The products also combine hyaluronic acid and peonia albiflora extract to protect and stimulate the skin's water and fat content.

The fragrance carries notes of of peony, magnolia and violet leaf in a base of musk, vetiver and sandalwood.

KEYWORD: COMFORT ZONE

Skincare from the inside out with Jane Scrivner Skintake



Jane Scrivner has launched a new collection of organic facial treatment oils combined with Softgel food supplement capsules, designed for those who are looking for reparative, restorative skincare from the inside out. Each Skintake kit includes a combination of 30ml of facial oil to apply, as well as 60 1,000mg softgel capsules to take by mouth. Available in rose hip oil, for tissue regenerating, repairing and restoring; starflower oil to improve texture, suppleness and hydration; and flaxseed oil to maintain skin, nail and hair condition.

"It has long been known that the secret to fabulous skin is not only about what you put on, but what you put in," said founder and creative director Jane Scrivner.

KEYWORD: JANE SCRIVNER

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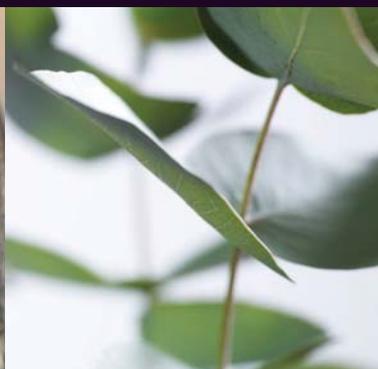
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New branch for London School of Complementary Health

The London School of Complementary Health has opened a new facility in Grantham, England, which is designed to help massage specialists broaden their skill set, increase the services they can offer and continue their professional development.

The LSCH specialises in warm bamboo, hot stone and Bellabaci cupping massage.

Each of the courses takes one day to complete, each providing 10 CPD (continual professional development) points and a qualification accredited by the Federation of Holistic Therapists (FHT). Further complementary courses in Indian head massage, Thai foot massage, ear candling, and baby & pregnancy treatments are also available.

"We're delighted to be opening the new school in Grantham," said Sarah Rees, training coordinator. "...We pride ourselves on instilling both competence and confidence in our students, helping them to thrive in their future careers."

Details: http://lei.sr?a=P5D5w_S



Linda Harding-Bond, Moontide Consulting

New training course aims to boost spa retail product sales

Moontide Consulting has launched a new online training course designed to help therapists improve retail sales results.

"Increasing your retail selling: an online training class for spa managers" is also designed specifically for introverts – a prevalent personality type among spa therapists, according to Moontide president Linda Harding-Bond.

The course includes eight video modules, a trainer's guide, templates for therapist assessment, customer role-plays and customer engagement scenarios. Students are also able to participate in a live weekly video conference with Harding-Bond.

Details: http://lei.sr?a=a7S7V_S

Global Spa Mentorship Programme

Spa industry veterans interested in acting as mentors to up-and-coming leaders have until 31 October to apply to be part of the Global Mentorship Programme, which launched this year with its first group of mentors and mentees.

Senior spa directors with more than five years of experience can apply online at www.mentorship-evidence.com. The programme hopes to attract 50 mentors and 100 mentees in 2016; of the initial 17 mentors who took part in the programme in 2015, 14 are continuing their roles, and the initiative has already received 20 new mentor applications.

The programme is led by co-chairs Jean-Guy de Gabriac, CEO of Tip Touch International spa consultancy, and Deborah Smith, principal of Smith Club & Spa Specialists, a US-based wellness consultancy.

"As a spa consultant and trainer for over 14 years, I have seen that what makes a good spa great is essentially the vibrant energy that the spa manager shares with his or her team," de Gabriac told *Spa Opportunities*.

"When spa teams feel empowered and receive more than a paycheck, but a sense of purpose, then you know for sure that clients – and team members – are going through a transformational experience.



Jean-Guy de Gabriac is CEO of Tip Touch International consultancy

Usually enlightened spa managers have a much higher retention rate of staff and loyalty rate of guests than average."

Any spa manager with more than two years of experience and an eagerness to grow into a spa leader is encouraged to apply as a mentee, said de Gabriac.

Mentees in the programme have been most interested in learning leadership and management skills, strategic and business planning skills, human resources, and priority management, but a pre-questionnaire will help ensure good matches are made between mentors and mentees.

Details: http://lei.sr?a=n6A6K_S

CIDESCO revises entry requirements

International beauty and spa therapy standard-setter CIDESCO has revised entry requirements for its Beauty & Spa Management diploma. The organisation said this comes as a result of growing demand for management training in the beauty and spa industry.

The diploma is now a complete training course that does not require the student to have any beauty or spa therapy experience; previously, study for this diploma was only available to postgraduate students who held the CIDESCO beauty or spa diploma.

"There has been a growing demand for management skills in beauty and spa businesses and a shortage of people to fill these roles," said CIDESCO president Anna-Cari Gund. "We recognise that it isn't always necessary



Anna-Cari Gund is president of spa therapy standard-setter CIDESCO

for a manager to have beauty or spa therapy skills, and while we still believe this can be an advantage, we wanted to open up our knowledge and training skills to benefit those people who could be business leaders of the future."

Details: http://lei.sr?a=C5s6V_S



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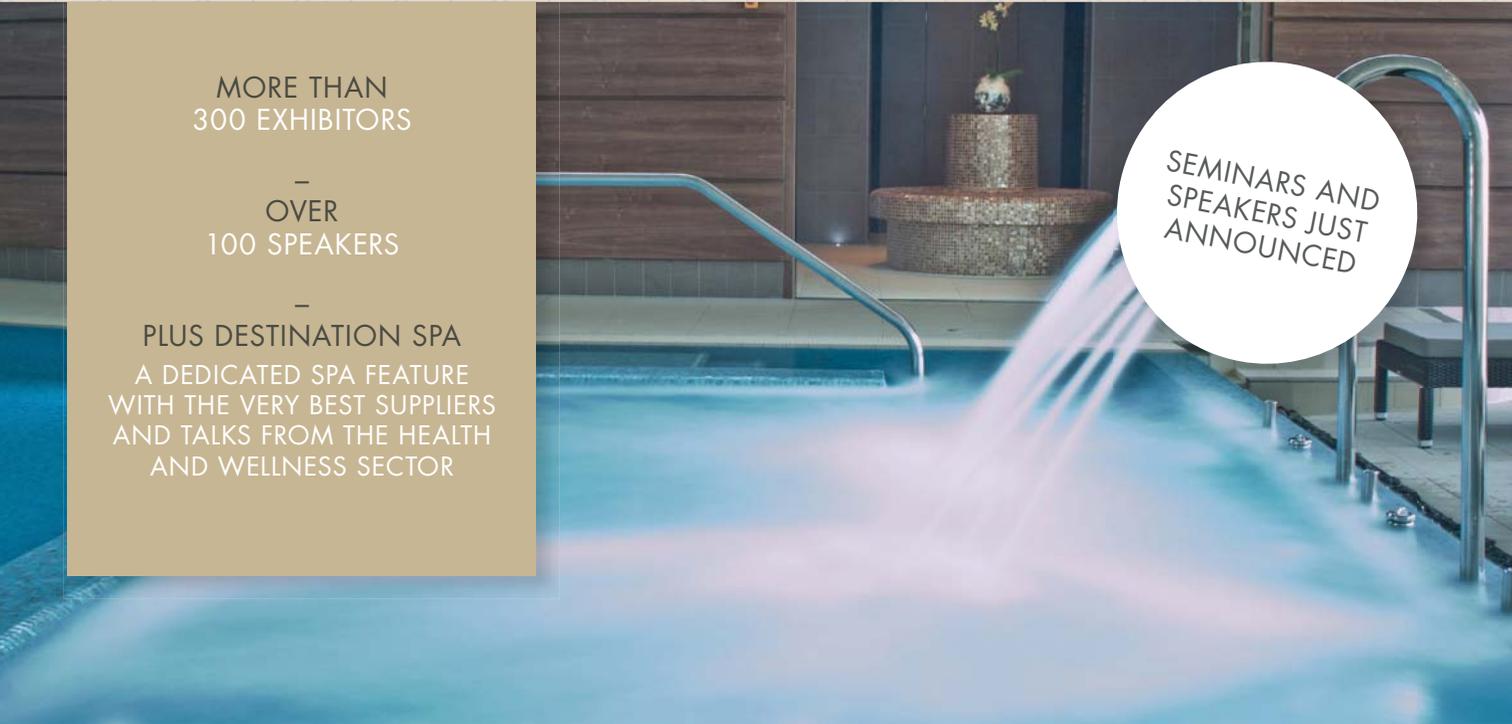
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Spa Therapists

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- This is a freelance role with the possibility to grow into a full time role
- The role will provide an opportunity to travel, work in unique environments together with a competitive salary
- Subtle Energies has strict criteria for trainers and requires a contractual bond for training received

Skills Criteria:

- Need to be able to demonstrate a successful track record and in-depth experience as a massage therapist
- Good understanding of anatomy & physiology is preferred
- Combination of therapy, operational skills and knowledge
- Ability to present in a structured manner not only the treatment techniques but also the information that goes with the product, including the concept and knowledge behind the brand and company and ability to explain treatments and rituals - ideally a candidate would need 4 months' practise to cement the training they learn.

Subtle Energies will be present in London in October and will be scheduling interviews and trials – at which candidates' presentation skills and treatment skills will be assessed.

Interviews will be held on the following days:
London 14th and 15th October

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Salary: (Full time) Competitive



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In addition, they will require also to have previous direct experience in managing and overseeing the activities for both the Health Club and a Spa operation.

They will prepare the annual business plan to support/deliver budgeted growth across all club income streams and maintain an awareness of consumer trends and competitor activity. In addition the successful candidate will ensure that the team has the appropriate tools, training and equipment to deliver service to the required standards.

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Job location: Europe
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Job location: Worcestershire, UK
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Location: Dubai, United Arab Emirates
Salary: 4,000 AED monthly basic salary

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Assistant Spa Director maternity cover

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The Assistant Spa Director provides the leadership and management of the Spa department making key strategic and operational decisions for the Spa and Wellness department with regards to treatments and philosophies. The role is both strategic and operational requiring working closely with the Spa therapists, membership and fitness team, whilst also being the face of the business, and building excellent relationships with both members and suppliers. This is a maternity cover contract.

The Assistant Spa Director role is suited to an individual whose passion for spa and wellness is infectious. An outgoing personality and a can-do approach to any task – personifying luxury guest service is required.

The ideal Assistant Spa Director candidate will have previous experience within the luxury spa industry.

The following skills are required:

- Excellent communication skills for guest, employee and stakeholder interaction
- The ability to take a proactive approach to understanding guests needs and desires.
- Exceptional customer service and problem solving skills
- Proven track record of Spa sales and retail development
- Excellent people management skills are required.
- Fluency in English is also required

Spa Therapist

Four Seasons Hotel Hampshire is seeking a Spa Therapist with experience providing exceptional service standards.

The deeply instilled Four Seasons culture is personified by its employees – people who share a single focus and are inspired to offer great service.

An integral member of the Spa, the Spa Therapist performs body and esthetical treatments according to established Four Seasons and specific treatment protocols and procedures. Exceptional customer service and the understanding of the guests' needs is an essential part of this position due to the one-to-one nature of the role.

The ideal Spa Therapist candidate will personify luxury guest service.

The following skills are required for a Spa Therapist:

- Qualified and experienced at NVQ level 3 or similar.
- Knowledgeable and passionate about Spa therapies.
- Excellent communication skills.
- Fluency in English is also required.

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One&Only set to open Chinese resort

Jean Michel Gathy is designing the upcoming One&Only Sanya on Haitang Bay in China, set to open in 2016.

The property will feature 192 guestrooms, suites and villas and 380m (1,247ft) of private coastline, set amid 11 hectares of coconut palms.

A One&Only Spa with private treatment villas, meandering inside a hidden "courtyard of tranquility" is planned, and will incorporate all elements of wellbeing, health and fitness, the company said. The spa will fuse ancient Eastern traditions and holistic practices with more Western spa therapies, and will include a hammam.

Operated by Kerzner International, in partnership with China Gezhouba Group Real Estate, the One&Only Sanya will include five mansions, six villas with private pools, a Presidential suite with floor-to-ceiling windows and a baby grand piano, and a Manor House.



Gathy has worked to evoke a sense of place at One&Only Sanya

Gathy, principal of Denniston International Architects, is working with Kerzner's development and design team to evoke a sense of place, using materials that showcase the natural elements of Hainan with a contemporary feel.

Bensley Design Studios is working on the landscape architecture, highlighting the local flora and fauna found on Hainan and using water features throughout.

Details: http://lei.sr?a=w7m3J_S

Competition features spa kiosk design

One of the entries in the Chicago Architecture Biennial Lakefront Kiosk Competition featured an idea for a 2,000sq ft (186sq m) Urban Therme spa created by designers Kyle Bigart, Alex Paulette and Andrew Sommerville.

The Lakefront Kiosk Competition asked for proposals of a retail kiosk to be built along the city's lakeshore, with limitations including size, budget and mobility.

"Living in Chicago, we know that the lakefront is heavily congested during the summer, but during the cold winter months, the lakefront quickly becomes desolate," said Bigart.

The team looked at winter activities like ice fishing, but ultimately ditched those ideas, as they wouldn't have wide-scale appeal.

"A spa, which is both public and private at the same time, eventually emerged as the clear and best way to solve all these issues," said Bigart. "Although it clearly wasn't what the prompt or competition was exactly looking for, we knew it was an idea people needed to hear. We wanted people to start thinking of the lakeshore as what it can become rather than what it currently is."

The Urban Therme spas are designed in mobile kiosks and made to serve



The team researched ancient Roman spas for inspiration

multiple spa experiences, including hot and cold baths and dry saunas. The team researched ancient Roman spas for inspiration.

"The logic is beautifully simple – spas have existed for thousands of years, and this way we didn't need to invent any new technology, but learned to adapt Roman technology for our modern-day kiosk," said Bigart.

While Urban Therme was ultimately not the winner of the competition, Bigart said the reception from the public and the spa community has been so positive that it's made the team think more about the project's future. And while the project was contextually designed for Chicago, it could work in other cities, said Bigart.

Details: http://lei.sr?a=n5P3R_S

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Brazilian Spas Association

T: +55 11 2307 5595 W: www.abcspas.com.br

Bulgarian Union for Balneology and Spa Tourism (BUBSPA)

T: +359 2 942 7130 W: www.bubspa.org

China Spa Association

T: +86 21 5385 8951 W: www.chinaspaassociation.com

Association of Spas of the Czech Republic

T: +420 606 063 145 W: www.jedmedolazni.cz

The Day Spa Association (US)

T: +1 877 851 8998 W: www.dayspaassociation.com

Estonian Spa Association

T: +372 510 9306 W: www.estonianspas.eu

European Spas Association

T: +32 2 282 0558 W: www.espa-ehv.com

Federation of Holistic Therapists (FHT)

T: +44 23 8062 4350 W: www.fht.org.uk

French Spa Association (SPA-A)

W: www.spa-a.com

German Spa Association

T: +49 30 24 63 692-0 W: www.deutscher-heilbaederverband.de

Hungarian Baths Association

T: +36 1 220 2282 W: www.furdoszetvegse.hu/en

The Iceland Spa Association

W: www.visitspas.eu/iceland

The International Medical Spa Association

T: +1 877 851 8998 W: www.dayspaassociation.com/imspa

International Spa & Wellness Association (ISWA)

T: +49 69 130 25 86 0 W: www.iswa.de

International Spa Association (ISPA)

T: +1 859 226 4326 W: www.experienceispa.com

Japan Spa Association

W: www.j-spa.jp

Leading Spas of Canada

T: +1 800 704 6393 W: www.leadingspasofcanada.com

National Guild of Spa Experts Russia

T: +7 495 226 4289 W: www.russiaspas.ru

Portuguese Spas Association

T: +351 217 940 574 W: www.termasportugal.pt

Romanian Spa Organization

T: +40 21 322 01 88 W: www.romanian-spas.ro

Salt Therapy Association

W: www.salttherapyassociation.org

Samui Spa Association

T: +66 7742 08712 W: www.samuispaassociation.com

Serbian Spas and Resorts Association

T: +381 36 611 110 W: www.serbiaspas.org

South African Spa Association

T: +27 11 447 9959 W: www.saspaassociation.co.za

Spanish National Spa Association

T: +34 902 1176 22 W: www.balnearios.org

Spa Association of India

T: +91 995 889 5151 W: www.spaassociationofindia.in

Spa Association Singapore

T: +65 6223 1158 W: www.spaassociation.org.sg

Spa & Wellness Africa Association

W: www.spaassociationofafrica.com

Spa & Wellness International Council (SWIC)

T: +7 4957640203 W: www.iswic.ru

Taiwan Spa Association

W: www.tspta.tw

Thai Spa Association

T: +66 2168 7094 W: www.thaispaassociation.com

Turkish Spa Association

T: +90 212 635 1201 W: www.spa-turkey.com

The UK Spa Association

T: +44 8707 800 787 W: www.spabusinessassociation.co.uk

Ukrainian SPA Association

T: +3 8044 253 74 79 W: www.spa.ua.org